



[2022 Flagler County Association of Realtors® Leadership Academy](#)

The continued success and strength of any business, association or community relies heavily on its current and future leadership. The Flagler County Association of Realtors® Leadership Team recognizes the importance of strong future leaders and therefore, offers the Flagler County Association of Realtors® Leadership Academy.

The FCAR Leadership Academy is designed to identify emerging Realtor® leaders who want to get involved, make a difference, grow their business and expand their leadership skills. Whether your aspirations are directed toward leading a committee, a Realtor® association, or a community, the FCAR Leadership Academy will empower you to maximize your leadership potential. As a participant in our academy, you will become immersed in a program that combines classroom, on-your-own study, group sessions, team-building exercises, goal setting, networking opportunities and communication skills. The six months of training sessions and mentoring will inspire and motivate you to become the successful leader you know you can be!

Our academy will offer you a unique opportunity to see how the Flagler County Association of Realtors® operates. Many of these same principles that guide the volunteer leadership and staff of this 1200 current member organization can be applied to how you run your business and make decisions that impact your every-day life. Graduates of the FCAR Leadership Academy will be equipped with the knowledge, skills and confidence to excel as a leader in the industry.

[How to Apply](#)

Open to all Flagler County Association of Realtors® members, space is limited - a maximum of 15 individuals will be selected to participate in this program. Since the number of participants is limited, applicants who are not selected may re-apply in subsequent years. Commitment includes the completion of the attached application. Tuition for the program is \$99 and covers partial expenses of the program. Additional costs to the participants will include such costs as transportation to and from the meeting sites, and minimal expenses which may be incurred during any field exercise phase of the program. (Upon completion of the program FCAR will contribute \$99 to RPAC upon member approval) The deadline for application submission is March 31, 2022.

[The Selection Process](#)

The FCAR Leadership Academy Selection Committee includes past and current leaders of FCAR. The Selection Committee will review applications and choose prospective participants. All interviewed prospects will be notified of their academy selection status as soon as possible; tuition payment is due by March 31, 2022.



2022 Flagler County Association of Realtors® Leadership Academy Application

The deadline for application submission is March 31, 2022.

Commitment

To graduate from the Flagler County Association of Realtors® Leadership Academy, participants are expected to attend all sessions. Graduation will be at the October GMM.

- I understand the objectives of the FCAR Leadership Academy, and if I am selected, I agree that I will devote the time and resources necessary to complete the program.
- I understand and agree that if I am selected to participate in the FCAR Leadership Academy, the following conditions will apply:
 - (1) Attendance is mandatory at the below indicated sessions. Missing 1-4 hours on any given day is considered missing a session. If you miss one session, you can make it up the next year and graduate after the session is completed (expenses associated with this session are the responsibility of the participant). If you miss two sessions, you must drop out of the program with no refund and reapply when you can commit the time.
 - (2) Payment of \$99.00 is due to FCAR. (Additional costs to the participants will include transportation to and from the meeting sites, and minimal expenses which may be incurred during any sessions or field exercise phase of the program.) If the participant approves the application fee (\$99.00) will be submitted to REALTORS Political Action Committee in their name once program is completed.

Leadership Academy Requirements:

- Team Building Exercise - TBD
 - Attend One (1) FCAR Board of Directors Meeting and One (1) MLS Board of Managers Meeting
 - Attend at least three different FCAR Committee Meetings (Business Partners, Convention, Finance, Investment, Professional Development & Programs, Professional Standards & Grievance, Public Policy, and Young Professional's Network)
 - Two General Membership Meetings (in addition to the October GMM graduation)
 - Attend Three (3) Leadership Academy Breakfast Meetings (Roberts Rules; Leadership/ Benefits of Being a REALTORS; and Public Speaking) at 9:00 am. Dates TBD.
 - Complete the C2EX from NAR
 - Participate in an FCAR sponsored event (RPAC, community outreach, convention, etc.)
 - Attend a municipality meeting and report your experience at a Zoom Meeting – date TBD
 - Participate in a Leadership Academy review with Leadership Academy Chairperson and Executive Officer
- * Attendance is suggested at a Florida REALTORS Annual Meeting



Personal Data:

First Name: _____ Last Name: _____

Nickname (if any): _____

Company: _____

Business Address: _____

Phone: _____ E-mail: _____

How many years have you been in the real estate business? _____

On Being a Leader

What specific skills/knowledge do you hope to gain from your participation in the Flagler County Association of Realtors® Leadership Academy?

Why do you feel you should be selected to participate in the Flagler County Association of Realtors® Leadership Academy?

Career and Volunteer Experience

(Attach a current copy of your resume/biography if you choose)



Please briefly describe your career goals and the role being a Realtor® will play in accomplishing them.

Have you done any volunteer work for charities, associations or the Realtor® organization?
If yes, what groups do you volunteer for and in what capacity?

What are your future goals with volunteer work in the Realtor® organization?

Applicant's Signature

“The facts presented on this application are accurate to the best of my knowledge.”

Broker/Office Manager Signature Print Broker/Office Manager Name

Please submit to Executive Officer, Dorothy Desvouses Sperber
ae@FlaglerCountyRealtors.com

The deadline for application submission is March 15, 2022