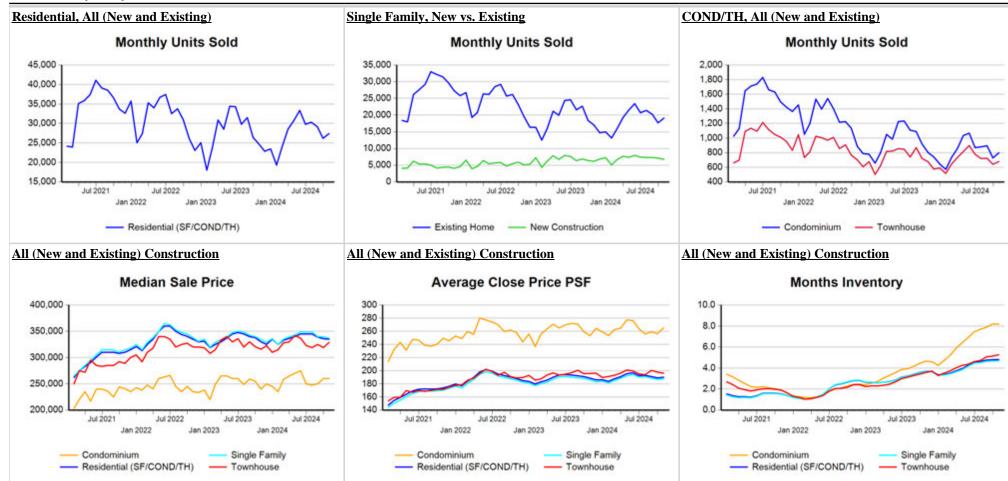
Market Analysis By State: Texas Price/ New Close Closed **Dollar** Average Median Active Pending **Months** YoY% Sales* YoY% Volume YoY% Price Price YoY% Sqft YoY% DOM Listings Listings Sales Inventory To OLP **Property Type** All(New and Existing) Residential (SF/COND/TH) 27,405 11.0% \$11,562,779,719 14.6% \$421,922 3.3% \$335,000 1.5% \$190 0.8% 61 46,112 129,717 26,717 4.8 94.1% YTD: 278,903 \$339,500 58 115,263 285,897 94.9% -1.2% \$117,574,728,60 0.6% \$421,561 1.8% 0.7% \$191 0.9% 478,648 25,912 42,883 119,393 Single Family 11.6% \$11,001,239,899 \$424,562 \$337,000 0.8% \$187 61 25,283 4.7 94.1% 14.7% 2.8% 0.7% YTD: 263,294 -0.6% \$112.024.632.95 1.0% \$425,474 1.6% \$340,000 0.0% \$189 1.1% 58 444.953 106.122 270.070 94.9% 678 0.2% \$248,410,030 \$366,386 \$329,000 \$196 55 1,382 3,638 622 5.3 94.7% Townhouse 5.2% 5.0% 4.1% 0.2% YTD: 7.146 \$2,569,522,449 -2.6% \$359,575 1.9% \$325,490 -0.3% \$197 54 13,903 3,168 7,278 95.4% -4.4% 1.2% 74 Condominium 799 -0.5% \$308,000,928 17.9% \$385,483 18.5% \$260,000 8.3% \$265 4.7% 1,847 6,686 812 8.2 92.4% YTD: 8.432 \$2,970,821,659 \$352,327 \$258,500 \$265 63 19.792 5.973 8,549 93.5% -14.6% -11.0% 4.1% 2.2% 0.4% **Existing Home** Residential (SF/COND/TH) 20,460 11.9% \$8,602,286,761 17.0% \$420,444 4.6% \$327,000 2.8% \$190 1.4% 56 34,568 96,775 18,771 4.9 93.9% YTD: 205,999 \$422,632 \$330,000 \$192 52 367,172 84,937 208,955 94.8% -3.4% \$87,061,783,211 0.5% 4.0% 1.5% 2.0% Single Family 19,136 \$8,125,594,219 17.0% \$424,623 \$330,000 \$187 55 31,806 88,096 17,543 4.8 93.9% 12.4% 4.1% 3.1% 1.3% 192,572 YTD: -2.9% \$82,481,702,491 0.9% \$428,316 3.9% \$335,000 2.5% \$189 2.3% 51 338,205 77,344 195,385 94.8% 549 \$193,967,526 \$353,311 \$300,000 \$190 48 1,061 2,638 478 5.0 94.8% Townhouse 10.0% 17.2% 6.5% 1.4% 1.3% YTD: 5,444 -3.0% \$1,893,400,111 -0.4% \$347,796 2.8% \$305,000 0.0% \$191 2.5% 47 10,663 2,232 5,544 95.5% Condominium 753 \$275,300,028 \$365,604 \$250,000 \$259 73 1,701 6,041 750 7.9 92.3% 0.0% 14.9% 14.9% 5.0% 4.0% YTD: 7,950 \$2,676,364,499 \$336,650 \$249,000 \$260 0.9% 62 18,304 5,359 8,026 93.5% -13.9% -10.5% 4.0% 2.5% **New Construction** Residential (SF/COND/TH) 77 32,942 6,946 \$2.961.123.512 8.3% \$426,306 0.0% \$354,000 -1.7% \$191 -0.8% 11,544 7,946 4.5 94.7% YTD: 72,900 5.7% \$30,511,167,871 \$418,535 \$350,900 \$190 77 111.476 30,326 76,942 95.2% 1.0% -4.5% -4.9% -2.4% 77 11,077 Single Family 6,773 \$2,874,363,299 8.8% \$424,386 -0.6% \$351,488 -2.2% \$189 -0.9% 31,297 7,740 4.4 94.7% YTD: 70.721 6.3% \$29,542,238,132 \$417,729 \$350,000 77 106,748 28.777 74,685 95.2% \$188 1.4% -4.7% -4.7% -2.2% 127 \$221 144 5.9 Townhouse -28.7% \$53,709,309 -23.9% \$422,908 6.6% \$397,945 7.5% 1.5% 89 321 1,000 94.1% YTD: 1.696 \$673,877,919 \$397.334 \$215 79 3.240 935 1,734 95.4% -8.5% 0.3% \$368,500 -8.8% -1.7% -1.6% Condominium 46 \$32,606,808 \$708,844 64.7% \$408,990 2.5% \$371 84 146 645 62 13.2 93.3% -8.0% 51.5% 16.4% YTD: 481 \$293.940.319 \$611.103 \$478.209 \$341 84 1.488 613 523 94.2% -23.8% -15.9% 10.3% 0.7% -2.8%

^{*} Closed Sale counts for most recent 3 months are Preliminary.

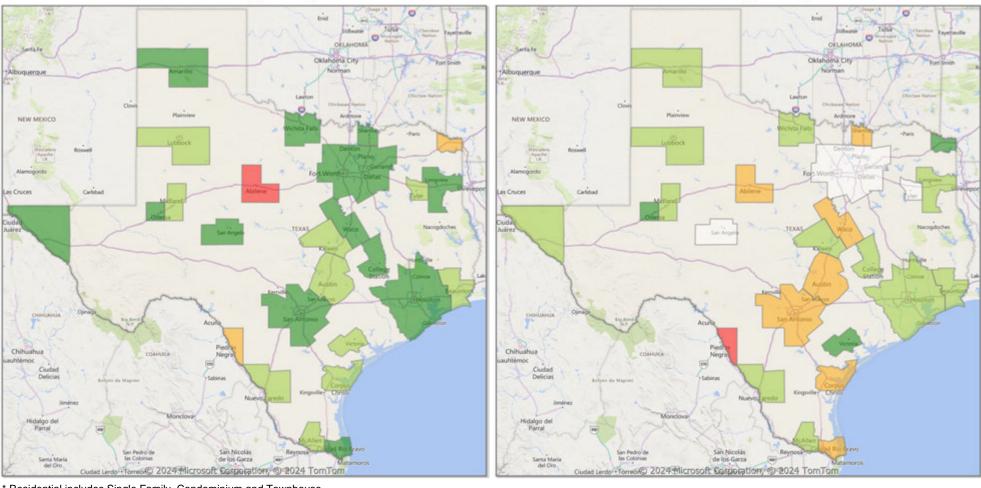




^{*} Closed Sale counts for most recent 3 months are Preliminary.

Comparison By Metropolitan Statistical Area in Texas

Residential* Closed Sales YoY Percentage Change

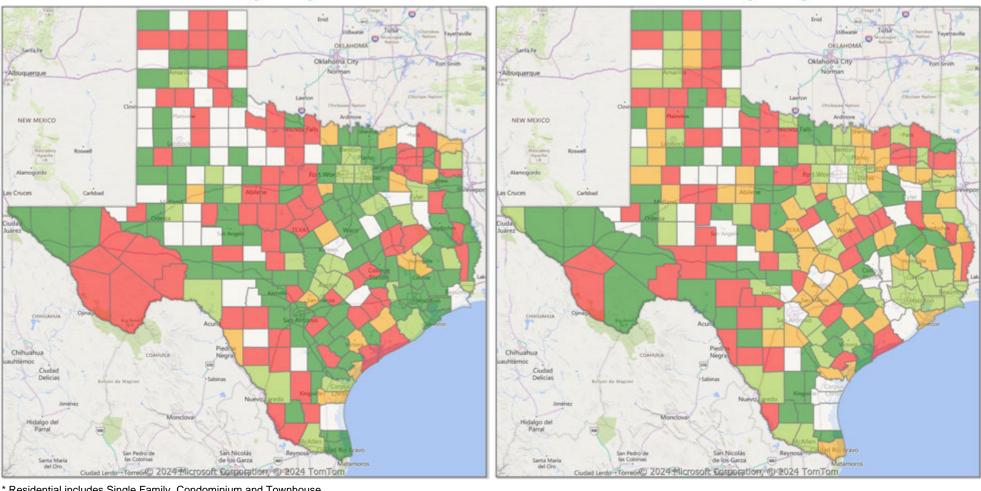


^{*} Residential includes Single Family, Condominium and Townhouse.



Comparison By County in Texas

Residential* Closed Sales YoY Percentage Change



^{*} Residential includes Single Family, Condominium and Townhouse.



Market Analysis By County: Blanco County

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exist	ting)																'
Residential (SF/CO	ND/TH)	16	100.0%	\$7,056,939	53.9%	\$441,059	-23.1%	\$435,000	0.6%	\$223	-37.2%	83	16	157	10	12.2	94.4%
	YTD:	136	-6.9%	\$77,148,973	-11.1%	\$567,272	-4.5%	\$475,000	1.6%	\$326	12.6%	101	310	162	136		93.3%
Single Family		16	100.0%	\$7,056,939	53.9%	\$441,059	-23.1%	\$435,000	0.6%	\$223	-37.2%	83	15	155	10	12.1	94.4%
	YTD:	136	-6.9%	\$77,148,973	-11.1%	\$567,272	-4.5%	\$475,000	1.6%	\$326	12.6%	101	307	161	136		93.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	2	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	1	-		0.0%
Existing Home																	
Residential (SF/CO	ND/TH)	9	12.5%	\$3,884,063	-15.3%	\$431,563	-24.7%	\$399,750	-7.6%	\$201	-43.3%	53	13	120	7	13.1	93.1%
	YTD:	97	4.3%	\$58,304,700	10.9%	\$601,079	6.3%	\$492,500	5.9%	\$362	21.2%	91	228	106	99		92.2%
Single Family		9	12.5%	\$3,884,063	-15.3%	\$431,563	-24.7%	\$399,750	-7.6%	\$201	-43.3%	53	12	118	7	12.9	93.1%
	YTD:	97	4.3%	\$58,304,700	10.9%	\$601,079	6.3%	\$492,500	5.9%	\$362	21.2%	91	225	105	99		92.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	2	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	1	-		0.0%
New Construction	<u> </u>																
Residential (SF/CO	ND/TH)	8	100.0%	\$3,615,291	100.0%	\$451,911	100.0%	\$435,000	100.0%	\$248	100.0%	117	3	37	3	9.9	95.9%
	YTD:	40	-24.5%	\$19,362,133	-43.3%	\$484,053	-24.9%	\$449,500	-4.4%	\$235	-14.0%	125	82	56	37		96.0%
Single Family		8	100.0%	\$3,615,291	100.0%	\$451,911	100.0%	\$435,000	100.0%	\$248	100.0%	117	3	37	3	9.9	95.9%
	YTD:	40	-24.5%	\$19,362,133	-43.3%	\$484,053	-24.9%	\$449,500	-4.4%	\$235	-14.0%	125	82	56	37		96.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%		_	_	_		0.0%

^{*} Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By County: Gillespie County

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exi	isting)																
Residential (SF/Co	OND/TH)	35	59.1%	\$25,313,658	115.4%	\$723,247	35.4%	\$520,000	11.6%	\$363	14.7%	98	81	386	34	10.7	90.0%
	YTD:	373	21.9%	\$232,414,795	4.8%	\$623,096	-14.1%	\$481,650	-12.4%	\$329	-7.1%	107	817	339	254		91.8%
Single Family		35	59.1%	\$25,313,658	115.4%	\$723,247	35.4%	\$520,000	11.6%	\$363	14.7%	98	80	371	34	10.4	90.0%
	YTD:	373	23.5%	\$232,414,795	5.8%	\$623,096	-14.3%	\$481,650	-11.5%	\$329	-7.7%	107	793	318	254		91.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	15	-	180.0	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	24	21	-		0.0%
Existing Home																	
Residential (SF/Co	OND/TH)	29	70.6%	\$23,595,515	154.7%	\$813,638	49.3%	\$581,750	26.5%	\$398	20.4%	112	67	331	27	12.1	89.7%
	YTD:	279	10.3%	\$195,307,284	3.1%	\$700,026	-6.5%	\$531,650	-4.7%	\$363	-0.6%	127	660	295	156		90.8%
Single Family		29	70.6%	\$23,595,515	154.7%	\$813,638	49.3%	\$581,750	26.5%	\$398	20.4%	112	67	323	27	11.8	89.7%
	YTD:	279	12.1%	\$195,307,284	4.3%	\$700,026	-6.9%	\$531,650	-6.0%	\$363	-1.3%	127	647	283	156		90.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	8	-	96.0	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	13	12	-		0.0%
New Constructio	<u> </u>																
Residential (SF/Co	OND/TH)	7	40.0%	\$2,320,869	-6.7%	\$331,553	-33.3%	\$308,249	-35.1%	\$209	-21.6%	39	14	55	7	6.4	91.3%
	YTD:	95	79.3%	\$37,735,517	16.3%	\$397,216	-35.1%	\$331,499	-36.9%	\$229	-24.4%	49	157	44	98		94.6%
Single Family		7	40.0%	\$2,320,869	-6.7%	\$331,553	-33.3%	\$308,249	-35.1%	\$209	-21.6%	39	13	48	7	5.6	91.3%
	YTD:	95	79.3%	\$37,735,517	16.3%	\$397,216		\$331,499	-36.9%	\$229	-24.4%	49	146	35	98		94.6%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	7	-	-	0.0%
	YTD:	_	0.0%	_	0.0%	-	0.0%	_		-	0.0%	_	11	9	_		0.0%

^{*} Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By County: Kimble County

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis	sting)																
Residential (SF/C0	OND/TH)	3	100.0%	\$960,000	100.0%	\$320,000	100.0%	\$385,000	100.0%	\$257	100.0%	102	3	19	-	12.7	96.3%
	YTD:	16	100.0%	\$5,667,000	111.1%	\$354,188	5.5%	\$219,500	-0.1%	\$237	-19.4%	107	33	18	14		90.2%
Single Family		3	100.0%	\$960,000	100.0%	\$320,000	100.0%	\$385,000	100.0%	\$257	100.0%	102	3	19	-	12.7	96.3%
	YTD:	16	100.0%	\$5,667,000	111.1%	\$354,188	5.5%	\$219,500	-0.1%	\$237	-19.4%	107	33	18	14		90.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/C0	OND/TH)	3	100.0%	\$960,000	100.0%	\$320,000	100.0%	\$385,000	100.0%	\$257	100.0%	102	2	18	-	13.5	96.3%
	YTD:	14	100.0%	\$4,087,000	129.0%	\$291,929	14.5%	\$150,000	-30.7%	\$210	-19.5%	100	30	17	12		91.3%
Single Family		3	100.0%	\$960,000	100.0%	\$320,000	100.0%	\$385,000	100.0%	\$257	100.0%	102	2	18	-	13.5	96.3%
	YTD:	14	100.0%	\$4,087,000	129.0%	\$291,929	14.5%	\$150,000	-30.7%	\$210	-19.5%	100	30	17	12		91.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Constructio	<u>n</u>																
Residential (SF/C0	OND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-	6.0	0.0%
	YTD:	2	100.0%	\$1,580,000	75.6%	\$790,000	-12.2%	\$790,000	-12.2%	\$431	-19.1%	157	3	1	2		87.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-	6.0	0.0%
	YTD:	2	100.0%	\$1,580,000	75.6%	\$790,000	-12.2%	\$790,000	-12.2%	\$431	-19.1%	157	3	1	2		87.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		0.0%		0.0%	-	0.0%	_	0.0%		0.0%	_					0.0%

^{*} Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By County: Mason County

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis	sting)																
Residential (SF/C0	OND/TH)	=	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	3	35	1	20.0	0.0%
	YTD:	18	-37.9%	\$5,947,500	-37.5%	\$330,417	0.7%	\$275,000	-2.5%	\$234	15.7%	154	52	26	8		91.1%
Single Family		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	3	35	1	20.0	0.0%
	YTD:	18	-37.9%	\$5,947,500	-37.5%	\$330,417	0.7%	\$275,000	-2.5%	\$234	15.7%	154	52	26	8		91.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/C0	OND/TH)	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	3	32	1	19.2	0.0%
	YTD:	17	-41.4%	\$5,584,500	-41.3%	\$328,500	0.1%	\$270,000	-4.3%	\$235	16.2%	162	48	25	7		90.6%
Single Family		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	3	32	1	19.2	0.0%
	YTD:	17	-41.4%	\$5,584,500	-41.3%	\$328,500	0.1%	\$270,000	-4.3%	\$235	16.2%	162	48	25	7		90.6%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Constructio	<u>n</u>																
Residential (SF/C0	OND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	3	-	36.0	0.0%
	YTD:	1	100.0%	\$363,000	100.0%	\$363,000	100.0%	\$363,000	100.0%	\$216	100.0%	8	4	2	1		99.5%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	3	-	36.0	0.0%
	YTD:	1	100.0%	\$363,000	100.0%	\$363,000	100.0%	\$363,000	100.0%	\$216	100.0%	8	4	2	1		99.5%
Townhouse	_	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	=	0.0%	=	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		0.0%		0.0%	_	0.0%	_	0.0%		0.0%	_		_	_		0.0%

^{*} Closed Sale counts for most recent 3 months are Preliminary.

Trend Analysis By County: Blanco County



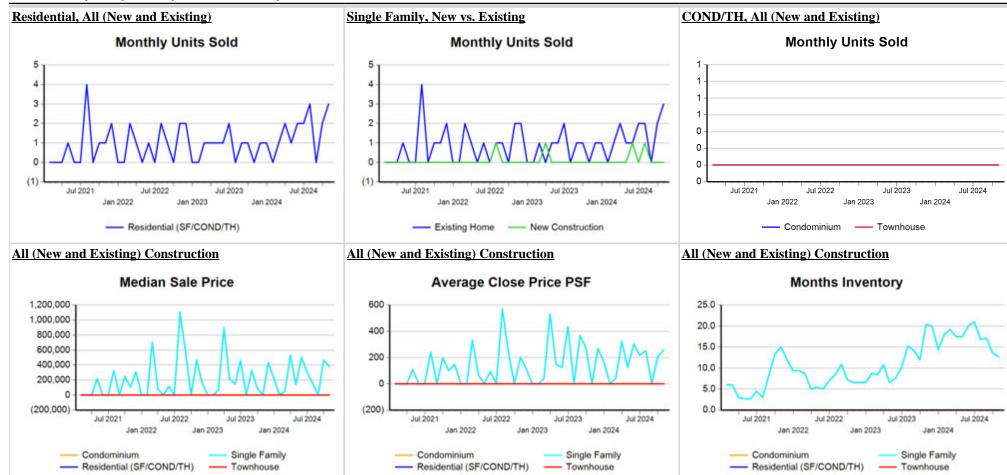
^{*} Closed Sale counts for most recent 3 months are Preliminary.

Trend Analysis By County: Gillespie County



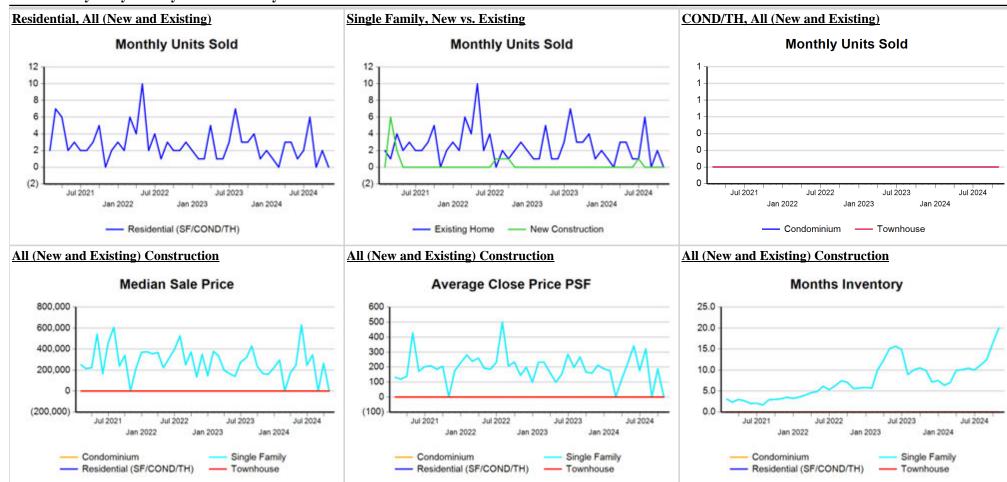
^{*} Closed Sale counts for most recent 3 months are Preliminary.

Trend Analysis By County: Kimble County



^{*} Closed Sale counts for most recent 3 months are Preliminary.

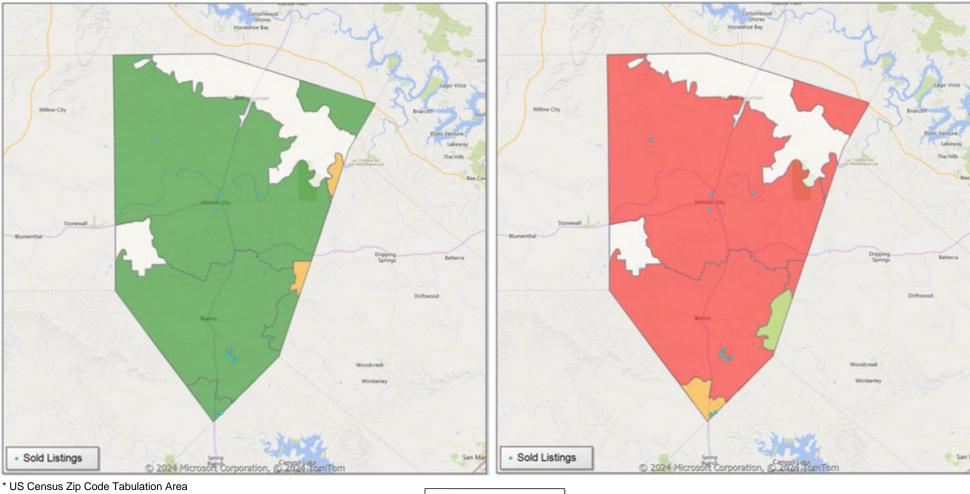
Trend Analysis By County: Mason County



^{*} Closed Sale counts for most recent 3 months are Preliminary.

Comparison By Zip Code* in Blanco County

Residential** Closed Sales YoY Percentage Change

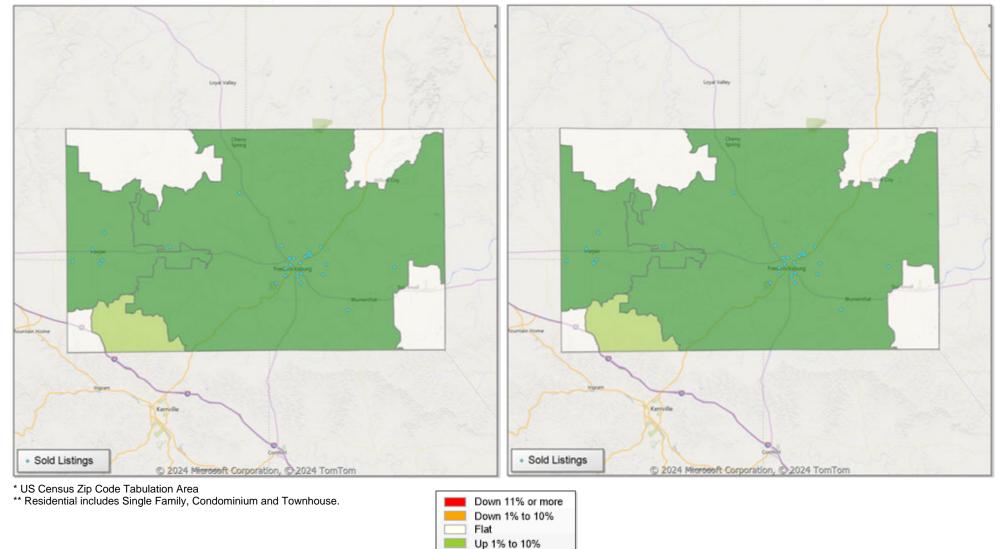


^{**} Residential includes Single Family, Condominium and Townhouse.



Comparison By Zip Code* in Gillespie County

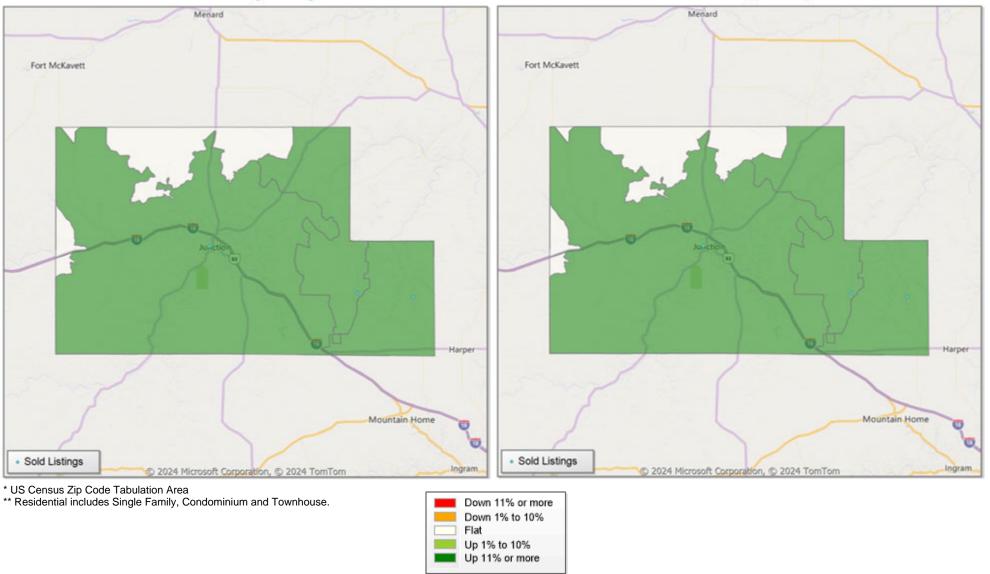
Residential** Closed Sales YoY Percentage Change Residential** Avg Close Price Per SqFt YoY Percentage Change



Up 11% or more

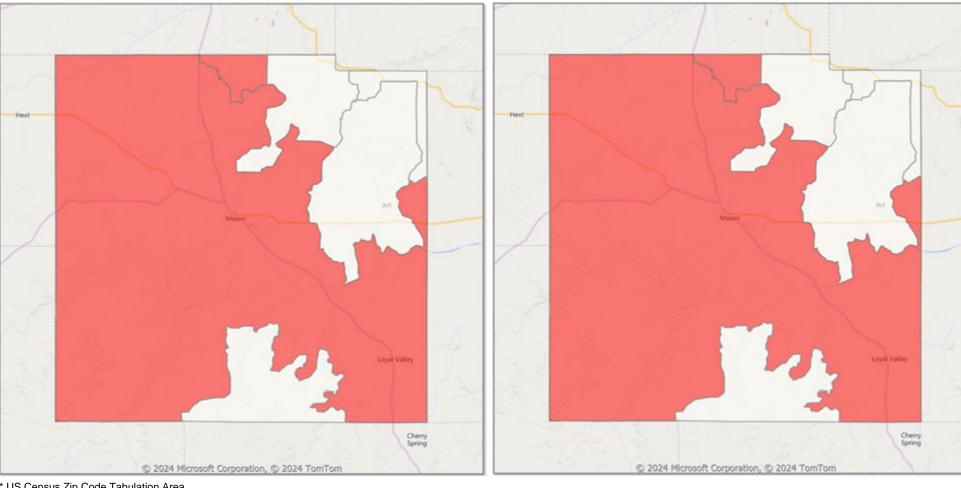
Comparison By Zip Code* in Kimble County





Comparison By Zip Code* in Mason County

Residential** Closed Sales YoY Percentage Change



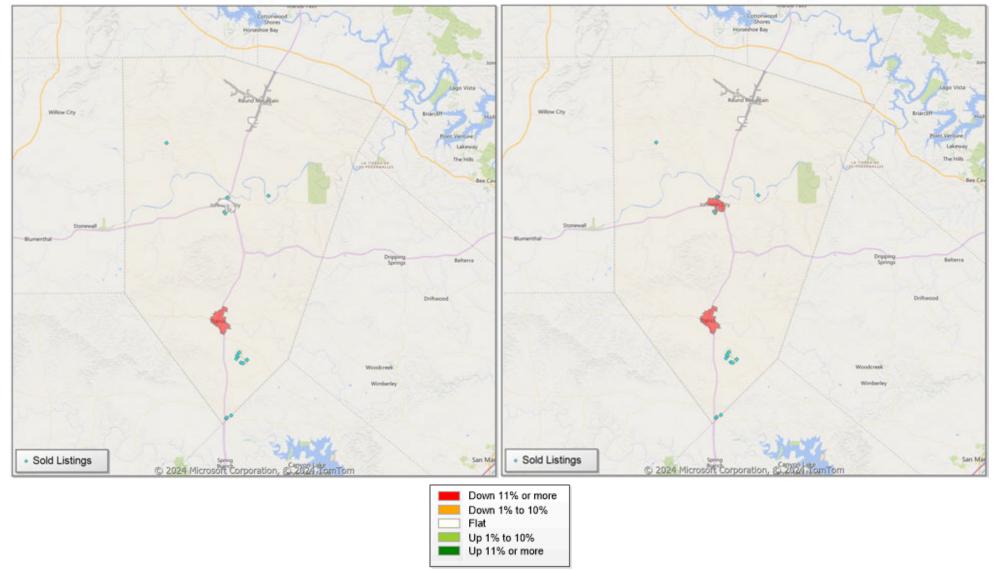
^{*} US Census Zip Code Tabulation Area



^{**} Residential includes Single Family, Condominium and Townhouse.

Comparison By Local Market Area* in Blanco County

Residential** Closed Sales YoY Percentage Change

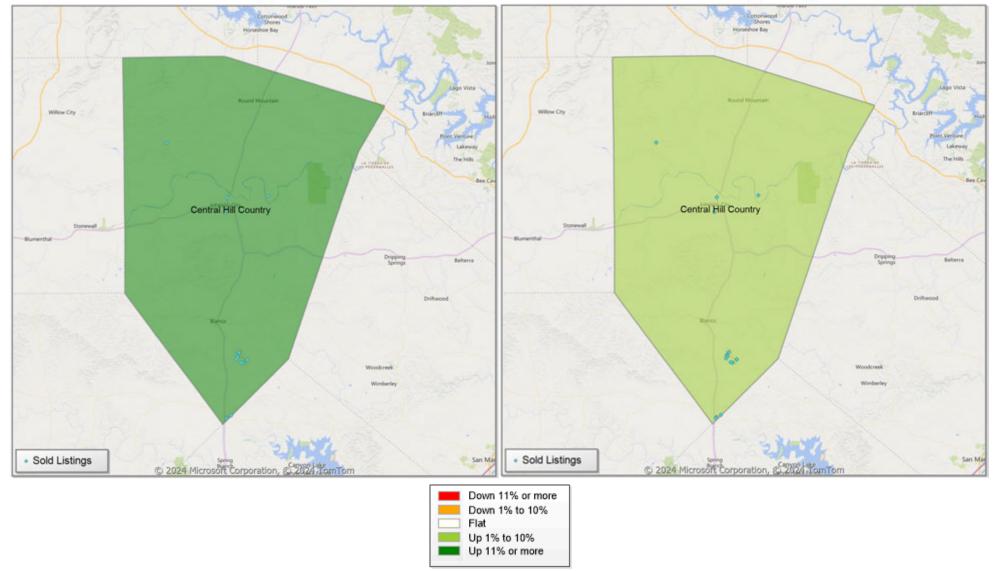


^{*} Census Place Group

^{**} Residential includes Single Family, Condominium and Townhouse.

Comparison By Local Market Area* in Blanco County

Residential** Closed Sales YoY Percentage Change

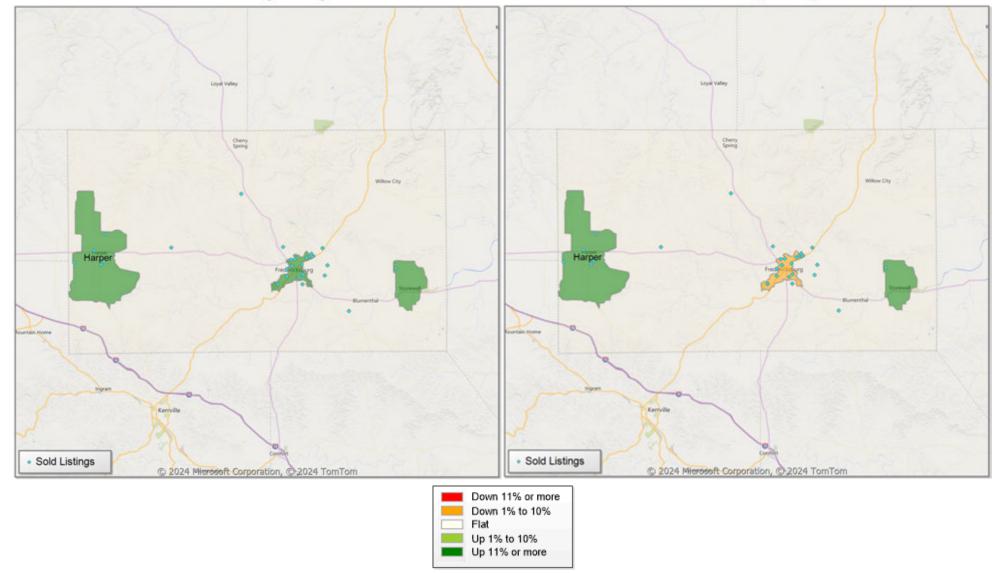


^{*} Custom Defined Market

^{**} Residential includes Single Family, Condominium and Townhouse.

Comparison By Local Market Area* in Gillespie County

Residential** Closed Sales YoY Percentage Change

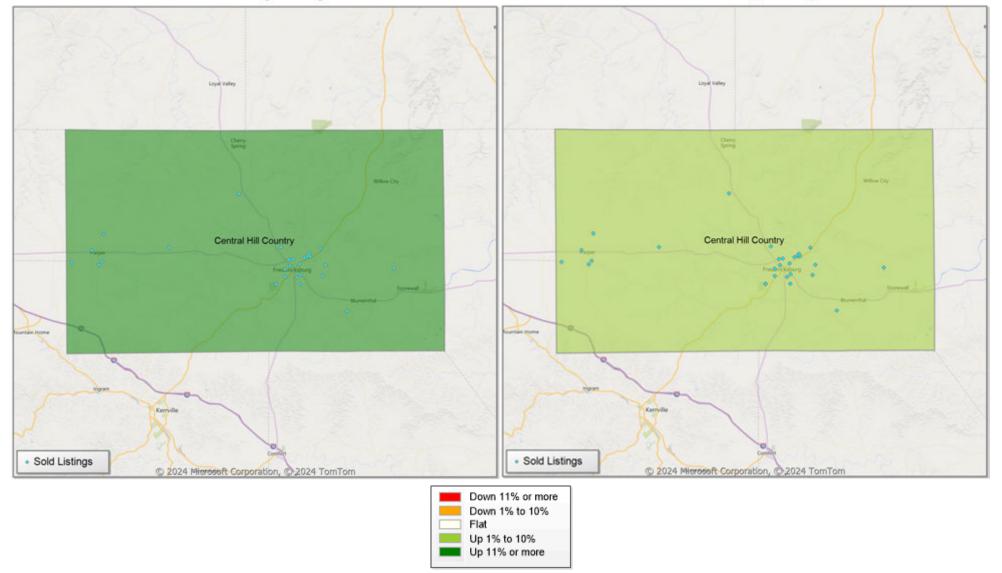


^{*} Census Place Group

^{**} Residential includes Single Family, Condominium and Townhouse.

Comparison By Local Market Area* in Gillespie County

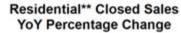
Residential** Closed Sales YoY Percentage Change

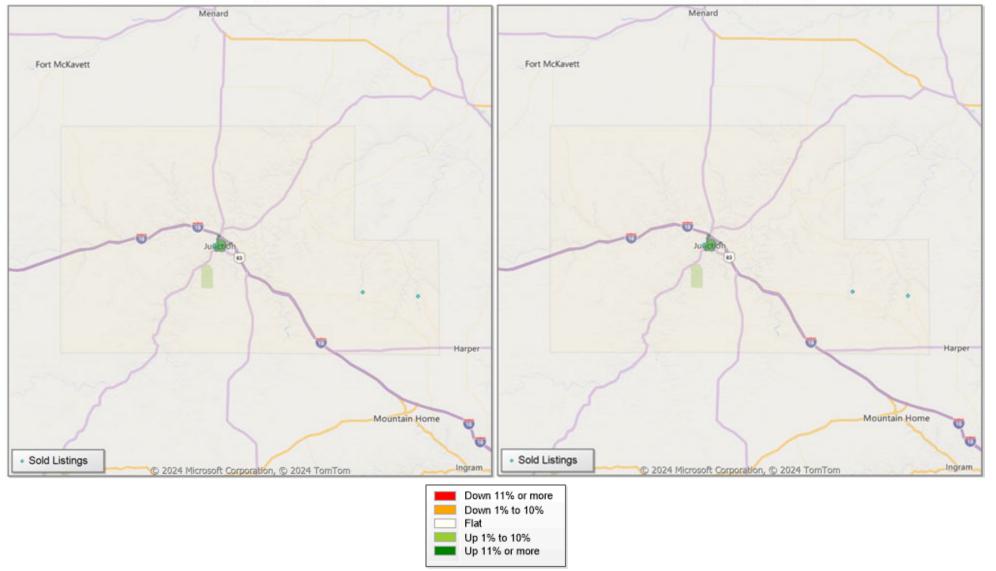


^{*} Custom Defined Market

^{**} Residential includes Single Family, Condominium and Townhouse.

Comparison By Local Market Area* in Kimble County



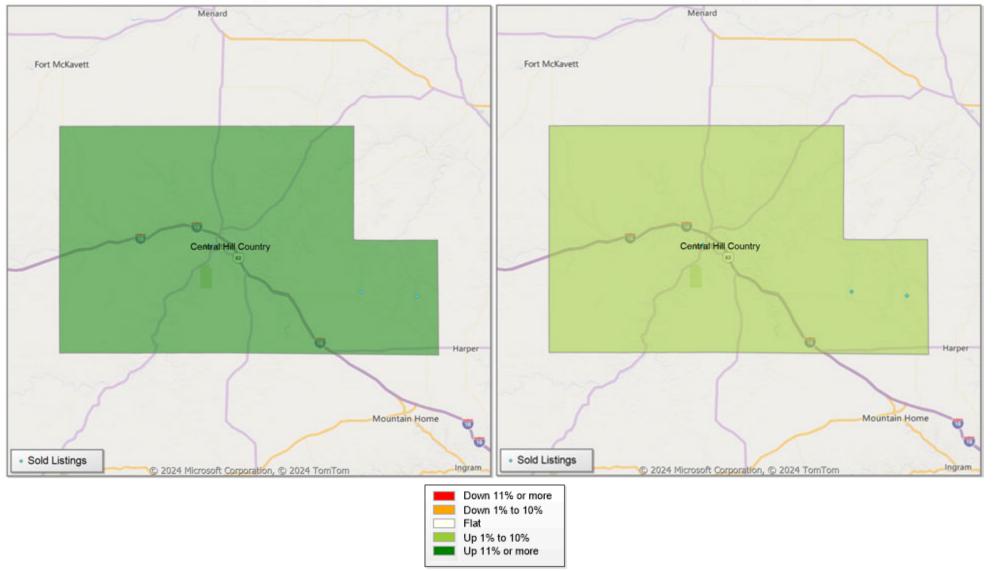


^{*} Census Place Group

^{**} Residential includes Single Family, Condominium and Townhouse.

Comparison By Local Market Area* in Kimble County

Residential** Closed Sales YoY Percentage Change



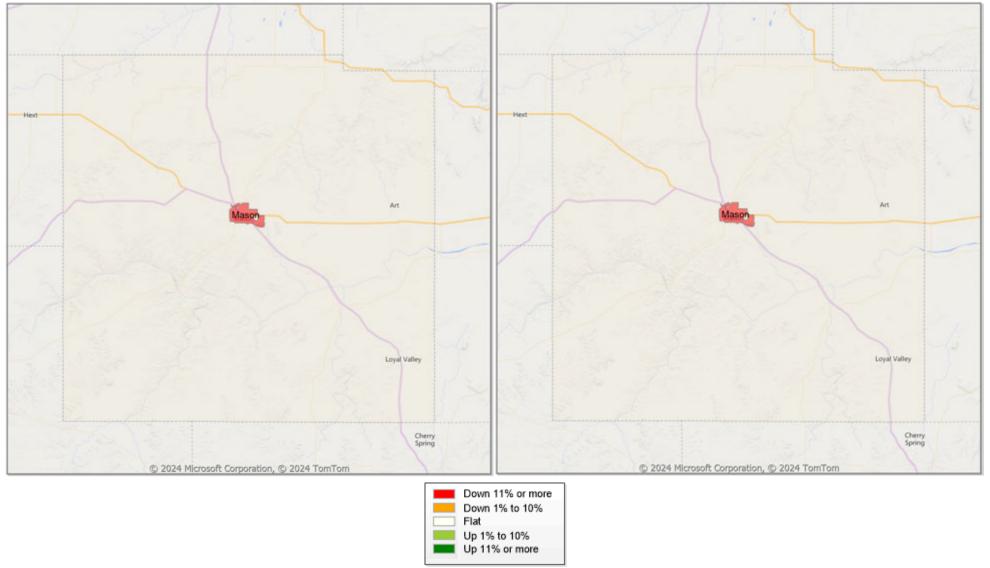
^{*} Custom Defined Market

^{**} Residential includes Single Family, Condominium and Townhouse.

Comparison By Local Market Area* in Mason County



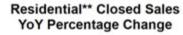
Residential** Avg Close Price Per SqFt YoY Percentage Change



^{*} Census Place Group

^{**} Residential includes Single Family, Condominium and Townhouse.

Comparison By Local Market Area* in Mason County



Residential** Avg Close Price Per SqFt YoY Percentage Change



^{*} Custom Defined Market

^{**} Residential includes Single Family, Condominium and Townhouse.

Market Analysis By Local Market Area*: Blanco

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exist	ting)														'		
Residential (SF/CO	ND/TH)	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	3	16	1	11.3	0.0%
,	YTD:	13	-18.8%	\$4,254,700	-29.7%	\$327,285	-13.5%	\$350,000	-9.3%	\$227	-3.2%	97	32	17	12		90.7%
Single Family		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	2	15	1	10.6	0.0%
	YTD:	13	-18.8%	\$4,254,700	-29.7%	\$327,285	-13.5%	\$350,000	-9.3%	\$227	-3.2%	97	31	17	12		90.7%
Townhouse	_	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	_	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-		0.0%
Existing Home																	
Residential (SF/CO	ND/TH)	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	3	15	1	12.0	0.0%
	YTD:	11	-21.4%	\$3,545,700	-33.2%	\$322,336	-15.0%	\$302,000	-23.0%	\$225	-1.8%	96	27	15	10		90.6%
Single Family		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	2	14	1	11.2	0.0%
	YTD:	11	-21.4%	\$3,545,700	-33.2%	\$322,336	-15.0%	\$302,000	-23.0%	\$225	-1.8%	96	26	15	10		90.6%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-		0.0%
New Construction	<u> </u>																
Residential (SF/CO	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	6.0	0.0%
	YTD:	2	0.0%	\$709,000	-5.5%	\$354,500	-5.5%	\$354,500	-5.5%	\$235	-12.2%	101	5	2	2		91.8%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	6.0	0.0%
	YTD:	2	0.0%	\$709,000	-5.5%	\$354,500	-5.5%	\$354,500	-5.5%	\$235	-12.2%	101	5	2	2		91.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

^{*} Local Market Area Code: 91; Type: Census Place Group

^{**} Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Central Hill Country

operty Type	Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
(New and Existing)																
sidential (SF/COND/TH)	55	61.8%	\$33,791,776	98.0%	\$614,396	22.4%	\$454,500	-0.1%	\$315	2.5%	94	103	597	45	11.4	91.6%
YTD:	546	11.7%	\$322,881,211	0.6%	\$591,358	-10.0%	\$475,000	-4.8%	\$322	-0.9%	107	1,212	546	412		92.2%
gle Family	55	61.8%	\$33,791,776	98.0%	\$614,396	22.4%	\$454,500	-0.1%	\$315	2.5%	94	101	580	45	11.1	91.6%
YTD:	546	12.6%	\$322,881,211	1.2%	\$591,358	-10.1%	\$475,000	-4.7%	\$322	-1.2%	107	1,185	524	412		92.2%
vnhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
ndominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	2	17	-	204.0	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	27	22	-		0.0%
sting Home																
sidential (SF/COND/TH)	41	41.4%	\$28,331,111	94.3%	\$691,003	37.4%	\$510,000	17.2%	\$344	9.7%	98	85	501	35	12.6	90.7%
YTD:	409	7.1%	\$264,461,965	4.3%	\$646,606	-2.6%	\$509,950	2.0%	\$352	5.1%	119	966	444	274		91.2%
gle Family	41	41.4%	\$28,331,111	94.3%	\$691,003	37.4%	\$510,000	17.2%	\$344	9.7%	98	84	491	35	12.4	90.7%
YTD:	409	8.2%	\$264,461,965	5.2%	\$646,606	-2.8%	\$509,950	2.2%	\$352	4.6%	119	950	431	274		91.2%
vnhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
ndominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	10	-	120.0	0.0%
YTD:	_	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	_	16	13	-		0.0%
w Construction																
sidential (SF/COND/TH)	14	180.0%	\$5,549,057	123.2%	\$396,361	-20.3%	\$404,990	-14.7%	\$230	-13.7%	81	18	96	10	7.7	93.8%
YTD:	137	28.0%	\$58,587,024	-13.2%	\$427,643	-32.2%	\$402,265	-17.1%	\$233	-19.6%	72	246	102	138		94.9%
gle Family	14	180.0%	\$5,549,057	123.2%	\$396,361	-20.3%	\$404,990	-14.7%	\$230	-13.7%	81	17	89	10	7.1	93.8%
YTD:	137	28.0%	\$58,587,024	-13.2%	\$427,643	-32.2%	\$402,265	-17.1%	\$233	-19.6%	72	235	93	138		94.9%
vnhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%		0.0%	-	-	-	-		0.0%
YTD:	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	-	-	-		0.0%
ndominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	7	-	-	0.0%
YTD:	_	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	_	11	9	_		0.0%
	-		-							-			•			· · · · · · · · · · · · · · · · · · ·

^{*} Local Market Area Code: CHC; Type: Custom Defined Market ** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Fredericksburg

Property Type	Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Existing)																
Residential (SF/COND/TH)	17	30.8%	\$9,302,125	40.3%	\$547,184	7.3%	\$500,000	8.7%	\$293	-9.0%	89	49	204	19	8.7	92.2%
YTD:	248	55.0%	\$128,369,653	28.0%	\$517,620	-17.4%	\$462,990	-10.1%	\$294	-17.7%	93	485	175	177		92.8%
Single Family	17	30.8%	\$9,302,125	40.3%	\$547,184	7.3%	\$500,000	8.7%	\$293	-9.0%	89	49	196	19	8.4	92.2%
YTD:	248	59.0%	\$128,369,653	30.9%	\$517,620	-17.7%	\$462,990	-9.2%	\$294	-18.7%	93	471	166	177		92.8%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
Condominium	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	8	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	14	9	-		0.0%
Existing Home																
Residential (SF/COND/TH)	12	20.0%	\$7,838,864	48.2%	\$653,239	23.5%	\$585,000	30.7%	\$330	-1.2%	118	40	173	12	10.8	90.7%
YTD:	164	12.3%	\$97,285,032	5.0%	\$593,201	-6.6%	\$502,600	-2.4%	\$340	-6.5%	122	360	147	83		91.7%
Single Family	12	20.0%	\$7,838,864	48.2%	\$653,239	23.5%	\$585,000	30.7%	\$330	-1.2%	118	40	169	12	10.5	90.7%
YTD:	164	15.5%	\$97,285,032	7.5%	\$593,201	-6.9%	\$502,600	-0.2%	\$340	-7.7%	122	354	145	83		91.7%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	: -	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	4	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	-	6	2	-		0.0%
New Construction																
Residential (SF/COND/TH)	5	66.7%	\$1,569,316	17.0%	\$313,863	-29.8%	\$286,499	-38.7%	\$212	-24.9%	28	9	31	7	4.2	95.5%
YTD	84	500.0%	\$31,160,202	309.1%	\$370,955	-31.8%	\$316,999	-40.0%	\$206	-30.7%	37	125	28	94		94.9%
Single Family	5	66.7%	\$1,569,316	17.0%	\$313,863	-29.8%	\$286,499	-38.7%	\$212	-24.9%	28	9	27	7	3.7	95.5%
YTD:	84	500.0%	\$31,160,202	309.1%	\$370,955	-31.8%	\$316,999	-40.0%	\$206	-30.7%	37	117	20	94		94.9%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	_	-	-	-		0.0%
Condominium	_	0.0%	-	0.0%	-	0.0%	-		-	0.0%	-	-	4	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	_	0.0%	_	0.0%	_	8	7	_		0.0%
													•			

^{*} Local Market Area Code: 335; Type: Census Place Group
** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis Ry Local Market Area* Harner

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Existin	<u>1g)</u>		,														
Residential (SF/CONI	D/TH)	5	400.0%	\$1,307,000	537.6%	\$261,400	27.5%	\$225,000	9.8%	\$219	19.4%	57	7	17	2	9.3	90.9%
	YTD:	18	-28.0%	\$6,047,000	-45.2%	\$335,944	-23.9%	\$320,500	-21.8%	\$198	-31.4%	88	45	18	14		93.0%
Single Family		5	400.0%	\$1,307,000	537.6%	\$261,400	27.5%	\$225,000	9.8%	\$219	19.4%	57	7	17	2	9.3	90.9%
	YTD:	18	-28.0%	\$6,047,000	-45.2%	\$335,944	-23.9%	\$320,500	-21.8%	\$198	-31.4%	88	45	18	14		93.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CONI	D/TH)	5	400.0%	\$1,307,000	537.6%	\$261,400	27.5%	\$225,000	9.8%	\$219	19.4%	57	6	16	2	9.6	90.9%
	YTD:	18	5.9%	\$6,047,000	-16.4%	\$335,944	-21.1%	\$320,500	-19.9%	\$198	-29.0%	88	44	17	14		93.0%
Single Family		5	400.0%	\$1,307,000	537.6%	\$261,400	27.5%	\$225,000	9.8%	\$219	19.4%	57	6	16	2	9.6	90.9%
	YTD:	18	5.9%	\$6,047,000	-16.4%	\$335,944	-21.1%	\$320,500	-19.9%	\$198	-29.0%	88	44	17	14		93.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CONI	D/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-	6.0	0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	1	2	-		0.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-	6.0	0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	1	2	-		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

^{*} Local Market Area Code: 404; Type: Census Place Group
** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Johnson City

Property Type	Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Existing)																
Residential (SF/COND/TH)	1	0.0%	\$275,000	5.8%	\$275,000	5.8%	\$275,000	5.8%	\$175	-43.3%	46	3	23	4	14.5	93.2%
YTD:	16	-15.8%	\$6,777,500	-6.0%	\$423,594	11.7%	\$364,000	-2.0%	\$254	-4.6%	45	41	15	19		91.2%
Single Family	1	0.0%	\$275,000	5.8%	\$275,000	5.8%	\$275,000	5.8%	\$175	-43.3%	46	3	23	4	14.5	93.2%
YTD:	16	-15.8%	\$6,777,500	-6.0%	\$423,594	11.7%	\$364,000	-2.0%	\$254	-4.6%	45	41	15	19		91.2%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.09
YTD:	=	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																
Residential (SF/COND/TH)	1	0.0%	\$275,000	5.8%	\$275,000	5.8%	\$275,000	5.8%	\$175	-43.3%	46	3	22	4	13.9	93.2%
YTD:	16	-11.1%	\$6,777,500	0.2%	\$423,594	12.7%	\$364,000	-1.8%	\$254	-4.4%	45	38	13	19		91.2%
Single Family	1	0.0%	\$275,000	5.8%	\$275,000	5.8%	\$275,000	5.8%	\$175	-43.3%	46	3	22	4	13.9	93.2%
YTD:	16	-11.1%	\$6,777,500	0.2%	\$423,594	12.7%	\$364,000	-1.8%	\$254	-4.4%	45	38	13	19		91.2%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																
Residential (SF/COND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	-	0.0%
YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	3	2	-		0.0%
Single Family	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	-	0.0%
YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	3	2	-		0.0%
Townhouse	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	=	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD:	_	0.0%	-	0.0%	-	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

^{*} Local Market Area Code: 484; Type: Census Place Group
** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Junction

Property Type		Closed Sales**		YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Existing	ά																	
Residential (SF/COND	/TH)		1	100.0%	\$130,000	100.0%	\$130,000	100.0%	\$130,000	100.0%	\$149	100.0%	12	1	8	-	13.7	96.3%
Y	TD:		6	20.0%	\$669,000	-11.0%	\$111,500	-25.8%	\$125,000	-16.7%	\$108	-26.4%	47	14	4	6		91.9%
Single Family			1	100.0%	\$130,000	100.0%	\$130,000	100.0%	\$130,000	100.0%	\$149	100.0%	12	1	8	-	13.7	96.3%
Y	TD:		6	20.0%	\$669,000	-11.0%	\$111,500	-25.8%	\$125,000	-16.7%	\$108	-26.4%	47	14	4	6		91.9%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																		
Residential (SF/COND)	/TH)		1	100.0%	\$130,000	100.0%	\$130,000	100.0%	\$130,000	100.0%	\$149	100.0%	12	1	8	-	13.7	96.3%
Y	TD:		6	20.0%	\$669,000	-11.0%	\$111,500	-25.8%	\$125,000	-16.7%	\$108	-26.4%	47	14	4	6		91.9%
Single Family			1	100.0%	\$130,000	100.0%	\$130,000	100.0%	\$130,000	100.0%	\$149	100.0%	12	1	8	-	13.7	96.3%
Y	TD:		6	20.0%	\$669,000	-11.0%	\$111,500	-25.8%	\$125,000	-16.7%	\$108	-26.4%	47	14	4	6		91.9%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																		
Residential (SF/COND	/TH)		-	0.0%	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	_	-	0.0%
Y	TD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	_	-	0.0%
Y	TD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
Y	TD:		_	0.0%	_	0.0%	_	0.0%	-	0.0%	_	0.0%	_	-	-	-		0.0%

^{*} Local Market Area Code: 490; Type: Census Place Group
** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Mason

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exis	sting)																
Residential (SF/CC	OND/TH)	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	3	30	-	21.2	0.0%
	YTD:	14	-41.7%	\$3,426,500	-52.1%	\$244,750	-17.9%	\$222,250	-11.1%	\$177	-4.9%	165	43	20	5		89.8%
Single Family		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	3	30	-	21.2	0.0%
	YTD:	14	-41.7%	\$3,426,500	-52.1%	\$244,750	-17.9%	\$222,250	-11.1%	\$177	-4.9%	165	43	20	5		89.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CC	OND/TH)	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	3	27	-	19.1	0.0%
	YTD:	14	-41.7%	\$3,426,500	-52.1%	\$244,750	-17.9%	\$222,250	-11.1%	\$177	-4.9%	165	40	20	5		89.8%
Single Family		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	3	27	-	19.1	0.0%
	YTD:	14	-41.7%	\$3,426,500	-52.1%	\$244,750	-17.9%	\$222,250	-11.1%	\$177	-4.9%	165	40	20	5		89.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>n</u>																
Residential (SF/CC	OND/TH)	-	0.0%	-	0.0%	=	0.0%	-	0.0%	-	0.0%	-	-	3	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	=	0.0%	-	0.0%	-	0.0%	-	3	3	-		0.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	3	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	3	-		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%		0.0%	_	0.0%	_	0.0%	_	0.0%	_					0.0%

^{*} Local Market Area Code: 620; Type: Census Place Group
** Closed Sale counts for most recent 3 months are Preliminary.

Property Type		Closed Sales**	•	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Exist	ing)																	
Residential (SF/COND/TH)		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	12.0	0.0%
	YTD:	2	2	100.0%	\$3,162,500	100.0%	\$1,581,250	100.0%	\$1,581,250	100.0%	\$752	100.0%	104	4	2	2		88.5%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	12.0	0.0%
	YTD:	2	2	100.0%	\$3,162,500	100.0%	\$1,581,250	100.0%	\$1,581,250	100.0%	\$752	100.0%	104	4	2	2		88.5%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																		
Residential (SF/COND/TH)			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	12.0	0.0%
	YTD:	2	2	100.0%	\$3,162,500	100.0%	\$1,581,250	100.0%	\$1,581,250	100.0%	\$752	100.0%	104	2	2	2		88.5%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	12.0	0.0%
	YTD:	2	2	100.0%	\$3,162,500	100.0%	\$1,581,250	100.0%	\$1,581,250	100.0%	\$752	100.0%	104	2	2	2		88.5%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																		
Residential (SF/COND/TH)			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	2	1	-		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	2	1	-		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:		_	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	_	-	_	-		0.0%

^{*} Local Market Area Code: 871; Type: Census Place Group
** Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area*: Stonewall

All(New and Existin Residential (SF/CON) Single Family Townhouse	_	1 5 1 5	100.0% 400.0% 100.0%	\$5,175,000 \$6,889,000	100.0%	\$5,175,000											
Single Family	YTD:	1	400.0%			\$5.175.000											
		1		\$6,889,000		+-,,	100.0%	\$5,175,000	100.0%	\$1,062	100.0%	88	-	2	-	4.0	87.0%
	YTD:	1 5	100.0%		925.2%	\$1,377,800	105.0%	\$449,000	-33.2%	\$477	6.4%	67	7	2	4		82.5%
Townhouse	YTD:	5		\$5,175,000	100.0%	\$5,175,000	100.0%	\$5,175,000	100.0%	\$1,062	100.0%	88	-	2	-	4.0	87.0%
Townhouse			400.0%	\$6,889,000	925.2%	\$1,377,800	105.0%	\$449,000	-33.2%	\$477	6.4%	67	7	2	4		82.5%
		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																	
Residential (SF/CON	D/TH)	1	100.0%	\$5,175,000	100.0%	\$5,175,000	100.0%	\$5,175,000	100.0%	\$1,062	100.0%	88	-	2	-	4.0	87.0%
	YTD:	5	400.0%	\$6,889,000	925.2%	\$1,377,800	105.0%	\$449,000	-33.2%	\$477	6.4%	67	7	2	4		82.5%
Single Family		1	100.0%	\$5,175,000	100.0%	\$5,175,000	100.0%	\$5,175,000	100.0%	\$1,062	100.0%	88	-	2	-	4.0	87.0%
	YTD:	5	400.0%	\$6,889,000	925.2%	\$1,377,800	105.0%	\$449,000	-33.2%	\$477	6.4%	67	7	2	4		82.5%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/COND/TH)		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
`	YTD:	_	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	-	-	_	-		0.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	_	0.0%
o ,	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	_	-	_	-		0.0%
Townhouse	_	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	-	_	-	-	-	0.0%
	YTD:	_	0.0%	-	0.0%	-	0.0%	-	0.0%	_	0.0%	_	_	-	-		0.0%
Condominium		_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	_	_	-	-	-	0.0%
	YTD:	_	0.0%	-	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

^{*} Local Market Area Code: 966; Type: Census Place Group
** Closed Sale counts for most recent 3 months are Preliminary.



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