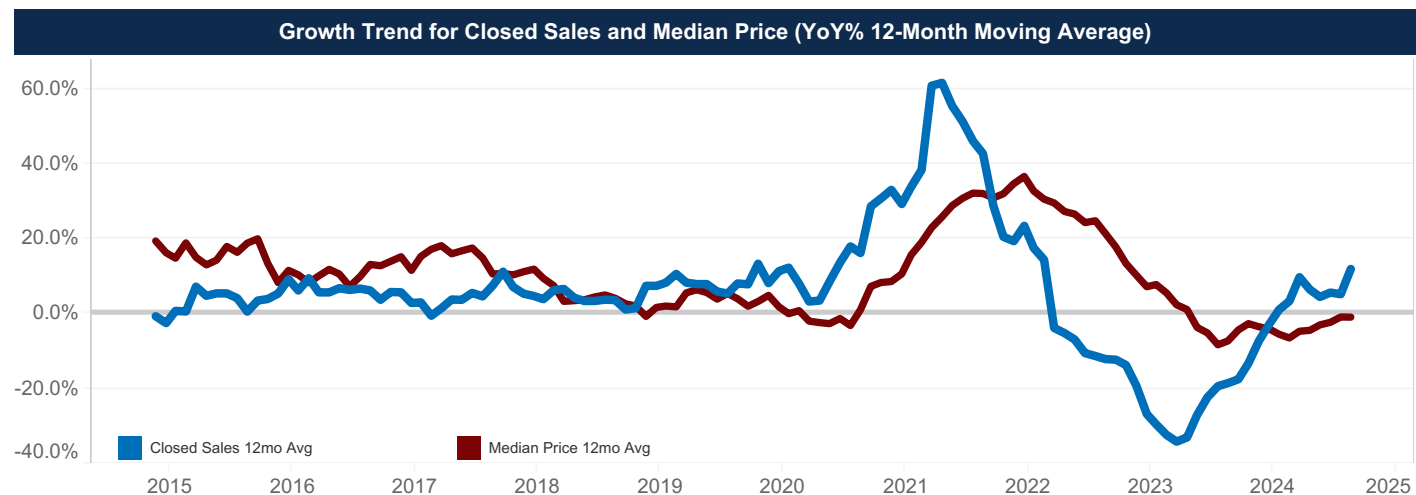
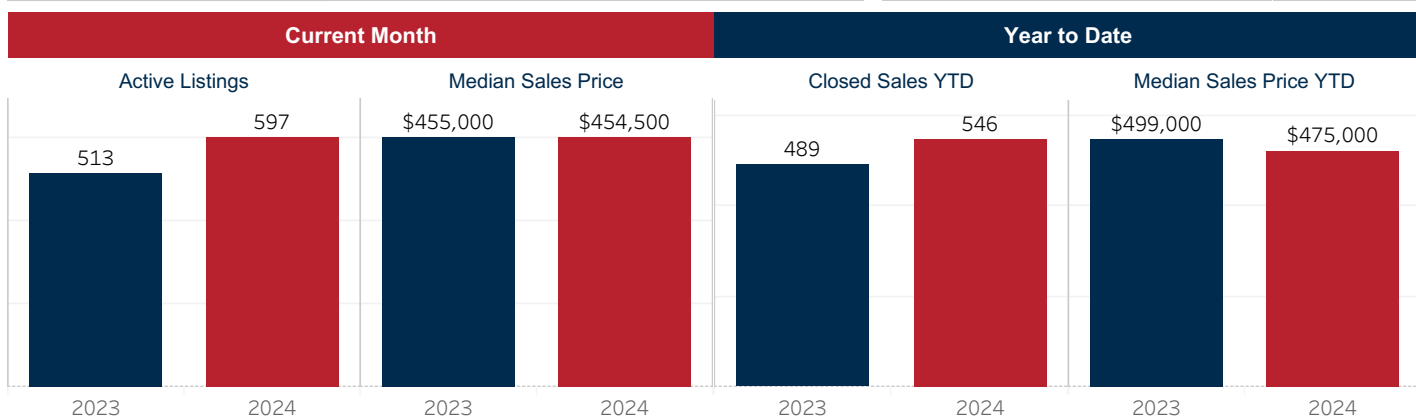


October 2024 Market Snapshot

Central Hill Country



	2023			2024			Year to Date		
	2023	2024	% Change	2023	2024	% Change	2023	2024	% Change
Closed Sales	34	55	▲ 61.8%	489	546	▲ 11.7%	489	546	▲ 11.7%
Median Sales Price	\$455,000	\$454,500	▼ -0.1%	\$499,000	\$475,000	▼ -4.8%	\$499,000	\$475,000	▼ -4.8%
Average Sales Price	\$501,951	\$614,396	▲ 22.4%	\$656,685	\$591,358	▼ -10.0%	\$656,685	\$591,358	▼ -10.0%
Ratio to Original List Price	87.3%	91.6%	▲ 5.0%	91.8%	92.2%	▲ 0.4%	91.8%	92.2%	▲ 0.4%
Days On Market	126	94	▼ -25.4%	106	107	▲ 0.9%	106	107	▲ 0.9%
New Listings	109	103	▼ -5.5%	1,040	1,212	▲ 16.5%	1,040	1,212	▲ 16.5%
Under Contract	37	55	▲ 48.7%	55	59	▲ 7.3%	55	59	▲ 7.3%
Active Listings	513	597	▲ 16.4%	418	546	▲ 30.6%	418	546	▲ 30.6%
Months Inventory	10.7	11.4	▲ 6.4%	10.7	11.4	▲ 6.4%	10.7	11.4	▲ 6.4%

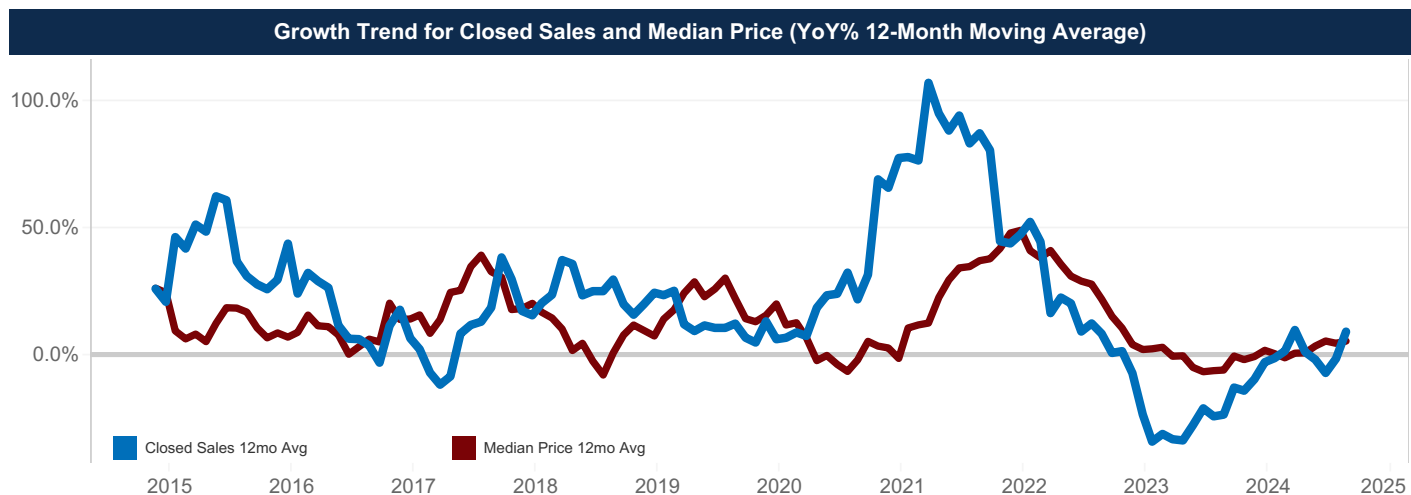
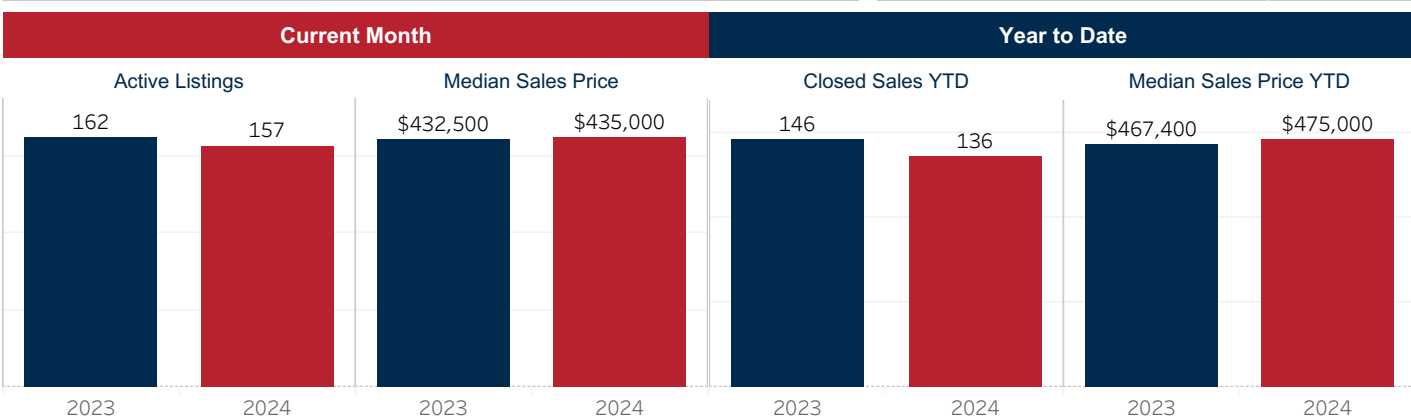


October 2024 Market Snapshot

Blanco County



	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	8	16	▲ 100.0%	146	136	▼ -6.9%
Median Sales Price	\$432,500	\$435,000	▲ 0.6%	\$467,400	\$475,000	▲ 1.6%
Average Sales Price	\$573,375	\$441,059	▼ -23.1%	\$594,281	\$567,272	▼ -4.5%
Ratio to Original List Price	81.6%	94.4%	▲ 15.8%	93.0%	93.3%	▲ 0.3%
Days On Market	131	83	▼ -36.6%	83	101	▲ 21.7%
New Listings	33	16	▼ -51.5%	336	310	▼ -7.7%
Under Contract	12	10	▼ -16.7%	14	11	▼ -21.4%
Active Listings	162	157	▼ -3.1%	148	162	▲ 9.5%
Months Inventory	11.9	12.2	▲ 3.2%	11.9	12.2	▲ 3.2%

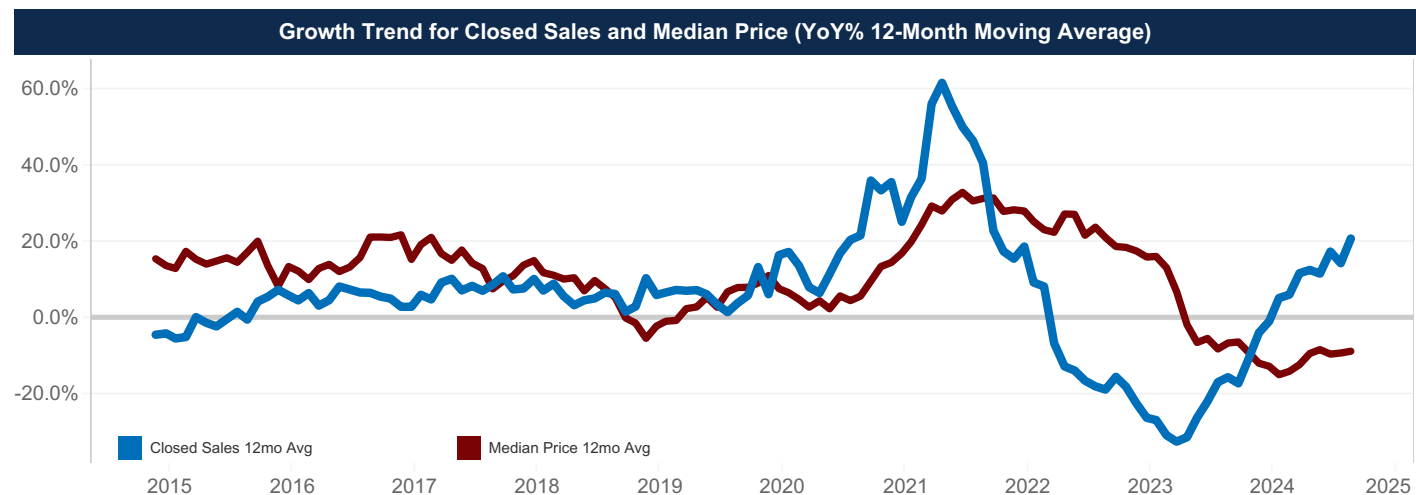
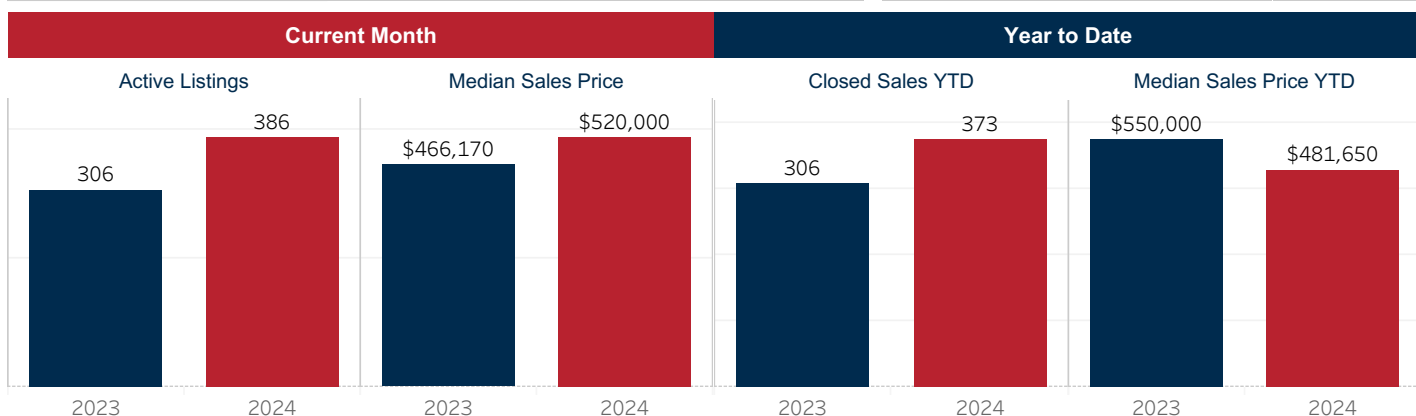


October 2024 Market Snapshot

Gillespie County



	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	22	35	▲ 59.1%	306	373	▲ 21.9%
Median Sales Price	\$466,170	\$520,000	▲ 11.6%	\$550,000	\$481,650	▼ -12.4%
Average Sales Price	\$534,129	\$723,247	▲ 35.4%	\$724,913	\$623,096	▼ -14.1%
Ratio to Original List Price	89.9%	90.0%	▲ 0.1%	91.8%	91.8%	▲ 0.0%
Days On Market	117	98	▼ -16.2%	117	107	▼ -8.6%
New Listings	68	81	▲ 19.1%	615	817	▲ 32.9%
Under Contract	24	44	▲ 83.3%	36	45	▲ 25.0%
Active Listings	306	386	▲ 26.1%	233	339	▲ 45.5%
Months Inventory	10.1	10.7	▲ 6.8%	10.1	10.7	▲ 6.8%

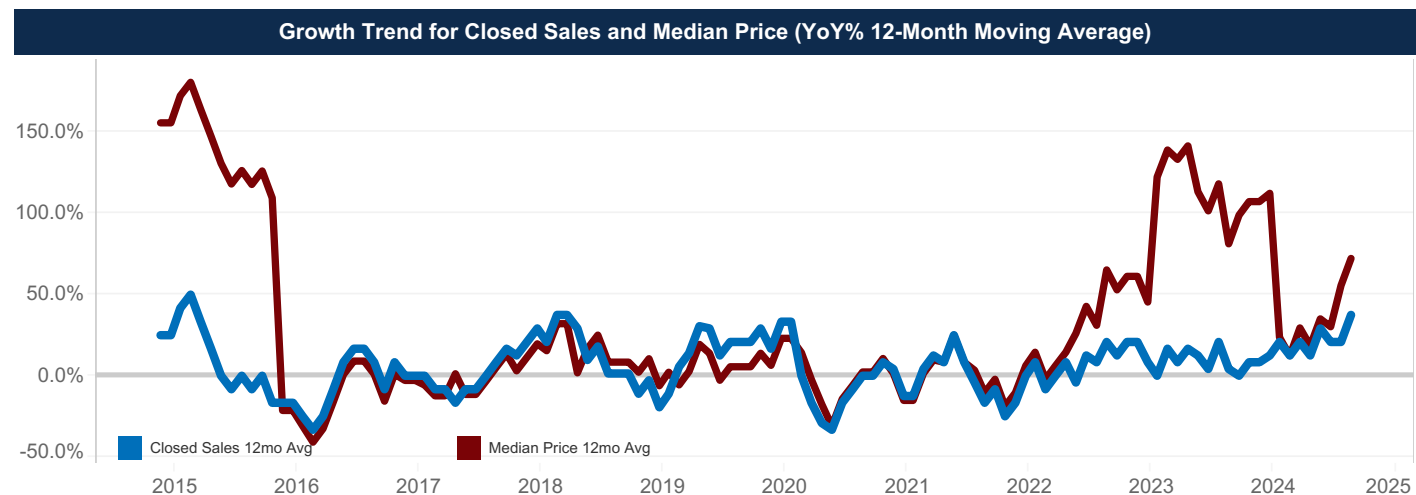
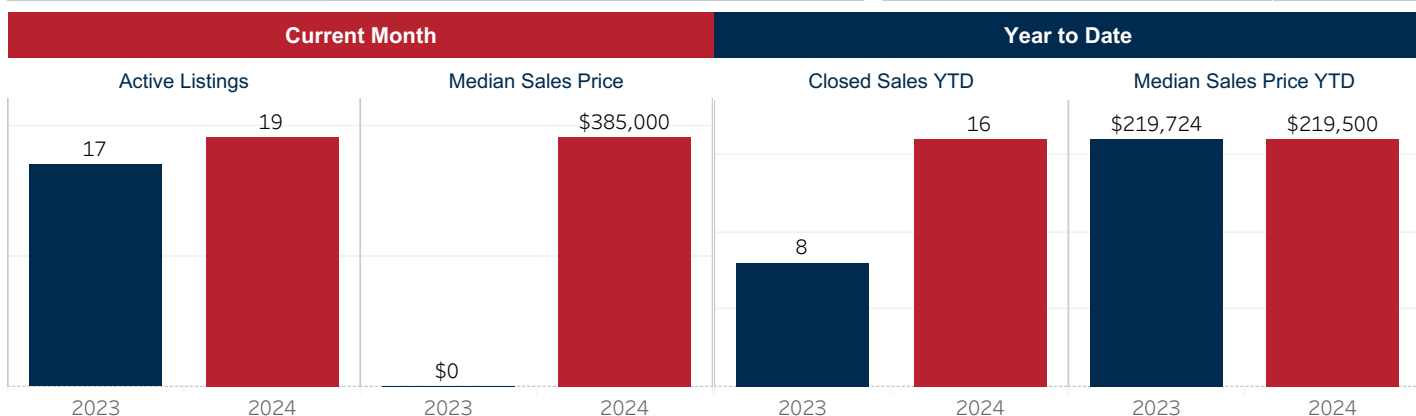


October 2024 Market Snapshot

Kimble County



	2023			2024			Year to Date		
	2023	2024	% Change	2023	2024	% Change	2023	2024	% Change
Closed Sales	0	3	▲ 100.0%	8	16	▲ 100.0%	8	16	▲ 100.0%
Median Sales Price	\$0	\$385,000	▲ 100.0%	\$219,724	\$219,500	▼ -0.1%	\$219,724	\$219,500	▼ -0.1%
Average Sales Price	\$0	\$320,000	▲ 100.0%	\$335,609	\$354,188	▲ 5.5%	\$335,609	\$354,188	▲ 5.5%
Ratio to Original List Price	0.0%	96.3%	▲ 100.0%	81.7%	90.2%	▲ 10.4%	81.7%	90.2%	▲ 10.4%
Days On Market	0	102	▲ 100.0%	50	107	▲ 114.0%	50	107	▲ 114.0%
New Listings	5	3	▼ -40.0%	27	33	▲ 22.2%	27	33	▲ 22.2%
Under Contract	0	0	▲ 0.0%	1	2	▲ 100.0%	1	2	▲ 100.0%
Active Listings	17	19	▲ 11.8%	10	18	▲ 80.0%	10	18	▲ 80.0%
Months Inventory	20.4	12.7	▼ -37.9%	20.4	12.7	▼ -37.9%	20.4	12.7	▼ -37.9%



October 2024 Market Snapshot

Mason County



	2023			2024			Year to Date		
	2023	2024	% Change	2023	2024	% Change	2023	2024	% Change
Closed Sales	4	0	▼ -100.0%	29	18	▼ -37.9%	29	18	▼ -37.9%
Median Sales Price	\$166,250	\$0	▼ -100.0%	\$282,000	\$275,000	▼ -2.5%	\$282,000	\$275,000	▼ -2.5%
Average Sales Price	\$182,125	\$0	▼ -100.0%	\$328,170	\$330,417	▲ 0.7%	\$328,170	\$330,417	▲ 0.7%
Ratio to Original List Price	84.7%	0.0%	▼ -100.0%	87.6%	91.1%	▲ 3.9%	87.6%	91.1%	▲ 3.9%
Days On Market	165	0	▼ -100.0%	115	154	▲ 33.9%	115	154	▲ 33.9%
New Listings	3	3	▲ 0.0%	62	52	▼ -16.1%	62	52	▼ -16.1%
Under Contract	1	1	▲ 0.0%	4	2	▼ -50.0%	4	2	▼ -50.0%
Active Listings	28	35	▲ 25.0%	27	26	▼ -3.7%	27	26	▼ -3.7%
Months Inventory	9.9	20.0	▲ 102.4%	9.9	20.0	▲ 102.4%	9.9	20.0	▲ 102.4%

