Central Hill Country Board of REALTORS®

NEWS YOU CAN USE - July 1, 2024



The Central Hill Country Board of REALTORS' office will be closed on Thursday, July 4th in observance of Independence Day.

<u>Texas REALTORS®' New and Updated Forms</u> went live on Monday, June 24th. All forms vendor libraries have been updated (zipForms, etc.)

The new **Residential Buyer/Tenant Representation Agreement – Short Form (TXR 1507)** is essentially two forms in one. It can be used to provide a full range of services, or it can be used to provide showing services only. **LEARN MORE**.

The new *Addendum Regarding Brokers' Fees (TXR 2406)* is used with TREC residential sales contracts (such as the One to Four Family Residential Contract, Unimproved Property, and New Home contracts). This form documents the payment of brokers' fees in the transaction, including from a listing broker or seller to a buyer's broker. **LEARN MORE**.

Old forms with marked changes are available for reference **HERE**.

Education Opportunities:

Central Hill Country Board of REALTORS® is hosting an in-person class with Sarah Norman on the new and updated forms on Tuesday, **July 9, 2024** at the board office. Open to CHCBR members only. Register <u>HERE</u> or call 830-997-4758. (no CE)

Accredited Buyer's Representative Designation Course, Wednesday & Thursday, **August 21 & 22**, hosted by the Kerrville Board of REALTORS®. In-person instruction with Socar Chatmon-Thomas. **MORE INFO.**

Support:

zipForm: 1-800-383-9805 Legal Hotline: 1-512-480-8200

Sponsored sales agents, please check with your broker for guidance and best practices.

TEXAS REAL ESTATE RESEARCH CENTER

TEXAS LAND MARKET LATEST DEVELOPMENTS, FIRST QUARTER 2024...May 2024 Summary. HERE

LAND INSIGHTS... May 2024 Summary. HERE.

UPCOMING EDUCATION

JULY 9, 2024 New Forms and Updated Forms (no CE) 1pm - 4 pm

<u>In-person instruction by Sarah Norman</u>
No cost for CHCBR members in good standing.

REGISTER HERE

JULY 12, 2024

The Forms You Need to Know - 3CE 9am - 12 pm REGISTER HERE JULY 15, 2024 TREC Legal Update 1 - 4CE REGISTER HERE

July 15, 2024
TREC Legal Update 2 - 4CE
REGISTER HERE

OCTOBER 1, 2024
At Home With Diversity - 8CE
REGISTER HERE



MISSION STATEMENT:

The Central Hill Country Board of REALTORS® protects private property rights and serves its members by providing valuable services which promote professionalism and ethical standards.



Central Hill Country Board Of REALTORS | 906 N. Milam St. | Fredericksburg, TX 78624 US

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Central Hill Country Board of REALTORS®

NEWS YOU CAN USE - July 8, 2024

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Old forms with marked changes are available for reference **HERE**.

Members can view and download blank PDFs of all Texas REALTORS® forms and TREC forms. Spanish translations—for informational purposes only—are also available for many forms. View <a href="https://exas.ncbi.nlm.

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Sponsored sales agents, please check with your broker for guidance and best practices.

TEXAS REALTORS

5 SCAMS TARGETING NEW HOMEOWNERS.... Buying a home is exciting. However, scammers may try to use your excitement and inexperience against you. **LEARN MORE**.

TEXAS REAL ESTATE RESEARCH CENTER

HOW NATURAL DISASTERS AFFECT HOME BUYING DECISIONS... March 2024 Summary HERE

TEXAS RESIDENTIAL MORTGAGE INDUSTRY WELCOMES UPWARD TREND FOR ORIGINATION VOLUME AND VALUES... March 2024 Summary. <u>HERE.</u>

<u>UPCOMING EDUCATION</u>

JULY 9, 2024
New Forms and Updated Forms (no CE)
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TEXAS REALTORS®

FOCUS ON FORMS... Video HERE

PRACTICE AND FORM CHANGES... FAQ's and more HERE

MEMBERSHIP BENEFITS...Your Texas REALTOR® dues provide you with a wide assortment of benefits—discounts, risk reduction tools, advocacy, industry updates, and more. See below for an alphabetical list of all member benefits. Read more **HERE**

UPCOMING EDUCATION

JULY 15, 2024 TREC Legal Update 1 - 4CE REGISTER HERE

JULY 15, 2024 TREC Legal Update 2 - 4CE REGISTER HERE AUGUST 21-22, 2024

Accredited Buyer's Representative (ABR) Designation Course

In-person instruction with Socar Chatmon-Thomas - hosted by the Kerrville Board of REALTORS®. MORE INFO.

OCTOBER 1, 2024
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Central Hill Country Board of REALTORS® NEWS YOU CAN USE - July 22, 2024



TEXAS REALTORS®

THE LATEST ON THE NAR SETTLEMENT... CLICK HERE

UNDERSTANDING THE USE OF ADDENDUM REGARDING BROKERS' FEES (TXR 2406) FORM...Check out the simple flowchart from the legal affairs department. CLICK HERE

LEGAL HOTLINE NUMBER CHANGE.... 512.480.8200.

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AUGUST 21-22, 2024

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SEPTEMBER 13, 2024
Forms You Need to Know - 3CE
REGISTER HERE

SEPTEMBER 17, 2024 Legal Update I - 4CE REGISTER HERE

SEPTEMBER 17, 2024 Legal Update II - 4CE REGISTER HERE OCTOBER 1, 2024
At Home With Diversity - 8CE
REGISTER HERE

NOVEMBER 4, 2024 Legal Update I - 4CE REGISTER HERE

NOVEMBER 4, 2024 Legal Update II - 4CE REGISTER HERE

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CENTRAL HILL COUNTRY BOARD OF REALTORS

MULTIPLE LISTING SERVICE

Rules Updated Commission Fields

Good afternoon Central Hill Country Board of REALTORS Multiple Listing Service Participants and Subscribers-

The <u>Central Hill Country Board of REALTORS' Multiple Listing Service Rules</u>have been updated and approved by the CHCBR Board of Directors.

(Per NAR's mandated policy changes, all commission fields will be removed from CHCBR MLS on or about August 1, 2024.)

The most significant changes in the <u>Central Hill Country Board of REALTORS' Multiple Listing</u>
Service Rules involve commissions and buyer's representation.

Please refer to:

- Section 1.9.....No Control of Commission Rates or Fees Charged by Participants
- Section 4.6.....No Filtering of Listings
- Section 5......No Compensation Specified on MLS Listings
- Section 5.0.0...Required Consumer Disclosure
- Section 5.0.1...Written Buyer Agreement

CHCBR MLS Rules June 2024 DRAFT Redlined versionHERE. Please review and note all changes.

CHCBR MLS Rules Approved by the CHCBR Board of Directors June 27.2024HERE

(All governing documents are available on CHCBR's website: www.CHCBR.org -> Documents

(NAR Settlement FAO's available HERE)

19. What MLS policies have changed?

The policy changes, agreed to by NAR leadership, were reviewed and updated with the changes as outlined below:

- Eliminate and prohibit any requirement of offers of compensation on an MLS between listing brokers or sellers to buyer brokers or other buyer representatives.
- Retain, and define, "cooperation" for MLS Participation.
- Eliminate and prohibit MLS Participants, Subscribers, and sellers from making any offers of compensation on an MLS to buyer brokers or other buyer representatives.
- Require an MLS to eliminate all broker compensation fields and compensation information on an MLS.
- Require an MLS to not create, facilitate, or support any non-MLS mechanism (including by providing listing information to an internet aggregator's website for such purpose) for Participants, Subscribers, or sellers to make offers of compensation to buyer brokers or other buyer representatives.
- Prohibit the use of MLS data or data feeds to directly or indirectly establish or maintain a
 platform of offers of compensation from multiple brokers or other buyer
 representatives. Such use must result with an MLS terminating the Participant's access to
 any MLS data and data feeds.
- Reinforce that MLS Participants and Subscribers must not, and MLSs must not enable the
 ability to filter out or restrict MLS listings that are communicated to customers or clients
 based on the existence or level of compensation offered to the cooperating broker or the
 name of a brokerage or agent.

- Require compensation disclosures to sellers, and prospective sellers and buyers.
- Require MLS Participants working with a buyer to enter into a written agreement with the buyer prior to touring a home.

If you have questions or need assistance, please reach out.

Thank you,

Jeanne Zenner, C2EX, ePRO, GRI, TAHS, TRLP Association Executive Central Hill Country Board of REALTORS® 906 N. Milam Fredericksburg, TX 78624 830.997.4758 ae@chcbr.org

Office hours: Monday- Friday, 8:30 - 4:30. Closed for lunch 12-1

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^{*}Sponsored sales agents, please check with your broker for guidance and best practices.*