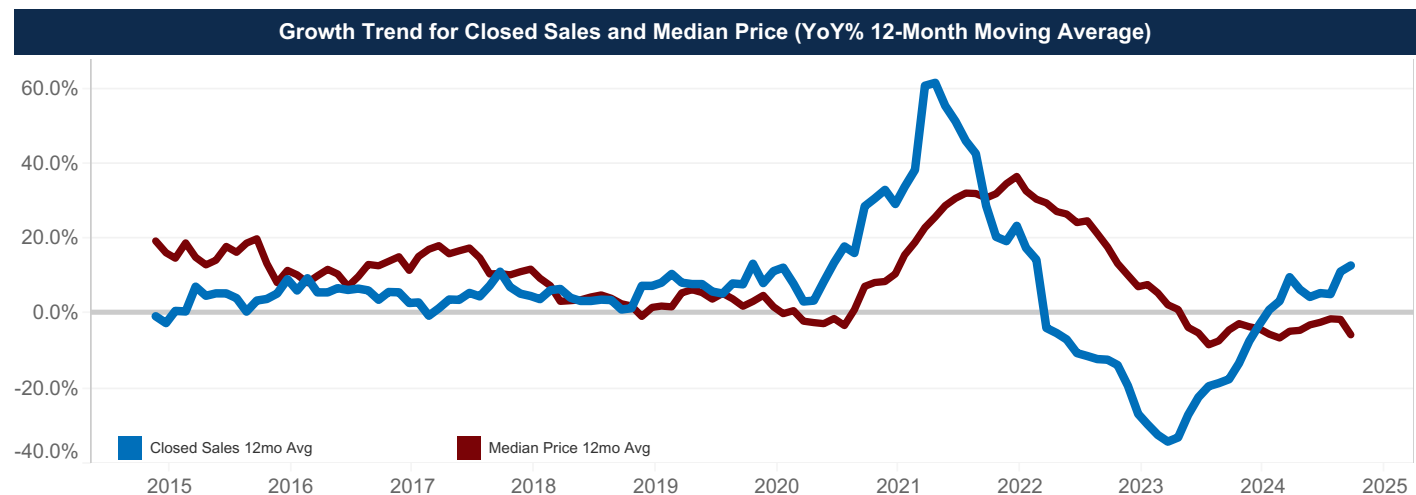


November 2024 Market Snapshot

Central Hill Country



	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	42	45	▲ 7.1%	531	588	▲ 10.7%
Median Sales Price	\$585,132	\$449,005	▼ -23.3%	\$503,500	\$474,595	▼ -5.7%
Average Sales Price	\$710,974	\$756,960	▲ 6.5%	\$660,987	\$602,246	▼ -8.9%
Ratio to Original List Price	86.7%	94.1%	▲ 8.5%	91.4%	92.3%	▲ 1.0%
Days On Market	137	111	▼ -19.0%	108	108	▲ 0.0%
New Listings	71	78	▲ 9.9%	1,109	1,283	▲ 15.7%
Under Contract	36	52	▲ 44.4%	53	58	▲ 9.4%
Active Listings	500	578	▲ 15.6%	425	545	▲ 28.2%
Months Inventory	10.6	11.1	▲ 4.5%	10.6	11.1	▲ 4.5%

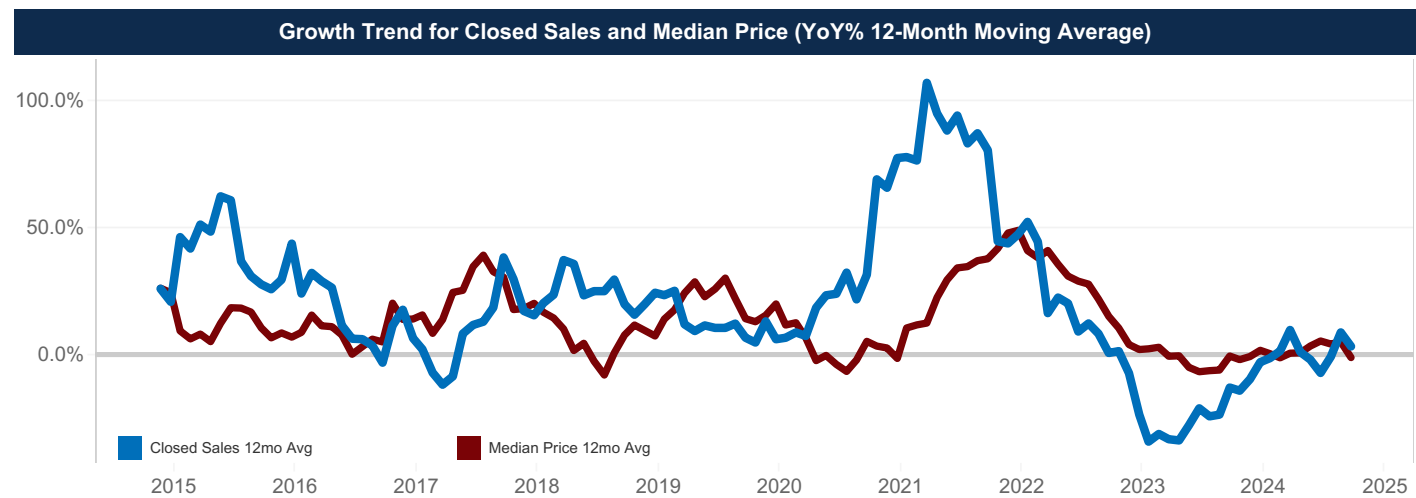
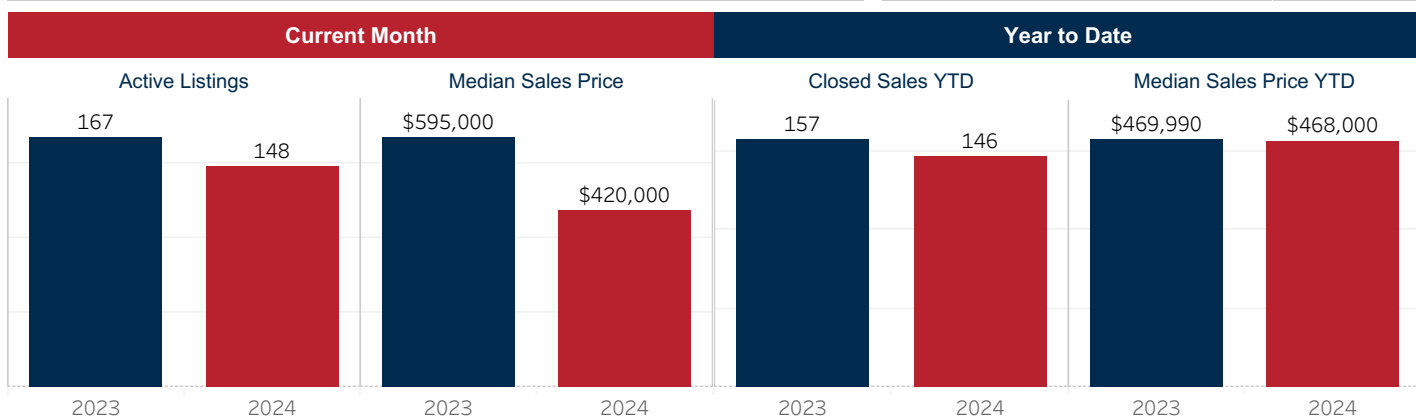


November 2024 Market Snapshot

Blanco County



	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	11	10	▼ -9.1%	157	146	▼ -7.0%
Median Sales Price	\$595,000	\$420,000	▼ -29.4%	\$469,990	\$468,000	▼ -0.4%
Average Sales Price	\$591,182	\$503,856	▼ -14.8%	\$594,064	\$561,975	▼ -5.4%
Ratio to Original List Price	93.2%	95.7%	▲ 2.6%	93.0%	93.4%	▲ 0.5%
Days On Market	91	177	▲ 94.5%	84	106	▲ 26.2%
New Listings	28	23	▼ -17.9%	363	330	▼ -9.1%
Under Contract	7	8	▲ 14.3%	13	10	▼ -23.1%
Active Listings	167	148	▼ -11.4%	149	158	▲ 6.0%
Months Inventory	11.9	11.6	▼ -2.7%	11.9	11.6	▼ -2.7%

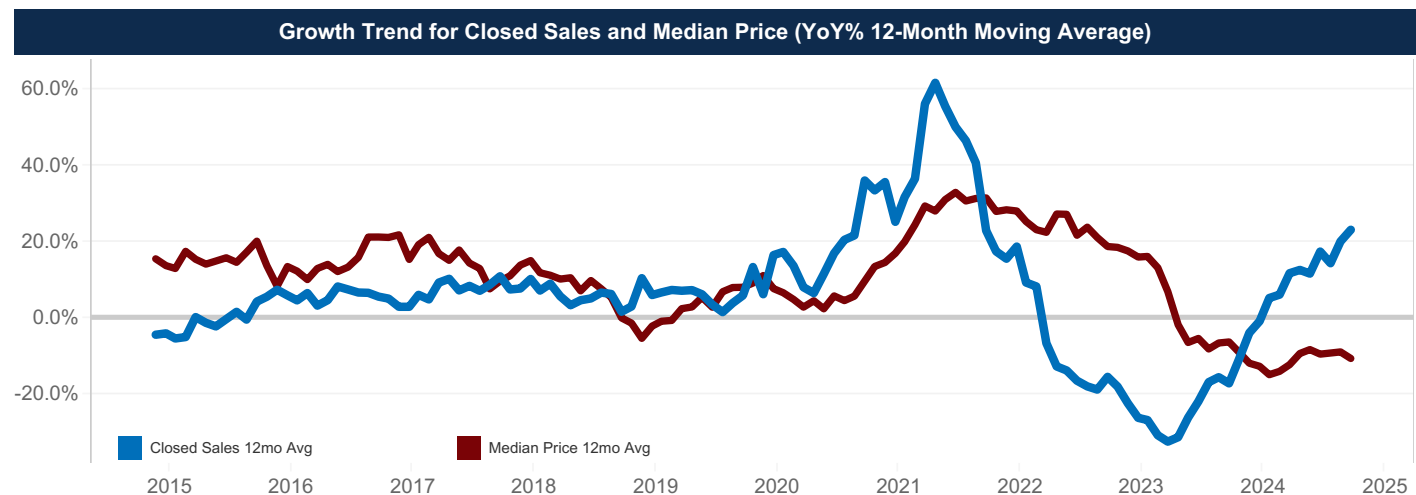
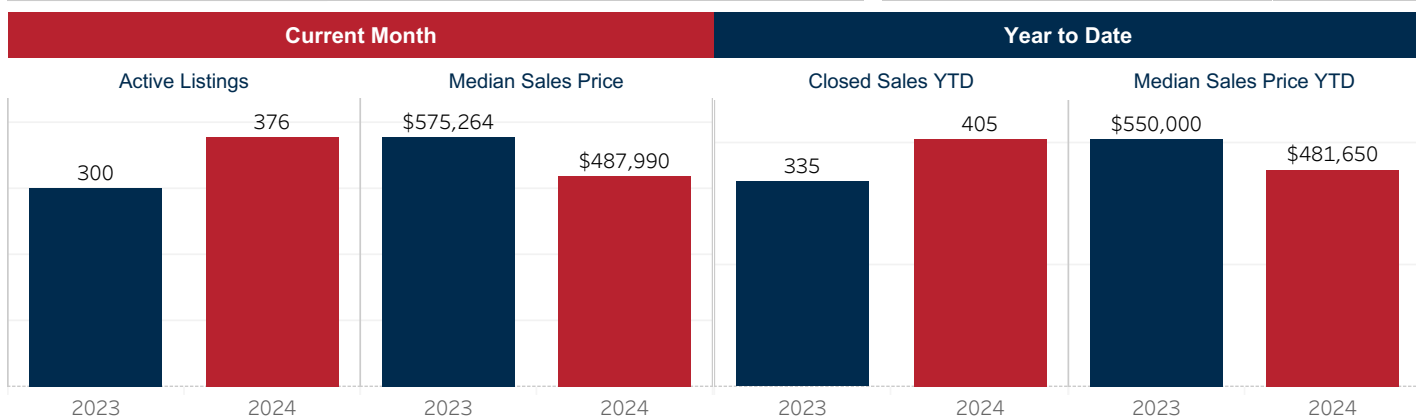


November 2024 Market Snapshot

Gillespie County



	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	29	34	▲ 17.2%	335	405	▲ 20.9%
Median Sales Price	\$575,264	\$487,990	▼ -15.2%	\$550,000	\$481,650	▼ -12.4%
Average Sales Price	\$785,100	\$849,860	▲ 8.3%	\$730,123	\$639,928	▼ -12.4%
Ratio to Original List Price	85.1%	93.7%	▲ 10.1%	91.2%	92.0%	▲ 0.9%
Days On Market	152	94	▼ -38.2%	119	107	▼ -10.1%
New Listings	42	49	▲ 16.7%	657	863	▲ 31.4%
Under Contract	25	39	▲ 56.0%	35	44	▲ 25.7%
Active Listings	300	376	▲ 25.3%	239	343	▲ 43.5%
Months Inventory	10.1	10.4	▲ 3.4%	10.1	10.4	▲ 3.4%

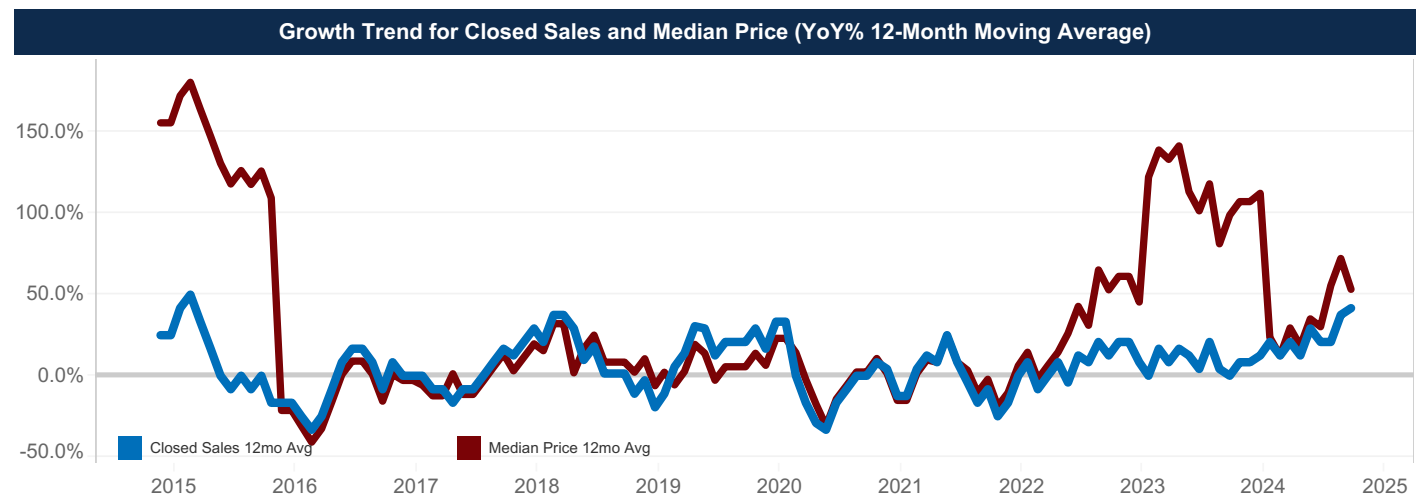
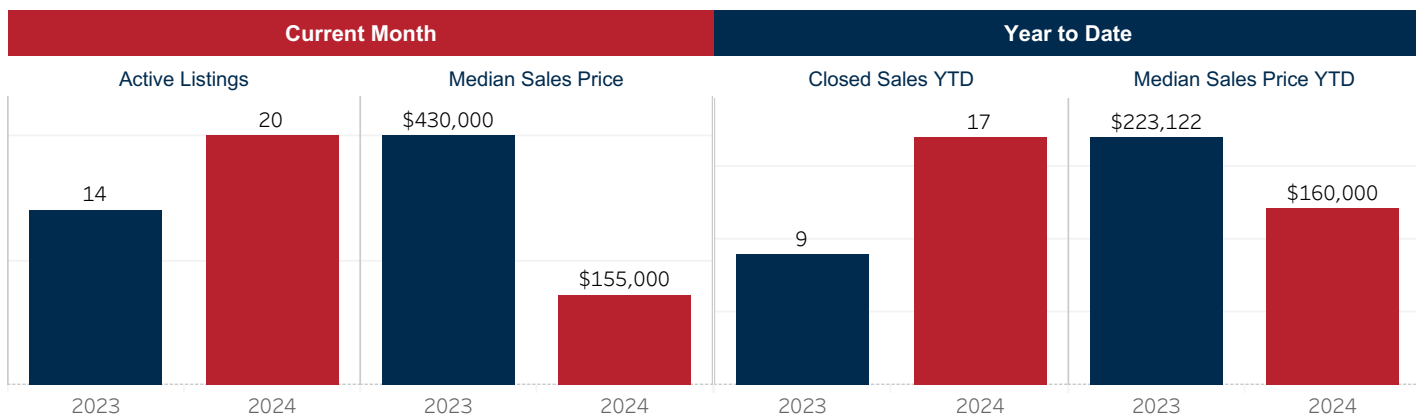


November 2024 Market Snapshot

Kimble County



	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	1	1	▲ 0.0%	9	17	▲ 88.9%
Median Sales Price	\$430,000	\$155,000	▼ -64.0%	\$223,122	\$160,000	▼ -28.3%
Average Sales Price	\$430,000	\$155,000	▼ -64.0%	\$346,097	\$342,471	▼ -1.1%
Ratio to Original List Price	58.9%	89.1%	▲ 51.2%	77.2%	90.1%	▲ 16.8%
Days On Market	111	66	▼ -40.5%	57	104	▲ 82.5%
New Listings	1	3	▲ 200.0%	27	35	▲ 29.6%
Under Contract	0	1	▲ 100.0%	1	1	▲ 0.0%
Active Listings	14	20	▲ 42.9%	10	17	▲ 70.0%
Months Inventory	18.7	13.3	▼ -28.6%	18.7	13.3	▼ -28.6%



November 2024 Market Snapshot

Mason County



	2023			2024			Year to Date		
	2023	2024	% Change	2023	2024	% Change	2023	2024	% Change
Closed Sales	1	0	▼ -100.0%	30	18	▼ -40.0%	30	18	▼ -40.0%
Median Sales Price	\$160,000	\$0	▼ -100.0%	\$275,000	\$275,000	▲ 0.0%	\$275,000	\$275,000	▲ 0.0%
Average Sales Price	\$160,000	\$0	▼ -100.0%	\$322,371	\$330,417	▲ 2.5%	\$322,371	\$330,417	▲ 2.5%
Ratio to Original List Price	84.7%	0.0%	▼ -100.0%	87.5%	91.1%	▲ 4.1%	87.5%	91.1%	▲ 4.1%
Days On Market	234	0	▼ -100.0%	119	154	▲ 29.4%	119	154	▲ 29.4%
New Listings	0	3	▲ 100.0%	62	55	▼ -11.3%	62	55	▼ -11.3%
Under Contract	4	4	▲ 0.0%	4	2	▼ -50.0%	4	2	▼ -50.0%
Active Listings	19	34	▲ 79.0%	26	26	▲ 0.0%	26	26	▲ 0.0%
Months Inventory	7.1	20.4	▲ 186.3%	7.1	20.4	▲ 186.3%	7.1	20.4	▲ 186.3%

