

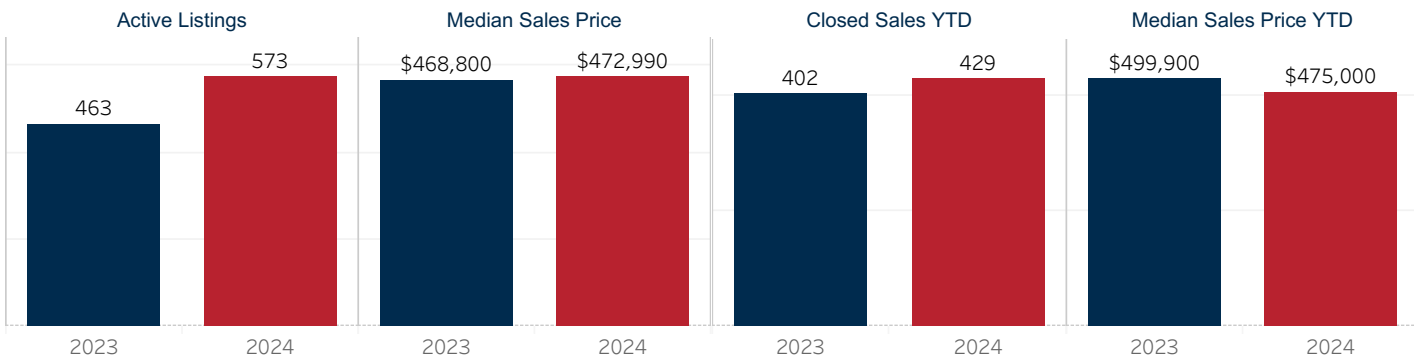
August 2024 Market Snapshot

Central Hill Country

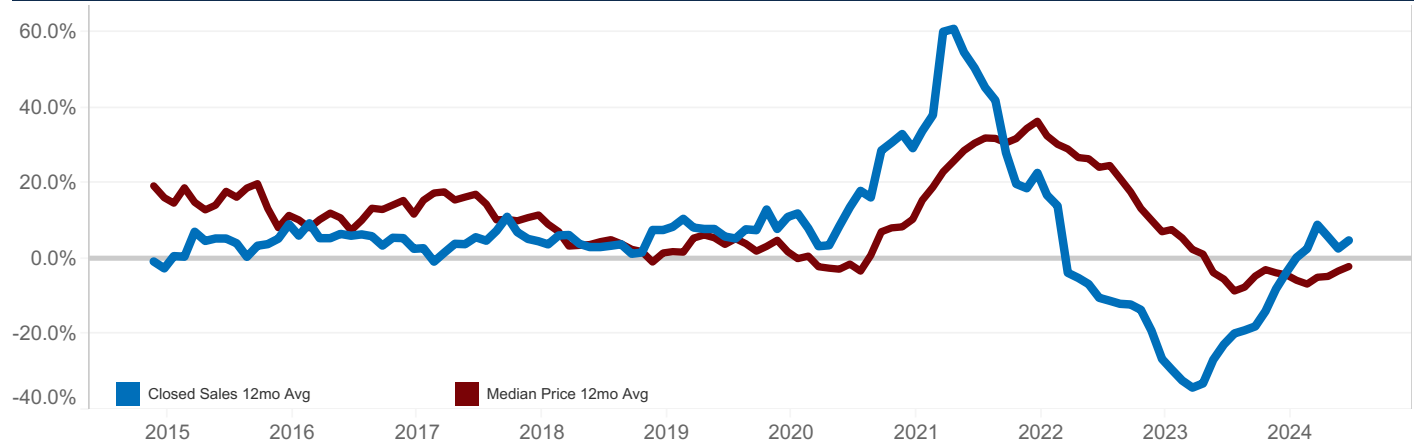


	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	53	70	▲ 32.1%	402	429	▲ 6.7%
Median Sales Price	\$468,800	\$472,990	▲ 0.9%	\$499,900	\$475,000	▼ -5.0%
Average Sales Price	\$583,904	\$603,281	▲ 3.3%	\$665,057	\$588,981	▼ -11.4%
Ratio to Original List Price	92.6%	92.6%	▲ 0.0%	92.6%	92.3%	▼ -0.4%
Days On Market	92	99	▲ 7.6%	100	110	▲ 10.0%
New Listings	99	108	▲ 9.1%	810	968	▲ 19.5%
Under Contract	48	85	▲ 77.1%	59	65	▲ 10.2%
Active Listings	463	573	▲ 23.8%	396	512	▲ 29.3%
Months Inventory	9.7	11.6	▲ 19.6%	9.7	11.6	▲ 19.6%

Current Month	Year to Date
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Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)

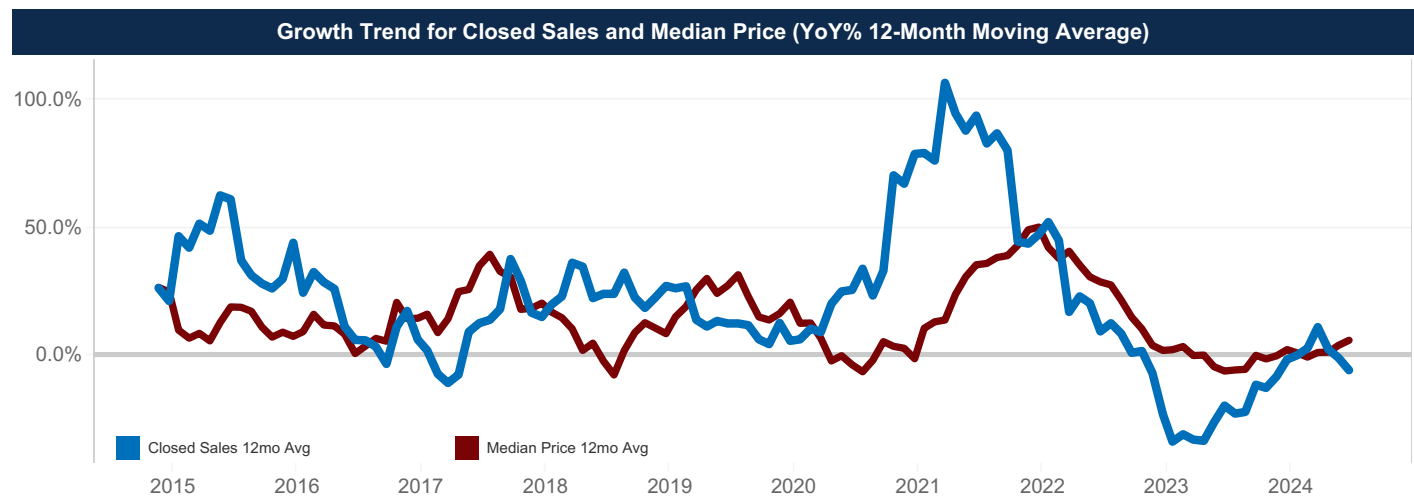
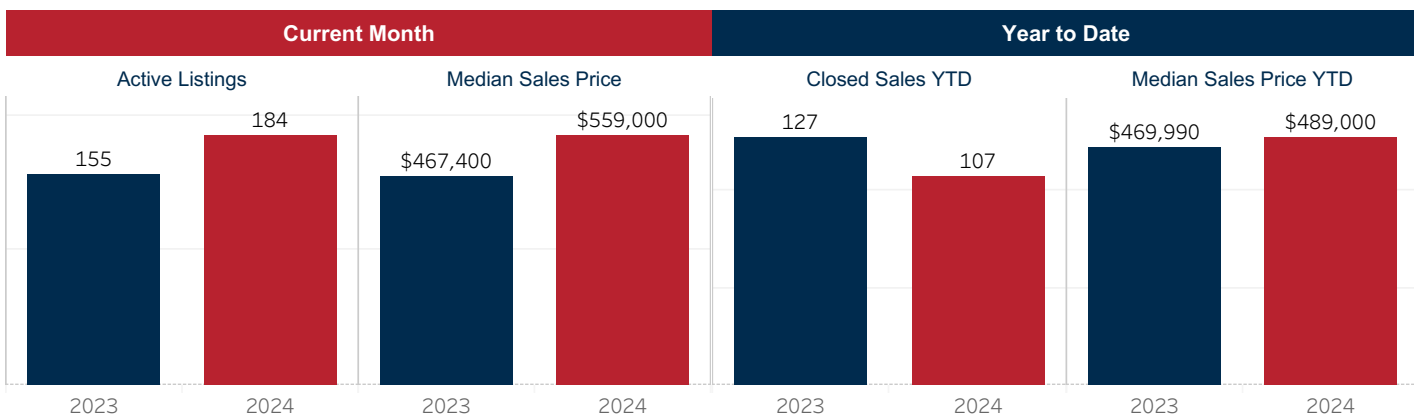


August 2024 Market Snapshot

Blanco County



	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	20	15	▼ -25.0%	127	107	▼ -15.8%
Median Sales Price	\$467,400	\$559,000	▲ 19.6%	\$469,990	\$489,000	▲ 4.0%
Average Sales Price	\$497,782	\$577,756	▲ 16.1%	\$592,430	\$587,638	▼ -0.8%
Ratio to Original List Price	94.8%	91.6%	▼ -3.4%	93.8%	94.0%	▲ 0.2%
Days On Market	80	87	▲ 8.8%	82	98	▲ 19.5%
New Listings	27	36	▲ 33.3%	268	273	▲ 1.9%
Under Contract	10	12	▲ 20.0%	15	11	▼ -26.7%
Active Listings	155	184	▲ 18.7%	145	164	▲ 13.1%
Months Inventory	10.8	15.3	▲ 41.8%	10.8	15.3	▲ 41.8%

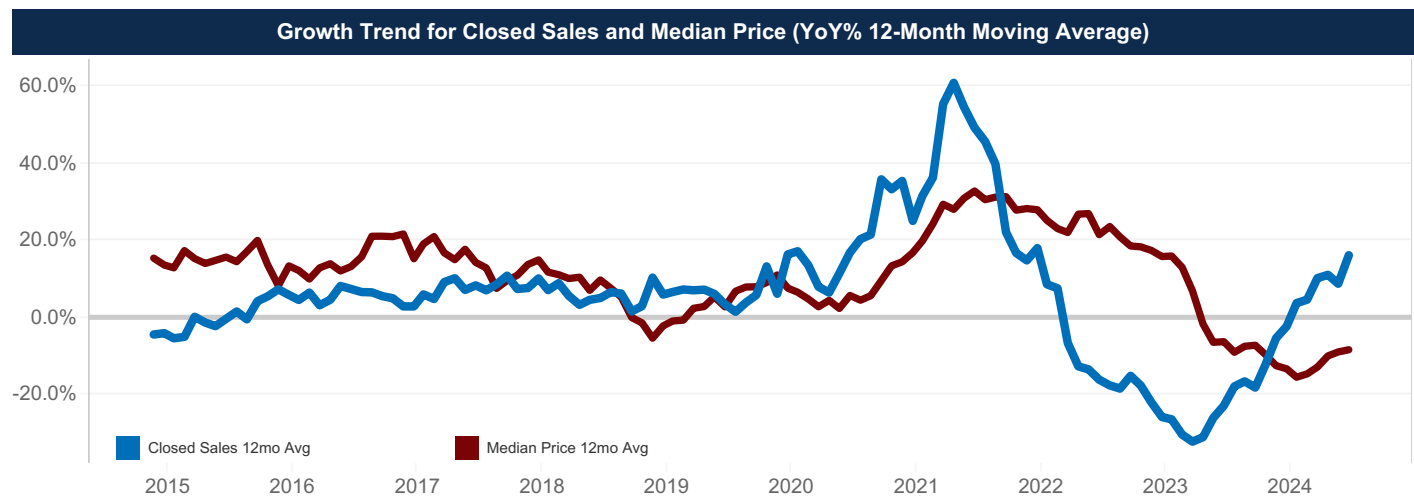
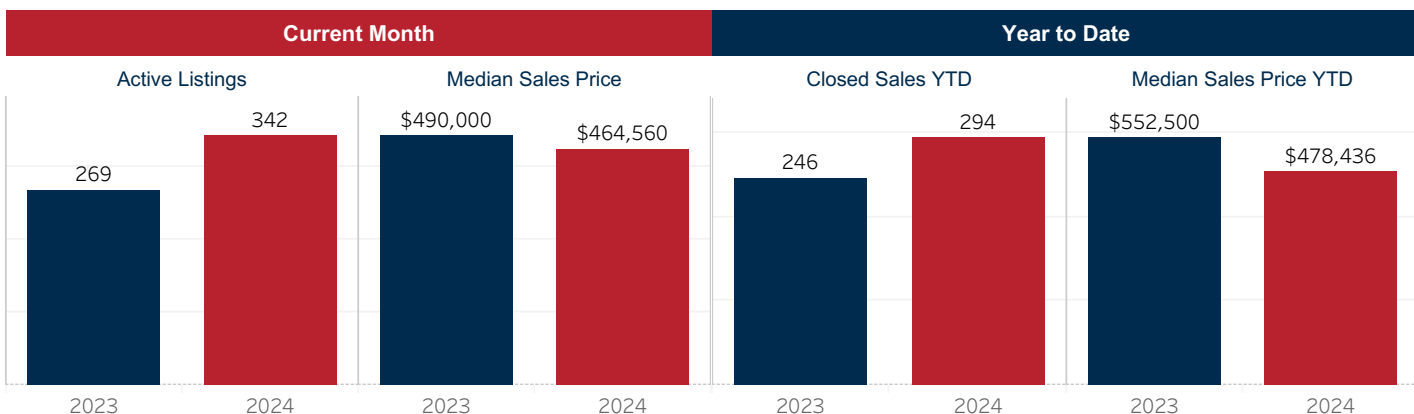


August 2024 Market Snapshot

Gillespie County



	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	29	53	▲ 82.8%	246	294	▲ 19.5%
Median Sales Price	\$490,000	\$464,560	▼ -5.2%	\$552,500	\$478,436	▼ -13.4%
Average Sales Price	\$647,838	\$610,288	▼ -5.8%	\$736,529	\$609,820	▼ -17.2%
Ratio to Original List Price	91.8%	92.9%	▲ 1.3%	92.5%	91.7%	▼ -0.9%
Days On Market	100	103	▲ 3.0%	111	113	▲ 1.8%
New Listings	64	66	▲ 3.1%	467	630	▲ 34.9%
Under Contract	32	68	▲ 112.5%	38	50	▲ 31.6%
Active Listings	269	342	▲ 27.1%	215	306	▲ 42.3%
Months Inventory	9.0	10.1	▲ 11.8%	9.0	10.1	▲ 11.8%

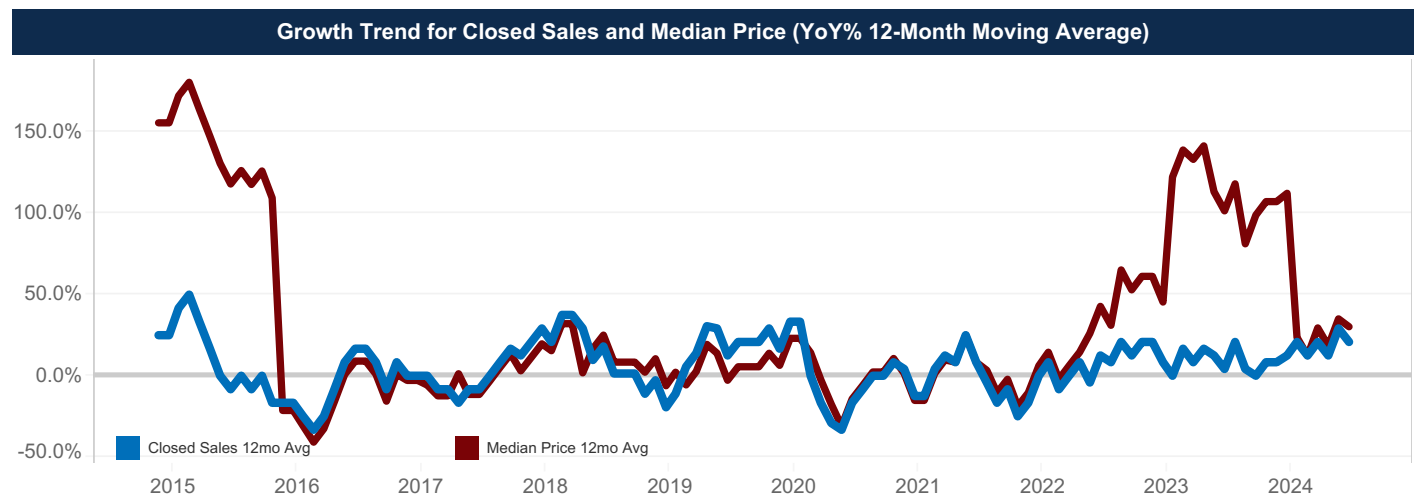


August 2024 Market Snapshot

Kimble County



	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	1	0	▼ -100.0%	7	10	▲ 42.9%
Median Sales Price	\$330,000	\$0	▼ -100.0%	\$223,122	\$219,500	▼ -1.6%
Average Sales Price	\$330,000	\$0	▼ -100.0%	\$370,410	\$364,100	▼ -1.7%
Ratio to Original List Price	0.0%	0.0%	▲ 0.0%	84.4%	89.3%	▲ 5.8%
Days On Market	14	0	▼ -100.0%	35	116	▲ 231.4%
New Listings	1	3	▲ 200.0%	20	26	▲ 30.0%
Under Contract	0	3	▲ 100.0%	1	2	▲ 100.0%
Active Listings	13	20	▲ 53.9%	9	17	▲ 88.9%
Months Inventory	14.2	18.5	▲ 30.2%	14.2	18.5	▲ 30.2%



August 2024 Market Snapshot

Mason County



	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	3	0	▼ -100.0%	22	15	▼ -31.8%
Median Sales Price	\$429,000	\$0	▼ -100.0%	\$308,000	\$270,000	▼ -12.3%
Average Sales Price	\$624,667	\$0	▼ -100.0%	\$365,250	\$342,633	▼ -6.2%
Ratio to Original List Price	85.8%	0.0%	▼ -100.0%	87.1%	91.5%	▲ 5.0%
Days On Market	122	0	▼ -100.0%	108	128	▲ 18.5%
New Listings	7	3	▼ -57.1%	55	39	▼ -29.1%
Under Contract	6	2	▼ -66.7%	4	2	▼ -50.0%
Active Listings	26	27	▲ 3.9%	27	23	▼ -14.8%
Months Inventory	10.1	13.0	▲ 28.8%	10.1	13.0	▲ 28.8%

