

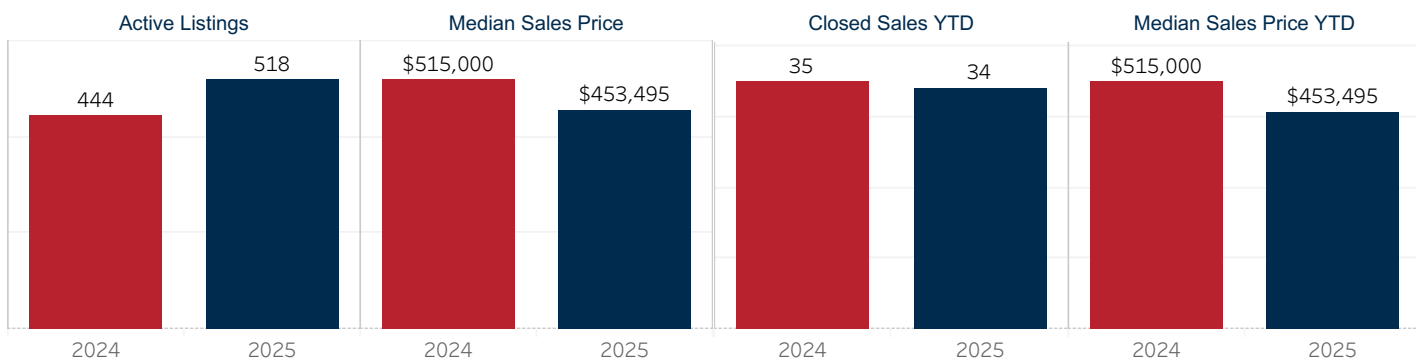
January 2025 Market Snapshot

Central Hill Country

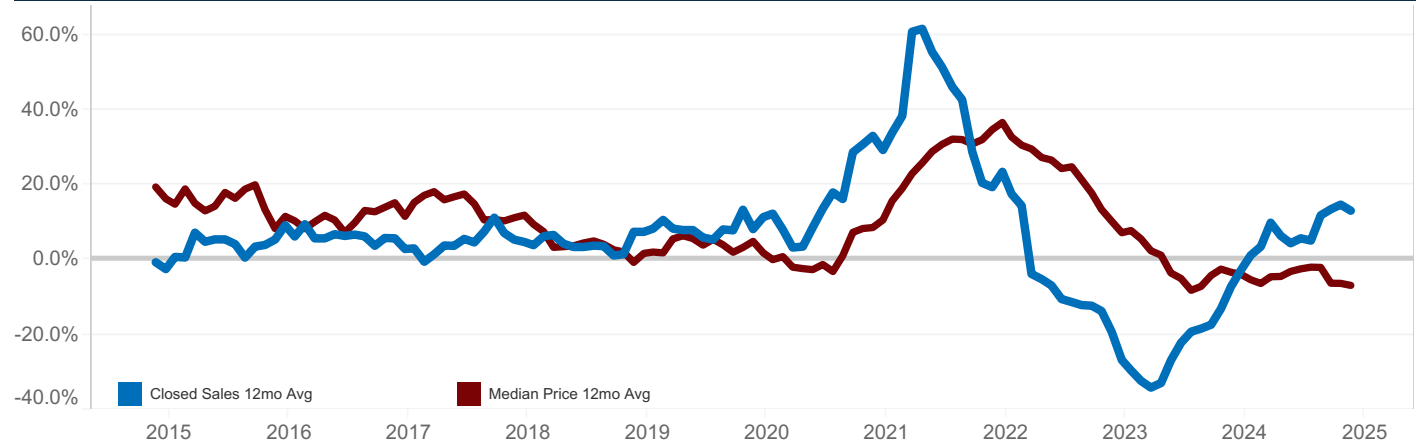


	Year to Date			Year to Date		
	2024	2025	% Change	2024	2025	% Change
Closed Sales	35	34	▲ 16.7%	35	34	▲ 16.7%
Median Sales Price	\$515,000	\$453,495	▼ -5.5%	\$515,000	\$453,495	▼ -5.5%
Average Sales Price	\$609,353	\$487,729	▼ -5.2%	\$609,353	\$487,729	▼ -5.2%
Ratio to Original List Price	95.4%	90.5%	▲ 2.5%	95.4%	90.5%	▲ 2.5%
Days On Market	81	127	▲ 14.1%	81	127	▲ 14.1%
New Listings	99	133	▲ 8.8%	99	133	▲ 8.8%
Under Contract	37	47	▼ -11.9%	37	47	▼ -11.9%
Active Listings	444	518	▲ 32.5%	444	518	▲ 32.5%
Months Inventory	9.3	9.7	▲ 50.5%	9.3	9.7	▲ 50.5%

Current Month	Year to Date
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Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)

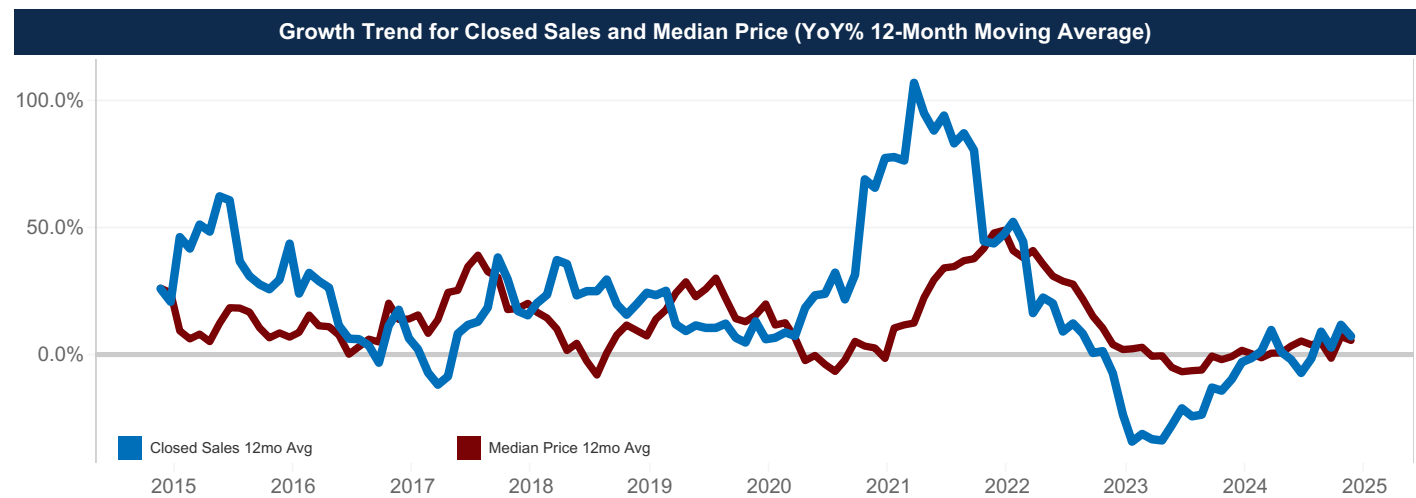
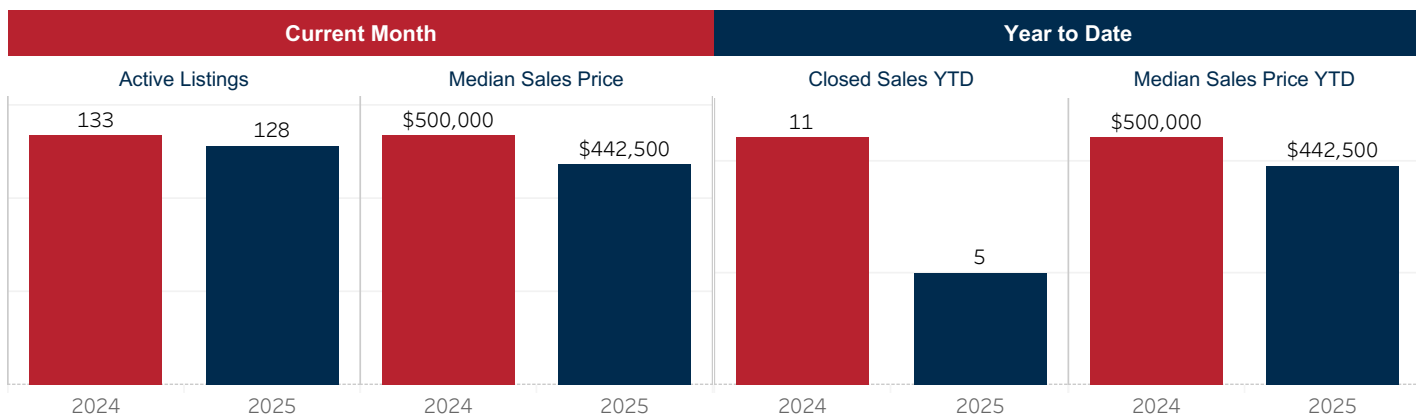


January 2025 Market Snapshot

Blanco County



	Year to Date			Year to Date		
	2024	2025	% Change	2024	2025	% Change
Closed Sales	11	5	▲ 0.0%	11	5	▲ 0.0%
Median Sales Price	\$500,000	\$442,500	▲ 7.5%	\$500,000	\$442,500	▲ 7.5%
Average Sales Price	\$663,727	\$393,880	▲ 37.1%	\$663,727	\$393,880	▲ 37.1%
Ratio to Original List Price	97.0%	91.2%	▲ 5.3%	97.0%	91.2%	▲ 5.3%
Days On Market	44	111	▼ -33.3%	44	111	▼ -33.3%
New Listings	25	22	▼ -24.2%	25	22	▼ -24.2%
Under Contract	9	11	▲ 0.0%	9	11	▲ 0.0%
Active Listings	133	128	▲ 0.0%	133	128	▲ 0.0%
Months Inventory	9.7	10.2	▲ 20.7%	9.7	10.2	▲ 20.7%

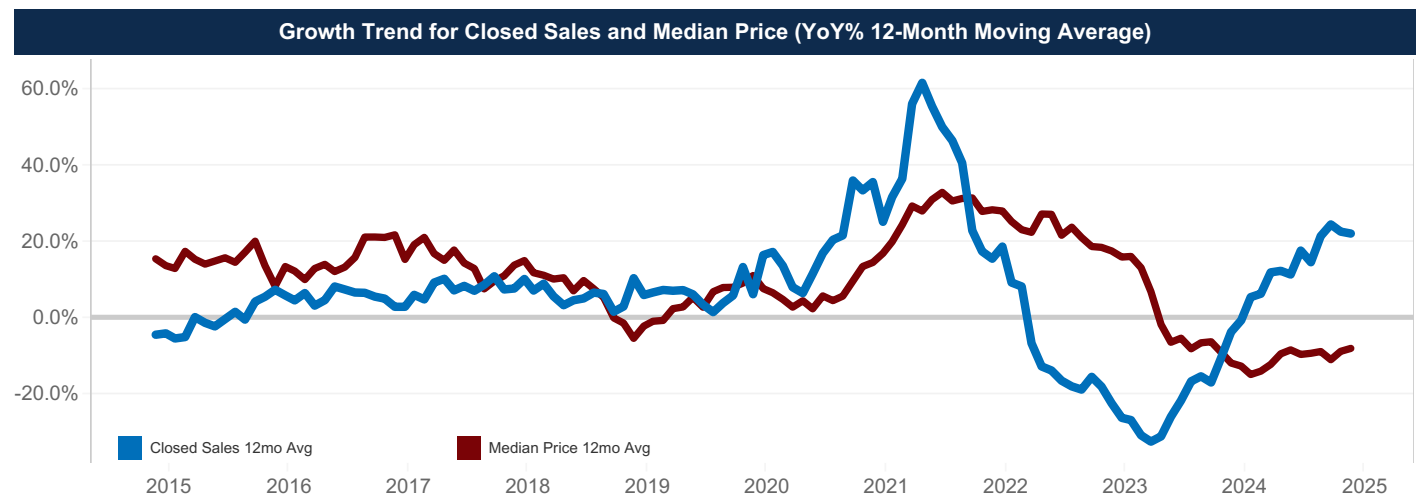
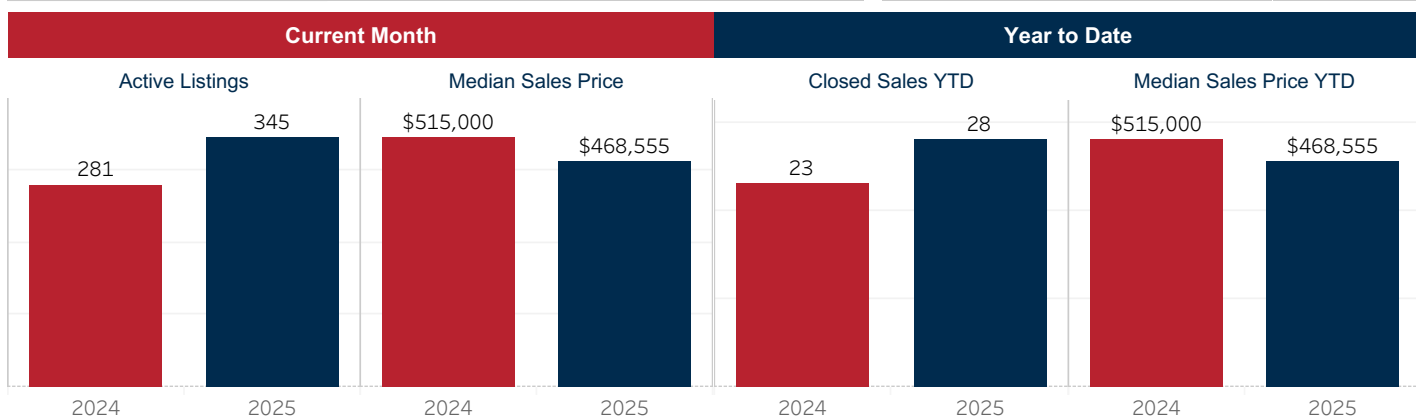


January 2025 Market Snapshot

Gillespie County



	Year to Date			Year to Date		
	2024	2025	% Change	2024	2025	% Change
Closed Sales	23	28	▲ 27.8%	23	28	▲ 27.8%
Median Sales Price	\$515,000	\$468,555	▼ -18.3%	\$515,000	\$468,555	▼ -18.3%
Average Sales Price	\$597,015	\$518,766	▼ -20.9%	\$597,015	\$518,766	▼ -20.9%
Ratio to Original List Price	94.4%	91.7%	▲ 0.0%	94.4%	91.7%	▲ 0.0%
Days On Market	100	127	▲ 42.9%	100	127	▲ 42.9%
New Listings	71	102	▲ 42.0%	71	102	▲ 42.0%
Under Contract	25	32	▼ -16.7%	25	32	▼ -16.7%
Active Listings	281	345	▲ 58.8%	281	345	▲ 58.8%
Months Inventory	9.1	9.3	▲ 73.8%	9.1	9.3	▲ 73.8%

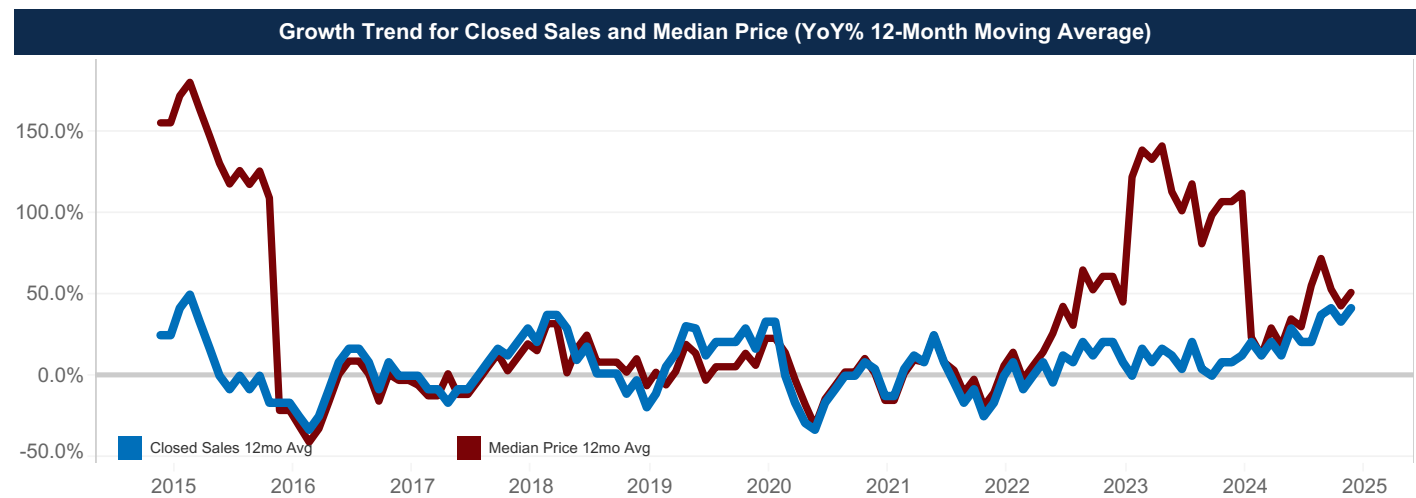


January 2025 Market Snapshot

Kimble County



	Year to Date			Year to Date		
	2024	2025	% Change	2024	2025	% Change
Closed Sales	0	1	▲ 0.0%	0	1	▲ 0.0%
Median Sales Price	\$0	\$150,000	▲ 0.0%	\$0	\$150,000	▲ 0.0%
Average Sales Price	\$0	\$150,000	▲ 0.0%	\$0	\$150,000	▲ 0.0%
Ratio to Original List Price	0.0%	60.2%	▲ 0.0%	0.0%	60.2%	▲ 0.0%
Days On Market	0	208	▲ 0.0%	0	208	▲ 0.0%
New Listings	2	3	▲ 0.0%	2	3	▲ 0.0%
Under Contract	0	1	▲ 0.0%	0	1	▲ 0.0%
Active Listings	13	17	▲ 62.5%	13	17	▲ 62.5%
Months Inventory	15.6	10.7	▲ 78.8%	15.6	10.7	▲ 78.8%



January 2025 Market Snapshot

Mason County



	Year to Date			Year to Date		
	2024	2025	% Change	2024	2025	% Change
Closed Sales	1	0	▲ 0.0%	1	0	▲ 0.0%
Median Sales Price	\$295,000	\$0	▼ -22.0%	\$295,000	\$0	▼ -22.0%
Average Sales Price	\$295,000	\$0	▼ -22.0%	\$295,000	\$0	▼ -22.0%
Ratio to Original List Price	100.0%	0.0%	▲ 16.4%	100.0%	0.0%	▲ 16.4%
Days On Market	42	0	▼ -67.2%	42	0	▼ -67.2%
New Listings	1	6	▼ -83.3%	1	6	▼ -83.3%
Under Contract	3	3	▲ 0.0%	3	3	▲ 0.0%
Active Listings	17	28	▲ 0.0%	17	28	▲ 0.0%
Months Inventory	6.4	16.0	▲ 25.0%	6.4	16.0	▲ 25.0%

