

# R Accredited Buyer's Representative Designation Course

Wednesday, August 21st and Thursday, August 22nd, 2024 8:30a – 5:00p each day

Hosted by:

Kerrville Board of REALTORS® 328 Jefferson Street Kerrville TX 78028 (830) 896-1255 In-person Instruction with Socar Chatmon-Thomas

2 Day Course - 16 CE Hours Day 1 - Kerrville Board of REALTORS® Day 2 - Central Hill Country Board of REALTORS®

Course # 39438 - This course serves as the core of the Accredited Buyer's Representative (ABR®) designation program. It is the benchmark of excellence in buyer representation. The goal of this course is to set the foundation of training, skills, and resources to help real estate professionals succeed in the marketplace as buyer's representatives. This course is a fundamental resource for understanding the duties that REALTORS® owe to clients, customers, the public, and fellow REALTORS® as outlined in the NAR Code of Ethics and Standards of Practice. In each course module you will examine a different topic; together they create a comprehensive guide to help you become an effective, efficient and profitable buyer's representative.

For more information copy and paste link in your browser: abr.realtor/abr-course-and-electives/electives

Your Texas REALTORS® FAST PASS or your official photo ID is required to attend all classes.

**Special Services:** If you require special accommodations to participate, please let us know at least three days prior to the course and attach a written description of your needs.

#### TO REGISTER

Complete form & mail, email, or fax to:
Kerrville Board of REALTORS®
328 Jefferson St ◆ Kerrville, TX 78028
office@kerrvillerealtors.com
(830) 896-1271 fax

Questions: CALL (830) 896-1255



800-873-9155 • education@TexasRealtors.com
TexasRealEstate.com • Provider #0001

# Register by August 6, 2024

NOTE: If registration is received after August 6<sup>th</sup> the printed manual option will not be available

REGISTRATION REALTOR®: \$0
Non-REALTOR®: \$300

STUDENT MATERIAL .pdf link of manual: \$0

Printed manual: \$30

☐ Cash ☐ Check # \_\_\_\_\_ Amount \$

Make Check payable to KBOR

Printed manual not available after August 6th

Name on TREC License

TREC Primary License # Phone

Email Address

In Case of Emergency

(indicate person's name and their best contact number)

# Benefits of the Accredited Buyer's Representative (ABR®) Designation

# Use of ABR® Logo and Name

Promote yourself to prospective homebuyers as an Accredited Buyer's Representative.

# **ABR® Marketing Materials**

Utilize our professionally-designed promotional materials, which can be customized with your name and contact information.

### **Special Listing in Online Directories**

Receive differentiation as an ABR® in the online directories at realtor.com® and nar.realtor.

### Access to the ABR® Community

Join over 10,000 Accredited Buyer's Representatives in the private ABR® Networking and Referrals Group on Facebook.

#### **Exclusive Publications and Newsletters**

You'll receive the bi-monthly ABR® publication, *Today's Buyer's Rep*, and the weekly TBR HotSheet e-newsletter.

# For more information copy and paste link in your browser

abr.realtor/abr-course-and-electives/electives

# How to Earn Your Accredited Buyer's Representative (ABR®) Designation

#### 1 Be a Member of NAR

To become certified, you must be a member of the National Association of REALTORS® in good standing.

#### 2 Complete the ABR® Designation Course

Complete the two-day ABR® Designation Course online, in-person, or in a live virtual format (see link above).

#### **3** Complete an Elective Course

Complete one qualifying elective course online, in-person or in a virtual format.

#### 4 Finalize Transactions as a Buyer Rep

To qualify as an ABR®, you must have completed five transactions as a buyer's rep in your career. Exceptions apply in certain cases.

## **5** Submit Your Application

Once you have fulfilled all of the requirements, submit your application to become an ABR® through our online form.