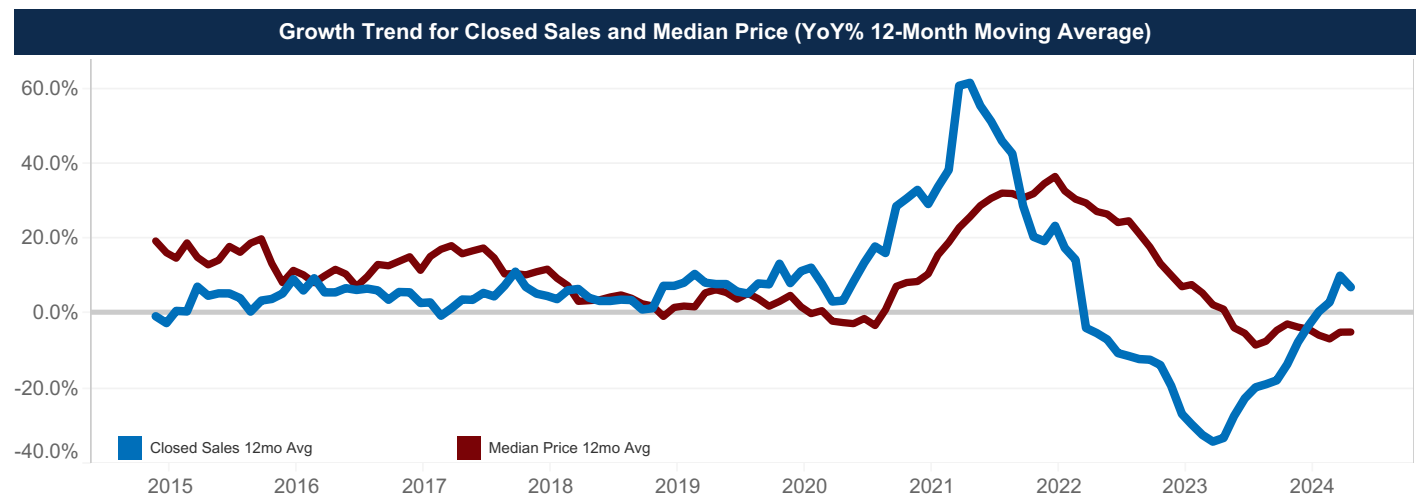
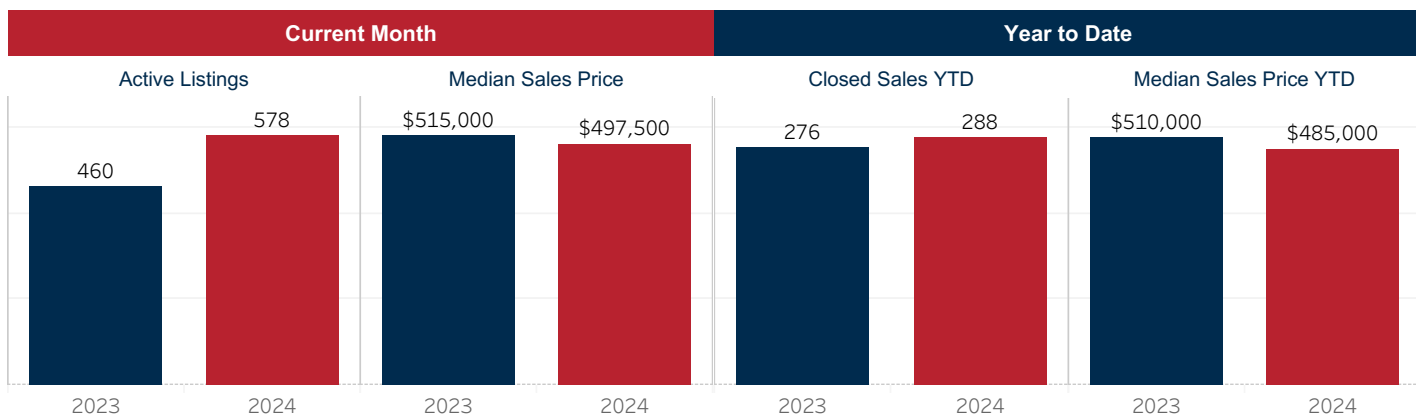


June 2024 Market Snapshot

Central Hill Country



	2023			2024			Year to Date		
	2023	2024	% Change	2023	2024	% Change	2023	2024	% Change
Closed Sales	65	43	▼ -33.9%	276	288	▲ 4.4%	276	288	▲ 4.4%
Median Sales Price	\$515,000	\$497,500	▼ -3.4%	\$510,000	\$485,000	▼ -4.9%	\$510,000	\$485,000	▼ -4.9%
Average Sales Price	\$762,392	\$570,840	▼ -25.1%	\$666,221	\$598,714	▼ -10.1%	\$666,221	\$598,714	▼ -10.1%
Ratio to Original List Price	91.3%	93.1%	▲ 1.9%	92.2%	91.7%	▼ -0.6%	92.2%	91.7%	▼ -0.6%
Days On Market	124	91	▼ -26.6%	104	121	▲ 16.4%	104	121	▲ 16.4%
New Listings	107	137	▲ 28.0%	619	754	▲ 21.8%	619	754	▲ 21.8%
Under Contract	71	101	▲ 42.3%	59	56	▼ -5.1%	59	56	▼ -5.1%
Active Listings	460	578	▲ 25.7%	401	513	▲ 27.9%	401	513	▲ 27.9%
Months Inventory	10.1	12.0	▲ 18.7%	10.1	12.0	▲ 18.7%	10.1	12.0	▲ 18.7%



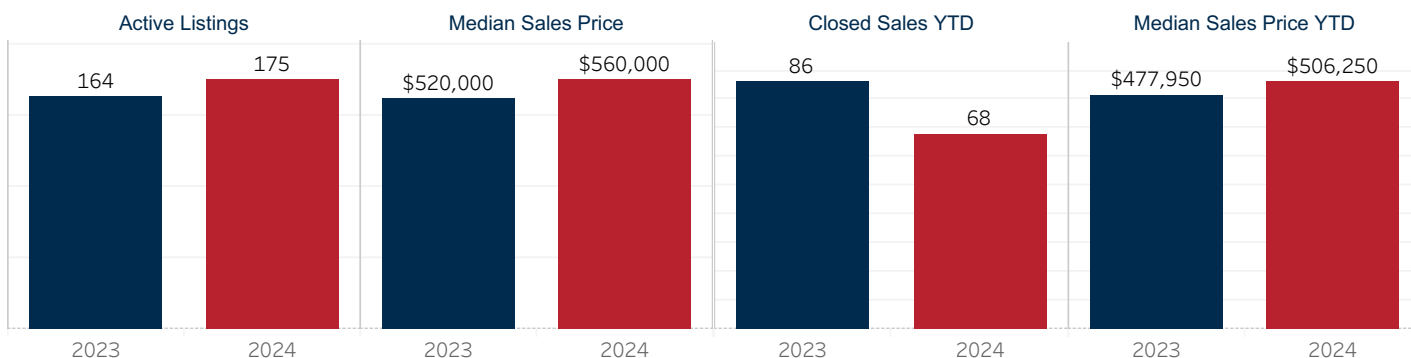
June 2024 Market Snapshot

Blanco County

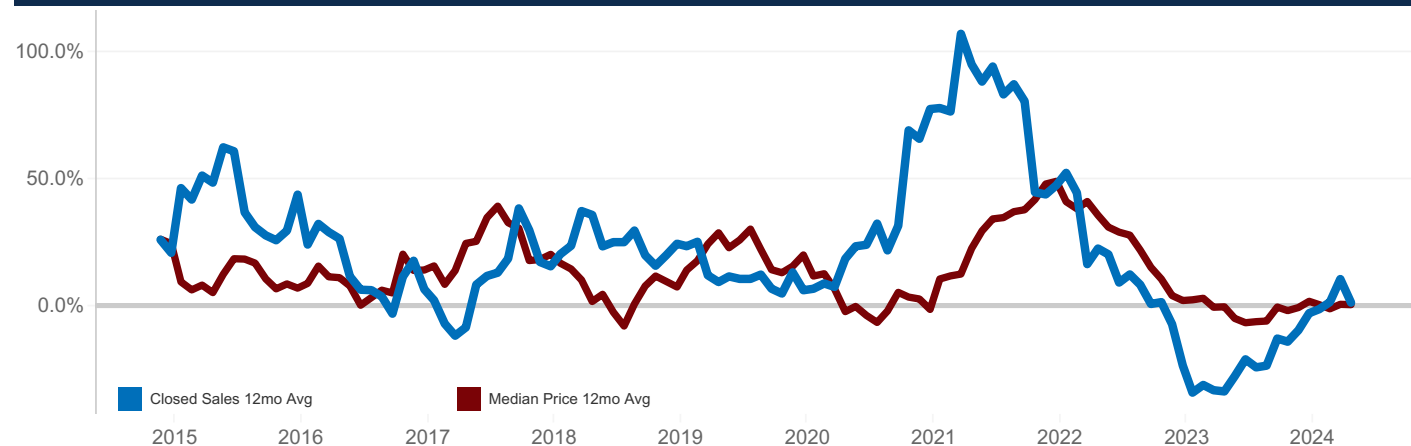


	2023			2024			Year to Date		
	2023	2024	% Change	2023	2024	% Change	2023	2024	% Change
Closed Sales	29	6	▼ -79.3%	86	68	▼ -20.9%	86	68	▼ -20.9%
Median Sales Price	\$520,000	\$560,000	▲ 7.7%	\$477,950	\$506,250	▲ 5.9%	\$477,950	\$506,250	▲ 5.9%
Average Sales Price	\$769,790	\$658,333	▼ -14.5%	\$593,765	\$620,050	▲ 4.4%	\$593,765	\$620,050	▲ 4.4%
Ratio to Original List Price	90.1%	95.8%	▲ 6.4%	93.0%	94.2%	▲ 1.3%	93.0%	94.2%	▲ 1.3%
Days On Market	121	28	▼ -76.9%	85	107	▲ 25.9%	85	107	▲ 25.9%
New Listings	27	39	▲ 44.4%	205	212	▲ 3.4%	205	212	▲ 3.4%
Under Contract	17	25	▲ 47.1%	14	11	▼ -21.4%	14	11	▼ -21.4%
Active Listings	164	175	▲ 6.7%	146	160	▲ 9.6%	146	160	▲ 9.6%
Months Inventory	12.2	14.4	▲ 17.7%	12.2	14.4	▲ 17.7%	12.2	14.4	▲ 17.7%

Current Month	Year to Date
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Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)

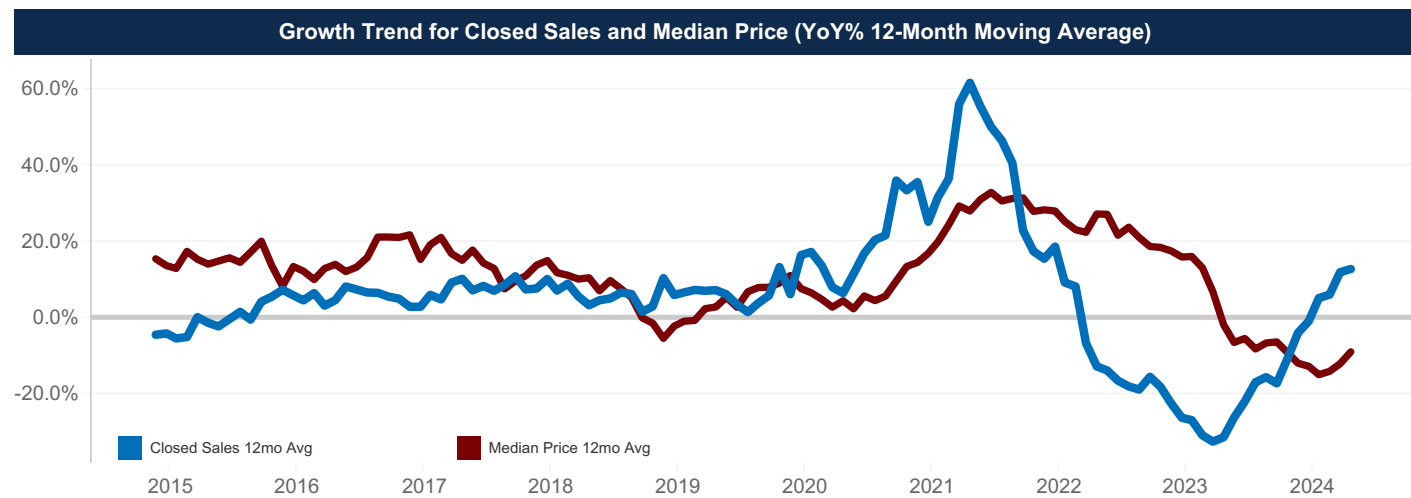
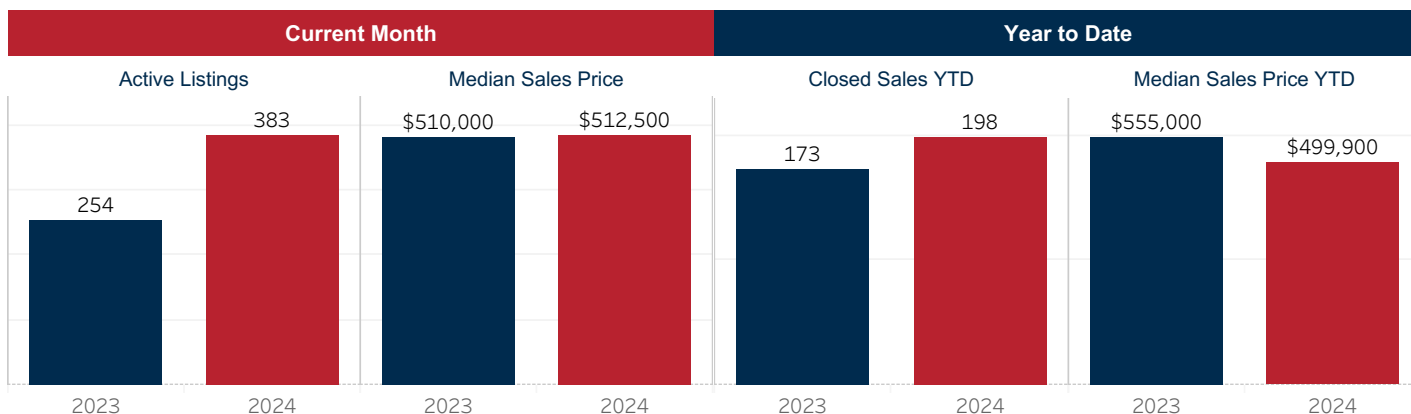


June 2024 Market Snapshot

Gillespie County



	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	32	31	▼ -3.1%	173	198	▲ 14.5%
Median Sales Price	\$510,000	\$512,500	▲ 0.5%	\$555,000	\$499,900	▼ -9.9%
Average Sales Price	\$805,641	\$592,420	▼ -26.5%	\$740,182	\$619,132	▼ -16.4%
Ratio to Original List Price	92.7%	92.1%	▼ -0.7%	92.3%	90.7%	▼ -1.8%
Days On Market	131	100	▼ -23.7%	116	125	▲ 7.8%
New Listings	74	112	▲ 51.4%	356	515	▲ 44.7%
Under Contract	50	68	▲ 36.0%	40	40	▲ 0.0%
Active Listings	254	383	▲ 50.8%	217	317	▲ 46.1%
Months Inventory	8.7	11.8	▲ 35.6%	8.7	11.8	▲ 35.6%

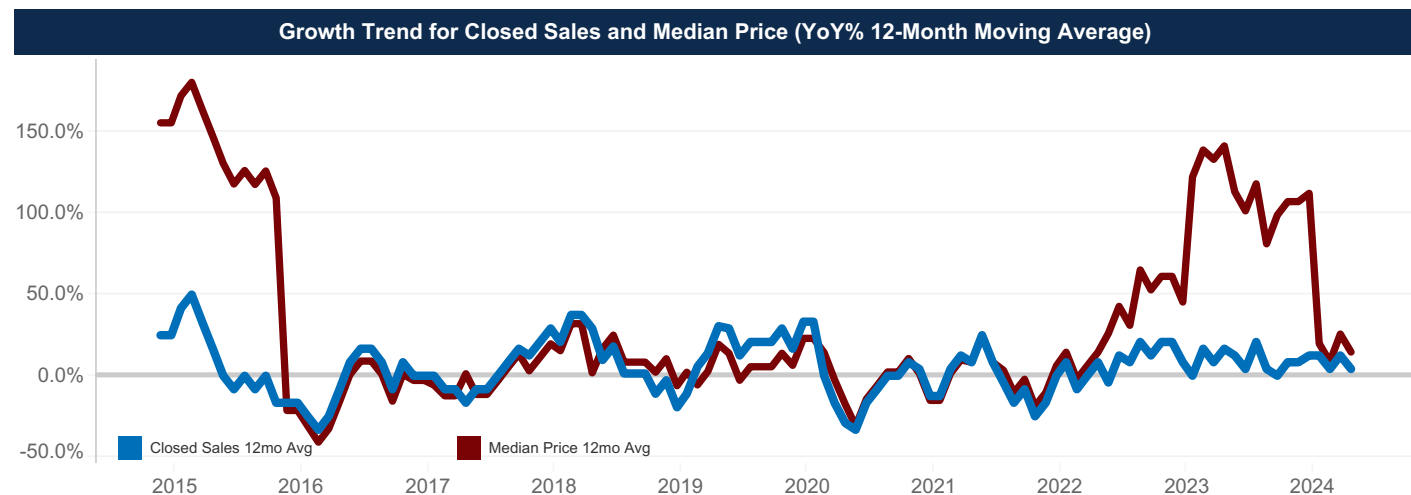
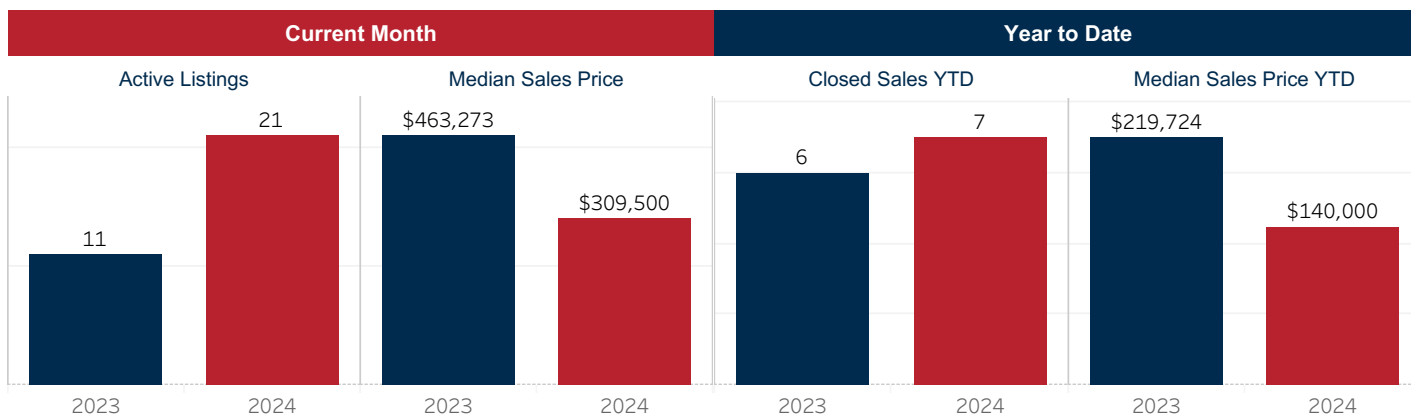


June 2024 Market Snapshot

Kimble County



	2023			2024			Year to Date		
	2023	2024	% Change	2023	2024	% Change	2023	2024	% Change
Closed Sales	2	2	▲ 0.0%	6	7	▲ 16.7%	6	7	▲ 16.7%
Median Sales Price	\$463,273	\$309,500	▼ -33.2%	\$219,724	\$140,000	▼ -36.3%	\$219,724	\$140,000	▼ -36.3%
Average Sales Price	\$463,273	\$309,500	▼ -33.2%	\$377,145	\$276,714	▼ -26.6%	\$377,145	\$276,714	▼ -26.6%
Ratio to Original List Price	96.5%	100.0%	▲ 3.6%	84.4%	89.3%	▲ 5.8%	84.4%	89.3%	▲ 5.8%
Days On Market	55	18	▼ -67.3%	39	104	▲ 166.7%	39	104	▲ 166.7%
New Listings	4	2	▼ -50.0%	15	21	▲ 40.0%	15	21	▲ 40.0%
Under Contract	0	1	▲ 100.0%	1	1	▲ 0.0%	1	1	▲ 0.0%
Active Listings	11	21	▲ 90.9%	8	17	▲ 112.5%	8	17	▲ 112.5%
Months Inventory	10.2	22.9	▲ 125.6%	10.2	22.9	▲ 125.6%	10.2	22.9	▲ 125.6%



June 2024 Market Snapshot

Mason County



	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	3	2	▼ -33.3%	12	10	▼ -16.7%
Median Sales Price	\$275,000	\$246,000	▼ -10.6%	\$225,000	\$222,250	▼ -1.2%
Average Sales Price	\$311,667	\$246,000	▼ -21.1%	\$242,438	\$279,150	▲ 15.1%
Ratio to Original List Price	88.7%	94.2%	▲ 6.2%	87.3%	93.6%	▲ 7.2%
Days On Market	105	236	▲ 124.8%	109	135	▲ 23.9%
New Listings	2	5	▲ 150.0%	44	29	▼ -34.1%
Under Contract	5	3	▼ -40.0%	4	2	▼ -50.0%
Active Listings	31	25	▼ -19.4%	30	23	▼ -23.3%
Months Inventory	14.9	10.0	▼ -32.8%	14.9	10.0	▼ -32.8%

