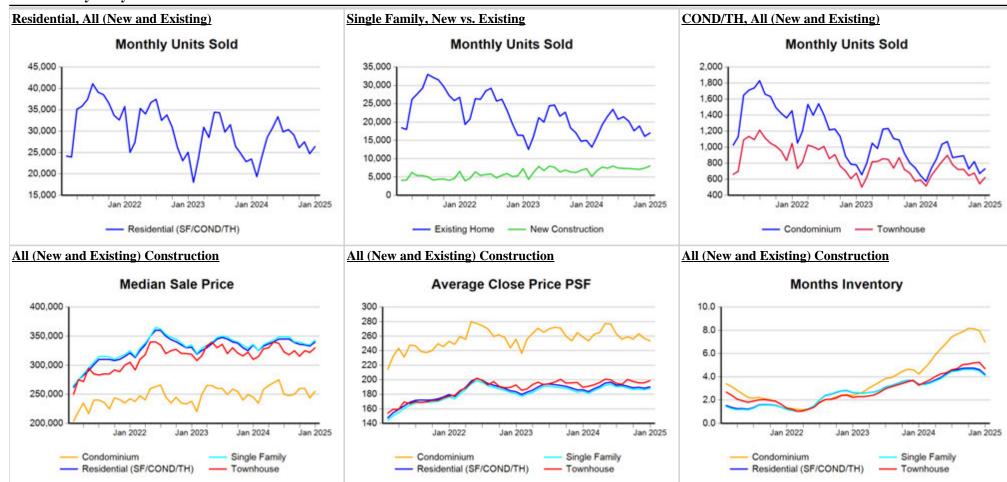
**Market Analysis By State: Texas** Price/ New Close Closed Dollar Average Median Active Pending **Months** YoY% Sales\* YoY% Volume YoY% Price Price YoY% Sqft YoY% DOM Listings Listings Sales **Inventory** To OLP **Property Type** All(New and Existing) Residential (SF/COND/TH) 26,402 12.5% \$11,325,640,069 17.7% \$428,969 4.6% \$340,000 1.5% \$190 2.1% 69 30,112 114,973 20,387 4.2 93.8% YTD: 330,218 \$421,788 \$339,000 60 545,567 115,806 329,059 94.8% 0.5% \$139,282,050,94 2.6% 2.1% 1.2% \$191 1.0% 25,031 \$342,993 28,169 105,993 Single Family 12.6% \$10,831,632,893 \$432,729 4.7% \$188 68 19,276 4.1 93.9% 17.9% 2.1% 2.2% YTD: 312,002 1.1% \$132.811.065.93 3.1% \$425.674 2.0% \$340,000 0.3% \$189 1.2% 59 507.444 106.606 311.003 94.8% 621 \$234,139,461 \$377,036 \$330,000 \$199 66 853 3,254 503 4.7 94.3% Townhouse 5.3% 13.4% 7.7% 6.5% 4.9% YTD: 8.322 \$2,999,881,657 \$360,476 2.1% \$325,330 0.1% \$197 55 15,837 3,207 8,275 95.3% -3.7% -1.7% 1.3% Condominium 730 13.2% \$253,420,593 11.2% \$347,151 -1.8% \$255,000 4.1% \$253 -2.1% 78 1,090 5,726 608 7.0 92.4% YTD: 9.860 \$3,460,054,804 \$350,918 \$257,163 2.5% \$263 65 22.286 5.992 9.781 93.3% -12.4% -9.3% 3.6% -0.1% **Existing Home** Residential (SF/COND/TH) 18,143 13.5% \$7,682,627,897 20.8% \$423,449 6.5% \$326,500 4.0% \$190 3.4% 62 20,713 82,994 13,569 4.1 93.7% YTD: \$422,354 \$330,000 53 415,263 85,288 238,692 94.7% 241,002 -1.7% \$101,788,201,41 2.5% 4.2% 2.5% \$192 2.1% 4 Single Family 17,010 \$7,293,365,463 \$428,769 \$330,000 \$188 19,081 75,511 12,629 4.0 13.6% 21.1% 6.6% 4.8% 3.5% 61 93.8% YTD: 225.396 -1.2% \$96.487.025.341 2.9% \$428.078 4.2% \$335,000 3.1% \$189 2.3% 53 382.516 77.637 223.214 94.7% 442 60 644 2,350 370 4.5 Townhouse 6.8% \$163,259,014 16.0% \$369,364 8.6% \$312,000 5.8% \$194 6.8% 94.0% YTD: 6,314 -2.2% \$2,201,233,215 0.6% \$348,627 2.8% \$305,000 0.3% \$191 48 12.145 2,269 6,293 95.3% 2.5% 676 78 570 Condominium 13.8% \$221,654,275 14.5% \$327,891 0.6% \$240,000 6.7% \$248 0.0% 988 5,133 6.6 92.4% YTD: 9.263 \$3.090.999.151 \$333.693 \$247,000 \$258 64 20.602 5.381 9.185 -12.0% -9.2% 3.2% 2.5% 0.4% 93.3% **New Construction** Residential (SF/COND/TH) 8,248 10.3% \$3,638,709,622 \$441,163 \$362,764 \$190 84 9,399 31,979 6,818 4.3 94.0% 11.4% 1.1% -1.9% -0.5% YTD: 89,190 \$351,950 \$190 77 130,304 30,517 90,367 95.0% 6.8% \$37,482,721,643 3.0% \$420,257 -3.5% -3.9% -2.1% 9,088 Single Family 8,017 10.5% \$3,536,843,732 11.7% \$441,168 1.1% \$362,640 -2.0% \$189 -0.3% 84 30,482 6,647 4.2 94.0% YTD: 86,590 87,789 7.4% \$36,316,548,357 3.4% \$419,408 -3.7% \$350,017 -4.1% \$188 -1.9% 77 124,928 28,968 95.0% Townhouse 178 \$70,452,294 \$395,799 5.9% \$349,990 \$211 81 209 904 133 5.4 95.0% 1.1% 7.1% 5.4% 1.3% YTD: 2,004 \$797,105,105 \$397,757 \$366,897 \$215 79 3,692 937 1,982 95.4% -8.3% -7.6% 0.7% -2.2% -1.2% Condominium 52 \$30,993,462 \$596,028 \$441,950 \$324 79 102 593 38 12.0 93.2% 2.0% -9.6% -11.3% -15.8% -15.7% YTD: 594 -19.4% \$367,892,371 -11.0% \$619,347 10.5% \$473,840 0.8% \$341 -3.4% 88 1,684 611 596 93.7%

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

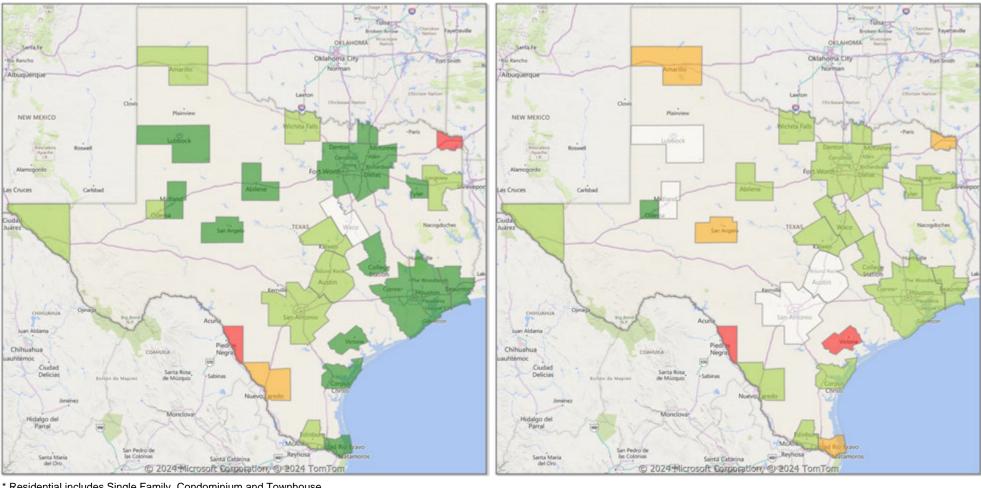
**Trend Analysis By State: Texas** 



<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

### **Comparison By Metropolitan Statistical Area in Texas**

#### Residential\* Closed Sales YoY Percentage Change

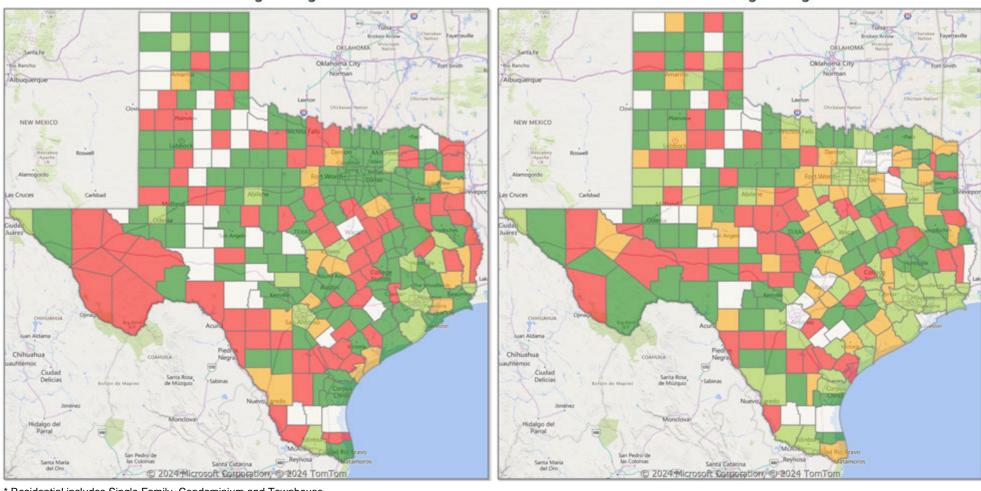


<sup>\*</sup> Residential includes Single Family, Condominium and Townhouse.



### **Comparison By County in Texas**

#### Residential\* Closed Sales YoY Percentage Change



<sup>\*</sup> Residential includes Single Family, Condominium and Townhouse.



**Market Analysis By County: Blanco County** 

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exis	sting)																
Residential (SF/CC	DND/TH)	13	85.7%	\$8,034,000	222.9%	\$618,000	73.9%	\$475,000	70.9%	\$303	45.2%	150	19	132	8	10.0	92.8%
	YTD:	158	-3.7%	\$89,468,648	-6.6%	\$566,257	-3.0%	\$475,000	1.3%	\$320	10.3%	110	345	155	153		93.4%
Single Family		13	85.7%	\$8,034,000	222.9%	\$618,000	73.9%	\$475,000	70.9%	\$303	45.2%	150	19	131	8	9.9	92.8%
	YTD:	158	-3.7%	\$89,468,648	-6.6%	\$566,257	-3.0%	\$475,000	1.3%	\$320	10.3%	110	342	154	153		93.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	1	-		0.0%
Existing Home																	
Residential (SF/CC	OND/TH)	11	83.3%	\$7,081,800	257.1%	\$643,800	94.8%	\$475,000	71.8%	\$314	51.4%	122	11	100	7	10.4	<b>1</b> 93.6%
,	YTD:	115	8.5%	\$68,794,625	16.9%	\$598,214	7.8%	\$482,000	5.4%	\$351	16.7%	96	250	104	113		92.5%
Single Family		11	83.3%	\$7,081,800	257.1%	\$643,800	94.8%	\$475,000	71.8%	\$314	51.4%	122	11	99	7	10.3	3 93.6%
	YTD:	115	8.5%	\$68,794,625	16.9%	\$598,214	7.8%	\$482,000	5.4%	\$351	16.7%	96	247	103	113		92.5%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	1	-		0.0%
New Construction	<u> </u>																
Residential (SF/CC	OND/TH)	2	100.0%	\$978,000	93.7%	\$489,000	-3.2%	\$489,000	-3.2%	\$251	14.8%	293	8	32	1	8.9	89.0%
	YTD:	43	-25.9%	\$20,705,980	-43.9%	\$481,534	-24.3%	\$435,000	-7.5%	\$236	-13.0%	147	95	51	40		95.6%
Single Family		2	100.0%	\$978,000	93.7%	\$489,000	-3.2%	\$489,000	-3.2%	\$251	14.8%	293	8	32	1	8.9	89.0%
	YTD:	43	-25.9%	\$20,705,980	-43.9%	\$481,534	-24.3%	\$435,000	-7.5%	\$236	-13.0%	147	95	51	40		95.6%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	_	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:		0.0%	_	0.0%	_	0.0%	_	0.0%	_		_			_		0.0%

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By County: Gillespie County

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Exis	sting)																
Residential (SF/C0	OND/TH)	30	3.5%	\$22,459,541	47.6%	\$748,651	42.7%	\$459,000	2.2%	\$306	-11.4%	87	59	317	23	8.7	93.5%
	YTD:	437	20.1%	\$284,067,849	9.3%	\$650,041	-8.9%	\$480,226	-11.8%	\$329	-7.6%	105	919	339	286		92.1%
Single Family		30	7.1%	\$22,459,541	50.3%	\$748,651	40.3%	\$459,000	-1.7%	\$306	-11.4%	87	59	309	22	8.5	93.5%
	YTD:	437	21.7%	\$284,067,849	10.4%	\$650,041	-9.3%	\$480,226	-11.1%	\$329	-8.1%	105	894	320	285		92.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
Condominium		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	0.0%	-	-	8	1	-	0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	0.0%	-	25	18	1		0.0%
<b>Existing Home</b>																	
Residential (SF/C0	OND/TH)	20	-20.0%	\$19,263,439	44.3%	\$963,172	80.4%	\$604,700	24.7%	\$360	0.0%	101	44	283	20	10.6	92.5%
	YTD:	320	5.6%	\$238,741,096	6.8%	\$746,066	1.2%	\$540,000	-3.2%	\$368	-0.3%	126	741	296	173		91.1%
Single Family		20	-16.7%	\$19,263,439	47.3%	\$963,172	76.8%	\$604,700	23.1%	\$360	0.0%	101	44	277	19	10.4	92.5%
	YTD:	320	7.4%	\$238,741,096	8.0%	\$746,066	0.6%	\$540,000	-4.5%	\$368	-0.9%	126	728	285	172		91.1%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
Condominium		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	0.0%	-	-	6	1	-	0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	0.0%	-	13	11	1		0.0%
New Construction	<u>n</u>																
Residential (SF/C0	OND/TH)	10	150.0%	\$3,196,102	71.7%	\$319,610	-31.3%	\$304,999	-31.5%	\$197	-22.9%	60	15	34	3	3.5	95.5%
	YTD:	117	91.8%	\$45,255,562	24.5%	\$386,800	-35.1%	\$330,999	-36.4%	\$224	-24.3%	49	178	42	113		94.9%
Single Family		10	150.0%	\$3,196,102	71.7%	\$319,610	-31.3%	\$304,999	-31.5%	\$197	-22.9%	60	15	32	3	3.3	95.5%
	YTD:	117	91.8%	\$45,255,562	24.5%	\$386,800	-35.1%	\$330,999	-36.4%	\$224	-24.3%	49	166	35	113		94.9%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-	-	0.0%
	YTD:	-	0.0%	_	0.0%	-	0.0%	-	0.0%	_	0.0%	_	12	7	_		0.0%

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Market Analysis By County: Kimble County** 

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Exist	ting)																
Residential (SF/CO	ND/TH)	1	0.0%	\$168,900	-22.8%	\$168,900	-22.8%	\$168,900	-22.8%	\$87	-46.6%	322	-	16	1	10.7	91.3%
	YTD:	18	80.0%	\$5,990,900	79.7%	\$332,828	-0.2%	\$164,450	-25.6%	\$222	-20.4%	116	36	16	15		90.2%
Single Family		1	0.0%	\$168,900	-22.8%	\$168,900	-22.8%	\$168,900	-22.8%	\$87	-46.6%	322	-	16	1	10.7	91.3%
	YTD:	18	80.0%	\$5,990,900	79.7%	\$332,828	-0.2%	\$164,450	-25.6%	\$222	-20.4%	116	36	16	15		90.2%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CO	ND/TH)	1	0.0%	\$168,900	-22.8%	\$168,900	-22.8%	\$168,900	-22.8%	\$87	-46.6%	322	-	15	1	11.3	91.3%
	YTD:	16	77.8%	\$4,410,900	81.2%	\$275,681	2.0%	\$157,500	-28.0%	\$196	-21.8%	111	33	15	13		91.0%
Single Family		1	0.0%	\$168,900	-22.8%	\$168,900	-22.8%	\$168,900	-22.8%	\$87	-46.6%	322	-	15	1	11.3	91.3%
	YTD:	16	77.8%	\$4,410,900	81.2%	\$275,681	2.0%	\$157,500	-28.0%	\$196	-21.8%	111	33	15	13		91.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u> </u>																
Residential (SF/CO	ND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	6.0	0.0%
	YTD:	2	100.0%	\$1,580,000	75.6%	\$790,000	-12.2%	\$790,000	-12.2%	\$431	-19.1%	157	3	1	2		87.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	6.0	0.0%
	YTD:	2	100.0%	\$1,580,000	75.6%	\$790,000	-12.2%	\$790,000	-12.2%	\$431	-19.1%	157	3	1	2		87.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	-	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Market Analysis By County: Mason County** 

Property Type		Closed Sales*	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Existing	ng)																
Residential (SF/CON	ID/TH)	3	50.0%	\$708,000	59.1%	\$236,000	6.1%	\$200,000	-10.1%	\$184	-1.9%	87	2	30	-	17.1	88.6%
	YTD:	21	-34.4%	\$6,655,500	-34.2%	\$316,929	0.3%	\$270,000	8.0%	\$227	12.5%	144	57	27	11		90.7%
Single Family		3	50.0%	\$708,000	59.1%	\$236,000	6.1%	\$200,000	-10.1%	\$184	-1.9%	87	2	30	-	17.1	88.6%
	YTD:	21	-34.4%	\$6,655,500	-34.2%	\$316,929	0.3%	\$270,000	8.0%	\$227	12.5%	144	57	27	11		90.7%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CON	ID/TH)	3	50.0%	\$708,000	59.1%	\$236,000	6.1%	\$200,000	-10.1%	\$184	-1.9%	87	2	26	-	15.6	88.6%
	YTD:	20	-37.5%	\$6,292,500	-37.8%	\$314,625	-0.4%	\$257,250	2.9%	\$228	12.7%	151	52	25	10		90.3%
Single Family		3	50.0%	\$708,000	59.1%	\$236,000	6.1%	\$200,000	-10.1%	\$184	-1.9%	87	2	26	-	15.6	88.6%
	YTD:	20	-37.5%	\$6,292,500	-37.8%	\$314,625	-0.4%	\$257,250	2.9%	\$228	12.7%	151	52	25	10		90.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CON	ID/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	4	-	48.0	0.0%
	YTD:	1	100.0%	\$363,000	100.0%	\$363,000	100.0%	\$363,000	100.0%	\$216	100.0%	8	5	3	1		99.5%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	4	-	48.0	0.0%
	YTD:	1	100.0%	\$363,000	100.0%	\$363,000	100.0%	\$363,000	100.0%	\$216	100.0%	8	5	3	1		99.5%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	_	0.0%	-	0.0%	-	0.0%	_	_	-	_		0.0%

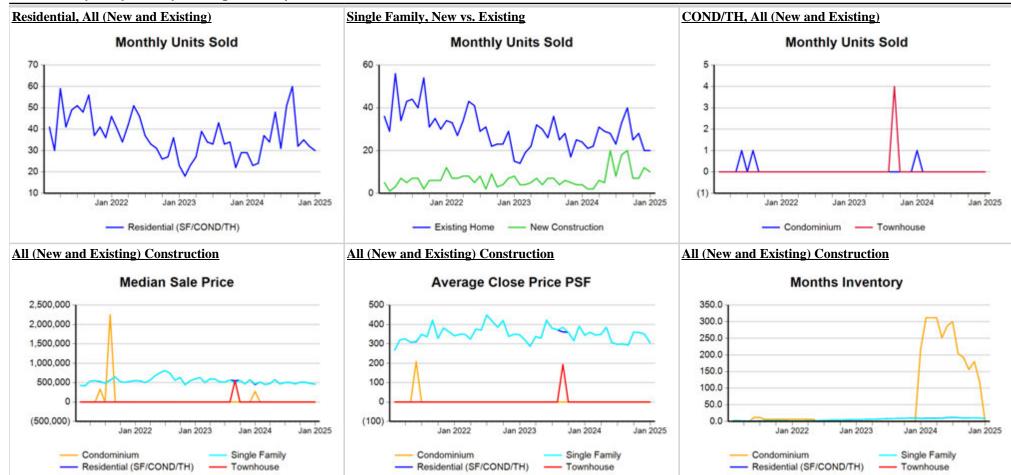
<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Trend Analysis By County: Blanco County



<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Trend Analysis By County: Gillespie County



<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

**Trend Analysis By County: Kimble County** 



<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Trend Analysis By County: Mason County

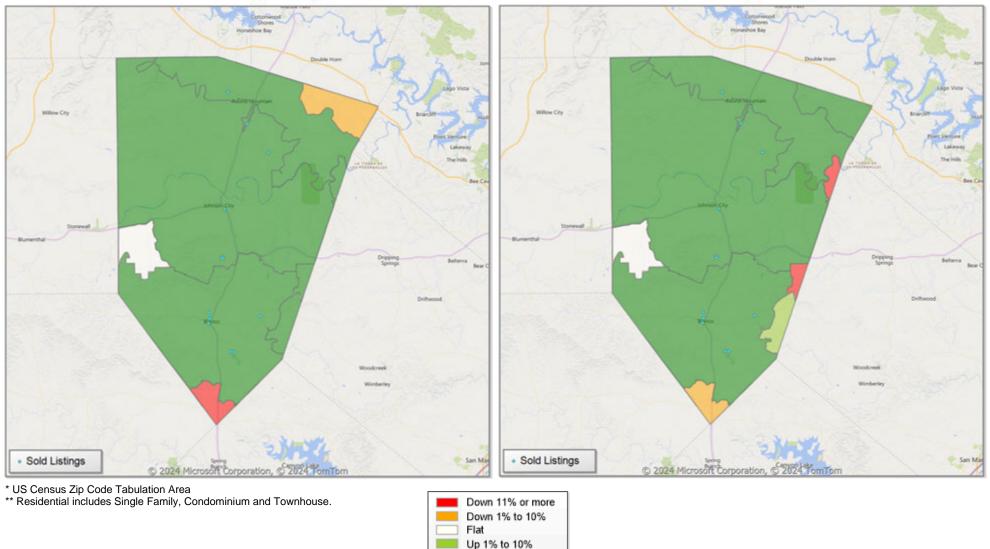


<sup>\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

### **Comparison By Zip Code\* in Blanco County**

#### Residential\*\* Closed Sales YoY Percentage Change

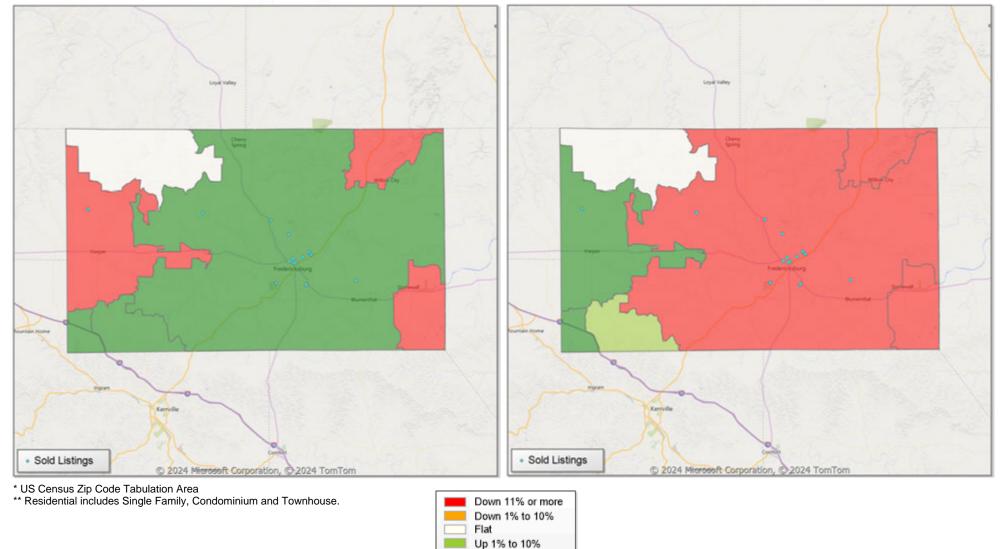
#### Residential\*\* Avg Close Price Per SqFt YoY Percentage Change



Up 11% or more

## Comparison By Zip Code\* in Gillespie County

Residential\*\* Closed Sales YoY Percentage Change Residential\*\* Avg Close Price Per SqFt YoY Percentage Change

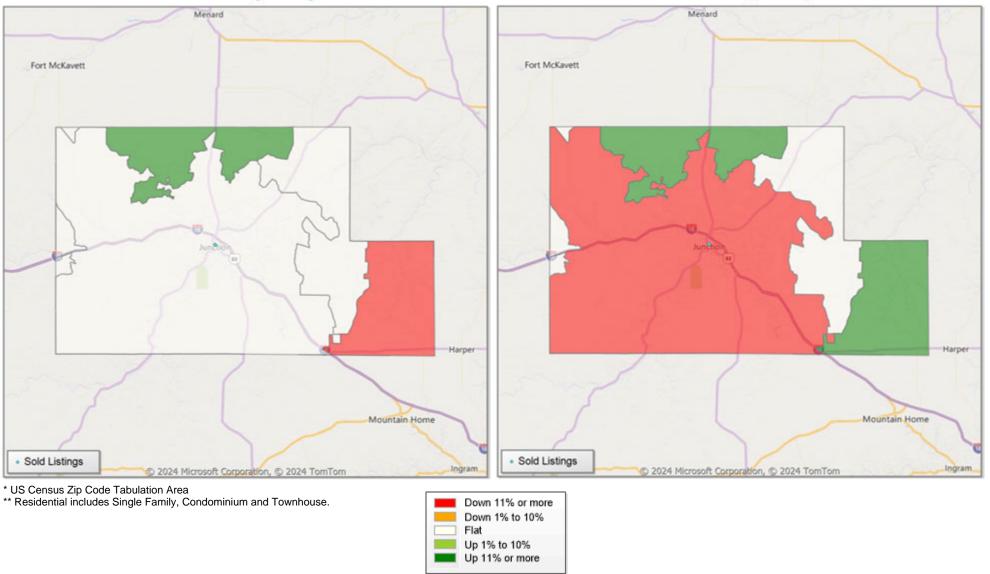


Up 11% or more

Produced by: Texas Real Estate Research Center at Texas A&M University Data: Central Hill Country Board of REALTORS 1/6/2025

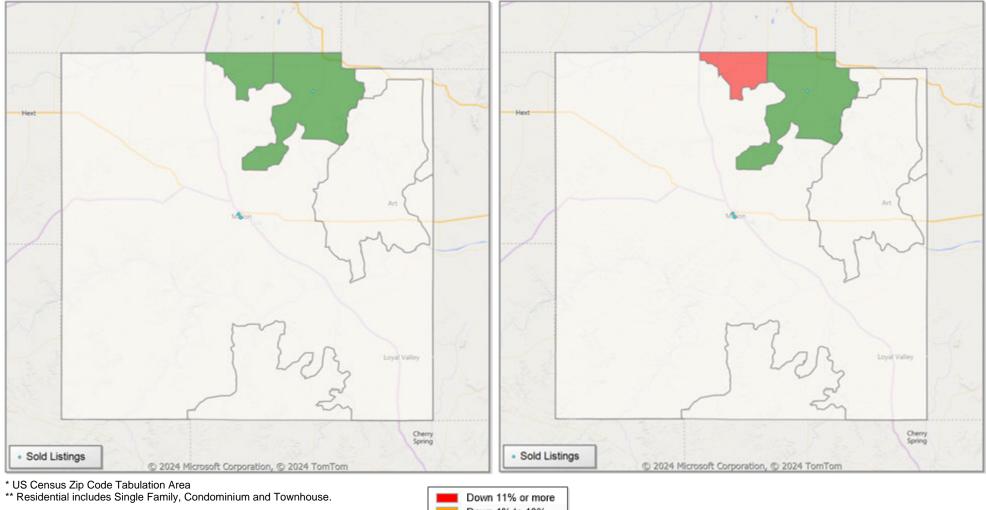
## Comparison By Zip Code\* in Kimble County

#### Residential\*\* Closed Sales YoY Percentage Change



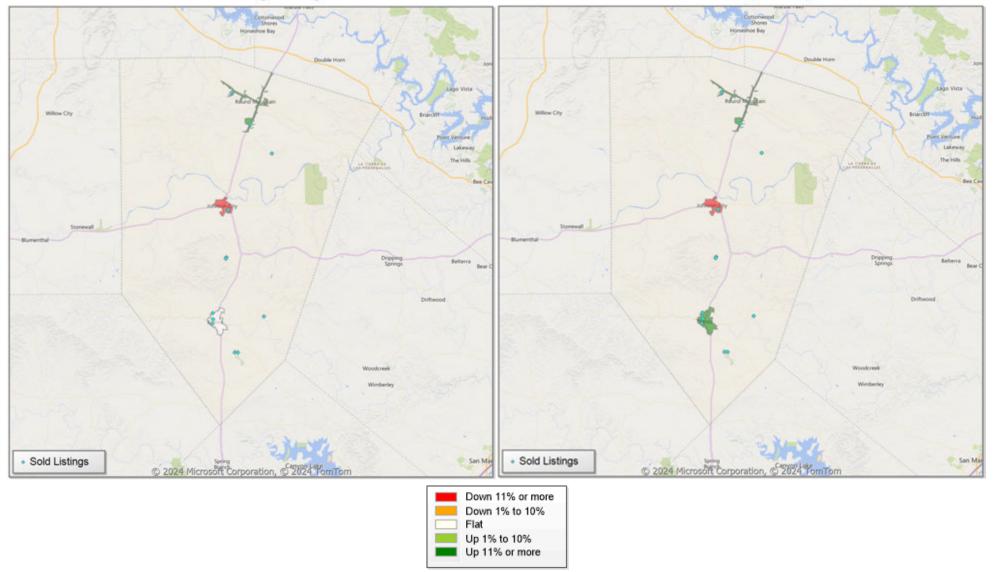
## Comparison By Zip Code\* in Mason County

Residential\*\* Closed Sales YoY Percentage Change



## **Comparison By Local Market Area\* in Blanco County**

#### Residential\*\* Closed Sales YoY Percentage Change

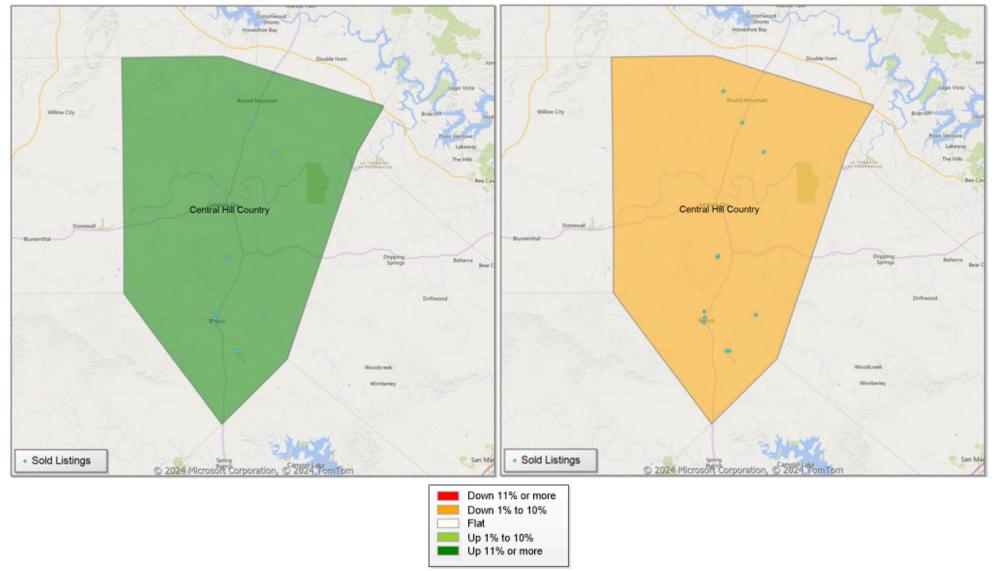


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

### **Comparison By Local Market Area\* in Blanco County**

#### Residential\*\* Closed Sales YoY Percentage Change

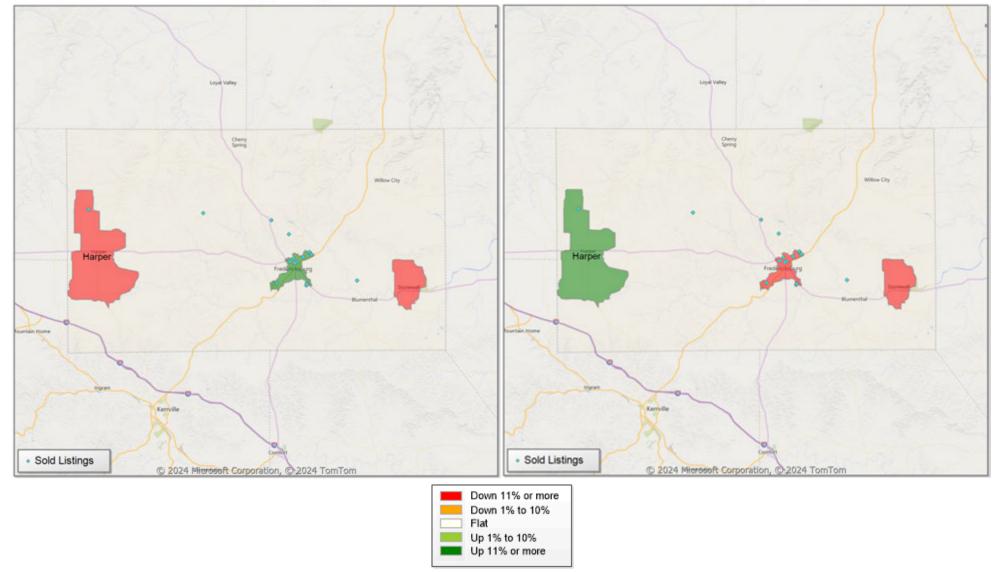


<sup>\*</sup> Custom Defined Market

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

## **Comparison By Local Market Area\* in Gillespie County**

Residential\*\* Closed Sales YoY Percentage Change

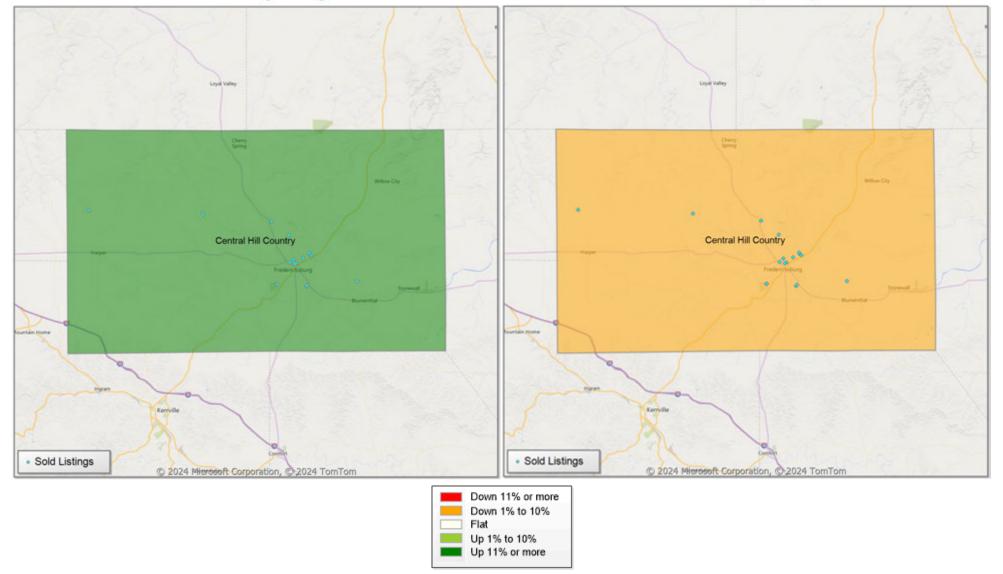


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

## **Comparison By Local Market Area\* in Gillespie County**

Residential\*\* Closed Sales YoY Percentage Change

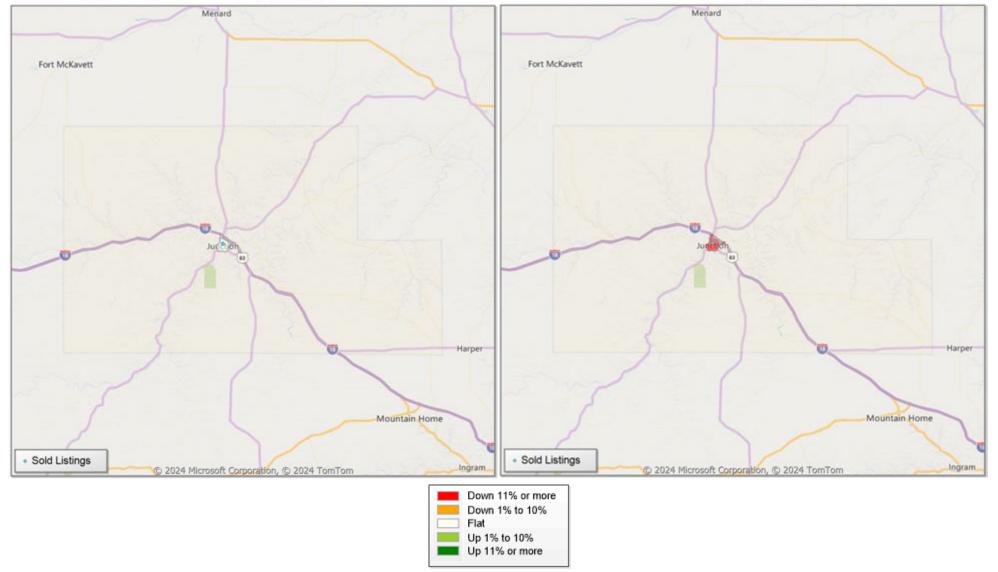


<sup>\*</sup> Custom Defined Market

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

## **Comparison By Local Market Area\* in Kimble County**

Residential\*\* Closed Sales YoY Percentage Change

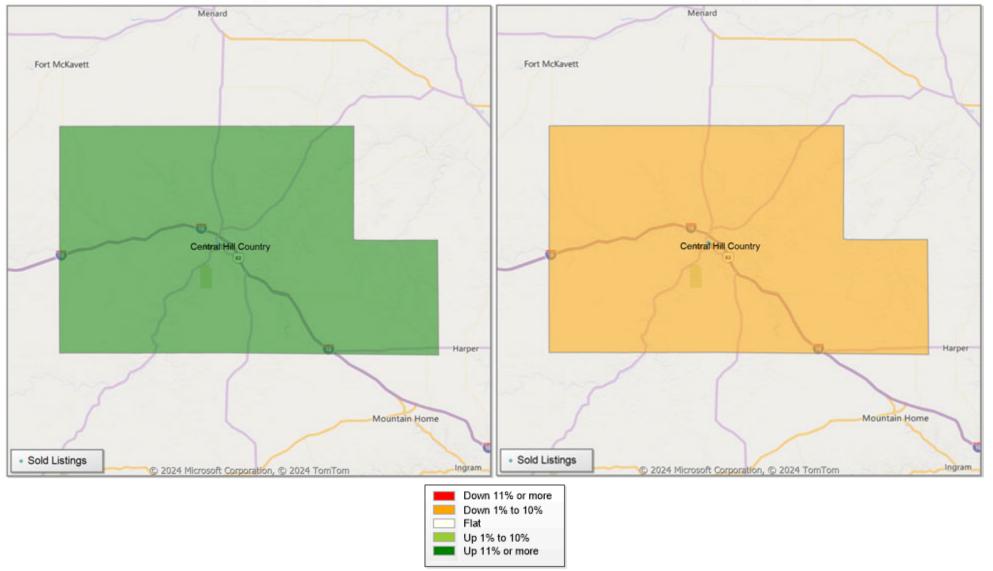


<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

### **Comparison By Local Market Area\* in Kimble County**

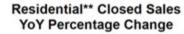
#### Residential\*\* Closed Sales YoY Percentage Change



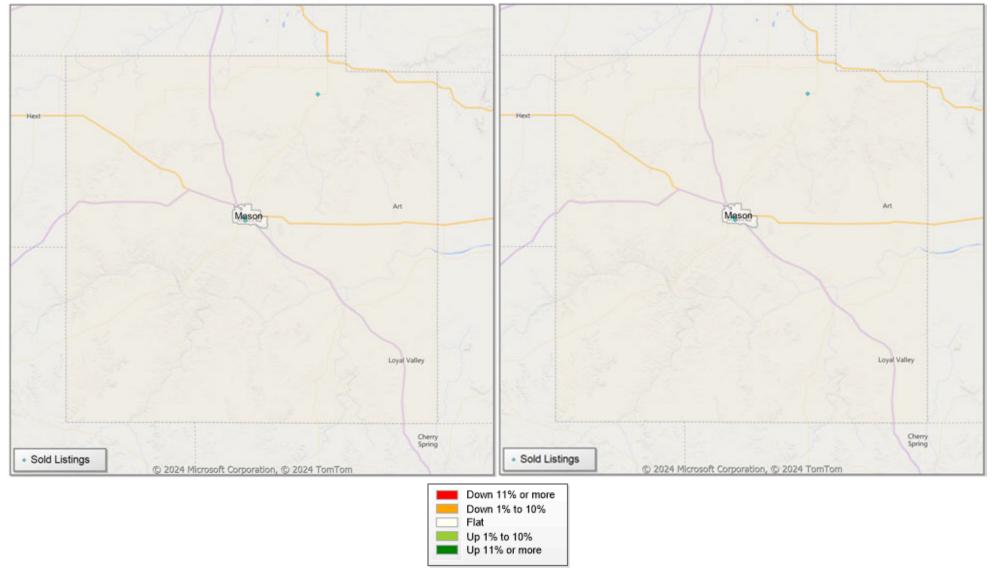
<sup>\*</sup> Custom Defined Market

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

## **Comparison By Local Market Area\* in Mason County**



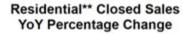
Residential\*\* Avg Close Price Per SqFt YoY Percentage Change



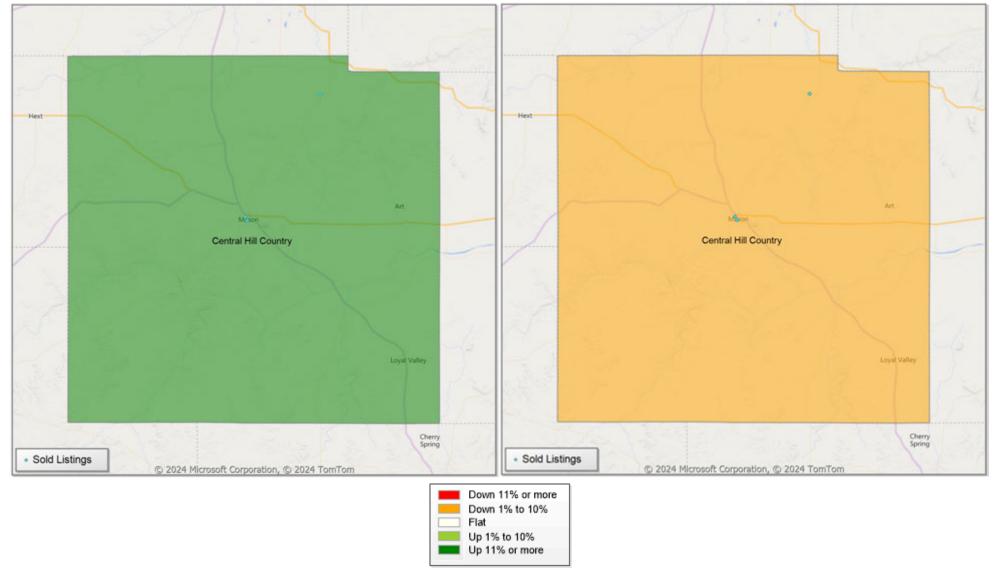
<sup>\*</sup> Census Place Group

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

# **Comparison By Local Market Area\* in Mason County**



Residential\*\* Avg Close Price Per SqFt YoY Percentage Change



<sup>\*</sup> Custom Defined Market

<sup>\*\*</sup> Residential includes Single Family, Condominium and Townhouse.

Market Analysis By Local Market Area\*: Blanco

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existi	ng)															•	
Residential (SF/CON	ID/TH)	3	0.0%	\$953,000	18.7%	\$317,667	18.7%	\$340,000	23.6%	\$230	27.1%	104	1	11	1	7.3	100.6%
	YTD:	18	-10.0%	\$5,947,700	-17.5%	\$330,428	-8.3%	\$354,500	-5.5%	\$226	1.3%	106	36	17	16		92.8%
Single Family		3	0.0%	\$953,000	18.7%	\$317,667	18.7%	\$340,000	23.6%	\$230	27.1%	104	1	11	1	7.3	100.6%
	YTD:	18	-10.0%	\$5,947,700	-17.5%	\$330,428	-8.3%	\$354,500	-5.5%	\$226	1.3%	106	35	16	16		92.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CON	ID/TH)	3	0.0%	\$953,000	18.7%	\$317,667	18.7%	\$340,000	23.6%	\$230	27.1%	104	1	11	1	8.3	100.6%
	YTD:	16	-11.1%	\$5,238,700	-18.9%	\$327,419	-8.8%	\$350,000	-7.7%	\$225	3.1%	107	31	15	14		92.9%
Single Family		3	0.0%	\$953,000	18.7%	\$317,667	18.7%	\$340,000	23.6%	\$230	27.1%	104	1	11	1	8.3	100.6%
	YTD:	16	-11.1%	\$5,238,700	-18.9%	\$327,419	-8.8%	\$350,000	-7.7%	\$225	3.1%	107	30	15	14		92.9%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	1	1	-		0.0%
New Construction																	
Residential (SF/CON	ID/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	2	0.0%	\$709,000	-5.5%	\$354,500	-5.5%	\$354,500	-5.5%	\$235	-12.2%	101	5	2	2		91.8%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	2	0.0%	\$709,000	-5.5%	\$354,500	-5.5%	\$354,500	-5.5%	\$235	-12.2%	101	5	2	2		91.8%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%

<sup>\*</sup> Local Market Area Code: 91; Type: Census Place Group

<sup>\*\*</sup> Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Central Hill Country

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Exi	sting)																
Residential (SF/Co	OND/TH)	48	23.1%	\$31,821,195	73.3%	\$662,942	40.8%	\$455,000	3.1%	\$291	-5.0%	110	80	495	32	9.3	92.9%
	YTD:	637	11.8%	\$387,929,478	5.0%	\$608,994	-6.0%	\$472,990	-5.4%	\$321	-2.2%	108	1,357	538	465		92.4%
Single Family		48	26.3%	\$31,821,195	75.9%	\$662,942	39.2%	\$455,000	2.8%	\$291	-5.0%	110	80	486	31	9.2	92.9%
	YTD:	637	12.7%	\$387,929,478	5.7%	\$608,994	-6.2%	\$472,990	-5.2%	\$321	-2.4%	108	1,329	518	464		92.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
Condominium		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	0.0%	-	-	9	1		- 0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	0.0%	-	28	19	1		0.0%
<b>Existing Home</b>																	
Residential (SF/Co	OND/TH)	35	2.9%	\$26,963,120	68.6%	\$770,375	63.7%	\$477,500	12.5%	\$321	1.5%	113	57	424	28	10.8	92.4%
	YTD:	472	4.9%	\$318,850,901	8.0%	\$675,532	3.0%	\$509,975	2.0%	\$352	3.9%	119	1,076	442	309		91.4%
Single Family		35	6.1%	\$26,963,120	71.5%	\$770,375	61.7%	\$477,500	8.8%	\$321	1.5%	113	57	417	27	10.6	92.4%
	YTD:	472	6.1%	\$318,850,901	8.9%	\$675,532	2.7%	\$509,975	2.0%	\$352	3.5%	119	1,060	430	308		91.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	=	-100.0%	-	-100.0%	-	-	-	-		0.0%
Condominium		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	0.0%	-	-	7	1		- 0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	=	-100.0%	-	0.0%	-	16	12	1		0.0%
New Constructio	<u> </u>																
Residential (SF/Co	OND/TH)	12	140.0%	\$4,204,900	77.7%	\$350,408	-26.0%	\$331,999	-26.1%	\$207	-16.7%	102	23	71	4	5.2	94.3%
	YTD:	163	35.8%	\$67,934,518	-8.4%	\$416,776	-32.6%	\$382,995	-22.1%	\$230	-19.7%	76	281	96	156		95.0%
Single Family		12	140.0%	\$4,204,900	77.7%	\$350,408	-26.0%	\$331,999	-26.1%	\$207	-16.7%	102	23	69	4	5.1	94.3%
	YTD:	163	35.8%	\$67,934,518	-8.4%	\$416,776	-32.6%	\$382,995	-22.1%	\$230	-19.7%	76	269	88	156		95.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	_	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	-		- 0.0%
	YTD:	_	0.0%	-	0.0%	-	0.0%	_	0.0%	_	0.0%	_	12	7	_		0.0%

<sup>\*</sup> Local Market Area Code: CHC; Type: Custom Defined Market \*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Fredericksburg

Property Type	Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLP
All(New and Existing)																
Residential (SF/COND/TH)	22	57.1%	\$11,257,056	52.2%	\$511,684	-3.2%	\$417,500	-5.4%	\$250	-41.3%	73	38	159	17	6.5	94.8%
YTD	: 294	52.3%	\$150,909,766	24.5%	\$513,299	-18.3%	\$451,500	-12.3%	\$287	-20.4%	90	542	174	207		93.2%
Single Family	22	57.1%	\$11,257,056	52.2%	\$511,684	-3.2%	\$417,500	-5.4%	\$250	-41.3%	73	38	156	16	6.4	94.8%
YTD	: 294	55.6%	\$150,909,766	26.8%	\$513,299	-18.5%	\$451,500	-12.3%	\$287	-21.1%	90	527	165	206		93.2%
Townhouse	-	- 0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD	: -	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
Condominium	-	- 0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	3	1	-	0.0%
YTD	: -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	15	8	1		0.0%
<b>Existing Home</b>																
Residential (SF/COND/TH)	12	-7.7%	\$8,026,031	16.9%	\$668,836	26.6%	\$469,795	7.0%	\$294	-33.1%	84	27	142	14	9.1	94.3%
YTD	: 187	6.9%	\$111,790,315	0.3%	\$597,809	-6.2%	\$501,095	-2.7%	\$334	-9.3%	119	403	148	98		92.1%
Single Family	12	-7.7%	\$8,026,031	16.9%	\$668,836	26.6%	\$469,795	7.0%	\$294	-33.1%	84	27	140	13	9.0	94.3%
YTD	: 187	9.4%	\$111,790,315	2.3%	\$597,809	-6.5%	\$501,095	-0.2%	\$334	-10.3%	119	397	146	97		92.1%
Townhouse	-	- 0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD	: -	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-		0.0%
Condominium	-	- 0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	2	1	-	0.0%
YTD	: -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	6	2	1		0.0%
New Construction																
Residential (SF/COND/TH)	10	900.0%	\$3,196,102	503.0%	\$319,610	-39.7%	\$304,999	-42.5%	\$197	-23.9%	60	11	17	3	1.9	95.5%
YTD	: 107	494.4%	\$39,055,669	303.7%	\$365,006	-32.1%	\$316,999	-40.1%	\$206	-28.7%	39	139	25	109		95.1%
Single Family	10	900.0%	\$3,196,102	503.0%	\$319,610	-39.7%	\$304,999	-42.5%	\$197	-23.9%	60	11	16	3	1.8	95.5%
YTD	: 107	494.4%	\$39,055,669	303.7%	\$365,006	-32.1%	\$316,999	-40.1%	\$206	-28.7%	39	130	19	109		95.1%
Townhouse	-	- 0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
YTD	: -	- 0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium	-	- 0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	-	0.0%
YTD	: -	- 0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	9	6	_		0.0%

<sup>\*</sup> Local Market Area Code: 335; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Harper

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Existin	ng)																
Residential (SF/CON	D/TH)	1	-75.0%	\$969,900	-35.6%	\$969,900	157.4%	\$969,900	142.3%	\$386	77.7%	314	2	13	-	8.2	0.0%
	YTD:	19	-34.5%	\$7,016,900	-44.1%	\$369,311	-14.7%	\$325,000	-20.7%	\$208	-25.4%	100	49	18	14		93.0%
Single Family		1	-75.0%	\$969,900	-35.6%	\$969,900	157.4%	\$969,900	142.3%	\$386	77.7%	314	2	13	-	8.2	0.0%
	YTD:	19	-34.5%	\$7,016,900	-44.1%	\$369,311	-14.7%	\$325,000	-20.7%	\$208	-25.4%	100	49	18	14		93.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CON	D/TH)	1	-50.0%	\$969,900	55.4%	\$969,900	210.9%	\$969,900	210.9%	\$386	114.9%	314	2	13	-	8.2	0.0%
	YTD:	19	0.0%	\$7,016,900	-10.7%	\$369,311	-10.7%	\$325,000	-13.3%	\$208	-22.5%	100	48	17	14		93.0%
Single Family		1	-50.0%	\$969,900	55.4%	\$969,900	210.9%	\$969,900	210.9%	\$386	114.9%	314	2	13	-	8.2	0.0%
	YTD:	19	0.0%	\$7,016,900	-10.7%	\$369,311	-10.7%	\$325,000	-13.3%	\$208	-22.5%	100	48	17	14		93.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																	
Residential (SF/CON	D/TH)	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-	-	0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	1	1	-		0.0%
Single Family		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	-	-	-	0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	1	1	-		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	<del>-</del>	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	, <u>-</u>	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 404; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Johnson City

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLF
All(New and Exis	sting)																
Residential (SF/CC	OND/TH)	1	-66.7%	\$140,000	-88.1%	\$140,000	-64.4%	\$140,000	-68.5%	\$114	-51.4%	13	5	22	3	13.2	80.0%
	YTD:	20	-9.1%	\$8,328,300	-0.7%	\$416,415	9.2%	\$364,000	-2.6%	\$251	-4.3%	52	50	16	22		91.3%
Single Family		1	-66.7%	\$140,000	-88.1%	\$140,000	-64.4%	\$140,000	-68.5%	\$114	-51.4%	13	5	22	3	13.2	80.0%
	YTD:	20	-9.1%	\$8,328,300	-0.7%	\$416,415	9.2%	\$364,000	-2.6%	\$251	-4.3%	52	50	16	22		91.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/CC	OND/TH)	1	-66.7%	\$140,000	-88.1%	\$140,000	-64.4%	\$140,000	-68.5%	\$114	-51.4%	13	5	21	3	12.6	80.0%
	YTD:	20	-4.8%	\$8,328,300	4.8%	\$416,415	10.1%	\$364,000	-2.0%	\$251	-4.1%	52	46	14	22		91.3%
Single Family		1	-66.7%	\$140,000	-88.1%	\$140,000	-64.4%	\$140,000	-68.5%	\$114	-51.4%	13	5	21	3	12.6	80.0%
	YTD:	20	-4.8%	\$8,328,300	4.8%	\$416,415	10.1%	\$364,000	-2.0%	\$251	-4.1%	52	46	14	22		91.3%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>n</u>																
Residential (SF/CC	OND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	-	- 0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	4	2	-		0.0%
Single Family		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	1	-	-	- 0.0%
	YTD:	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	4	2	-		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
	YTD:	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 484; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Junction

Property Type		Closed Sales**	Y	oY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Existing	<u>()</u>																	
Residential (SF/COND	/TH)	1	l	0.0%	\$168,900	-22.8%	\$168,900	-22.8%	\$168,900	-22.8%	\$87	-46.6%	322	-	6	1	9.0	91.3%
•	YTD:	8	3	33.3%	\$992,900	2.3%	\$124,113	-23.3%	\$133,000	-27.4%	\$106	-29.2%	83	15	5	7		91.3%
Single Family		1	l	0.0%	\$168,900	-22.8%	\$168,900	-22.8%	\$168,900	-22.8%	\$87	-46.6%	322	-	6	1	9.0	91.39
7	YTD:	8	3	33.3%	\$992,900	2.3%	\$124,113	-23.3%	\$133,000	-27.4%	\$106	-29.2%	83	15	5	7		91.3%
Townhouse		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.09
•	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.09
•	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Existing Home																		
Residential (SF/COND	/TH)	1		0.0%	\$168,900	-22.8%	\$168,900	-22.8%	\$168,900	-22.8%	\$87	-46.6%	322	-	6	1	9.0	91.3%
•	YTD:	8	3	33.3%	\$992,900	2.3%	\$124,113	-23.3%	\$133,000	-27.4%	\$106	-29.2%	83	15	5	7		91.3%
Single Family		1		0.0%	\$168,900	-22.8%	\$168,900	-22.8%	\$168,900	-22.8%	\$87	-46.6%	322	-	6	1	9.0	91.3%
•	YTD:	8	3	33.3%	\$992,900	2.3%	\$124,113	-23.3%	\$133,000	-27.4%	\$106	-29.2%	83	15	5	7		91.3%
Townhouse		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
•	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
•	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																		
Residential (SF/COND	/TH)	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
•	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Single Family		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
3	YTD:	-	-	0.0%	_	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
3	YTD:	-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
3	YTD:	-	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 490; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Mason

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exis	sting)																
Residential (SF/C0	OND/TH)	2	0.0%	\$558,000	25.4%	\$279,000	25.4%	\$279,000	25.4%	\$188	0.1%	57	2	26	-	19.5	94.5%
	YTD:	16	-40.7%	\$3,984,500	-48.6%	\$249,031	-13.2%	\$222,250	-7.4%	\$178	-4.8%	152	47	21	7		90.4%
Single Family		2	0.0%	\$558,000	25.4%	\$279,000	25.4%	\$279,000	25.4%	\$188	0.1%	57	2	26	-	19.5	94.5%
	YTD:	16	-40.7%	\$3,984,500	-48.6%	\$249,031	-13.2%	\$222,250	-7.4%	\$178	-4.8%	152	47	21	7		90.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/C0	OND/TH)	2	0.0%	\$558,000	25.4%	\$279,000	25.4%	\$279,000	25.4%	\$188	0.1%	57	2	23	-	17.3	94.5%
	YTD:	16	-40.7%	\$3,984,500	-48.6%	\$249,031	-13.2%	\$222,250	-7.4%	\$178	-4.8%	152	44	20	7		90.4%
Single Family		2	0.0%	\$558,000	25.4%	\$279,000	25.4%	\$279,000	25.4%	\$188	0.1%	57	2	23	-	17.3	94.5%
	YTD:	16	-40.7%	\$3,984,500	-48.6%	\$249,031	-13.2%	\$222,250	-7.4%	\$178	-4.8%	152	44	20	7		90.4%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u>n</u>																
Residential (SF/C0	OND/TH)	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	3	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	3	-		0.0%
Single Family	_	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	3	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	3	3	-		0.0%
Townhouse		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 620; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

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Property Type	1	Closed Sales**		YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Existing	<u>i)</u>																	
Residential (SF/COND/TH)		1	1	100.0%	\$475,000	100.0%	\$475,000	100.0%	\$475,000	100.0%	\$241	100.0%	304	-	-			- 95.0%
7	YTD:		3	100.0%	\$3,637,500	100.0%	\$1,212,500	100.0%	\$737,500	100.0%	\$582	100.0%	171	4	2	3		90.7%
Single Family			1	100.0%	\$475,000	100.0%	\$475,000	100.0%	\$475,000	100.0%	\$241	100.0%	304	-	-	-	-	- 95.0%
7	YTD:		3	100.0%	\$3,637,500	100.0%	\$1,212,500	100.0%	\$737,500	100.0%	\$582	100.0%	171	4	2	3		90.7%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
7	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
7	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																		
Residential (SF/COND/TH)			1	100.0%	\$475,000	100.0%	\$475,000	100.0%	\$475,000	100.0%	\$241	100.0%	304	-	-	-	-	- 95.0%
•	YTD:		3	100.0%	\$3,637,500	100.0%	\$1,212,500	100.0%	\$737,500	100.0%	\$582	100.0%	171	2	2	3		90.7%
Single Family			1	100.0%	\$475,000	100.0%	\$475,000	100.0%	\$475,000	100.0%	\$241	100.0%	304	-	-	-		- 95.0%
•	YTD:		3	100.0%	\$3,637,500	100.0%	\$1,212,500	100.0%	\$737,500	100.0%	\$582	100.0%	171	2	2	3		90.7%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
•	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		- 0.0%
•	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction																		
Residential (SF/COND/TH)			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
•	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	2	1	-		0.0%
Single Family			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
•	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	2	1	-		0.0%
Townhouse			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
3	YTD:		-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium			-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	- 0.0%
•	YTD:		_	0.0%	_	0.0%	-	0.0%	-	0.0%	_	0.0%	_	_	-	_		0.0%

<sup>\*</sup> Local Market Area Code: 871; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.

Market Analysis By Local Market Area\*: Stonewall

Property Type		Closed Sales**	YoY%	Dollar Volume	YoY%	Average Price	YoY%	Median Price	YoY%	Price/ Sqft	YoY%	DOM	New Listings	Active Listings	Pending Sales	Months Inventory	Close To OLI
All(New and Exist	ting)																
Residential (SF/COND/TH)		-	-100.0%	-	-100.0%	-	-100.0%		-100.0%	-	-100.0%	-	-	2	<u>-</u>	4.8	0.0%
	YTD:	5	150.0%	6 \$6,889,000	413.3%	\$1,377,800	105.3%	\$449,000	-33.1%	\$477	39.0%	67	7	2	4		82.5%
Single Family		-	-100.0%	6 -	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	2	-	4.8	0.0%
	YTD:	5	150.0%	6 \$6,889,000	413.3%	\$1,377,800	105.3%	\$449,000	-33.1%	\$477	39.0%	67	7	2	4		82.5%
Townhouse		-	0.0%	6 -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	6 -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
<b>Existing Home</b>																	
Residential (SF/COND/TH)		-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	2	-	4.8	0.0%
	YTD:	5	150.0%	6 \$6,889,000	413.3%	\$1,377,800	105.3%	\$449,000	-33.1%	\$477	39.0%	67	7	2	4		82.5%
Single Family		-	-100.0%	6 -	-100.0%	-	-100.0%	-	-100.0%	-	-100.0%	-	-	2	-	4.8	0.0%
	YTD:	5	150.0%	6 \$6,889,000	413.3%	\$1,377,800	105.3%	\$449,000	-33.1%	\$477	39.0%	67	7	2	4		82.5%
Townhouse		-	0.0%	6 -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	6 -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
New Construction	<u> </u>																
Residential (SF/CO	ND/TH)	-	0.0%	-	0.0%	=	0.0%	-	0.0%	-	0.0%	-	-	=	-	-	0.0%
	YTD:	-	0.0%	-	0.0%	=	0.0%	-	0.0%	-	0.0%	-	-	=	-		0.0%
Single Family		-	0.0%	6 -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	6 -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Townhouse		-	0.0%	6 -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	-	0.0%	6 -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-		0.0%
Condominium		-	0.0%	6 -	0.0%	-	0.0%	-	0.0%	-	0.0%	-	-	-	-	-	0.0%
	YTD:	_	0.09	6 -	0.0%	_	0.0%	_	0.0%	_	0.0%	_	_	_	_		0.0%

<sup>\*</sup> Local Market Area Code: 966; Type: Census Place Group
\*\* Closed Sale counts for most recent 3 months are Preliminary.



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