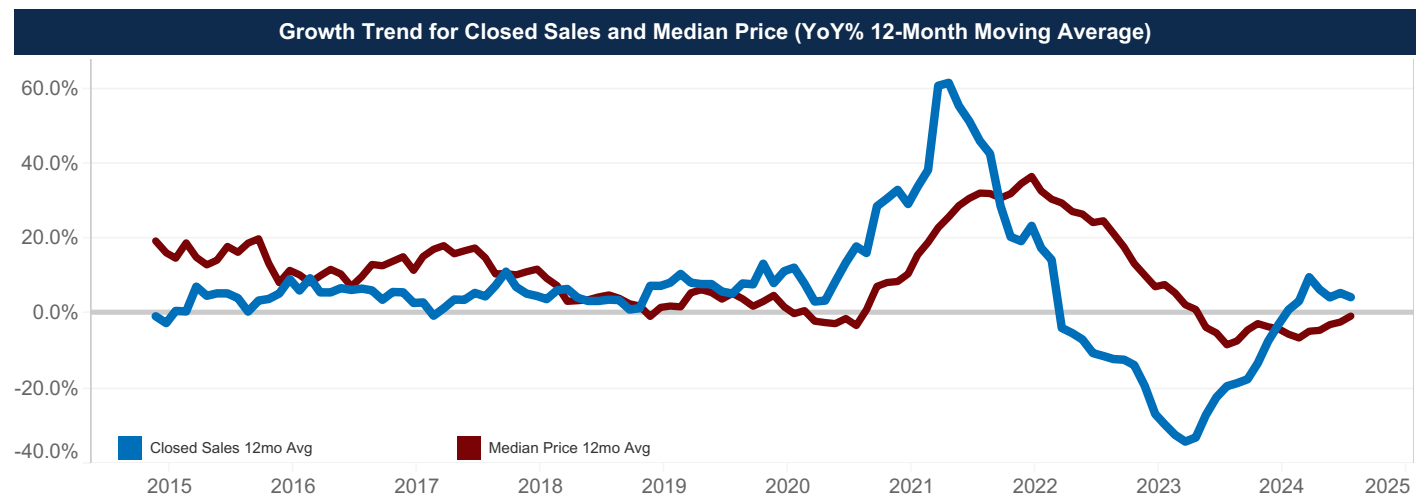
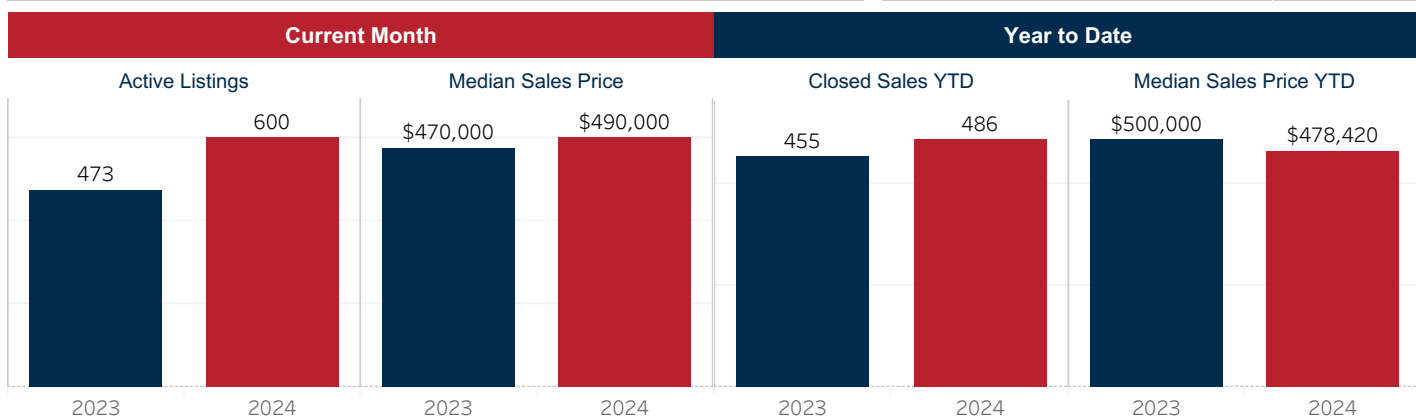


September 2024 Market Snapshot

Central Hill Country



	2023			2024			Year to Date		
	2023	2024	% Change	2023	2024	% Change	2023	2024	% Change
Closed Sales	49	48	▼ -2.0%	455	486	▲ 6.8%	455	486	▲ 6.8%
Median Sales Price	\$470,000	\$490,000	▲ 4.3%	\$500,000	\$478,420	▼ -4.3%	\$500,000	\$478,420	▼ -4.3%
Average Sales Price	\$704,241	\$643,734	▼ -8.6%	\$668,273	\$591,347	▼ -11.5%	\$668,273	\$591,347	▼ -11.5%
Ratio to Original List Price	89.6%	90.6%	▲ 1.1%	92.2%	92.3%	▲ 0.1%	92.2%	92.3%	▲ 0.1%
Days On Market	122	117	▼ -4.1%	104	108	▲ 3.9%	104	108	▲ 3.9%
New Listings	116	125	▲ 7.8%	930	1,115	▲ 19.9%	930	1,115	▲ 19.9%
Under Contract	37	72	▲ 94.6%	57	63	▲ 10.5%	57	63	▲ 10.5%
Active Listings	473	600	▲ 26.9%	408	542	▲ 32.8%	408	542	▲ 32.8%
Months Inventory	9.8	12.0	▲ 22.6%	9.8	12.0	▲ 22.6%	9.8	12.0	▲ 22.6%



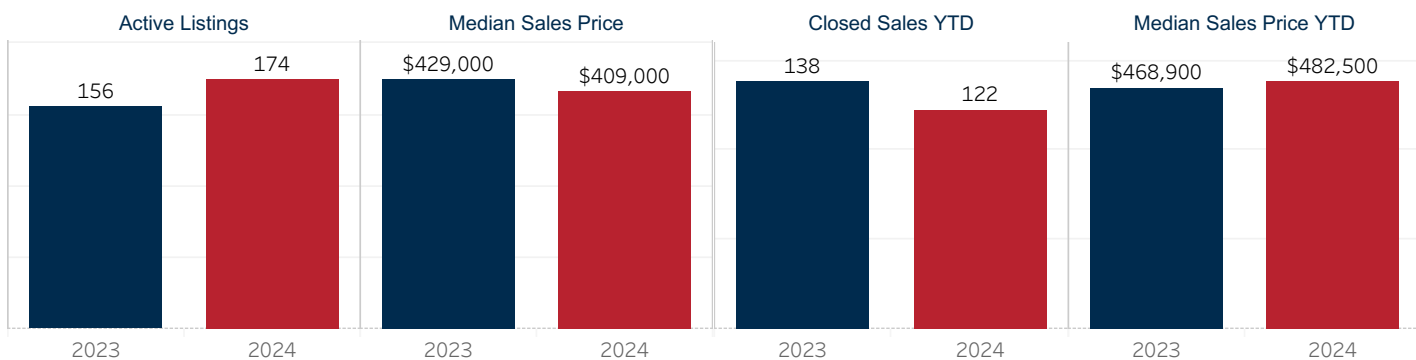
September 2024 Market Snapshot

Blanco County

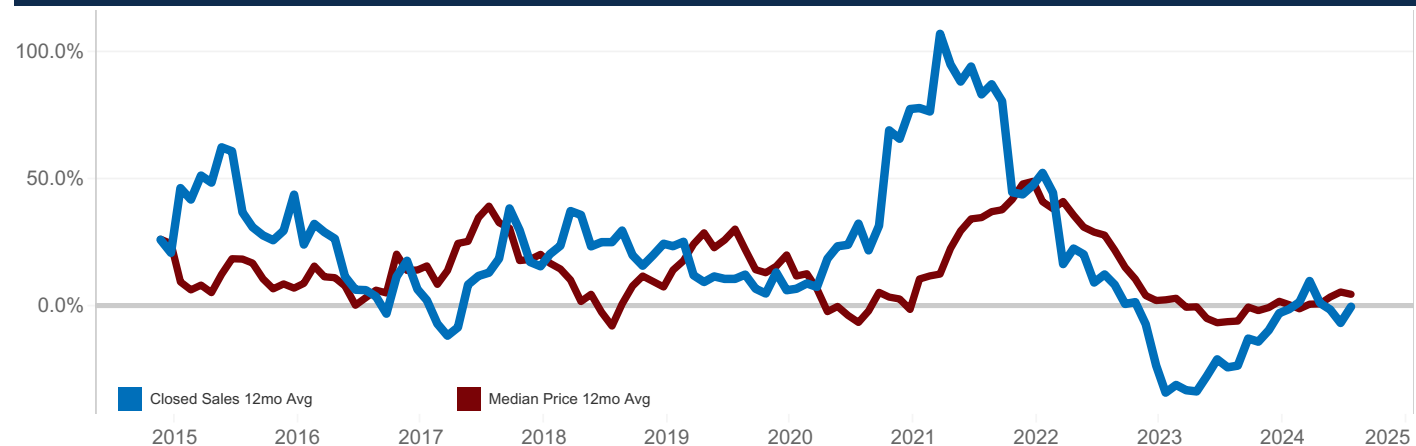


	2023			2024			Year to Date		
	2023	2024	% Change	2023	2024	% Change	2023	2024	% Change
Closed Sales	11	16	▲ 45.5%	138	122	▼ -11.6%	138	122	▼ -11.6%
Median Sales Price	\$429,000	\$409,000	▼ -4.7%	\$468,900	\$482,500	▲ 2.9%	\$468,900	\$482,500	▲ 2.9%
Average Sales Price	\$630,855	\$557,589	▼ -11.6%	\$595,493	\$583,049	▼ -2.1%	\$595,493	\$583,049	▼ -2.1%
Ratio to Original List Price	91.6%	88.5%	▼ -3.3%	93.6%	93.1%	▼ -0.5%	93.6%	93.1%	▼ -0.5%
Days On Market	63	140	▲ 122.2%	81	104	▲ 28.4%	81	104	▲ 28.4%
New Listings	34	23	▼ -32.4%	303	296	▼ -2.3%	303	296	▼ -2.3%
Under Contract	8	13	▲ 62.5%	14	11	▼ -21.4%	14	11	▼ -21.4%
Active Listings	156	174	▲ 11.5%	146	164	▲ 12.3%	146	164	▲ 12.3%
Months Inventory	11.2	14.1	▲ 25.9%	11.2	14.1	▲ 25.9%	11.2	14.1	▲ 25.9%

Current Month	Year to Date
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Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)

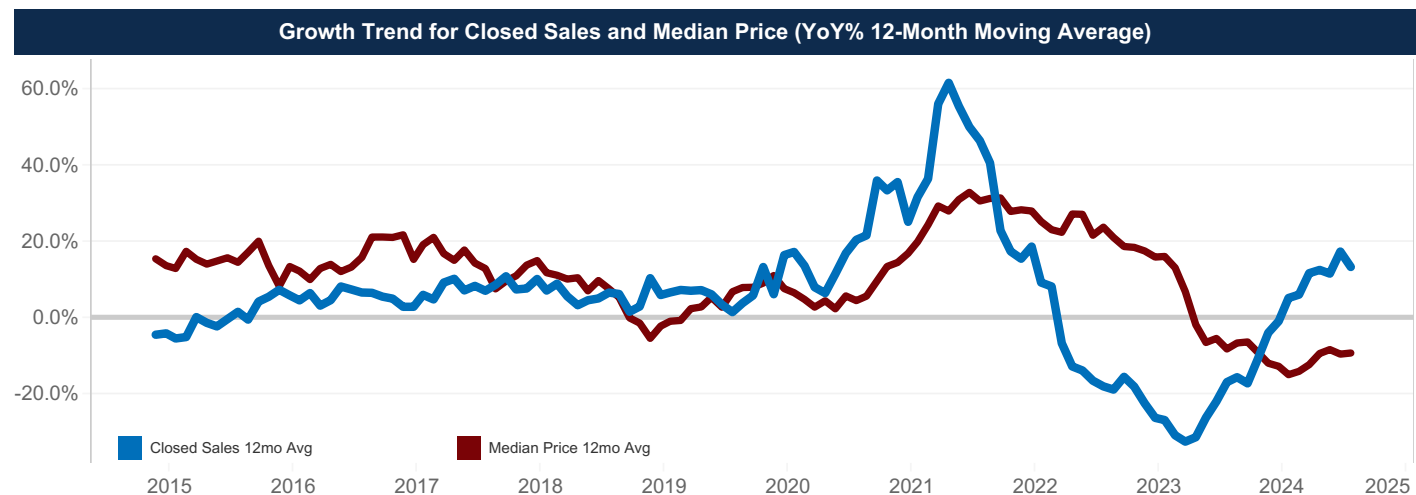
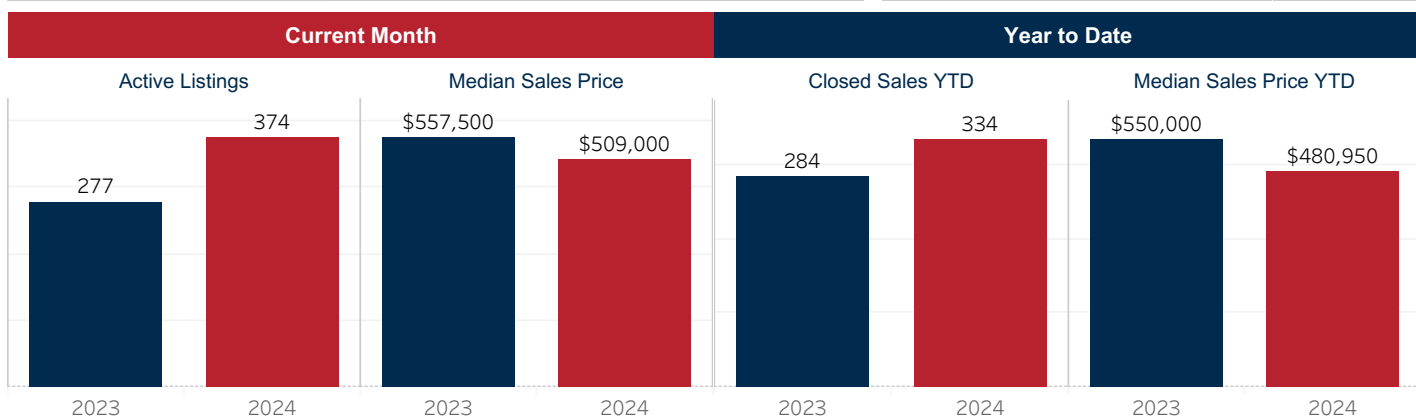


September 2024 Market Snapshot

Gillespie County



	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	34	28	▼ -17.7%	284	334	▲ 17.6%
Median Sales Price	\$557,500	\$509,000	▼ -8.7%	\$550,000	\$480,950	▼ -12.6%
Average Sales Price	\$784,895	\$721,267	▼ -8.1%	\$739,692	\$614,299	▼ -17.0%
Ratio to Original List Price	88.9%	92.2%	▲ 3.7%	92.0%	92.1%	▲ 0.1%
Days On Market	142	102	▼ -28.2%	117	108	▼ -7.7%
New Listings	76	88	▲ 15.8%	546	739	▲ 35.4%
Under Contract	26	55	▲ 111.5%	37	47	▲ 27.0%
Active Listings	277	374	▲ 35.0%	224	334	▲ 49.1%
Months Inventory	9.0	10.8	▲ 20.7%	9.0	10.8	▲ 20.7%

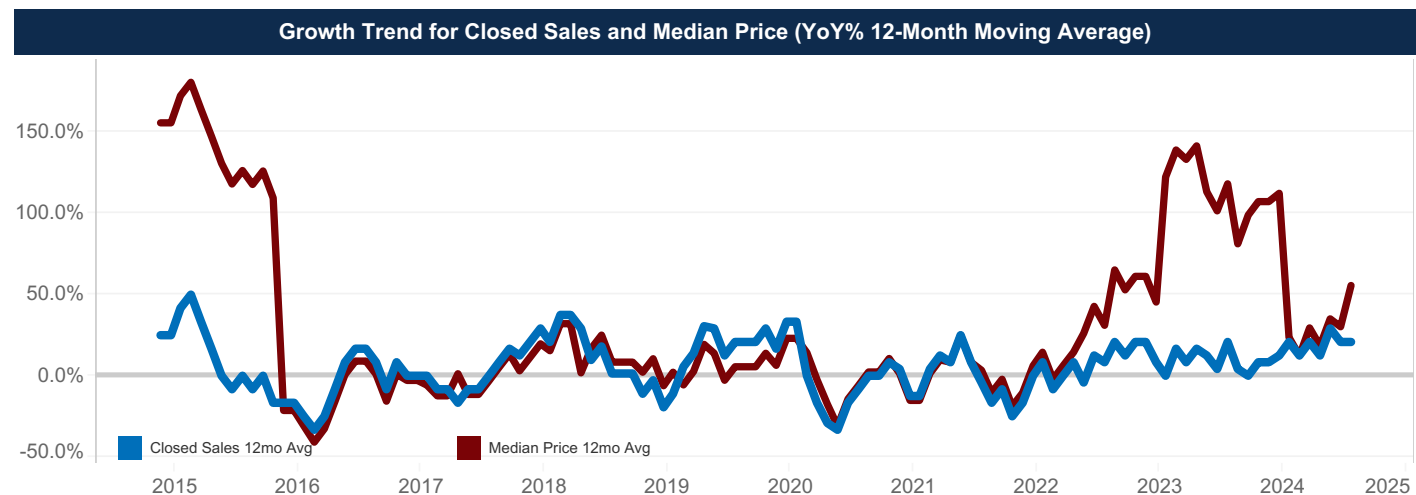
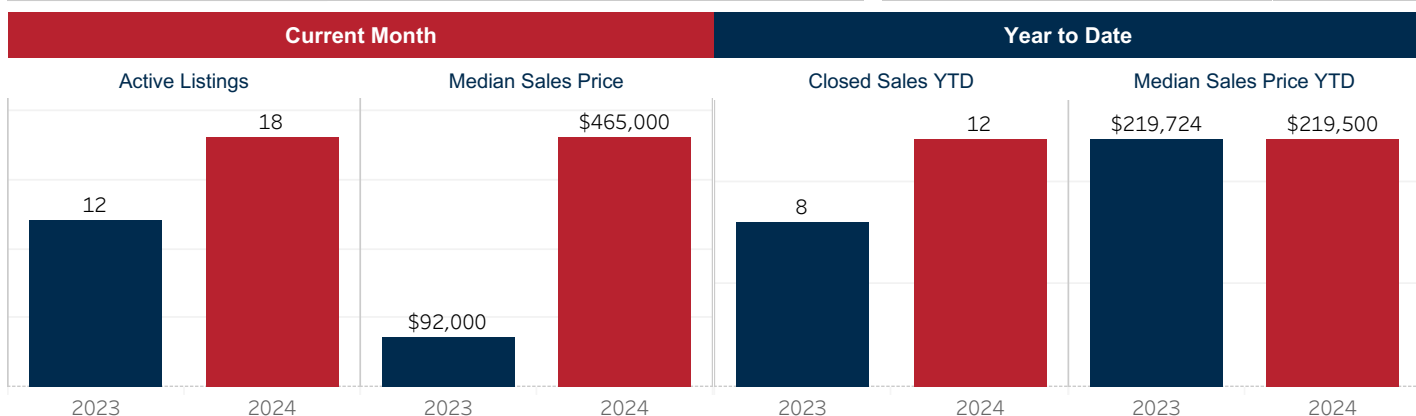


September 2024 Market Snapshot

Kimble County



	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	1	2	▲ 100.0%	8	12	▲ 50.0%
Median Sales Price	\$92,000	\$465,000	▲ 405.4%	\$219,724	\$219,500	▼ -0.1%
Average Sales Price	\$92,000	\$465,000	▲ 405.4%	\$335,609	\$380,917	▲ 13.5%
Ratio to Original List Price	73.6%	88.0%	▲ 19.6%	81.7%	89.1%	▲ 9.1%
Days On Market	156	142	▼ -9.0%	50	120	▲ 140.0%
New Listings	2	4	▲ 100.0%	22	31	▲ 40.9%
Under Contract	0	2	▲ 100.0%	1	2	▲ 100.0%
Active Listings	12	18	▲ 50.0%	9	17	▲ 88.9%
Months Inventory	12.0	15.4	▲ 28.6%	12.0	15.4	▲ 28.6%



September 2024 Market Snapshot

Mason County



	2023			2024			Year to Date		
	2023	2024	% Change	2023	2024	% Change	2023	2024	% Change
Closed Sales	3	1	▼ -66.7%	25	16	▼ -36.0%	25	16	▼ -36.0%
Median Sales Price	\$235,000	\$200,000	▼ -14.9%	\$299,000	\$257,250	▼ -14.0%	\$299,000	\$257,250	▼ -14.0%
Average Sales Price	\$263,333	\$200,000	▼ -24.1%	\$352,510	\$333,719	▼ -5.3%	\$352,510	\$333,719	▼ -5.3%
Ratio to Original List Price	94.9%	84.7%	▼ -10.7%	88.1%	91.1%	▲ 3.3%	88.1%	91.1%	▲ 3.3%
Days On Market	95	147	▲ 54.7%	107	129	▲ 20.6%	107	129	▲ 20.6%
New Listings	4	10	▲ 150.0%	59	49	▼ -17.0%	59	49	▼ -17.0%
Under Contract	3	2	▼ -33.3%	4	2	▼ -50.0%	4	2	▼ -50.0%
Active Listings	28	34	▲ 21.4%	27	25	▼ -7.4%	27	25	▼ -7.4%
Months Inventory	10.5	17.7	▲ 68.9%	10.5	17.7	▲ 68.9%	10.5	17.7	▲ 68.9%

