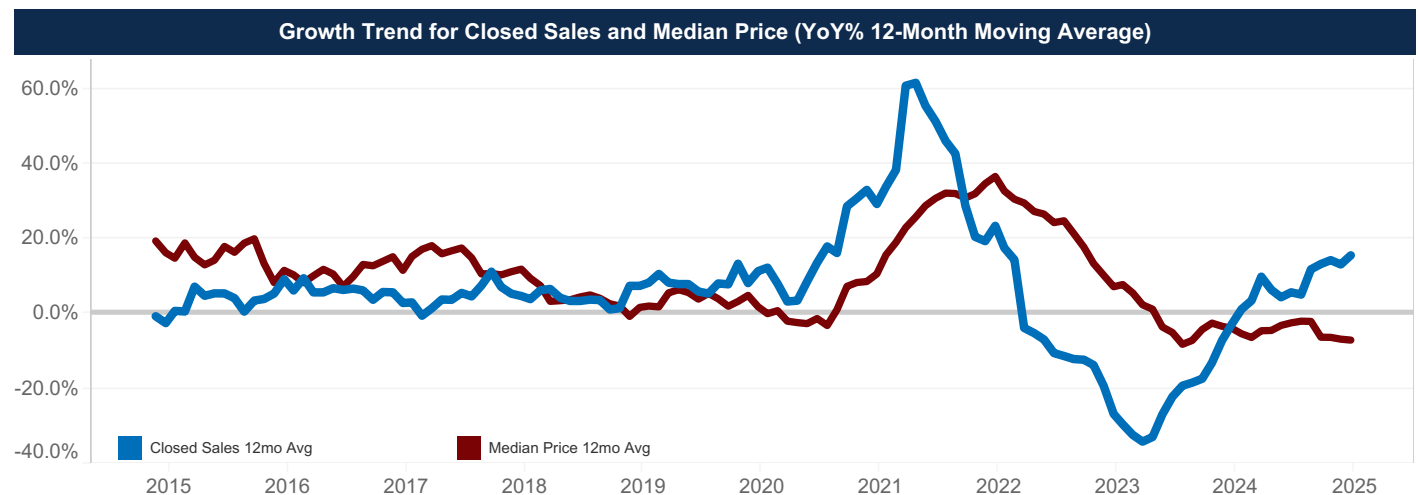
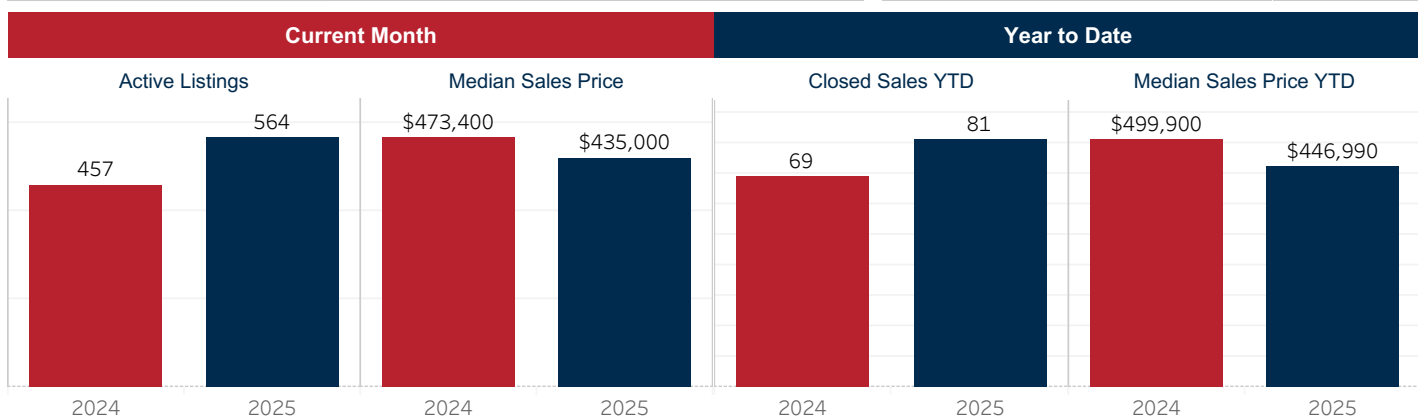


February 2025 Market Snapshot

Central Hill Country



| | Year to Date | | | Year to Date | | |
|------------------------------|--------------|-----------|----------|--------------|-----------|----------|
| | 2024 | 2025 | % Change | 2024 | 2025 | % Change |
| Closed Sales | 34 | 45 | ▲ 32.4% | 69 | 81 | ▲ 17.4% |
| Median Sales Price | \$473,400 | \$435,000 | ▼ -8.1% | \$499,900 | \$446,990 | ▼ -10.6% |
| Average Sales Price | \$575,185 | \$666,268 | ▲ 15.8% | \$592,517 | \$597,044 | ▲ 0.8% |
| Ratio to Original List Price | 89.7% | 90.8% | ▲ 1.3% | 92.6% | 90.4% | ▼ -2.4% |
| Days On Market | 170 | 141 | ▼ -17.1% | 125 | 135 | ▲ 8.0% |
| New Listings | 99 | 127 | ▲ 28.3% | 199 | 261 | ▲ 31.2% |
| Under Contract | 53 | 54 | ▲ 1.9% | 45 | 49 | ▲ 8.9% |
| Active Listings | 457 | 564 | ▲ 23.4% | 449 | 543 | ▲ 20.9% |
| Months Inventory | 9.5 | 10.4 | ▲ 9.5% | 9.5 | 10.4 | ▲ 9.5% |

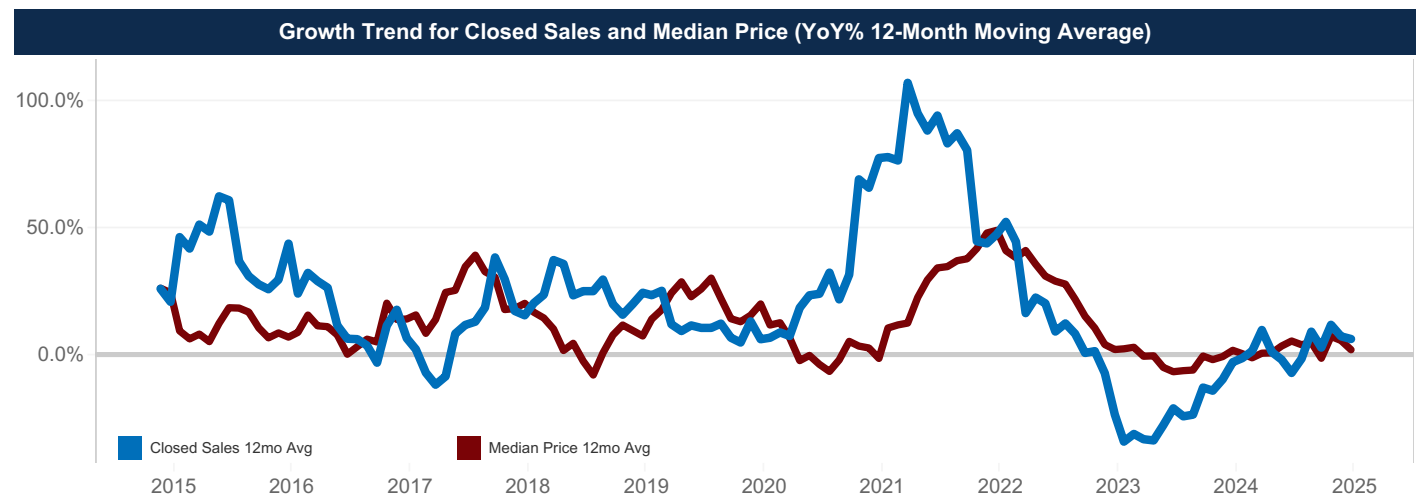
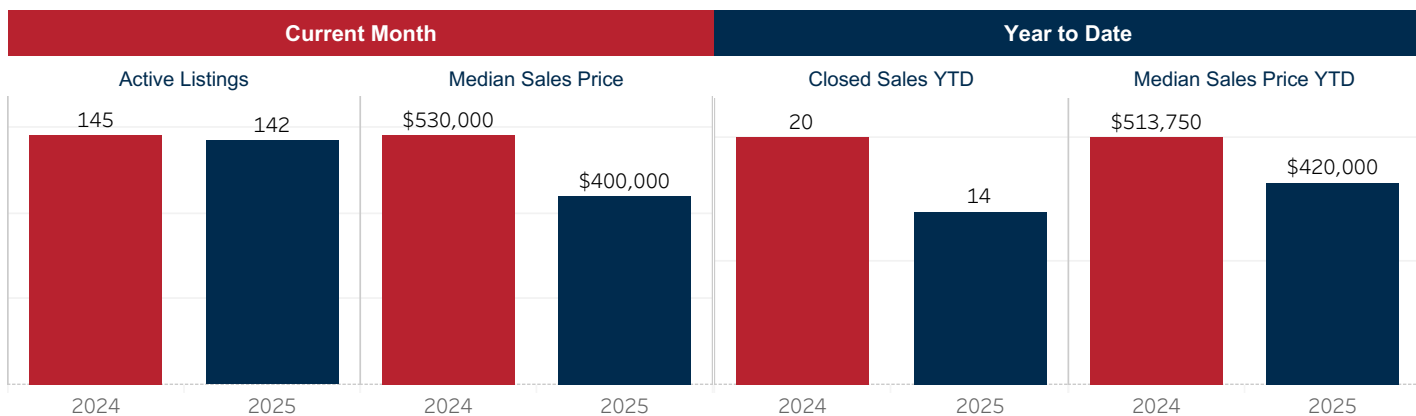


February 2025 Market Snapshot

Blanco County



| | Year to Date | | | Year to Date | | |
|------------------------------|--------------|-----------|----------|--------------|-----------|----------|
| | 2024 | 2025 | % Change | 2024 | 2025 | % Change |
| Closed Sales | 9 | 9 | ▲ 0.0% | 20 | 14 | ▼ -30.0% |
| Median Sales Price | \$530,000 | \$400,000 | ▼ -24.5% | \$513,750 | \$420,000 | ▼ -18.3% |
| Average Sales Price | \$511,167 | \$408,264 | ▼ -20.1% | \$595,075 | \$403,127 | ▼ -32.3% |
| Ratio to Original List Price | 92.5% | 87.8% | ▼ -5.0% | 95.0% | 89.0% | ▼ -6.3% |
| Days On Market | 115 | 167 | ▲ 45.2% | 76 | 147 | ▲ 93.4% |
| New Listings | 34 | 32 | ▼ -5.9% | 59 | 55 | ▼ -6.8% |
| Under Contract | 9 | 13 | ▲ 44.4% | 9 | 11 | ▲ 22.2% |
| Active Listings | 145 | 142 | ▼ -2.1% | 138 | 136 | ▼ -1.5% |
| Months Inventory | 10.5 | 11.3 | ▲ 7.0% | 10.5 | 11.3 | ▲ 7.0% |

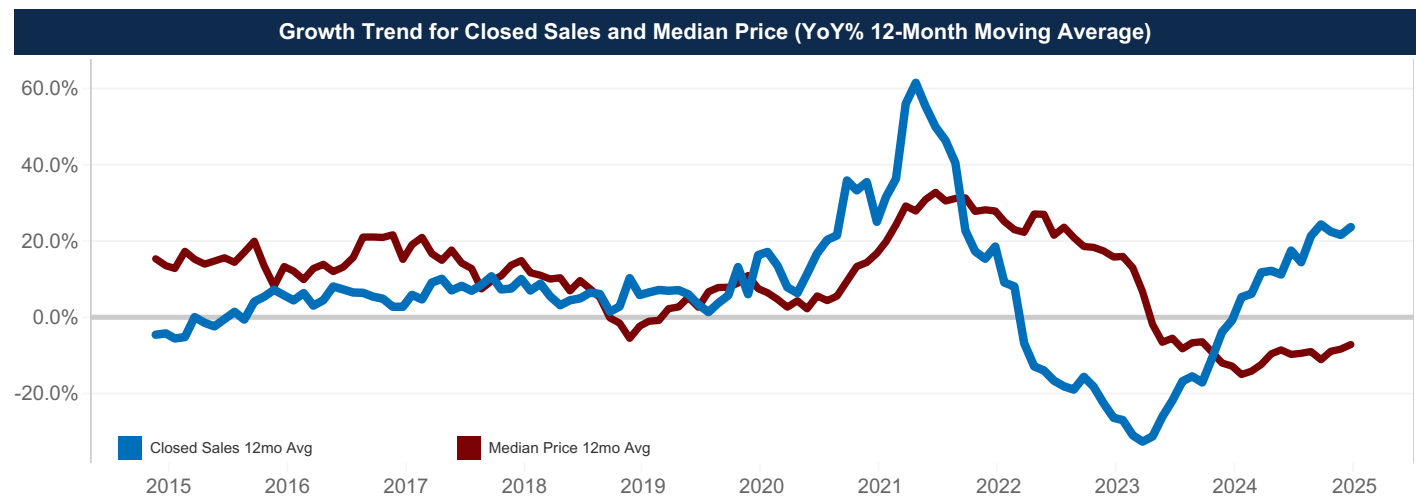
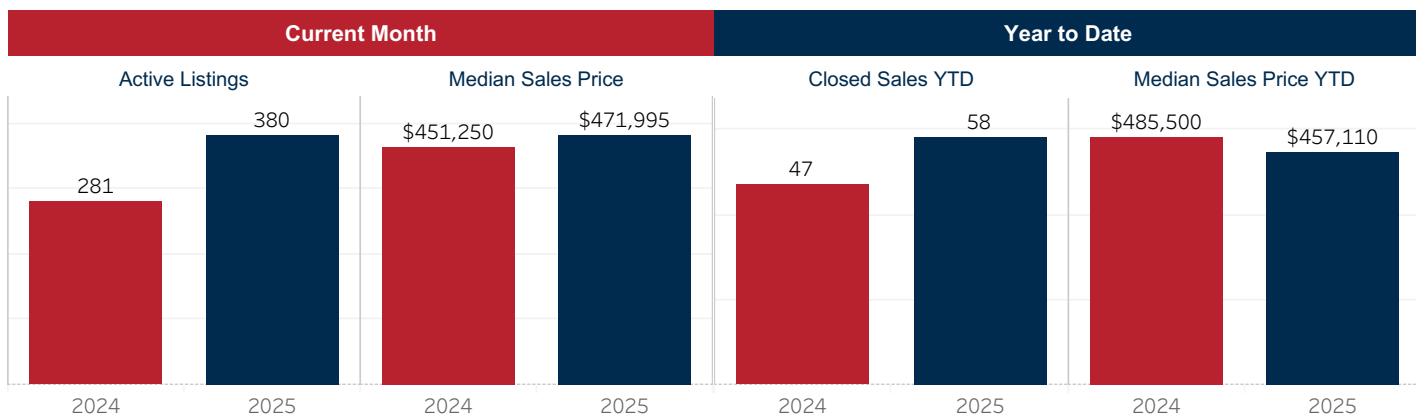


February 2025 Market Snapshot

Gillespie County



| | Year to Date | | | Year to Date | | |
|------------------------------|--------------|-----------|----------|--------------|-----------|----------|
| | 2024 | 2025 | % Change | 2024 | 2025 | % Change |
| Closed Sales | 24 | 31 | ▲ 29.2% | 47 | 58 | ▲ 23.4% |
| Median Sales Price | \$451,250 | \$471,995 | ▲ 4.6% | \$485,500 | \$457,110 | ▼ -5.9% |
| Average Sales Price | \$621,075 | \$776,165 | ▲ 25.0% | \$609,301 | \$648,119 | ▲ 6.4% |
| Ratio to Original List Price | 88.6% | 91.6% | ▲ 3.4% | 91.5% | 91.3% | ▼ -0.2% |
| Days On Market | 188 | 124 | ▼ -34.0% | 145 | 124 | ▼ -14.5% |
| New Listings | 56 | 90 | ▲ 60.7% | 128 | 192 | ▲ 50.0% |
| Under Contract | 39 | 36 | ▼ -7.7% | 32 | 33 | ▲ 3.1% |
| Active Listings | 281 | 380 | ▲ 35.2% | 281 | 363 | ▲ 29.2% |
| Months Inventory | 9.1 | 10.1 | ▲ 10.9% | 9.1 | 10.1 | ▲ 10.9% |

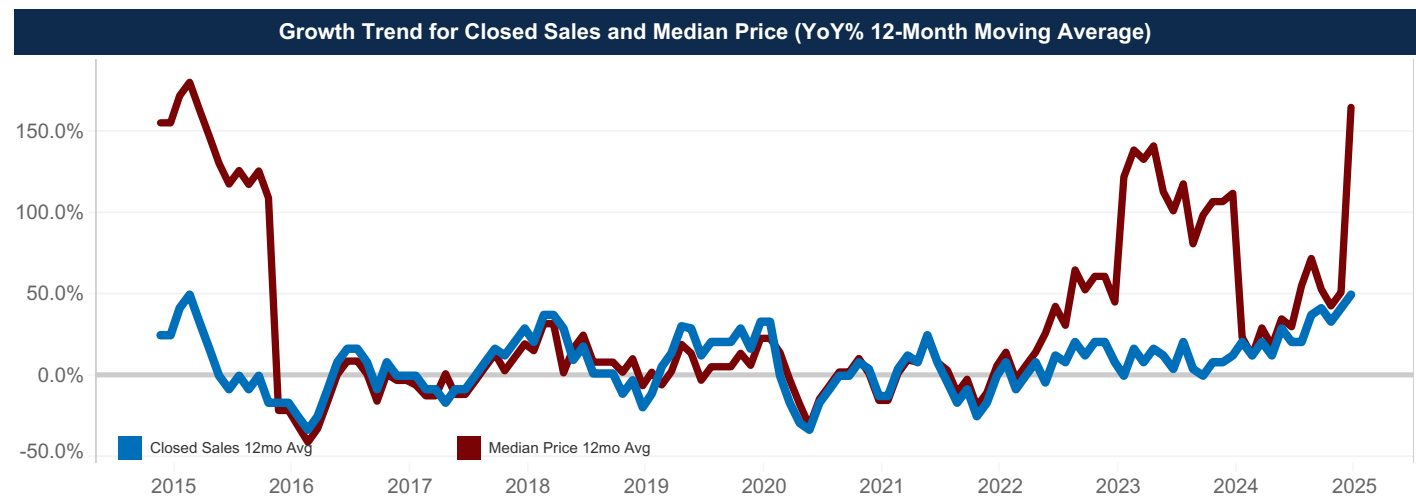
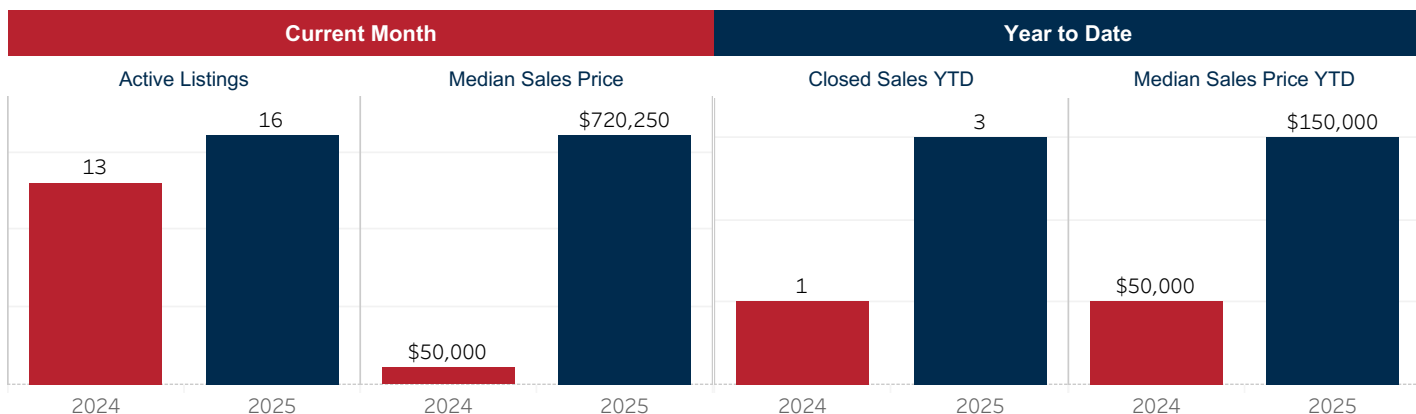


February 2025 Market Snapshot

Kimble County



| | Year to Date | | | Year to Date | | |
|------------------------------|--------------|-----------|-----------|--------------|-----------|----------|
| | 2024 | 2025 | % Change | 2024 | 2025 | % Change |
| Closed Sales | 1 | 2 | ▲ 100.0% | 1 | 3 | ▲ 200.0% |
| Median Sales Price | \$50,000 | \$720,250 | ▲ 1340.5% | \$50,000 | \$150,000 | ▲ 200.0% |
| Average Sales Price | \$50,000 | \$720,250 | ▲ 1340.5% | \$50,000 | \$530,167 | ▲ 960.3% |
| Ratio to Original List Price | 0.0% | 88.7% | ▲ 100.0% | 0.0% | 74.5% | ▲ 100.0% |
| Days On Market | 224 | 239 | ▲ 6.7% | 224 | 228 | ▲ 1.8% |
| New Listings | 4 | 1 | ▼ -75.0% | 6 | 4 | ▼ -33.3% |
| Under Contract | 1 | 1 | ▲ 0.0% | 1 | 1 | ▲ 0.0% |
| Active Listings | 13 | 16 | ▲ 23.1% | 12 | 16 | ▲ 33.3% |
| Months Inventory | 15.6 | 9.6 | ▼ -38.5% | 15.6 | 9.6 | ▼ -38.5% |



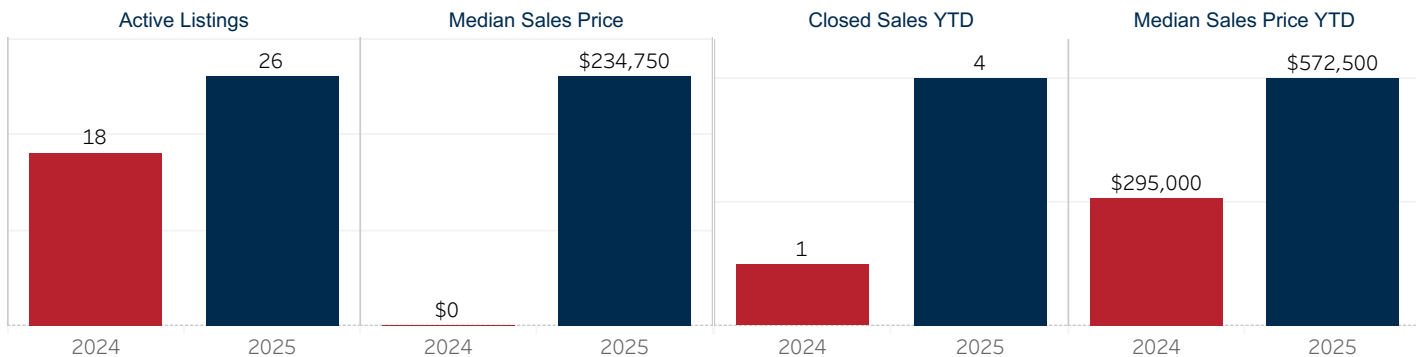
February 2025 Market Snapshot

Mason County



| | Year to Date | | | Year to Date | | |
|------------------------------|--------------|-----------|----------|--------------|-----------|----------|
| | 2024 | 2025 | % Change | 2024 | 2025 | % Change |
| Closed Sales | 0 | 2 | ▲ 100.0% | 1 | 4 | ▲ 300.0% |
| Median Sales Price | \$0 | \$234,750 | ▲ 100.0% | \$295,000 | \$572,500 | ▲ 94.1% |
| Average Sales Price | \$0 | \$234,750 | ▲ 100.0% | \$295,000 | \$623,625 | ▲ 111.4% |
| Ratio to Original List Price | 0.0% | 93.4% | ▲ 100.0% | 100.0% | 92.6% | ▼ -7.4% |
| Days On Market | 0 | 158 | ▲ 100.0% | 42 | 166 | ▲ 295.2% |
| New Listings | 5 | 4 | ▼ -20.0% | 6 | 10 | ▲ 66.7% |
| Under Contract | 4 | 4 | ▲ 0.0% | 3 | 3 | ▲ 0.0% |
| Active Listings | 18 | 26 | ▲ 44.4% | 17 | 27 | ▲ 58.8% |
| Months Inventory | 7.0 | 12.5 | ▲ 79.1% | 7.0 | 12.5 | ▲ 79.1% |

| Current Month | Year to Date |
|---------------|--------------|
|---------------|--------------|



Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)

