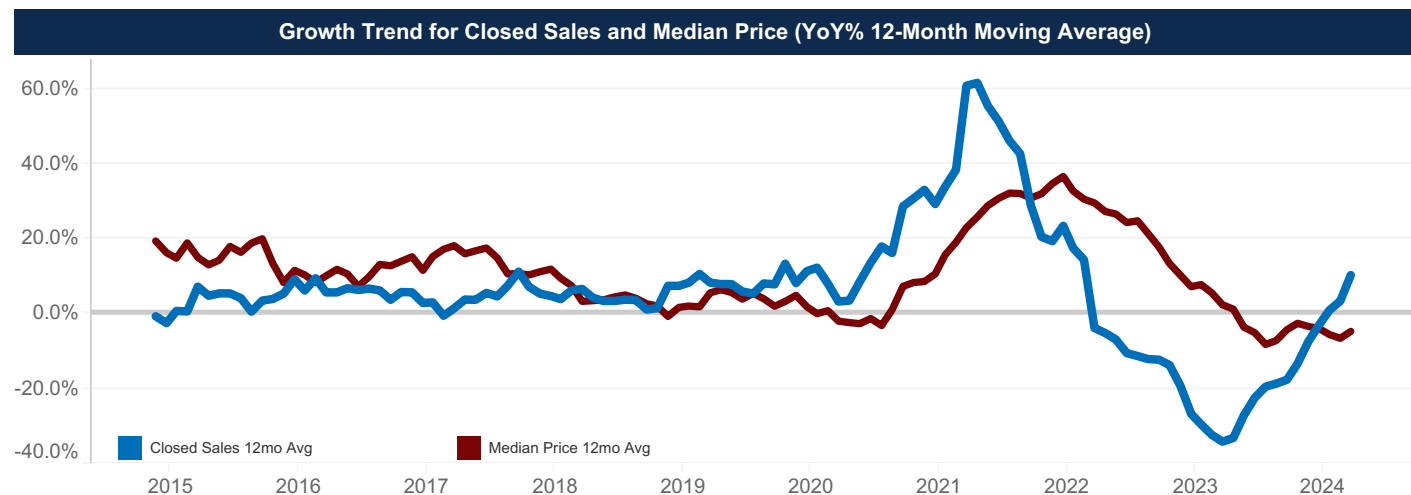


# May 2024 Market Snapshot

## Central Hill Country



	2023			2024			Year to Date		
	2023	2024	% Change	2023	2024	% Change	2023	2024	% Change
Closed Sales	47	71	▲ 51.1%	211	245	▲ 16.1%	211	245	▲ 16.1%
Median Sales Price	\$485,000	\$527,500	▲ 8.8%	\$502,000	\$481,650	▼ -4.1%	\$502,000	\$481,650	▼ -4.1%
Average Sales Price	\$697,811	\$585,535	▼ -16.1%	\$636,594	\$605,673	▼ -4.9%	\$636,594	\$605,673	▼ -4.9%
Ratio to Original List Price	92.9%	90.4%	▼ -2.7%	92.5%	91.4%	▼ -1.2%	92.5%	91.4%	▼ -1.2%
Days On Market	97	94	▼ -3.1%	98	125	▲ 27.6%	98	125	▲ 27.6%
New Listings	132	172	▲ 30.3%	513	603	▲ 17.5%	513	603	▲ 17.5%
Under Contract	73	60	▼ -17.8%	57	50	▼ -12.3%	57	50	▼ -12.3%
Active Listings	434	570	▲ 31.3%	390	497	▲ 27.4%	390	497	▲ 27.4%
Months Inventory	9.6	11.4	▲ 18.9%	9.6	11.4	▲ 18.9%	9.6	11.4	▲ 18.9%



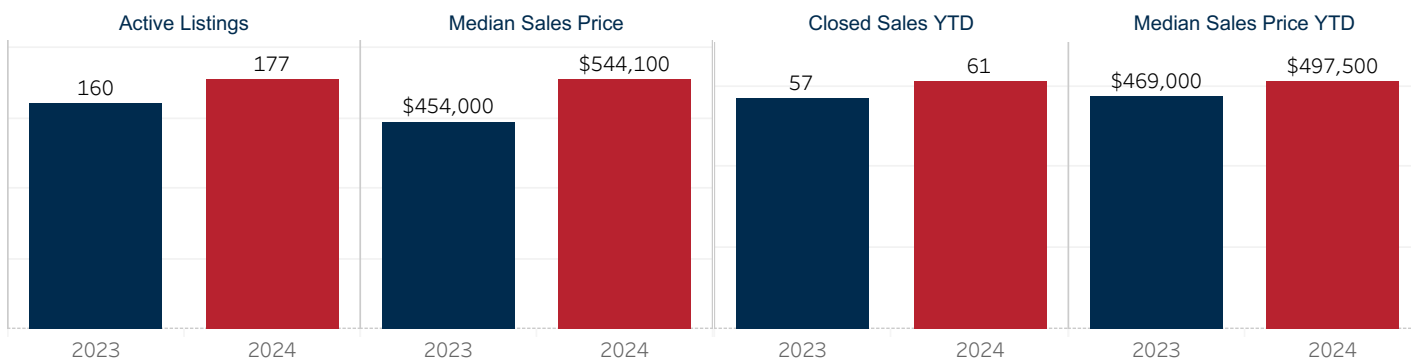
# May 2024 Market Snapshot

## Blanco County

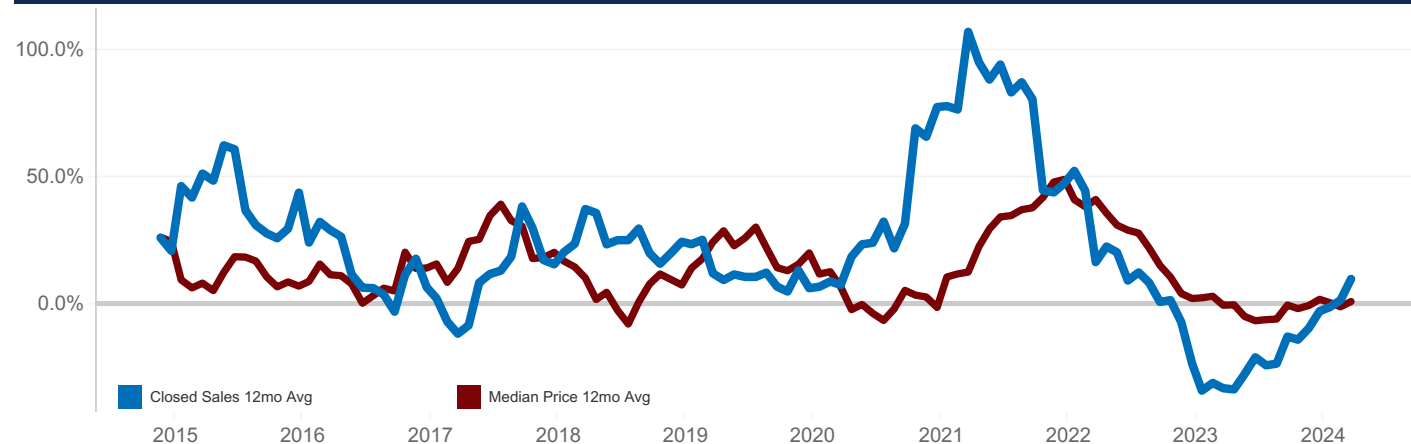


	2023			2024			Year to Date		
	2023	2024	% Change	2023	2024	% Change	2023	2024	% Change
Closed Sales	11	17	▲ 54.6%	57	61	▲ 7.0%	57	61	▲ 7.0%
Median Sales Price	\$454,000	\$544,100	▲ 19.9%	\$469,000	\$497,500	▲ 6.1%	\$469,000	\$497,500	▲ 6.1%
Average Sales Price	\$481,232	\$698,731	▲ 45.2%	\$504,208	\$620,907	▲ 23.1%	\$504,208	\$620,907	▲ 23.1%
Ratio to Original List Price	96.0%	94.7%	▼ -1.4%	94.4%	93.9%	▼ -0.5%	94.4%	93.9%	▼ -0.5%
Days On Market	61	60	▼ -1.6%	67	112	▲ 67.2%	67	112	▲ 67.2%
New Listings	55	46	▼ -16.4%	177	173	▼ -2.3%	177	173	▼ -2.3%
Under Contract	26	13	▼ -50.0%	14	9	▼ -35.7%	14	9	▼ -35.7%
Active Listings	160	177	▲ 10.6%	142	158	▲ 11.3%	142	158	▲ 11.3%
Months Inventory	12.5	12.6	▲ 1.4%	12.5	12.6	▲ 1.4%	12.5	12.6	▲ 1.4%

Current Month	Year to Date
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### Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)



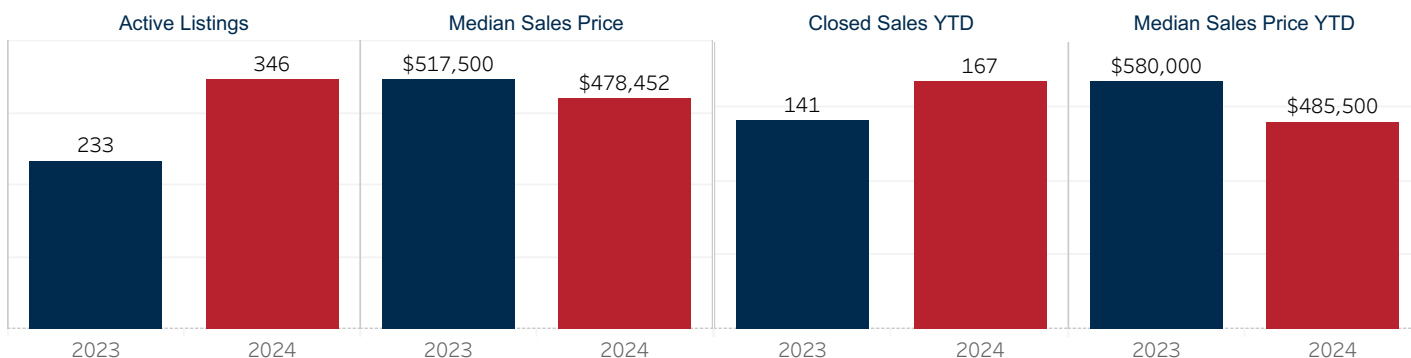
# May 2024 Market Snapshot

## Gillespie County

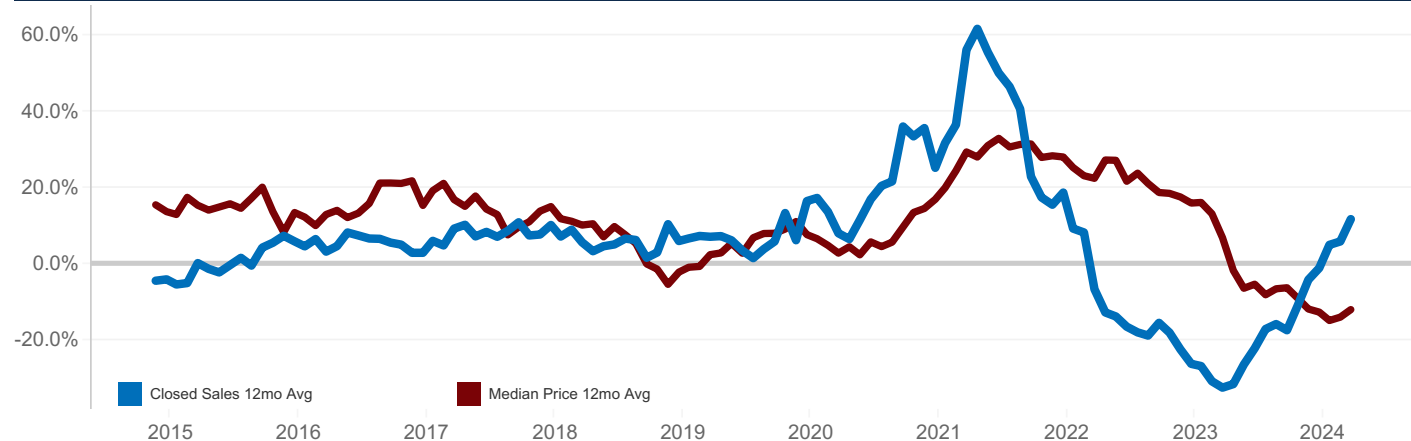


	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	34	49	▲ 44.1%	141	167	▲ 18.4%
Median Sales Price	\$517,500	\$478,452	▼ -7.6%	\$580,000	\$485,500	▼ -16.3%
Average Sales Price	\$800,399	\$549,523	▼ -31.3%	\$725,326	\$625,929	▼ -13.7%
Ratio to Original List Price	92.3%	89.1%	▼ -3.5%	92.3%	90.4%	▼ -2.0%
Days On Market	113	103	▼ -8.9%	112	130	▲ 16.1%
New Listings	67	114	▲ 70.2%	283	387	▲ 36.8%
Under Contract	39	40	▲ 2.6%	38	36	▼ -5.3%
Active Listings	233	346	▲ 48.5%	209	298	▲ 42.6%
Months Inventory	7.9	10.7	▲ 35.5%	7.9	10.7	▲ 35.5%

Current Month	Year to Date
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### Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)

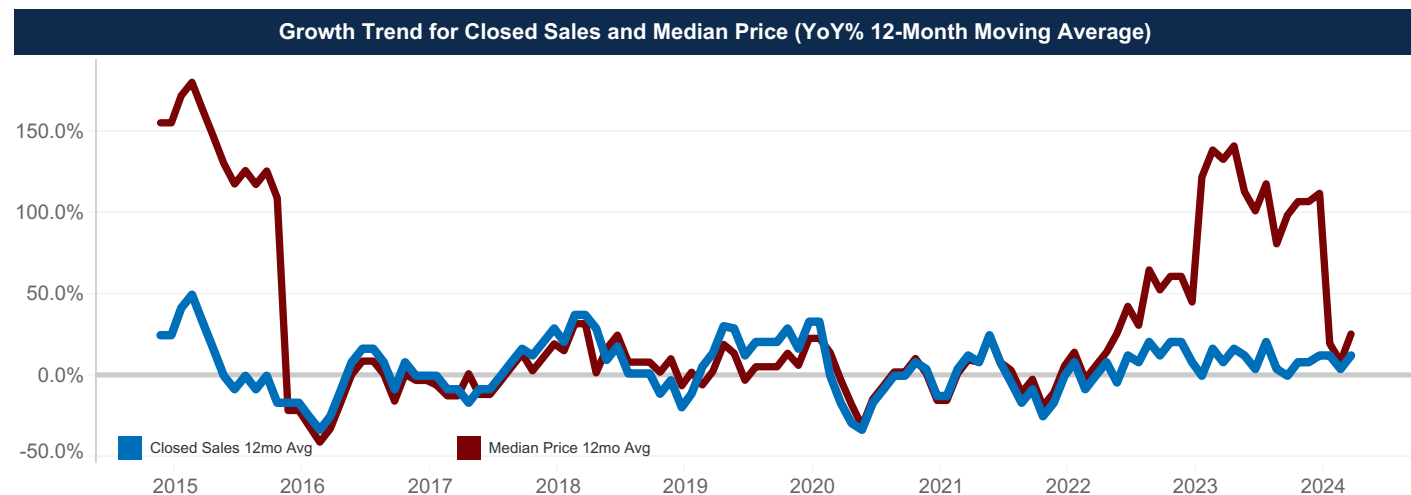


# May 2024 Market Snapshot

## Kimble County



	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	1	2	▲ 100.0%	4	5	▲ 25.0%
Median Sales Price	\$150,000	\$504,000	▲ 236.0%	\$183,163	\$120,000	▼ -34.5%
Average Sales Price	\$150,000	\$504,000	▲ 236.0%	\$334,081	\$263,600	▼ -21.1%
Ratio to Original List Price	75.0%	75.6%	▲ 0.8%	78.4%	84.0%	▲ 7.1%
Days On Market	16	166	▲ 937.5%	31	138	▲ 345.2%
New Listings	2	6	▲ 200.0%	11	19	▲ 72.7%
Under Contract	2	4	▲ 100.0%	1	2	▲ 100.0%
Active Listings	7	19	▲ 171.4%	7	16	▲ 128.6%
Months Inventory	7.6	20.7	▲ 171.4%	7.6	20.7	▲ 171.4%



# May 2024 Market Snapshot

## Mason County



	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	1	1	▲ 0.0%	9	8	▼ -11.1%
Median Sales Price	\$140,000	\$630,000	▲ 350.0%	\$200,000	\$222,250	▲ 11.1%
Average Sales Price	\$140,000	\$630,000	▲ 350.0%	\$219,361	\$287,438	▲ 31.0%
Ratio to Original List Price	96.6%	0.0%	▼ -100.0%	86.8%	93.4%	▲ 7.6%
Days On Market	10	62	▲ 520.0%	110	110	▲ 0.0%
New Listings	8	6	▼ -25.0%	42	24	▼ -42.9%
Under Contract	6	3	▼ -50.0%	4	2	▼ -50.0%
Active Listings	34	28	▼ -17.7%	30	23	▼ -23.3%
Months Inventory	15.7	10.8	▼ -30.9%	15.7	10.8	▼ -30.9%

