

Monthly Indicators



November 2024

Percent changes calculated using year-over-year comparisons.

New Listings were up 10.3 percent for single family homes but decreased 44.4 percent for townhouse-condo properties. Pending Sales decreased 1.7 percent for single family homes but increased 44.4 percent for townhouse-condo properties.

The Median Sales Price was up 8.5 percent to \$344,500 for single family homes but decreased 12.5 percent to \$262,450 for townhouse-condo properties. Days on Market increased 2.6 percent for single family homes and 85.5 percent for townhouse-condo properties.

The number of homes for sale continues to improve nationwide, climbing 0.7% month-over-month and 19.1% year-over-year to 1.37 million units heading into November, for a 4.2-month supply at the current sales pace, according to NAR. Despite a wider selection of properties on the market, sales prices have remained strong at the national level, with a median existing-home price of \$407,200 as of last measure, a 4% increase from the same time last year.

Activity Snapshot

- 3.9%	+ 10.8%	+ 12.9%
One-Year Change in Sold Listings All Properties	One-Year Change in Median Sales Price All Properties	One-Year Change in Active Listings All Properties

Residential real estate activity in Pueblo County composed of single-family properties, townhomes and condominiums. Percent changes are calculated using rounded figures.

Single Family Market Overview	2
Townhouse-Condo Market Overview	3
New Listings	4
Pending Sales	5
Sold Listings	6
Median Sales Price	7
Average Sales Price	8
Percent of List Price Received	9
Days on Market Until Sale	10
Housing Affordability Index	11
Inventory of Active Listings	12
Months Supply of Inventory	13
Total Market Overview	14
Sold Listings and Inventory by Price Range	15
Glossary of Terms	16

Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	11-2023	11-2024	Percent Change	YTD 2023	YTD 2024	Percent Change
New Listings		246	184	- 25.2%	3,165	3,233	+ 2.1%
Pending Sales		120	129	+ 7.5%	2,119	1,923	- 9.2%
Sold Listings		144	142	- 1.4%	2,093	1,888	- 9.8%
Median Sales Price		\$284,500	\$317,400	+ 11.6%	\$307,500	\$319,000	+ 3.7%
Avg. Sales Price		\$327,941	\$326,781	- 0.4%	\$319,644	\$325,049	+ 1.7%
Pct. of List Price Received		97.8%	98.0%	+ 0.2%	98.3%	98.4%	+ 0.1%
Days on Market		97	97	0.0%	85	90	+ 5.9%
Affordability Index		117	110	- 6.0%	108	109	+ 0.9%
Active Listings		752	844	+ 12.2%	--	--	--
Months Supply		4.0	5.0	+ 25.0%	--	--	--

Townhouse-Condo Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

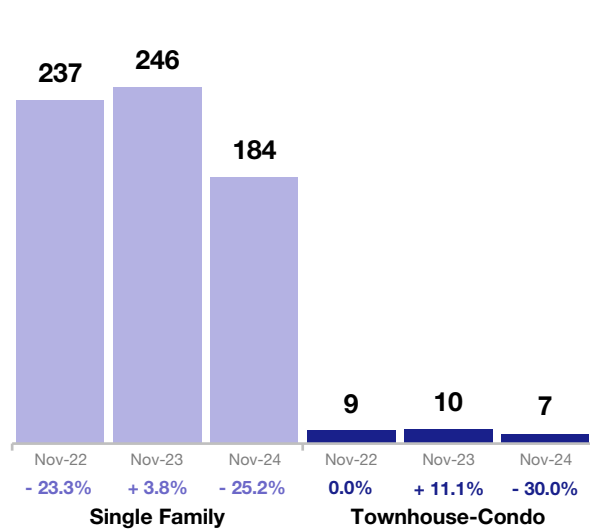


Key Metrics	Historical Sparkbars	11-2023	11-2024	Percent Change	YTD 2023	YTD 2024	Percent Change
New Listings		10	7	- 30.0%	142	133	- 6.3%
Pending Sales		10	5	- 50.0%	87	79	- 9.2%
Sold Listings		10	6	- 40.0%	81	81	0.0%
Median Sales Price		\$264,000	\$284,500	+ 7.8%	\$279,900	\$272,700	- 2.6%
Avg. Sales Price		\$258,895	\$290,000	+ 12.0%	\$281,810	\$287,560	+ 2.0%
Pct. of List Price Received		94.1%	96.6%	+ 2.7%	98.2%	97.4%	- 0.8%
Days on Market		64	67	+ 4.7%	70	84	+ 20.0%
Affordability Index		99	96	- 3.0%	94	100	+ 6.4%
Active Listings		30	39	+ 30.0%	--	--	--
Months Supply		4.1	5.4	+ 31.7%	--	--	--

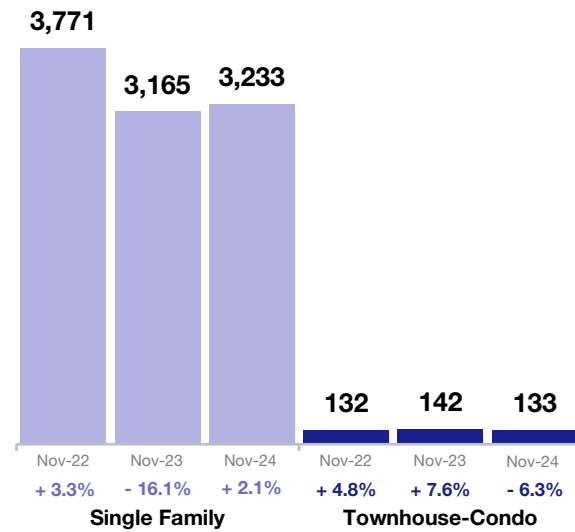
New Listings



November

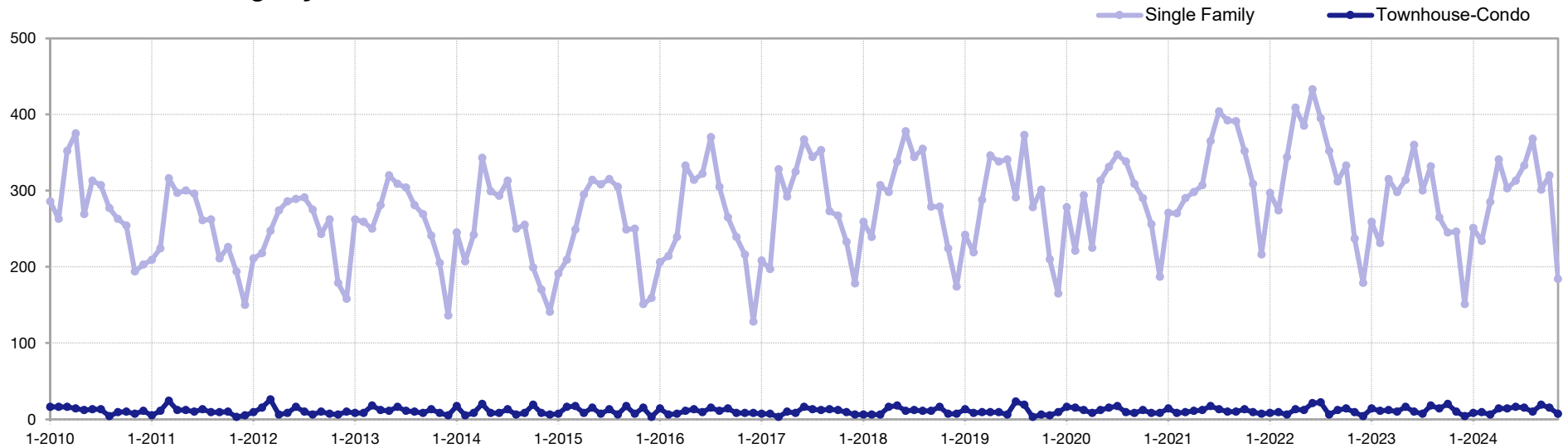


Year to Date



New Listings	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Dec-2023	151	-15.6%	4	0.0%
Jan-2024	251	-3.1%	8	-42.9%
Feb-2024	234	+1.3%	9	-18.2%
Mar-2024	285	-9.5%	6	-50.0%
Apr-2024	341	+14.4%	14	+40.0%
May-2024	303	-3.5%	14	-12.5%
Jun-2024	313	-13.1%	16	+60.0%
Jul-2024	333	+11.0%	15	+114.3%
Aug-2024	368	+10.8%	10	-44.4%
Sep-2024	301	+13.6%	19	+35.7%
Oct-2024	320	+30.6%	15	-25.0%
Nov-2024	184	-25.2%	7	-30.0%

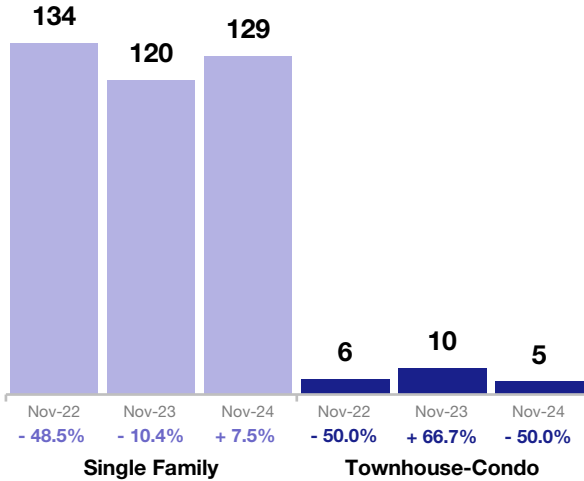
Historical New Listings by Month



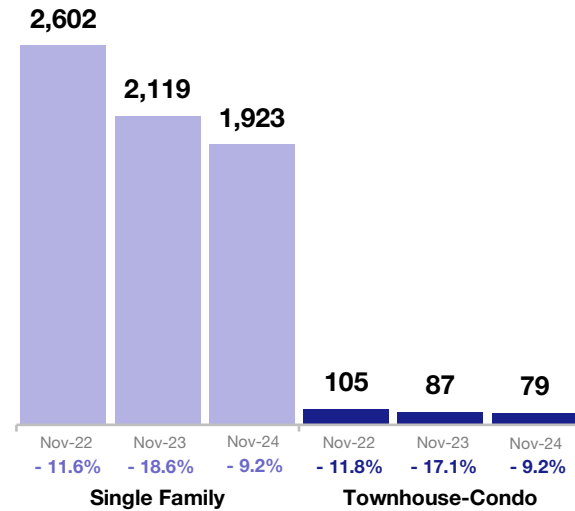
Pending Sales



November

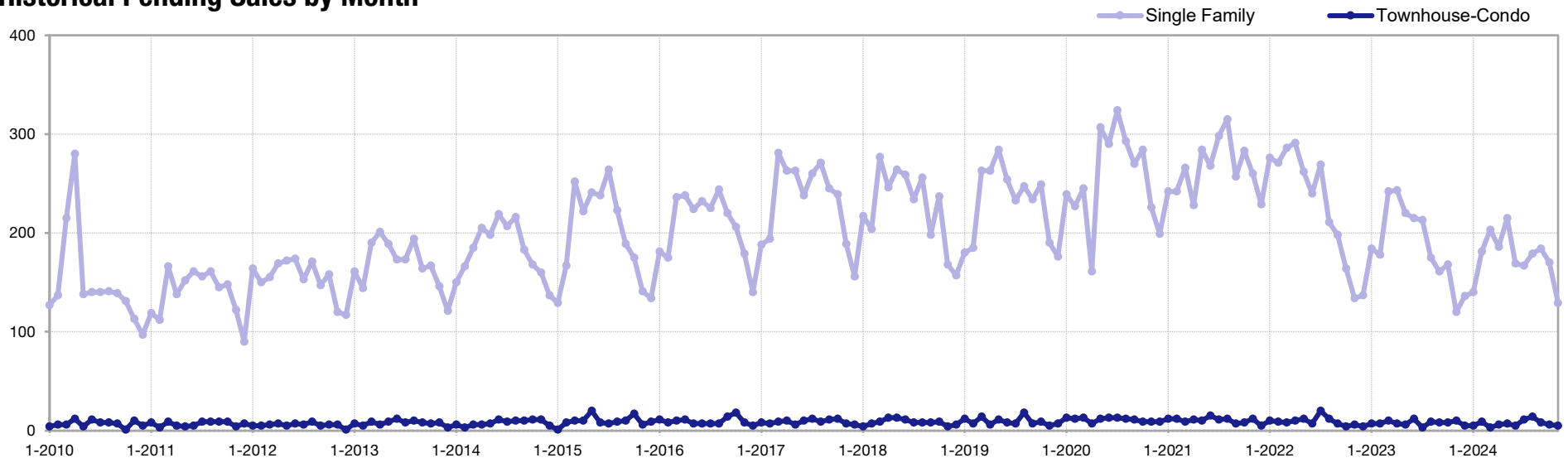


Year to Date



Pending Sales	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Dec-2023	136	-0.7%	5	+25.0%
Jan-2024	140	-23.9%	5	-28.6%
Feb-2024	181	+1.7%	9	+28.6%
Mar-2024	203	-16.1%	3	-70.0%
Apr-2024	186	-23.5%	6	-14.3%
May-2024	215	-2.3%	7	+16.7%
Jun-2024	169	-21.4%	5	-58.3%
Jul-2024	167	-21.6%	11	+266.7%
Aug-2024	179	+2.3%	14	+55.6%
Sep-2024	184	+14.3%	8	0.0%
Oct-2024	170	+1.2%	6	-25.0%
Nov-2024	129	+7.5%	5	-50.0%

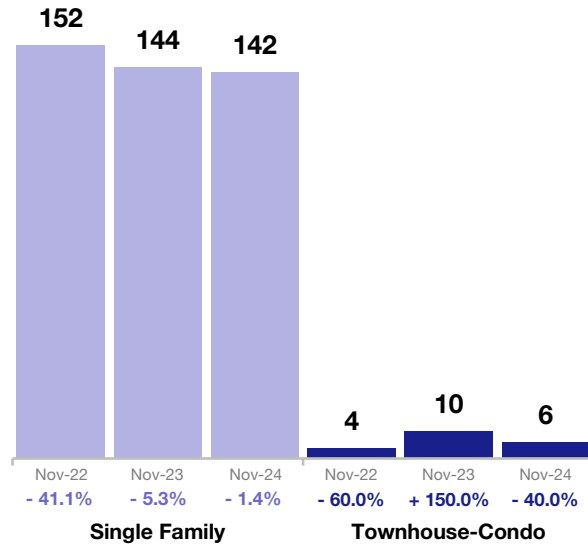
Historical Pending Sales by Month



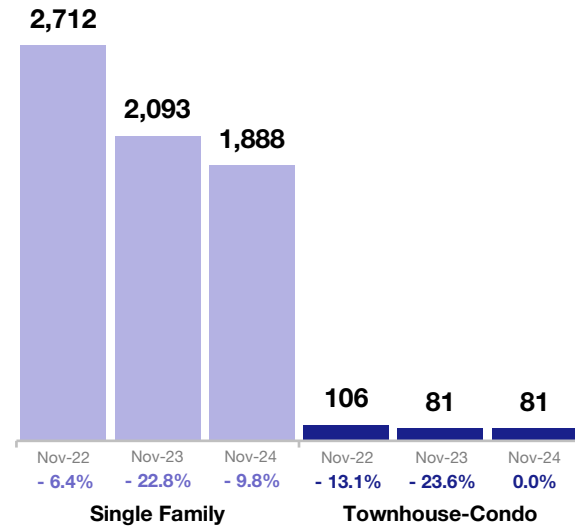
Sold Listings



November

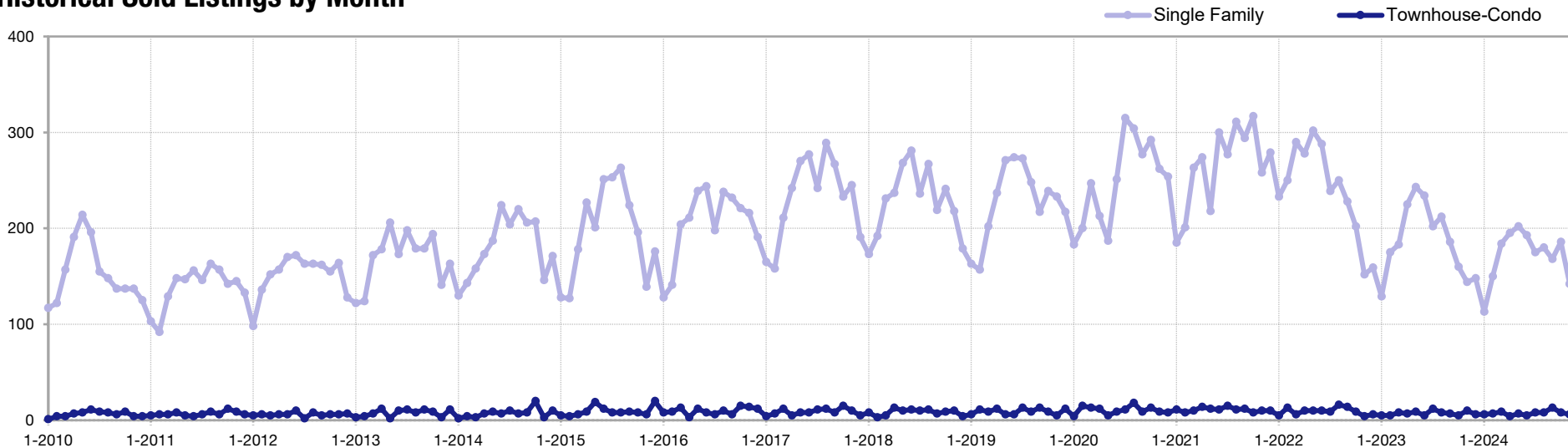


Year to Date



Sold Listings	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Dec-2023	148	-6.9%	6	0.0%
Jan-2024	113	-12.4%	6	+20.0%
Feb-2024	150	-14.3%	7	+40.0%
Mar-2024	184	+0.5%	9	+12.5%
Apr-2024	195	-13.3%	4	-42.9%
May-2024	202	-16.9%	7	-22.2%
Jun-2024	193	-17.5%	5	0.0%
Jul-2024	175	-13.4%	8	-33.3%
Aug-2024	180	-15.1%	8	0.0%
Sep-2024	168	-9.7%	13	+85.7%
Oct-2024	186	+16.3%	8	+60.0%
Nov-2024	142	-1.4%	6	-40.0%

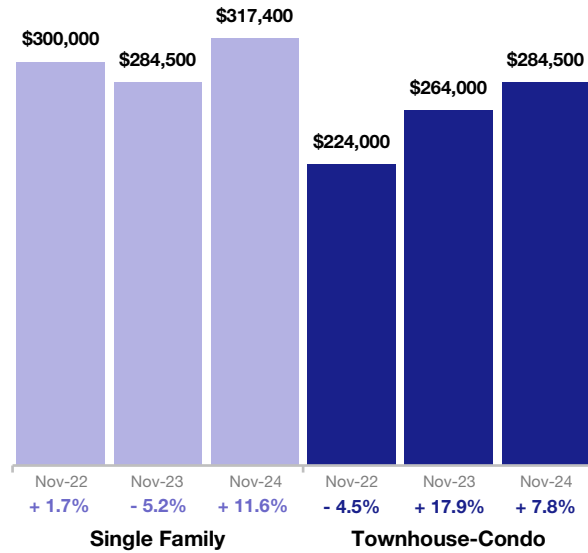
Historical Sold Listings by Month



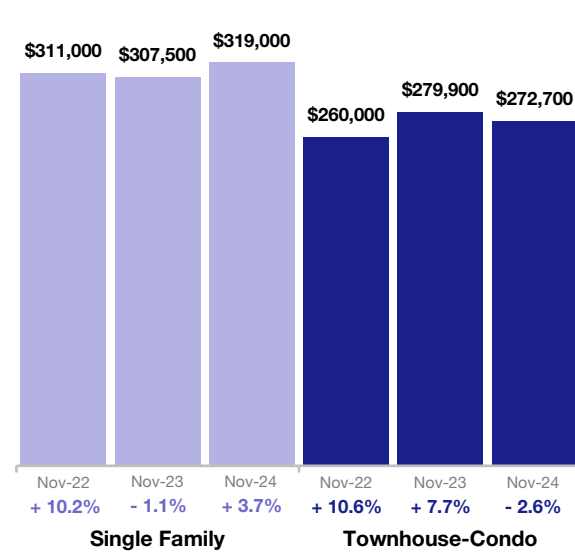
Median Sales Price



November

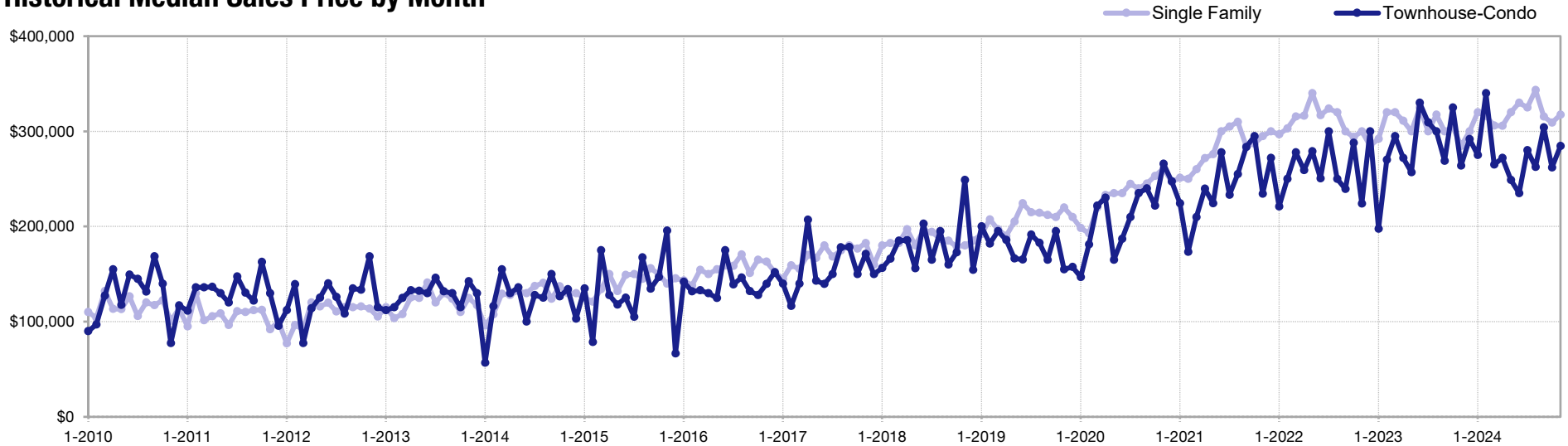


Year to Date



Median Sales Price	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Dec-2023	\$300,000	+5.3%	\$291,750	-2.8%
Jan-2024	\$320,000	+9.6%	\$275,000	+39.2%
Feb-2024	\$316,000	-1.3%	\$340,000	+25.9%
Mar-2024	\$306,000	-4.4%	\$265,000	-10.2%
Apr-2024	\$305,723	-1.7%	\$271,950	-0.0%
May-2024	\$319,900	+6.6%	\$249,000	-3.1%
Jun-2024	\$330,000	+1.6%	\$235,000	-28.8%
Jul-2024	\$325,000	+8.3%	\$280,000	-9.5%
Aug-2024	\$343,445	+8.2%	\$262,450	-12.5%
Sep-2024	\$315,450	+5.2%	\$304,000	+13.1%
Oct-2024	\$309,000	+1.3%	\$261,950	-19.4%
Nov-2024	\$317,400	+11.6%	\$284,500	+7.8%

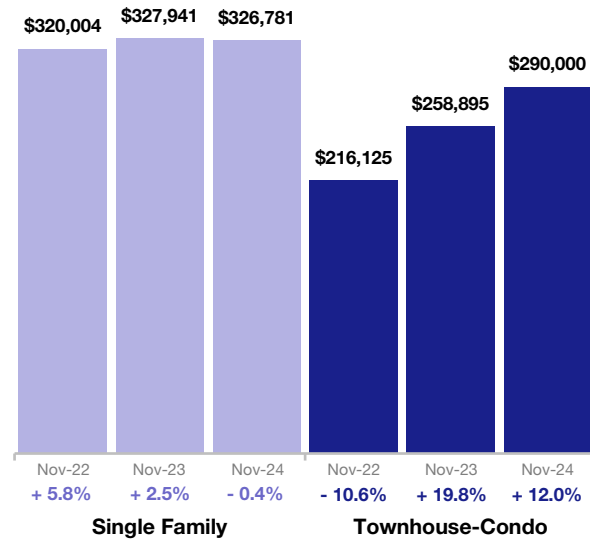
Historical Median Sales Price by Month



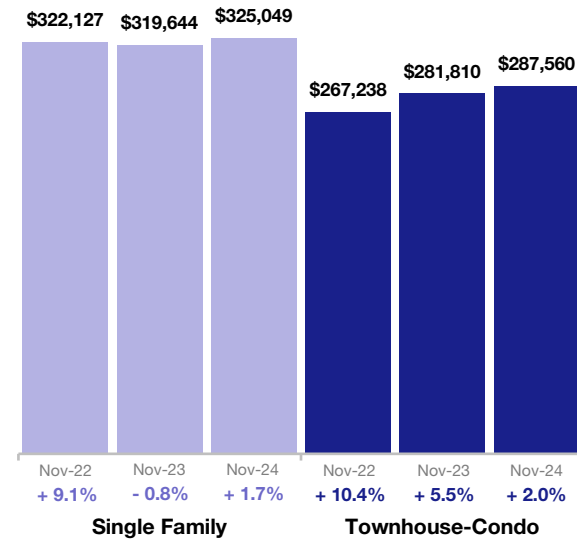
Average Sales Price



November

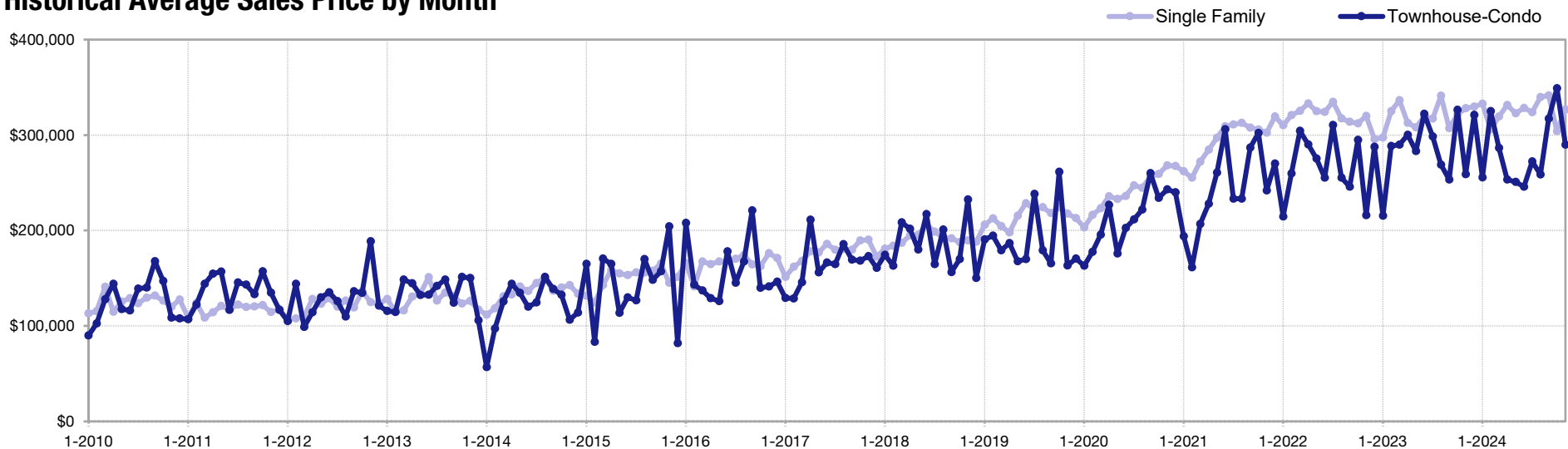


Year to Date



Avg. Sales Price	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Dec-2023	\$329,693	+11.5%	\$321,232	+11.7%
Jan-2024	\$332,779	+11.9%	\$255,667	+18.6%
Feb-2024	\$305,854	-5.9%	\$325,057	+12.7%
Mar-2024	\$319,414	-5.1%	\$286,544	-1.2%
Apr-2024	\$331,505	+6.0%	\$253,475	-15.5%
May-2024	\$322,774	+4.8%	\$250,929	-11.4%
Jun-2024	\$328,440	+2.8%	\$245,900	-23.7%
Jul-2024	\$323,842	+2.1%	\$272,438	-8.8%
Aug-2024	\$339,777	-0.4%	\$258,675	-3.8%
Sep-2024	\$341,538	+11.2%	\$317,185	+25.2%
Oct-2024	\$304,043	-5.5%	\$348,988	+7.0%
Nov-2024	\$326,781	-0.4%	\$290,000	+12.0%

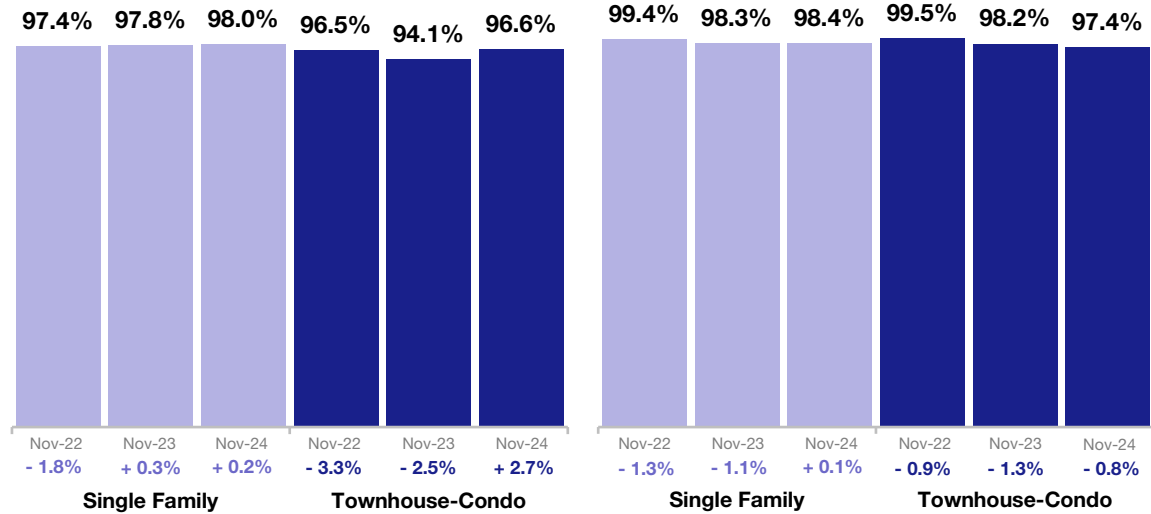
Historical Average Sales Price by Month



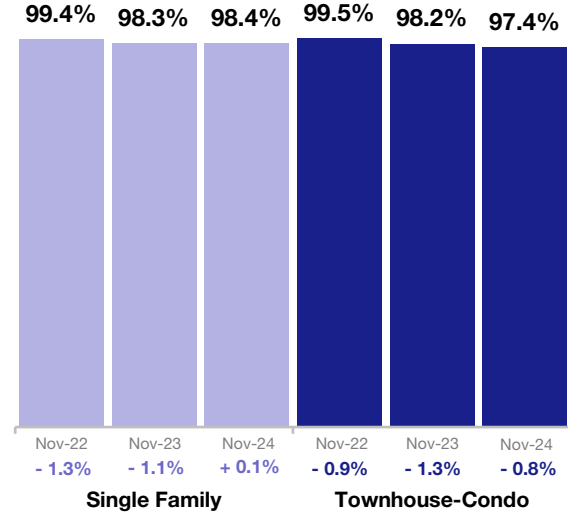
Percent of List Price Received



November

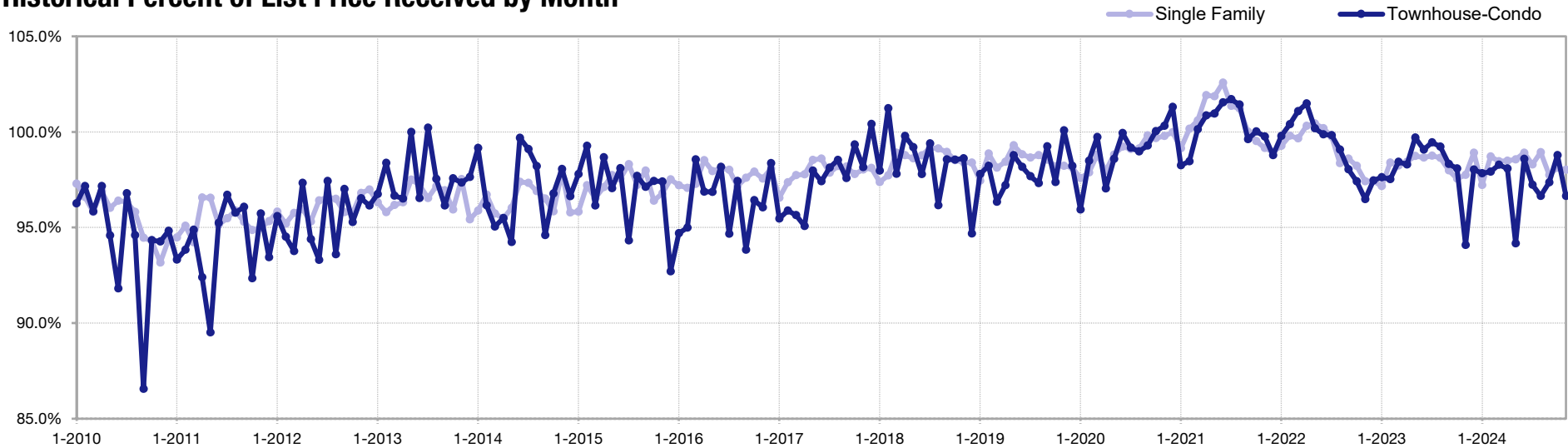


Year to Date



Pct. of List Price Received	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Dec-2023	98.9%	+1.5%	98.0%	+0.5%
Jan-2024	97.2%	0.0%	97.8%	+0.2%
Feb-2024	98.7%	+0.3%	97.9%	+0.4%
Mar-2024	98.5%	+0.3%	98.3%	-0.1%
Apr-2024	98.5%	+0.1%	98.1%	-0.2%
May-2024	98.6%	-0.1%	94.2%	-5.5%
Jun-2024	98.9%	+0.2%	98.6%	-0.5%
Jul-2024	98.3%	-0.5%	97.2%	-2.2%
Aug-2024	98.9%	+0.3%	96.7%	-2.5%
Sep-2024	97.7%	-0.3%	97.4%	-0.9%
Oct-2024	98.1%	+0.5%	98.8%	+0.7%
Nov-2024	98.0%	+0.2%	96.6%	+2.7%

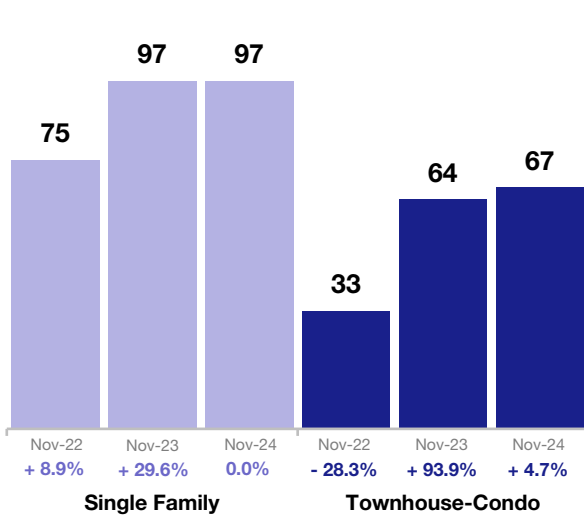
Historical Percent of List Price Received by Month



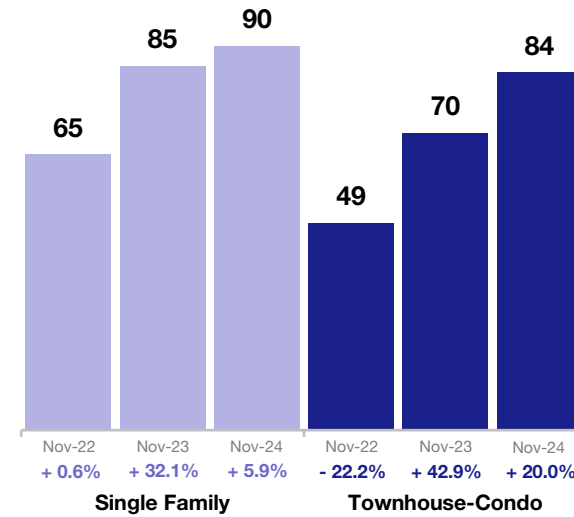
Days on Market Until Sale



November

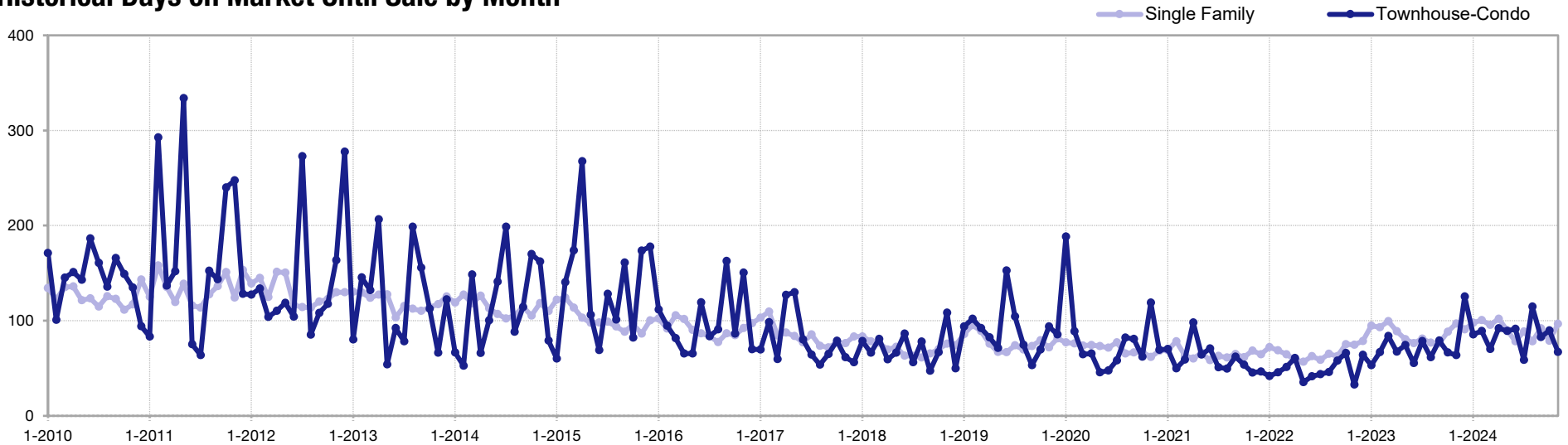


Year to Date



Days on Market Until Sale	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Dec-2023	91	+15.2%	125	+95.3%
Jan-2024	98	+3.2%	86	+62.3%
Feb-2024	101	+8.6%	89	+32.8%
Mar-2024	96	-3.0%	70	-16.7%
Apr-2024	102	+14.6%	92	+37.3%
May-2024	90	+12.5%	89	+20.3%
Jun-2024	78	+2.6%	91	+65.5%
Jul-2024	89	+9.9%	59	-25.3%
Aug-2024	78	+1.3%	115	+85.5%
Sep-2024	92	+21.1%	83	+5.1%
Oct-2024	79	-10.2%	90	+34.3%
Nov-2024	97	0.0%	67	+4.7%

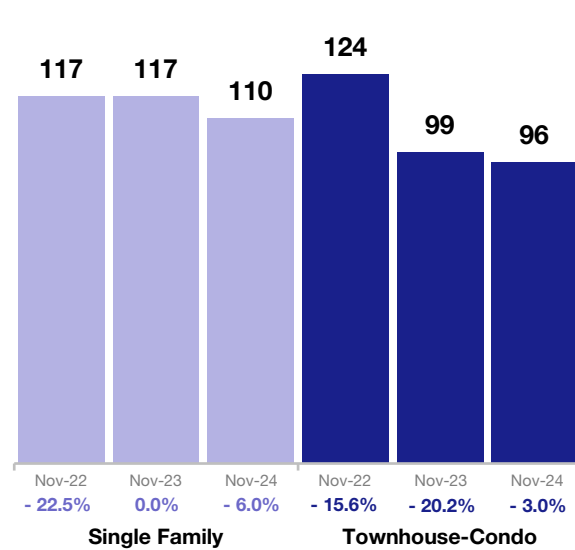
Historical Days on Market Until Sale by Month



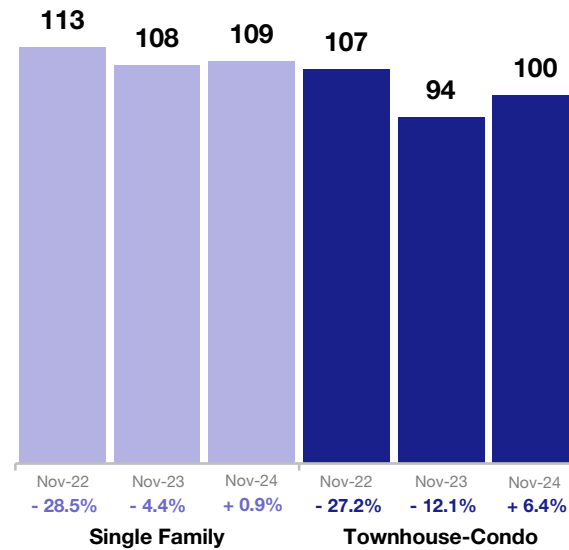
Housing Affordability Index



November

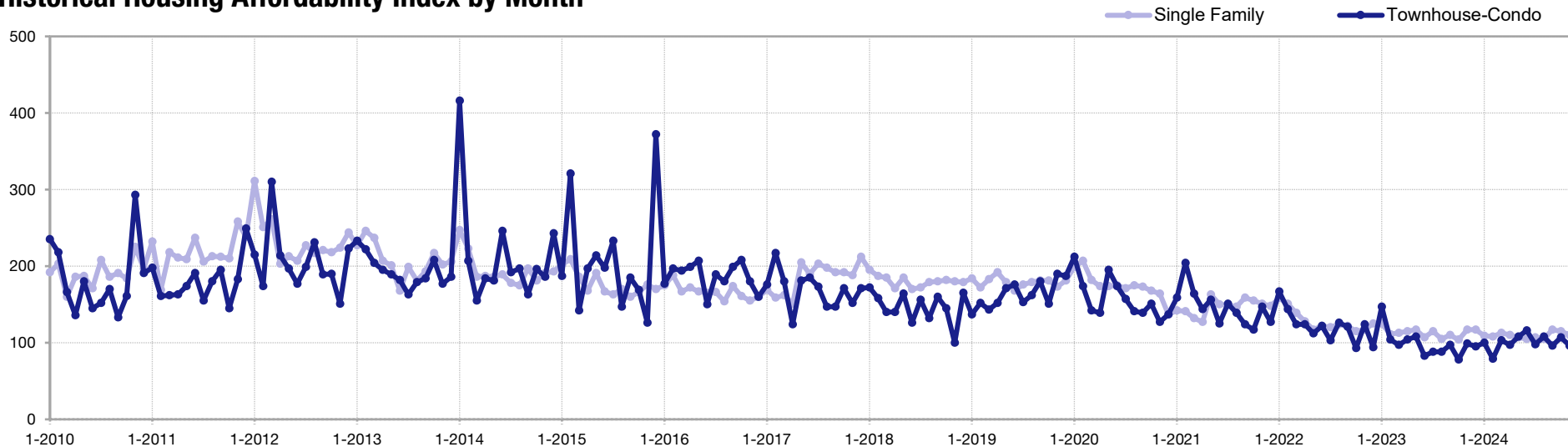


Year to Date



Housing Affordability Index	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Dec-2023	117	-6.4%	95	+1.1%
Jan-2024	109	-12.8%	100	-32.0%
Feb-2024	108	-2.7%	79	-24.0%
Mar-2024	113	0.0%	103	+6.2%
Apr-2024	110	-4.3%	97	-6.7%
May-2024	107	-8.5%	108	0.0%
Jun-2024	105	-1.9%	116	+39.8%
Jul-2024	107	-7.0%	98	+11.4%
Aug-2024	105	0.0%	108	+22.7%
Sep-2024	117	+6.4%	96	-1.0%
Oct-2024	115	+10.6%	107	+37.2%
Nov-2024	110	-6.0%	96	-3.0%

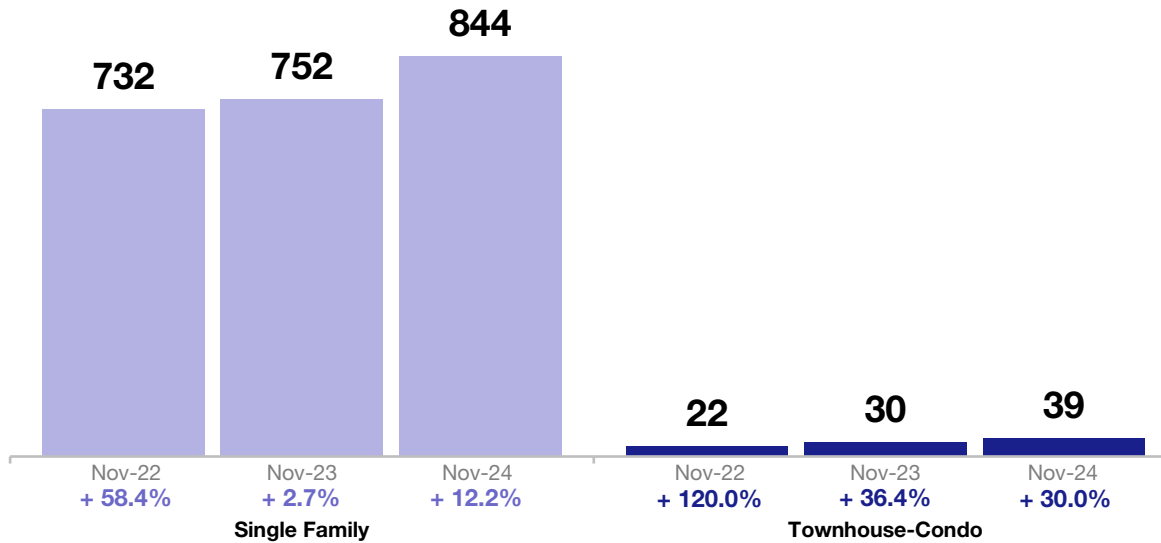
Historical Housing Affordability Index by Month



Inventory of Active Listings

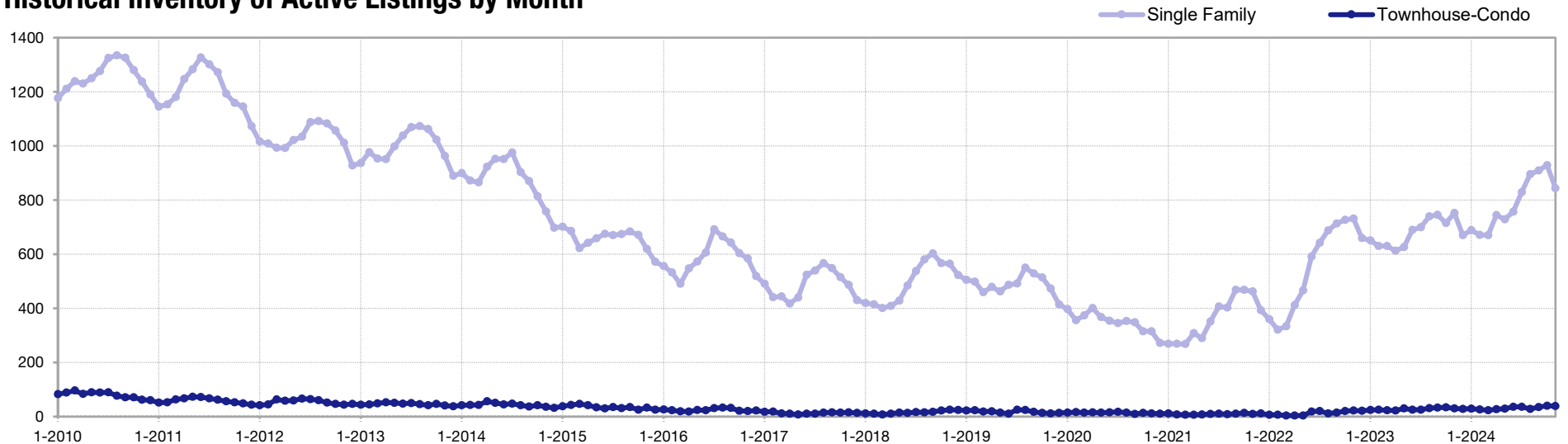


November



Inventory of Active Listings	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Dec-2023	670	+1.7%	28	+33.3%
Jan-2024	689	+5.8%	29	+20.8%
Feb-2024	671	+6.5%	26	+4.0%
Mar-2024	670	+6.3%	23	0.0%
Apr-2024	744	+21.4%	27	+22.7%
May-2024	729	+16.5%	29	-3.3%
Jun-2024	757	+9.7%	36	+44.0%
Jul-2024	829	+18.6%	36	+44.0%
Aug-2024	896	+21.2%	28	-9.7%
Sep-2024	909	+22.0%	35	+6.1%
Oct-2024	929	+29.9%	40	+17.6%
Nov-2024	844	+12.2%	39	+30.0%

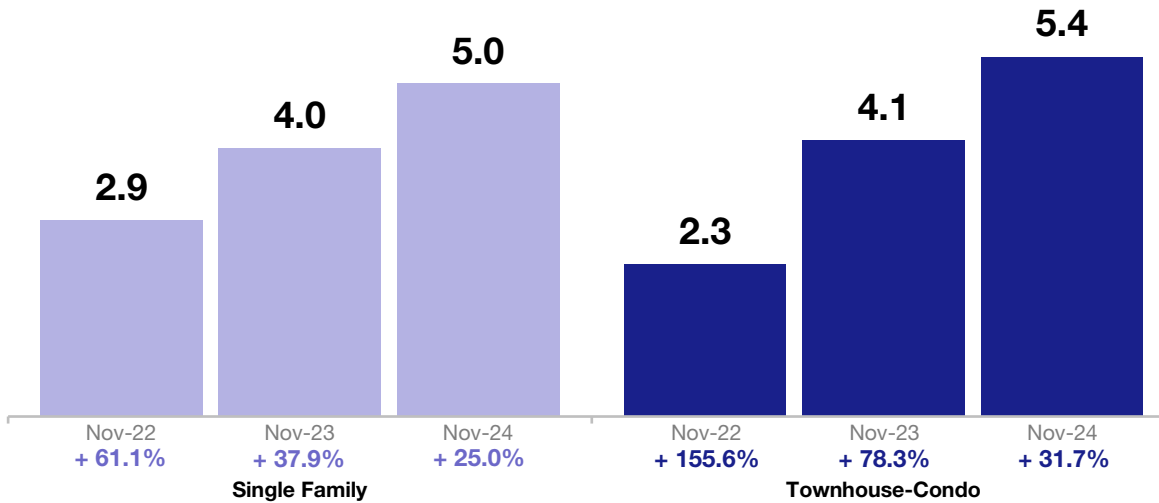
Historical Inventory of Active Listings by Month



Months Supply of Inventory

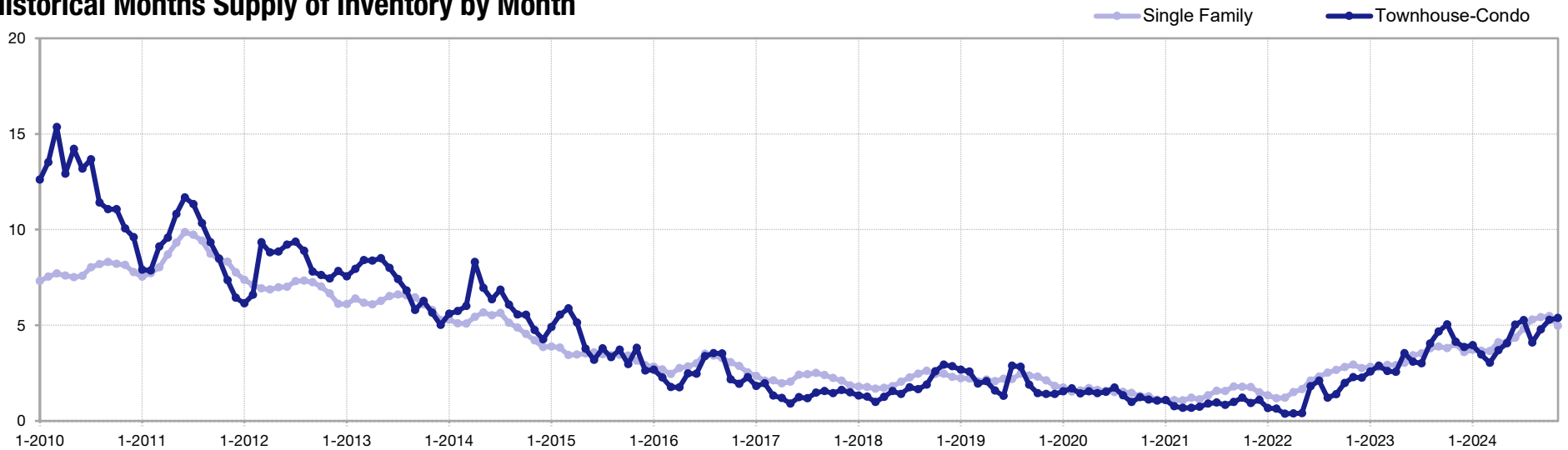


November



Months Supply of Inventory	Single Family	Percent Change from Previous Year	Townhouse-Condo	Percent Change from Previous Year
Dec-2023	3.6	+28.6%	3.9	+69.6%
Jan-2024	3.7	+32.1%	4.0	+53.8%
Feb-2024	3.7	+32.1%	3.5	+20.7%
Mar-2024	3.7	+27.6%	3.0	+15.4%
Apr-2024	4.1	+41.4%	3.7	+42.3%
May-2024	4.1	+36.7%	4.0	+14.3%
Jun-2024	4.3	+26.5%	5.0	+61.3%
Jul-2024	4.8	+37.1%	5.3	+76.7%
Aug-2024	5.3	+39.5%	4.1	+2.5%
Sep-2024	5.4	+38.5%	4.8	+2.1%
Oct-2024	5.5	+44.7%	5.3	+6.0%
Nov-2024	5.0	+25.0%	5.4	+31.7%

Historical Months Supply of Inventory by Month



Total Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



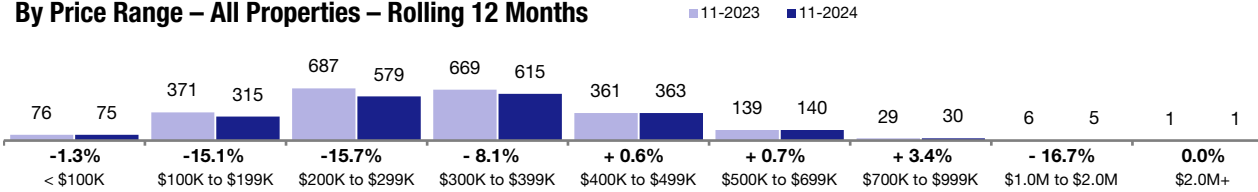
Key Metrics	Historical Sparkbars	11-2023	11-2024	Percent Change	YTD 2023	YTD 2024	Percent Change
New Listings		256	191	- 25.4%	3,307	3,366	+ 1.8%
Pending Sales		130	134	+ 3.1%	2,206	2,002	- 9.2%
Sold Listings		154	148	- 3.9%	2,174	1,969	- 9.4%
Median Sales Price		\$282,000	\$312,500	+ 10.8%	\$305,000	\$315,000	+ 3.3%
Avg. Sales Price		\$323,458	\$325,290	+ 0.6%	\$318,233	\$323,505	+ 1.7%
Pct. of List Price Received		97.5%	98.0%	+ 0.5%	98.3%	98.3%	0.0%
Days on Market		95	96	+ 1.1%	85	90	+ 5.9%
Affordability Index		118	111	- 5.9%	109	110	+ 0.9%
Active Listings		782	883	+ 12.9%	--	--	--
Months Supply		4.0	5.0	+ 25.0%	--	--	--

Sold Listings

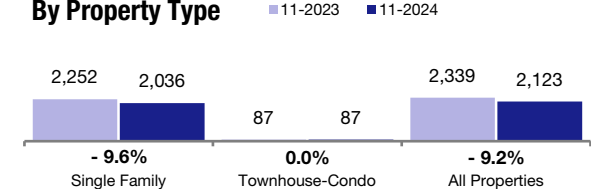
Actual sales that have closed in a given month.



By Price Range – All Properties – Rolling 12 Months



By Property Type



Rolling 12 Months

Compared to Prior Month

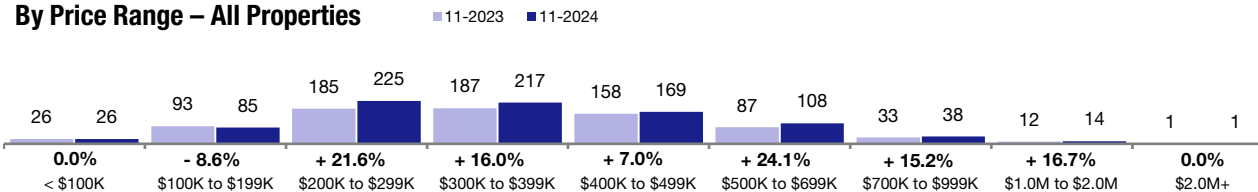
Year to Date

By Price Range	Single Family			Townhouse-Condo			Single Family			Townhouse-Condo			Single Family			Townhouse-Condo		
	11-2023	11-2024	Change	11-2023	11-2024	Change	10-2024	11-2024	Change	10-2024	11-2024	Change	11-2023	11-2024	Change	11-2023	11-2024	Change
\$99,999 and Below	76	75	-1.3%	0	0	--	10	7	-30.0%	0	0	--	68	70	+2.9%	0	0	--
\$100,000 to \$199,999	358	305	-14.8%	13	10	-23.1%	33	24	-27.3%	0	0	--	332	280	-15.7%	12	10	-16.7%
\$200,000 to \$299,999	648	535	-17.4%	39	44	+12.8%	46	33	-28.3%	6	4	-33.3%	598	492	-17.7%	37	40	+8.1%
\$300,000 to \$399,999	640	589	-8.0%	29	26	-10.3%	60	34	-43.3%	0	2	--	596	559	-6.2%	26	25	-3.8%
\$400,000 to \$499,999	356	358	+0.6%	5	5	0.0%	24	28	+16.7%	1	0	-100.0%	330	327	-0.9%	5	4	-20.0%
\$500,000 to \$699,999	138	139	+0.7%	1	1	0.0%	12	13	+8.3%	0	0	--	134	128	-4.5%	1	1	0.0%
\$700,000 to \$999,999	29	29	0.0%	0	1	--	1	3	+200.0%	1	0	-100.0%	28	27	-3.6%	0	1	--
\$1,000,000 to \$1,999,999	6	5	-16.7%	0	0	--	0	0	--	0	0	--	6	4	-33.3%	0	0	--
\$2,000,000 and Above	1	1	0.0%	0	0	--	0	0	--	0	0	--	1	1	0.0%	0	0	--
All Price Ranges	2,252	2,036	-9.6%	87	87	0.0%	186	142	-23.7%	8	6	-25.0%	2,093	1,888	-9.8%	81	81	0.0%

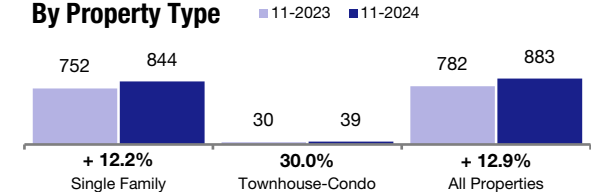
Inventory of Active Listings

A measure of the number of homes available for sale at a given time.

By Price Range – All Properties



By Property Type



Year over Year

Compared to Prior Month

Year to Date

By Price Range	Single Family			Townhouse-Condo			Single Family			Townhouse-Condo			Single Family		Townhouse-Condo	
	11-2023	11-2024	Change	11-2023	11-2024	Change	10-2024	11-2024	Change	10-2024	11-2024	Change				
\$99,999 and Below	26	26	0.0%	0	0	--	26	26	0.0%	0	0	--				
\$100,000 to \$199,999	91	83	-8.8%	2	2	0.0%	91	83	-8.8%	2	2	0.0%				
\$200,000 to \$299,999	170	206	+21.2%	15	19	+26.7%	225	206	-8.4%	19	19	0.0%				
\$300,000 to \$399,999	175	204	+16.6%	12	13	+8.3%	228	204	-10.5%	14	13	-7.1%				
\$400,000 to \$499,999	157	166	+5.7%	1	3	+200.0%	176	166	-5.7%	3	3	0.0%				
\$500,000 to \$699,999	87	107	+23.0%	0	1	--	126	107	-15.1%	1	1	0.0%				
\$700,000 to \$999,999	33	37	+12.1%	0	1	--	40	37	-7.5%	1	1	0.0%				
\$1,000,000 to \$1,999,999	12	14	+16.7%	0	0	--	15	14	-6.7%	0	0	--				
\$2,000,000 and Above	1	1	0.0%	0	0	--	2	1	-50.0%	0	0	--				
All Price Ranges	752	844	+12.2%	30	39	+30.0%	929	844	-9.1%	40	39	-2.5%				

There are no year-to-date figures for inventory because it is simply a snapshot frozen in time at the end of each month. It does not add up over a period of months.

Glossary of Terms

A research tool provided by the Colorado Association of REALTORS®



New Listings	A measure of how much new supply is coming onto the market from sellers.
Pending Sales	A count of all the listings that went into pending status during the reported period. Pending listings are counted at the end of the reported period. Each listing can only be counted one time. If a listing goes into Pending, out of Pending, then back into Pending all in one reported period, this listing would only be counted once. This is the most real-time measure possible for home buyer activity, as it measures signed contracts on sales rather than the actual closed sale. As such, it is called a "leading indicator" of buyer demand.
Sold Listings	A measure of home sales that were closed to completion during the report period.
Median Sales Price	A measure of home values in a market area where 50% of activity was higher and 50% was lower than this price point.
Average Sales Price	A sum of all home sales prices divided by total number of sales.
Percent of List Price Received	A mathematical calculation of the percent difference from last list price and sold price for those listings sold in the reported period.
Days on Market Until Sale	A measure of how long it takes homes to sell, on average.
Housing Affordability Index	A measure of how affordable a region's housing is to its consumers. A higher number means greater affordability. The index is based on interest rates, median sales price and median income by county.
Inventory of Active Listings	A measure of the number of homes available for sale at a given time. The availability of homes for sale has a big effect on supply-demand dynamics and home prices.
Months Supply of Inventory	A measure of how balanced the market is between buyers and sellers. It is expressed as the number of months it would hypothetically take to sell through all the available homes for sale, given current levels of home sales. A balanced market ranges from 4 to 7 months of supply. A buyer's market has a higher number, reflecting fewer buyers relative to homes for sale. A seller's market has a lower number, reflecting more buyers relative to homes for sale.

Local Market Update for November 2024

A Research Tool Provided by the Colorado Association of REALTORS®



Pueblo County

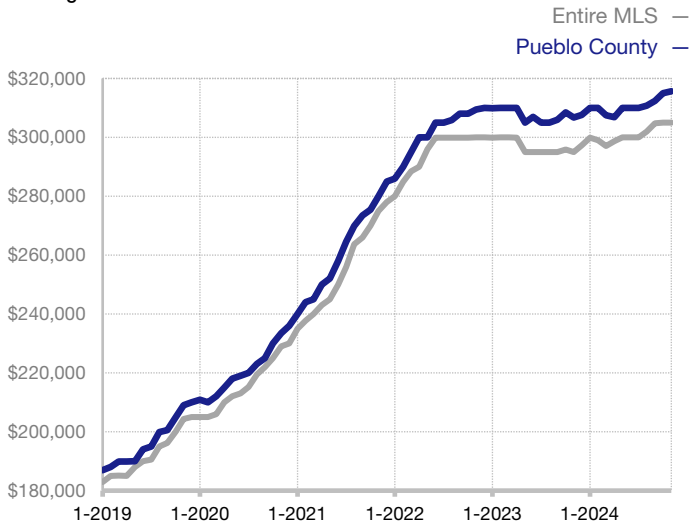
Single Family	November			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 11-2023	Thru 11-2024	Percent Change from Previous Year
Key Metrics						
New Listings	242	182	- 24.8%	3,099	3,195	+ 3.1%
Sold Listings	141	141	0.0%	2,056	1,867	- 9.2%
Median Sales Price*	\$280,000	\$319,900	+ 14.3%	\$309,000	\$317,000	+ 2.6%
Average Sales Price*	\$326,145	\$328,248	+ 0.6%	\$319,968	\$324,449	+ 1.4%
Percent of List Price Received*	97.6%	98.0%	+ 0.4%	98.3%	98.4%	+ 0.1%
Days on Market Until Sale	98	97	- 1.0%	85	90	+ 5.9%
Inventory of Homes for Sale	727	829	+ 14.0%	--	--	--
Months Supply of Inventory	3.9	4.9	+ 25.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

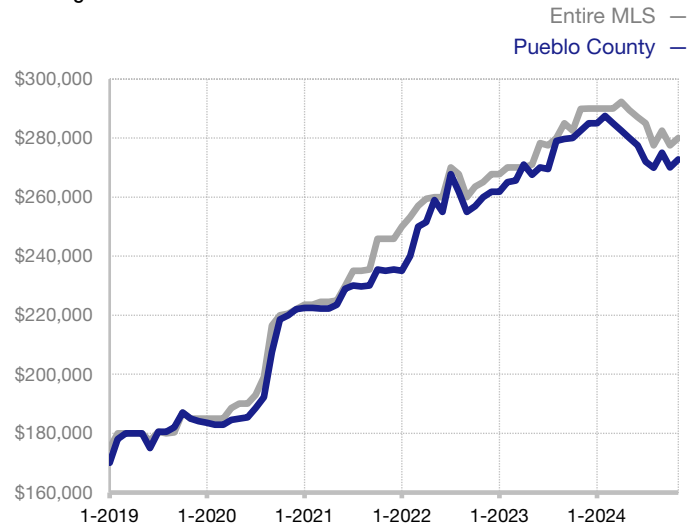
Townhouse/Condo	November			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 11-2023	Thru 11-2024	Percent Change from Previous Year
Key Metrics						
New Listings	9	7	- 22.2%	136	131	- 3.7%
Sold Listings	10	6	- 40.0%	80	79	- 1.3%
Median Sales Price*	\$264,000	\$284,500	+ 7.8%	\$282,450	\$270,000	- 4.4%
Average Sales Price*	\$258,895	\$290,000	+ 12.0%	\$281,957	\$280,220	- 0.6%
Percent of List Price Received*	94.1%	96.6%	+ 2.7%	98.1%	97.3%	- 0.8%
Days on Market Until Sale	64	67	+ 4.7%	69	84	+ 21.7%
Inventory of Homes for Sale	27	38	+ 40.7%	--	--	--
Months Supply of Inventory	3.8	5.5	+ 44.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2024

A Research Tool Provided by the Colorado Association of REALTORS®



Arkansas Valley/Otero County

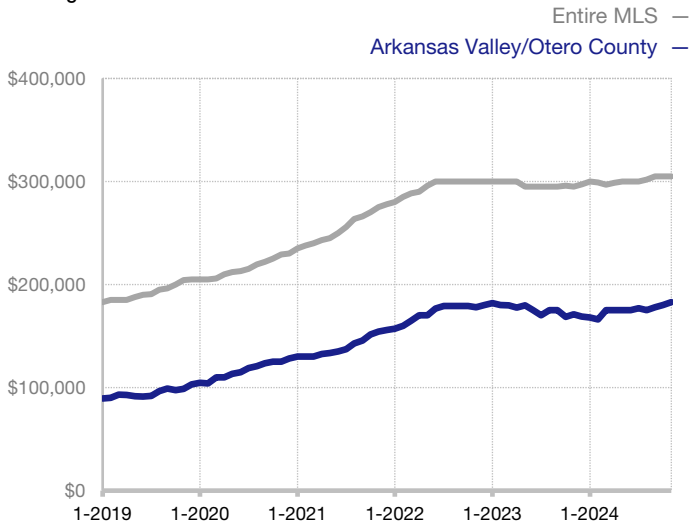
Single Family	November			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 11-2023	Thru 11-2024	Percent Change from Previous Year
Key Metrics						
New Listings	48	30	- 37.5%	535	498	- 6.9%
Sold Listings	35	30	- 14.3%	346	313	- 9.5%
Median Sales Price*	\$182,500	\$189,300	+ 3.7%	\$167,750	\$180,000	+ 7.3%
Average Sales Price*	\$184,357	\$210,220	+ 14.0%	\$183,646	\$197,600	+ 7.6%
Percent of List Price Received*	94.1%	95.9%	+ 1.9%	93.7%	94.4%	+ 0.7%
Days on Market Until Sale	111	146	+ 31.5%	106	122	+ 15.1%
Inventory of Homes for Sale	184	204	+ 10.9%	--	--	--
Months Supply of Inventory	5.9	7.2	+ 22.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

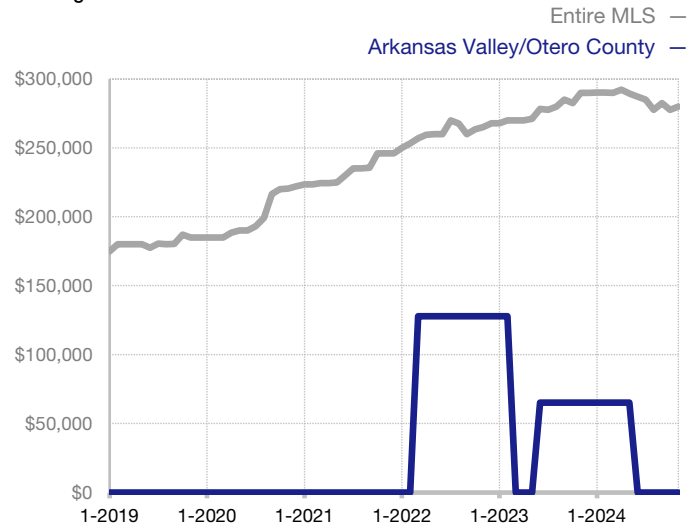
Townhouse/Condo	November			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 11-2023	Thru 11-2024	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	1	0	- 100.0%
Sold Listings	0	0	--	1	0	- 100.0%
Median Sales Price*	\$0	\$0	--	\$65,000	\$0	- 100.0%
Average Sales Price*	\$0	\$0	--	\$65,000	\$0	- 100.0%
Percent of List Price Received*	0.0%	0.0%	--	72.2%	0.0%	- 100.0%
Days on Market Until Sale	0	0	--	71	0	- 100.0%
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2024

A Research Tool Provided by the Colorado Association of REALTORS®



Fowler

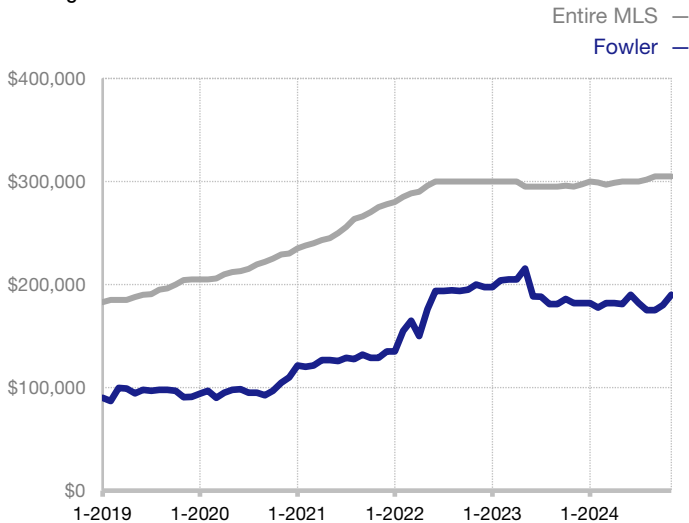
Single Family	November			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 11-2023	Thru 11-2024	Percent Change from Previous Year
Key Metrics						
New Listings	1	1	0.0%	31	37	+ 19.4%
Sold Listings	5	2	- 60.0%	21	21	0.0%
Median Sales Price*	\$120,400	\$212,500	+ 76.5%	\$182,000	\$190,000	+ 4.4%
Average Sales Price*	\$154,380	\$212,500	+ 37.6%	\$183,081	\$178,214	- 2.7%
Percent of List Price Received*	86.7%	93.2%	+ 7.5%	92.8%	94.8%	+ 2.2%
Days on Market Until Sale	205	102	- 50.2%	153	107	- 30.1%
Inventory of Homes for Sale	8	10	+ 25.0%	--	--	--
Months Supply of Inventory	3.5	4.3	+ 22.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

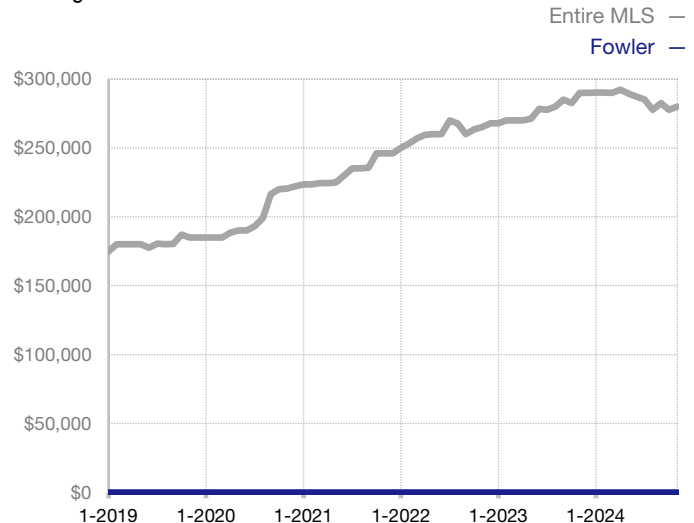
Townhouse/Condo	November			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 11-2023	Thru 11-2024	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2024

A Research Tool Provided by the Colorado Association of REALTORS®



Huerfano County

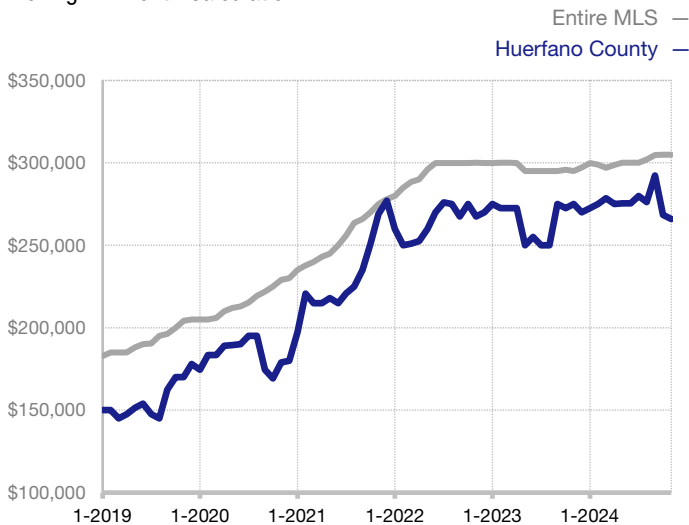
Single Family	November			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 11-2023	Thru 11-2024	Percent Change from Previous Year
Key Metrics						
New Listings	11	0	- 100.0%	142	103	- 27.5%
Sold Listings	7	5	- 28.6%	75	64	- 14.7%
Median Sales Price*	\$360,000	\$270,333	- 24.9%	\$275,000	\$290,000	+ 5.5%
Average Sales Price*	\$295,500	\$294,292	- 0.4%	\$332,618	\$350,197	+ 5.3%
Percent of List Price Received*	93.9%	87.6%	- 6.7%	94.4%	94.6%	+ 0.2%
Days on Market Until Sale	73	294	+ 302.7%	147	189	+ 28.6%
Inventory of Homes for Sale	73	51	- 30.1%	--	--	--
Months Supply of Inventory	11.2	9.0	- 19.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

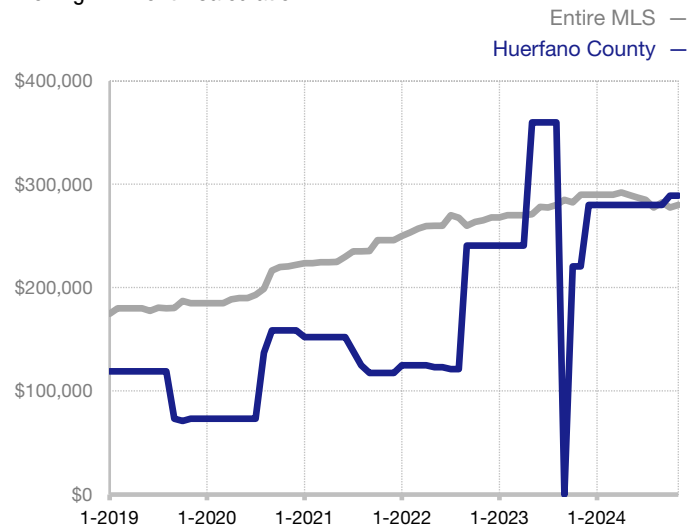
Townhouse/Condo	November			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 11-2023	Thru 11-2024	Percent Change from Previous Year
Key Metrics						
New Listings	1	0	- 100.0%	3	1	- 66.7%
Sold Listings	0	0	--	2	0	- 100.0%
Median Sales Price*	\$0	\$0	--	\$220,500	\$0	- 100.0%
Average Sales Price*	\$0	\$0	--	\$220,500	\$0	- 100.0%
Percent of List Price Received*	0.0%	0.0%	--	98.8%	0.0%	- 100.0%
Days on Market Until Sale	0	0	--	216	0	- 100.0%
Inventory of Homes for Sale	1	1	0.0%	--	--	--
Months Supply of Inventory	0.5	1.0	+ 100.0%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2024

A Research Tool Provided by the Colorado Association of REALTORS®



La Junta

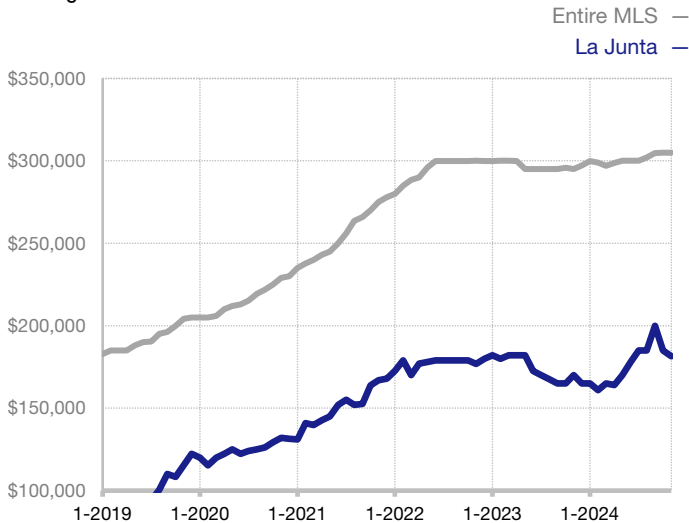
Single Family	November			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 11-2023	Thru 11-2024	Percent Change from Previous Year
Key Metrics						
New Listings	14	8	- 42.9%	147	122	- 17.0%
Sold Listings	7	9	+ 28.6%	77	88	+ 14.3%
Median Sales Price*	\$220,000	\$175,000	- 20.5%	\$170,000	\$185,000	+ 8.8%
Average Sales Price*	\$221,286	\$174,722	- 21.0%	\$180,374	\$201,616	+ 11.8%
Percent of List Price Received*	98.3%	96.3%	- 2.0%	94.5%	92.8%	- 1.8%
Days on Market Until Sale	109	127	+ 16.5%	95	124	+ 30.5%
Inventory of Homes for Sale	55	43	- 21.8%	--	--	--
Months Supply of Inventory	8.0	5.4	- 32.5%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

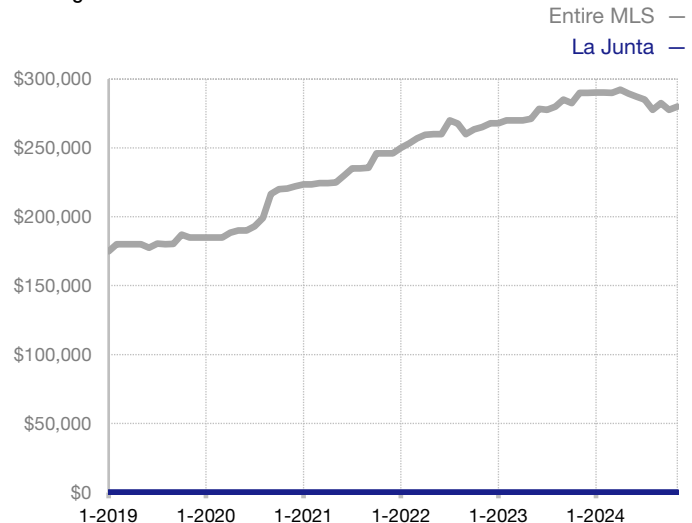
Townhouse/Condo	November			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 11-2023	Thru 11-2024	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2024

A Research Tool Provided by the Colorado Association of REALTORS®



Lamar

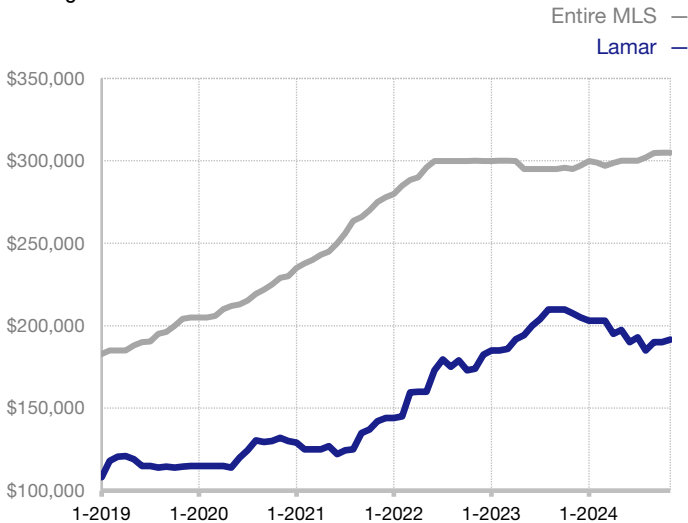
Single Family	November			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 11-2023	Thru 11-2024	Percent Change from Previous Year
Key Metrics						
New Listings	6	3	- 50.0%	79	79	0.0%
Sold Listings	8	5	- 37.5%	66	55	- 16.7%
Median Sales Price*	\$197,500	\$228,000	+ 15.4%	\$204,500	\$190,000	- 7.1%
Average Sales Price*	\$222,125	\$248,320	+ 11.8%	\$230,720	\$197,568	- 14.4%
Percent of List Price Received*	95.4%	97.0%	+ 1.7%	95.4%	93.6%	- 1.9%
Days on Market Until Sale	86	106	+ 23.3%	92	97	+ 5.4%
Inventory of Homes for Sale	21	28	+ 33.3%	--	--	--
Months Supply of Inventory	3.5	5.8	+ 65.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

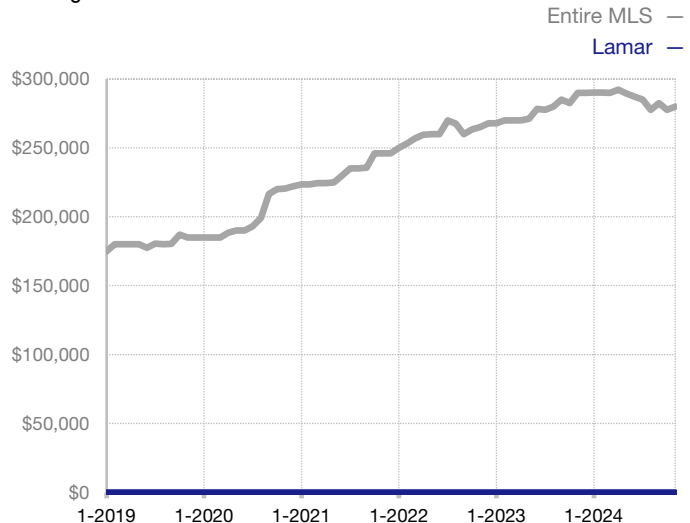
Townhouse/Condo	November			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 11-2023	Thru 11-2024	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2024

A Research Tool Provided by the Colorado Association of REALTORS®



Las Animas

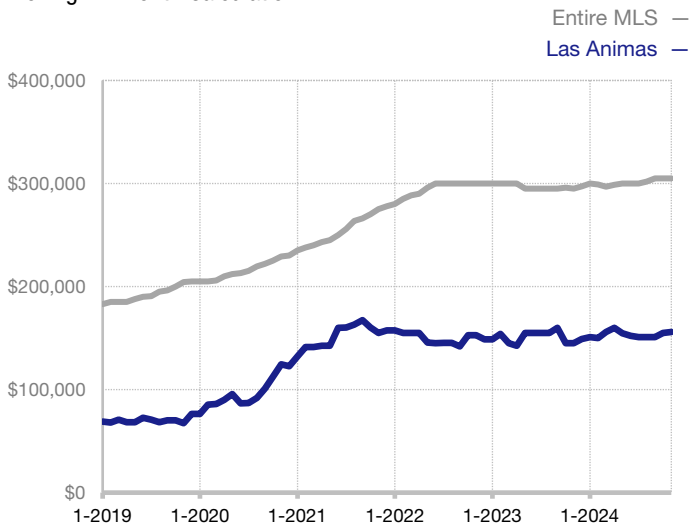
Single Family	November			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 11-2023	Thru 11-2024	Percent Change from Previous Year
Key Metrics						
New Listings	2	6	+ 200.0%	42	41	- 2.4%
Sold Listings	2	0	- 100.0%	28	26	- 7.1%
Median Sales Price*	\$90,500	\$0	- 100.0%	\$142,000	\$155,500	+ 9.5%
Average Sales Price*	\$90,500	\$0	- 100.0%	\$160,371	\$144,673	- 9.8%
Percent of List Price Received*	74.6%	0.0%	- 100.0%	91.7%	91.5%	- 0.2%
Days on Market Until Sale	70	0	- 100.0%	116	102	- 12.1%
Inventory of Homes for Sale	13	22	+ 69.2%	--	--	--
Months Supply of Inventory	4.6	8.3	+ 80.4%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

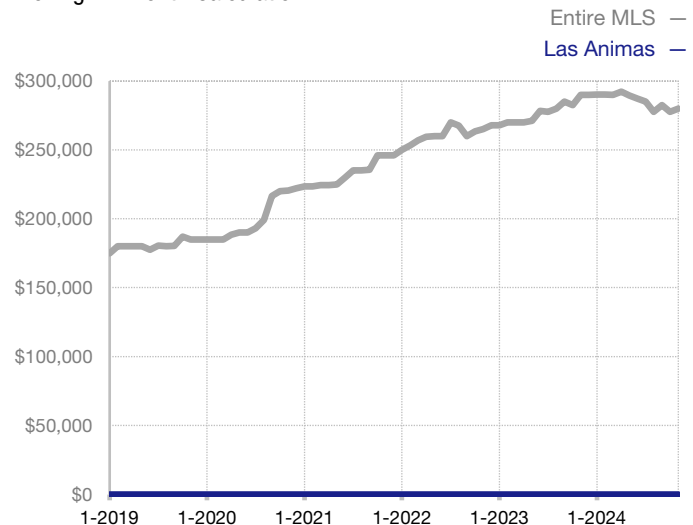
Townhouse/Condo	November			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 11-2023	Thru 11-2024	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2024

A Research Tool Provided by the Colorado Association of REALTORS®



Manzanola

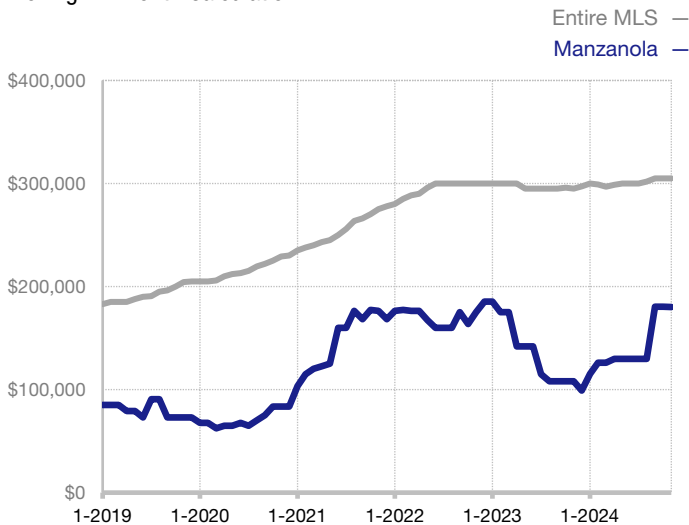
Single Family	November			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 11-2023	Thru 11-2024	Percent Change from Previous Year
Key Metrics						
New Listings	3	1	- 66.7%	16	11	- 31.3%
Sold Listings	2	1	- 50.0%	9	6	- 33.3%
Median Sales Price*	\$160,500	\$180,000	+ 12.1%	\$90,000	\$154,750	+ 71.9%
Average Sales Price*	\$160,500	\$180,000	+ 12.1%	\$107,722	\$495,167	+ 359.7%
Percent of List Price Received*	93.3%	100.0%	+ 7.2%	88.7%	100.2%	+ 13.0%
Days on Market Until Sale	60	46	- 23.3%	78	76	- 2.6%
Inventory of Homes for Sale	2	4	+ 100.0%	--	--	--
Months Supply of Inventory	1.1	3.4	+ 209.1%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

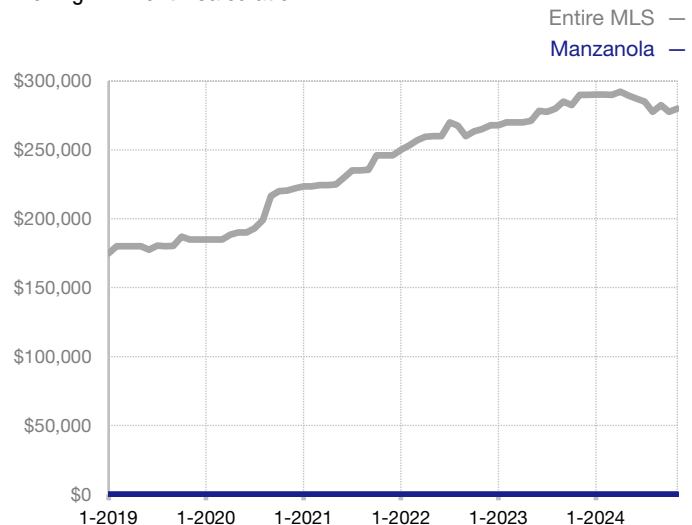
Townhouse/Condo	November			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 11-2023	Thru 11-2024	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation



Local Market Update for November 2024

A Research Tool Provided by the Colorado Association of REALTORS®



Rocky Ford

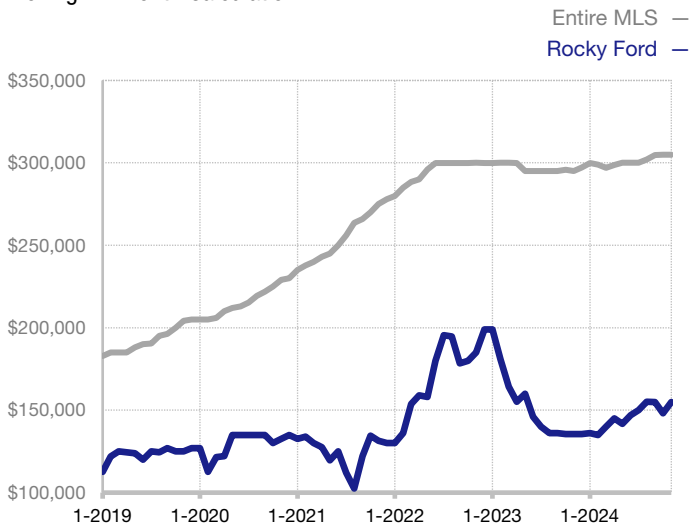
Single Family	November			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 11-2023	Thru 11-2024	Percent Change from Previous Year
Key Metrics						
New Listings	8	4	- 50.0%	66	56	- 15.2%
Sold Listings	2	4	+ 100.0%	45	33	- 26.7%
Median Sales Price*	\$274,900	\$234,500	- 14.7%	\$135,000	\$154,900	+ 14.7%
Average Sales Price*	\$274,900	\$233,500	- 15.1%	\$148,436	\$176,831	+ 19.1%
Percent of List Price Received*	99.0%	96.9%	- 2.1%	92.2%	95.9%	+ 4.0%
Days on Market Until Sale	101	203	+ 101.0%	94	140	+ 48.9%
Inventory of Homes for Sale	17	22	+ 29.4%	--	--	--
Months Supply of Inventory	4.3	7.3	+ 69.8%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	November			Year to Date		
	2023	2024	Percent Change from Previous Year	Thru 11-2023	Thru 11-2024	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

