

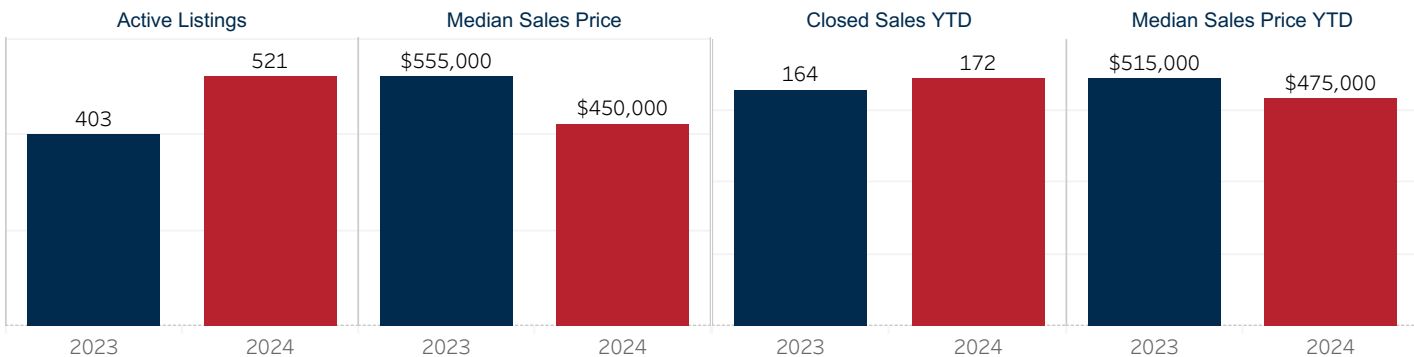
April 2024 Market Snapshot

Central Hill Country

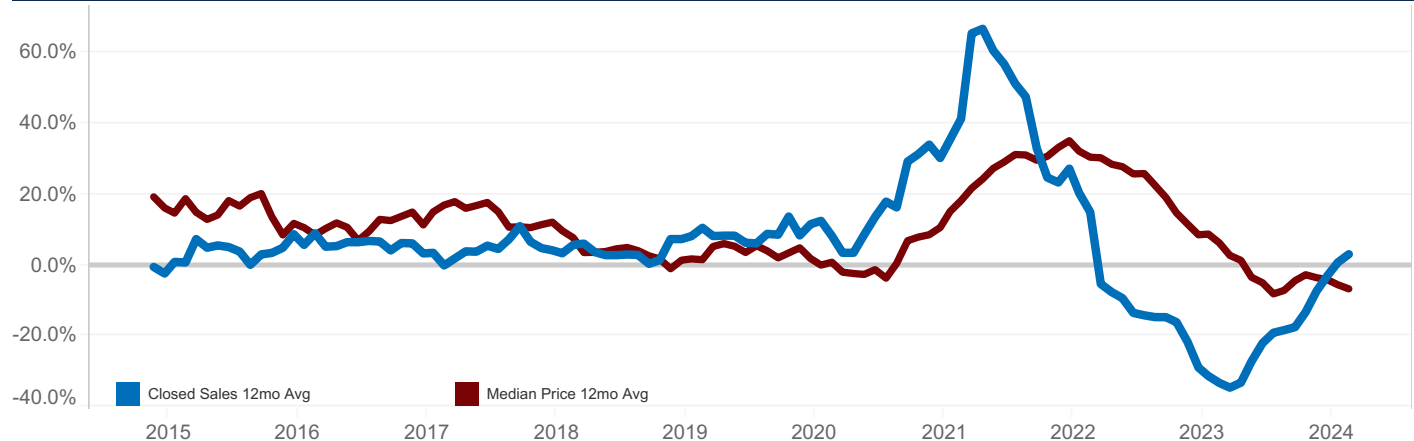


	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	52	51	▼ -1.9%	164	172	▲ 4.9%
Median Sales Price	\$555,000	\$450,000	▼ -18.9%	\$515,000	\$475,000	▼ -7.8%
Average Sales Price	\$675,679	\$637,081	▼ -5.7%	\$619,051	\$606,989	▼ -2.0%
Ratio to Original List Price	91.2%	92.1%	▲ 0.9%	92.3%	91.8%	▼ -0.6%
Days On Market	112	156	▲ 39.3%	99	136	▲ 37.4%
New Listings	90	121	▲ 34.4%	380	441	▲ 16.1%
Under Contract	58	55	▼ -5.2%	53	47	▼ -11.3%
Active Listings	403	521	▲ 29.3%	379	483	▲ 27.4%
Months Inventory	8.5	10.9	▲ 27.5%	8.5	10.9	▲ 27.5%

Current Month	Year to Date
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Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)

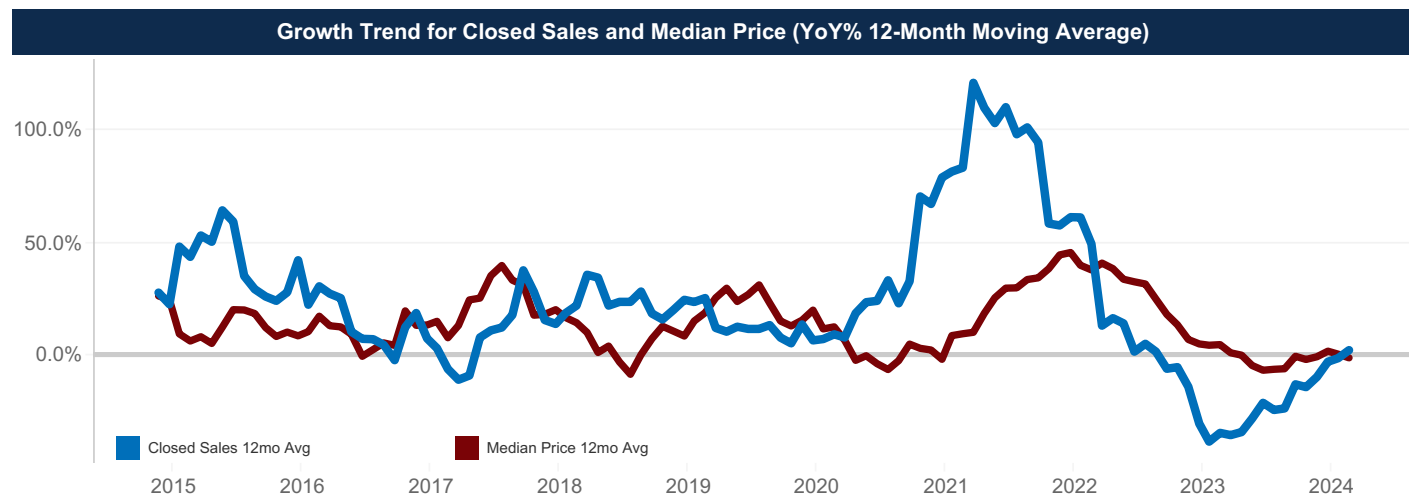
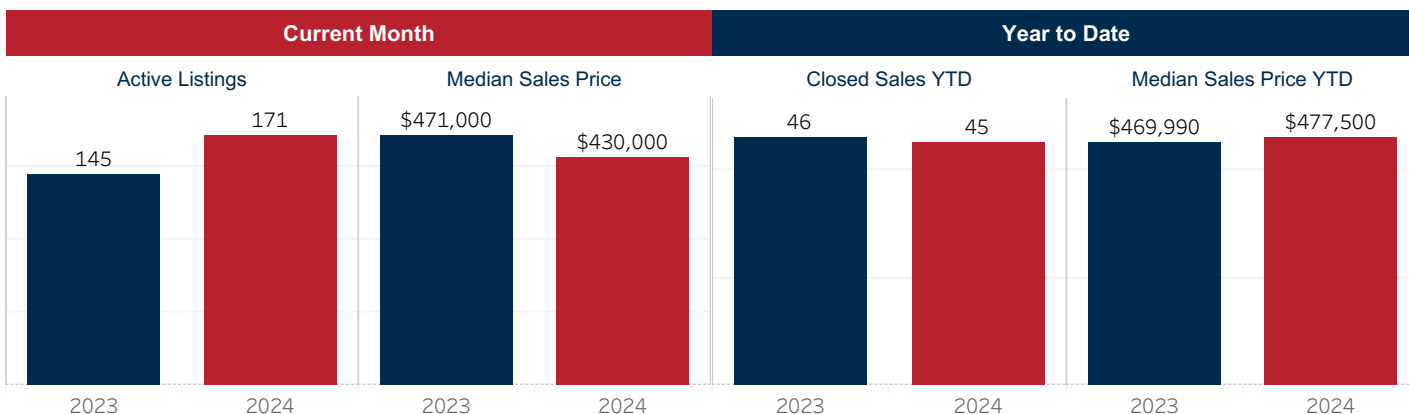


April 2024 Market Snapshot

Blanco County



	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	11	14	▲ 27.3%	46	45	▼ -2.2%
Median Sales Price	\$471,000	\$430,000	▼ -8.7%	\$469,990	\$477,500	▲ 1.6%
Average Sales Price	\$519,082	\$482,946	▼ -7.0%	\$509,702	\$592,607	▲ 16.3%
Ratio to Original List Price	92.2%	92.4%	▲ 0.1%	94.0%	93.7%	▼ -0.3%
Days On Market	63	217	▲ 244.4%	68	131	▲ 92.7%
New Listings	38	35	▼ -7.9%	122	130	▲ 6.6%
Under Contract	11	9	▼ -18.2%	11	9	▼ -18.2%
Active Listings	145	171	▲ 17.9%	138	155	▲ 12.3%
Months Inventory	10.7	12.6	▲ 17.9%	10.7	12.6	▲ 17.9%



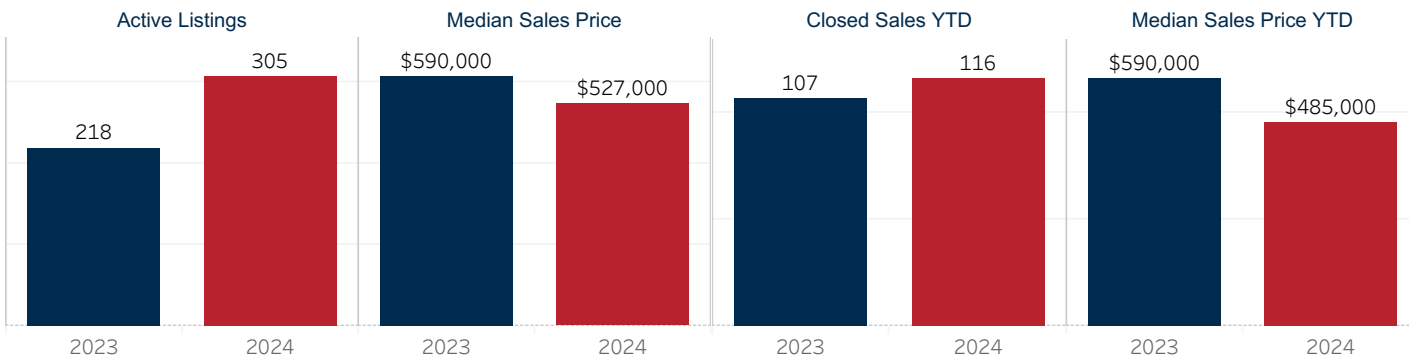
April 2024 Market Snapshot

Gillespie County

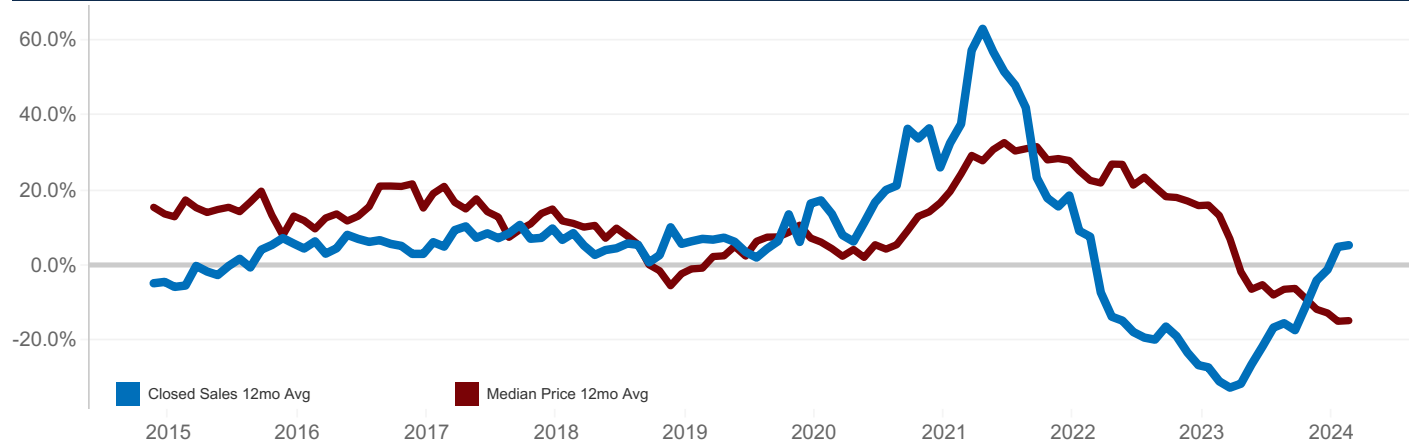


	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	39	32	▼ -18.0%	107	116	▲ 8.4%
Median Sales Price	\$590,000	\$527,000	▼ -10.7%	\$590,000	\$485,000	▼ -17.8%
Average Sales Price	\$744,720	\$751,390	▲ 0.9%	\$701,472	\$644,521	▼ -8.1%
Ratio to Original List Price	91.1%	91.6%	▲ 0.5%	92.2%	90.9%	▼ -1.4%
Days On Market	129	134	▲ 3.9%	113	140	▲ 23.9%
New Listings	49	78	▲ 59.2%	215	279	▲ 29.8%
Under Contract	41	42	▲ 2.4%	38	34	▼ -10.5%
Active Listings	218	305	▲ 39.9%	204	289	▲ 41.7%
Months Inventory	7.1	9.9	▲ 38.4%	7.1	9.9	▲ 38.4%

Current Month	Year to Date
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Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)

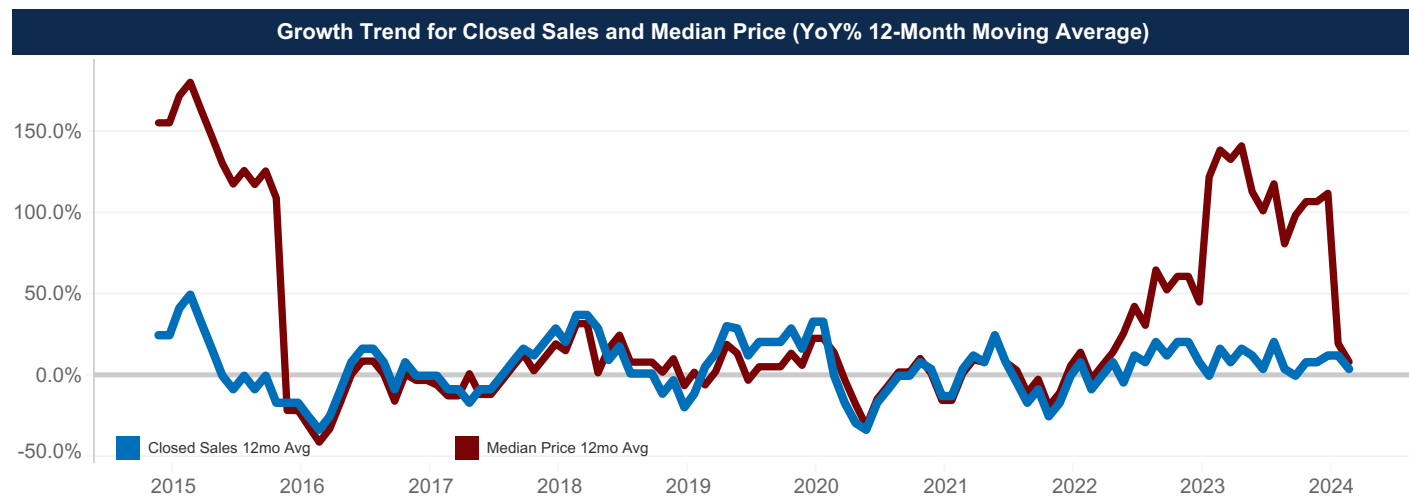
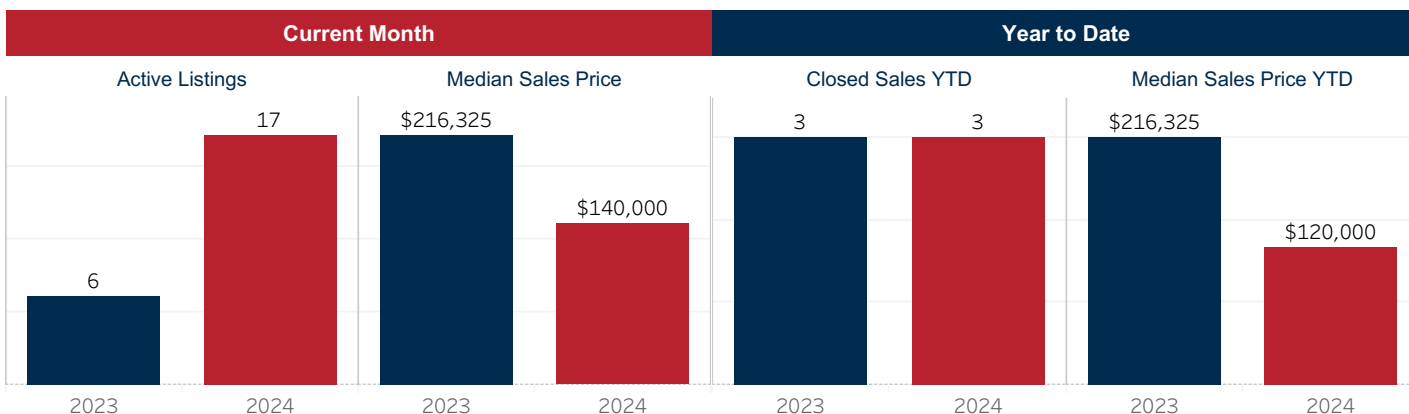


April 2024 Market Snapshot

Kimble County



	2023			2024			Year to Date		
	2023	2024	% Change	2023	2024	% Change	2023	2024	% Change
Closed Sales	1	1	▲ 0.0%	3	3	▲ 0.0%	3	3	▲ 0.0%
Median Sales Price	\$216,325	\$140,000	▼ -35.3%	\$216,325	\$120,000	▼ -44.5%	\$395,442	\$103,333	▼ -73.9%
Average Sales Price	\$216,325	\$140,000	▼ -35.3%	\$395,442	\$103,333	▼ -73.9%	81.8%	92.4%	▲ 12.9%
Ratio to Original List Price	0.0%	0.0%	▲ 0.0%	81.8%	92.4%	▲ 12.9%	36	120	▲ 233.3%
Days On Market	3	16	▲ 433.3%	9	13	▲ 44.4%	1	2	▲ 100.0%
New Listings	0	2	▲ 100.0%	7	16	▲ 128.6%	6.5	20.4	▲ 211.7%
Under Contract	2	3	▲ 50.0%	6.5	20.4	▲ 211.7%			
Active Listings	6	17	▲ 183.3%						
Months Inventory	6.5	20.4	▲ 211.7%						



April 2024 Market Snapshot

Mason County



	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	1	3	▲ 200.0%	8	6	▼ -25.0%
Median Sales Price	\$165,000	\$244,500	▲ 48.2%	\$225,000	\$209,750	▼ -6.8%
Average Sales Price	\$165,000	\$289,500	▲ 75.5%	\$229,281	\$244,917	▲ 6.8%
Ratio to Original List Price	82.5%	95.3%	▲ 15.5%	85.6%	94.2%	▲ 10.0%
Days On Market	101	166	▲ 64.4%	123	112	▼ -8.9%
New Listings	3	6	▲ 100.0%	34	19	▼ -44.1%
Under Contract	4	1	▼ -75.0%	3	2	▼ -33.3%
Active Listings	34	28	▼ -17.7%	29	22	▼ -24.1%
Months Inventory	15.1	11.2	▼ -25.9%	15.1	11.2	▼ -25.9%

