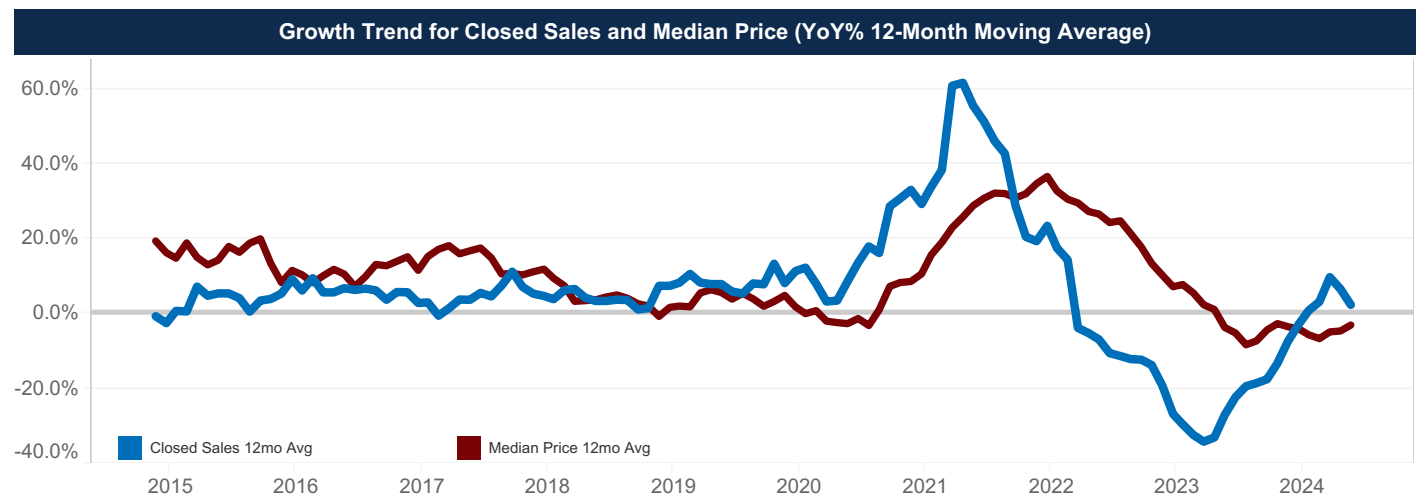


July 2024 Market Snapshot

Central Hill Country



	2023			2024			Year to Date		
	2023	2024	% Change	2023	2024	% Change	2023	2024	% Change
Closed Sales	71	63	▼ -11.3%	349	348	▼ -0.3%	349	348	▼ -0.3%
Median Sales Price	\$499,900	\$460,000	▼ -8.0%	\$505,000	\$480,226	▼ -4.9%	\$505,000	\$480,226	▼ -4.9%
Average Sales Price	\$718,149	\$564,331	▼ -21.4%	\$675,691	\$590,791	▼ -12.6%	\$675,691	\$590,791	▼ -12.6%
Ratio to Original List Price	93.4%	92.4%	▼ -1.1%	92.4%	91.9%	▼ -0.6%	92.4%	91.9%	▼ -0.6%
Days On Market	92	100	▲ 8.7%	101	116	▲ 14.9%	101	116	▲ 14.9%
New Listings	115	119	▲ 3.5%	713	889	▲ 24.7%	713	889	▲ 24.7%
Under Contract	67	101	▲ 50.8%	61	62	▲ 1.6%	61	62	▲ 1.6%
Active Listings	442	612	▲ 38.5%	391	529	▲ 35.3%	391	529	▲ 35.3%
Months Inventory	9.3	12.9	▲ 38.5%	9.3	12.9	▲ 38.5%	9.3	12.9	▲ 38.5%

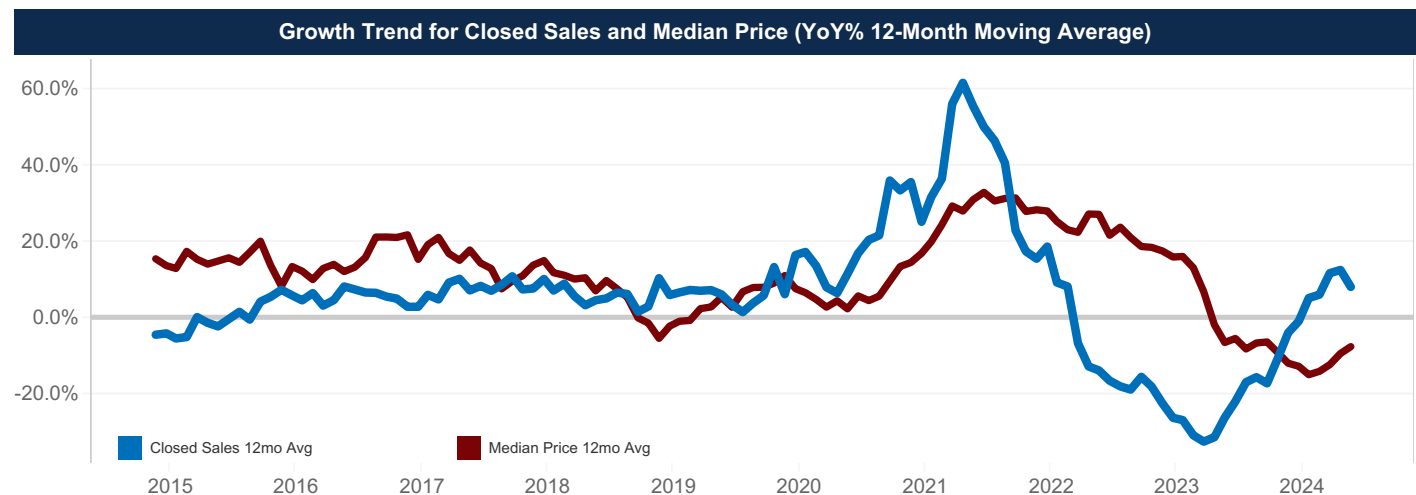
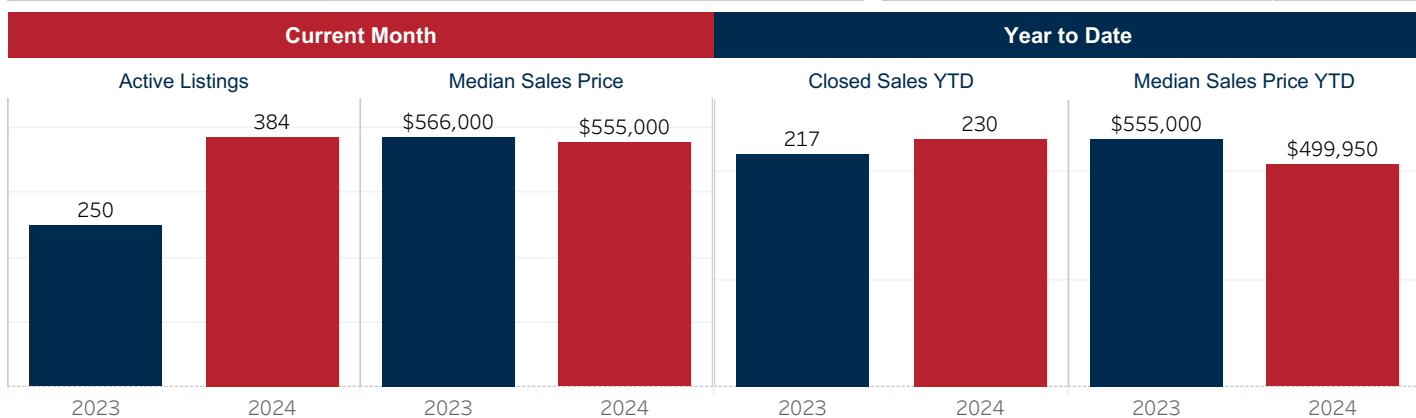


July 2024 Market Snapshot

Gillespie County



	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	43	33	▼ -23.3%	217	230	▲ 6.0%
Median Sales Price	\$566,000	\$555,000	▼ -1.9%	\$555,000	\$499,950	▼ -9.9%
Average Sales Price	\$786,218	\$641,984	▼ -18.4%	\$748,382	\$618,182	▼ -17.4%
Ratio to Original List Price	94.0%	92.4%	▼ -1.7%	92.6%	91.0%	▼ -1.8%
Days On Market	98	94	▼ -4.1%	112	121	▲ 8.0%
New Listings	67	76	▲ 13.4%	406	585	▲ 44.1%
Under Contract	38	82	▲ 115.8%	39	46	▲ 18.0%
Active Listings	250	384	▲ 53.6%	211	326	▲ 54.5%
Months Inventory	8.3	12.2	▲ 46.7%	8.3	12.2	▲ 46.7%



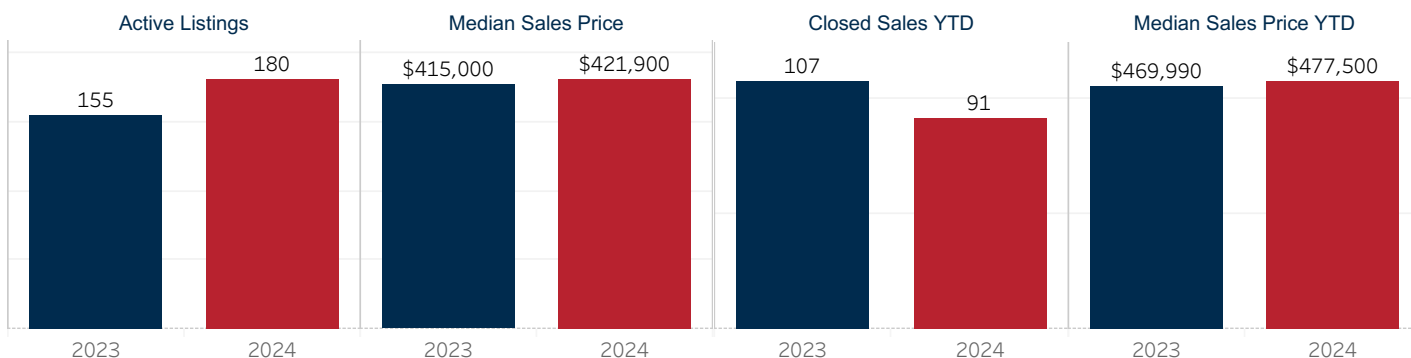
July 2024 Market Snapshot

Blanco County

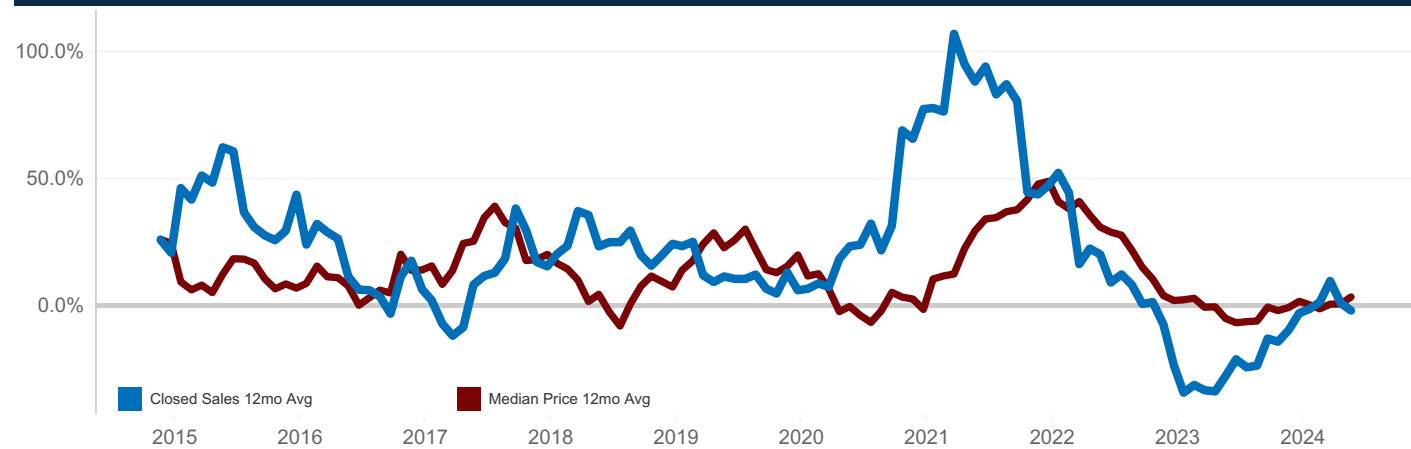


	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	21	22	▲ 4.8%	107	91	▼ -15.0%
Median Sales Price	\$415,000	\$421,900	▲ 1.7%	\$469,990	\$477,500	▲ 1.6%
Average Sales Price	\$677,105	\$489,571	▼ -27.7%	\$610,121	\$591,816	▼ -3.0%
Ratio to Original List Price	96.3%	94.5%	▼ -1.9%	93.6%	94.3%	▲ 0.8%
Days On Market	71	102	▲ 43.7%	82	100	▲ 22.0%
New Listings	38	34	▼ -10.5%	240	245	▲ 2.1%
Under Contract	23	15	▼ -34.8%	15	11	▼ -26.7%
Active Listings	155	180	▲ 16.1%	143	162	▲ 13.3%
Months Inventory	11.1	14.6	▲ 31.0%	11.1	14.6	▲ 31.0%

Current Month	Year to Date
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Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)

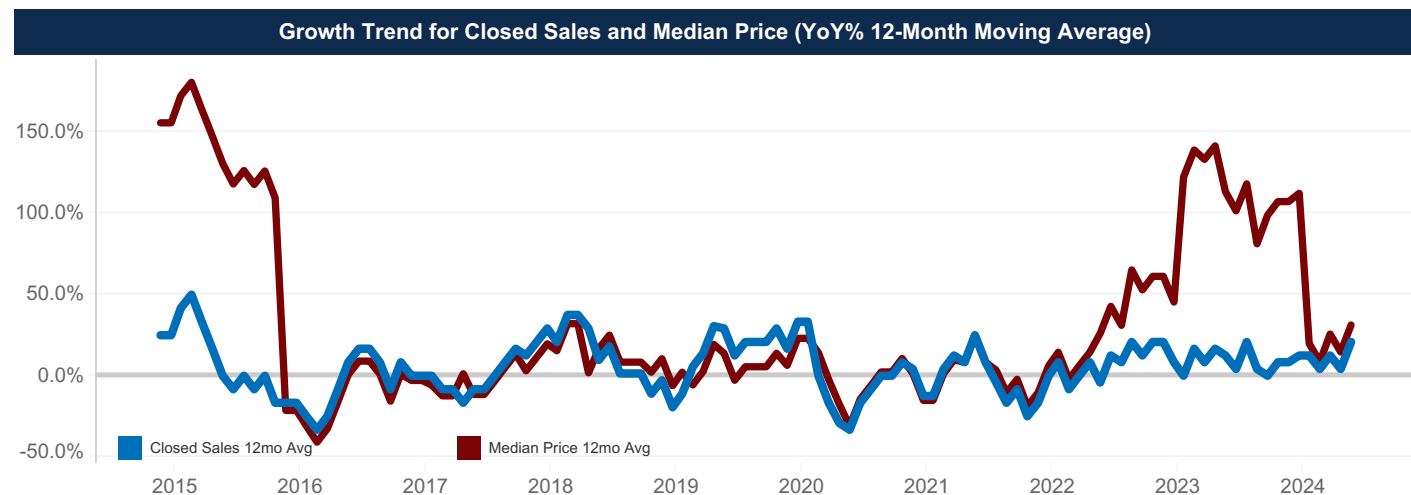


July 2024 Market Snapshot

Kimble County



	2023			2024			Year to Date		
	2023	2024	% Change	2023	2024	% Change	2023	2024	% Change
Closed Sales	0	2	▲ 100.0%	6	9	▲ 50.0%	6	9	▲ 50.0%
Median Sales Price	\$0	\$382,500	▲ 100.0%	\$219,724	\$160,000	▼ -27.2%	\$219,724	\$160,000	▼ -27.2%
Average Sales Price	\$0	\$382,500	▲ 100.0%	\$377,145	\$300,222	▼ -20.4%	\$377,145	\$300,222	▼ -20.4%
Ratio to Original List Price	0.0%	80.4%	▲ 100.0%	84.4%	87.1%	▲ 3.1%	84.4%	87.1%	▲ 3.1%
Days On Market	0	121	▲ 100.0%	39	108	▲ 176.9%	39	108	▲ 176.9%
New Listings	4	2	▼ -50.0%	19	23	▲ 21.1%	19	23	▲ 21.1%
Under Contract	1	1	▲ 0.0%	1	1	▲ 0.0%	1	1	▲ 0.0%
Active Listings	14	21	▲ 50.0%	9	17	▲ 88.9%	9	17	▲ 88.9%
Months Inventory	15.3	19.4	▲ 26.9%	15.3	19.4	▲ 26.9%	15.3	19.4	▲ 26.9%



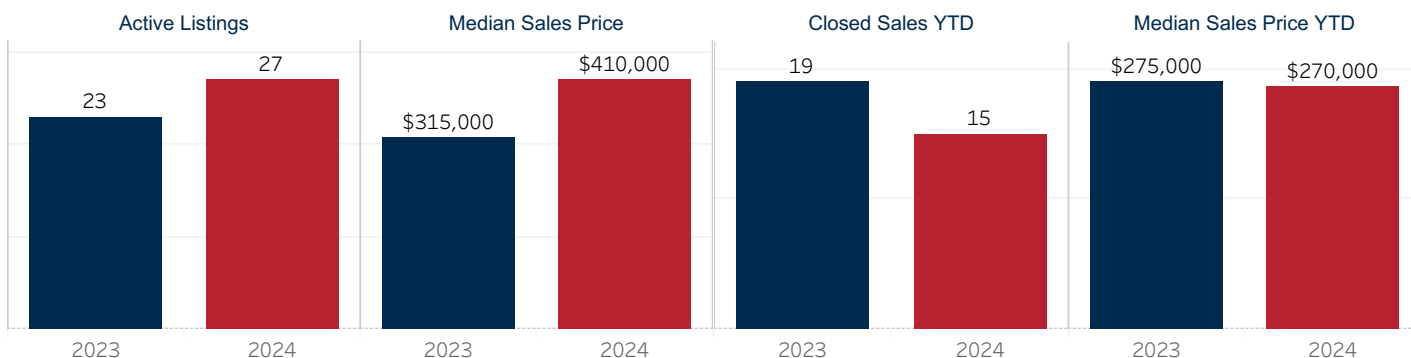
July 2024 Market Snapshot

Mason County



	Year to Date			Year to Date		
	2023	2024	% Change	2023	2024	% Change
Closed Sales	7	5	▼ -28.6%	19	15	▼ -21.1%
Median Sales Price	\$315,000	\$410,000	▲ 30.2%	\$275,000	\$270,000	▼ -1.8%
Average Sales Price	\$423,143	\$469,600	▲ 11.0%	\$309,013	\$342,633	▲ 10.9%
Ratio to Original List Price	79.2%	86.6%	▲ 9.3%	84.6%	91.1%	▲ 7.7%
Days On Market	115	115	▲ 0.0%	111	128	▲ 15.3%
New Listings	6	7	▲ 16.7%	48	36	▼ -25.0%
Under Contract	5	3	▼ -40.0%	4	2	▼ -50.0%
Active Listings	23	27	▲ 17.4%	27	23	▼ -14.8%
Months Inventory	8.9	11.6	▲ 30.0%	8.9	11.6	▲ 30.0%

Current Month	Year to Date
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Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)

