

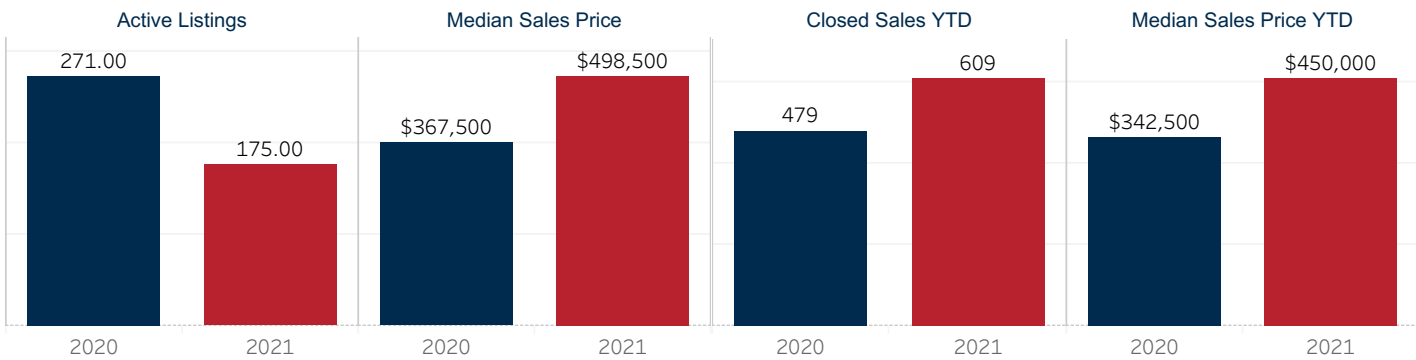
# August 2021 Market Snapshot

## Central Hill Country

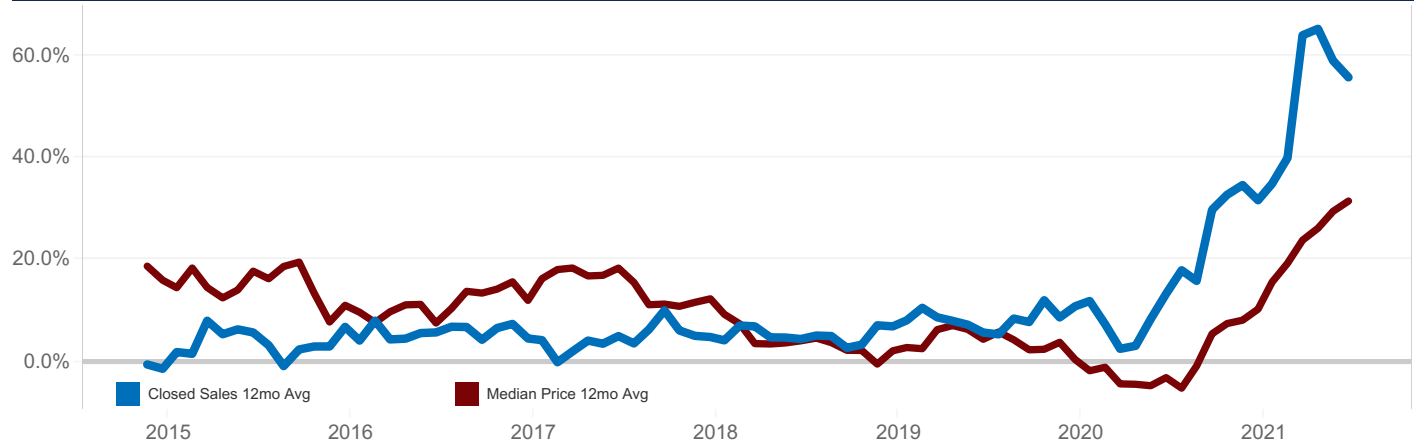


	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	88	99	▲ 12.5%	479	609	▲ 27.1%
Median Sales Price	\$367,500	\$498,500	▲ 35.7%	\$342,500	\$450,000	▲ 31.4%
Average Sales Price	\$540,491	\$716,338	▲ 32.5%	\$445,502	\$624,212	▲ 40.1%
Ratio to Original List Price	92.8%	99.6%	▲ 7.3%	93.2%	98.2%	▲ 5.4%
Days On Market	130	67	▼ -48.5%	124	81	▼ -34.7%
New Listings	96	97	▲ 1.0%	677	754	▲ 11.4%
Under Contract	98	103	▲ 5.1%	80	127	▲ 58.8%
Active Listings	271	175	▼ -35.4%	303	151	▼ -50.2%
Months Inventory	4.8	2.3	▼ -53.4%	4.8	2.3	▼ -53.4%

Current Month	Year to Date
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### Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)



# August 2021 Market Snapshot

## Gillespie County

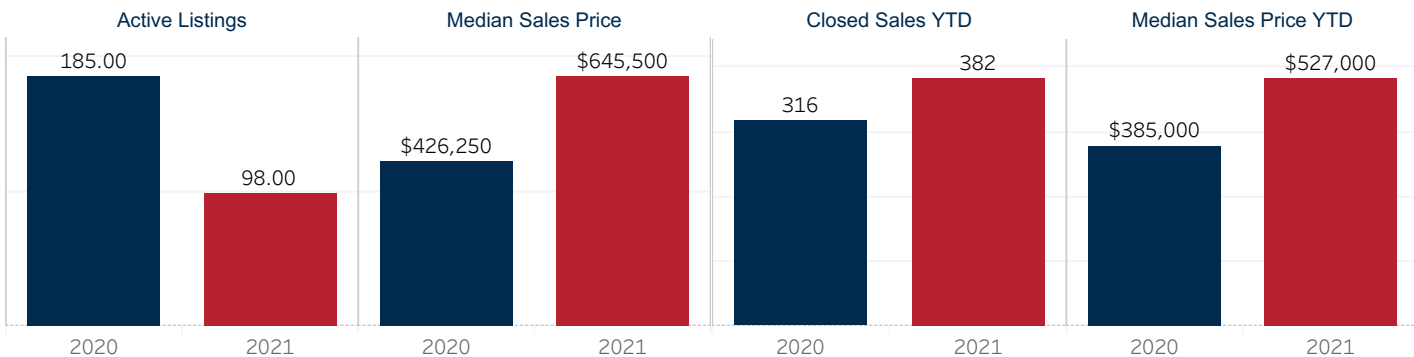


Year to Date

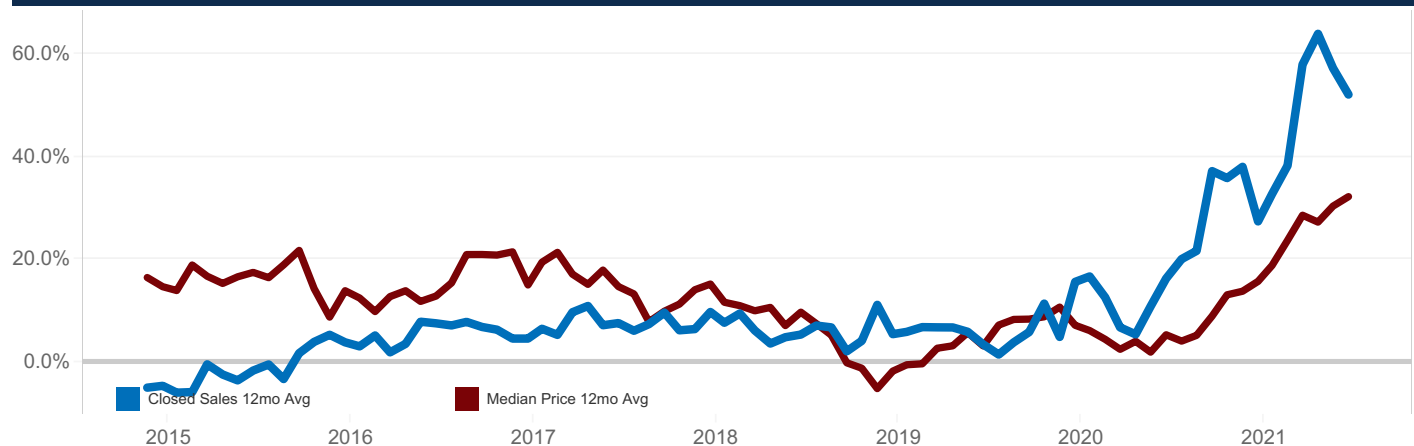
	2020	2021	% Change	2020	2021	% Change
Closed Sales	64	58	▼ -9.4%	316	382	▲ 20.9%
Median Sales Price	\$426,250	\$645,500	▲ 51.4%	\$385,000	\$527,000	▲ 36.9%
Average Sales Price	\$620,307	\$783,653	▲ 26.3%	\$516,218	\$686,001	▲ 32.9%
Ratio to Original List Price	92.1%	100.0%	▲ 8.6%	93.6%	98.2%	▲ 4.9%
Days On Market	140	85	▼ -39.3%	123	94	▼ -23.6%
New Listings	64	57	▼ -10.9%	457	450	▼ -1.5%
Under Contract	66	70	▲ 6.1%	51	74	▲ 45.1%
Active Listings	185	98	▼ -47.0%	212	87	▼ -59.0%
Months Inventory	5.0	2.0	▼ -60.7%	5.0	2.0	▼ -60.7%

Current Month

Year to Date



Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)

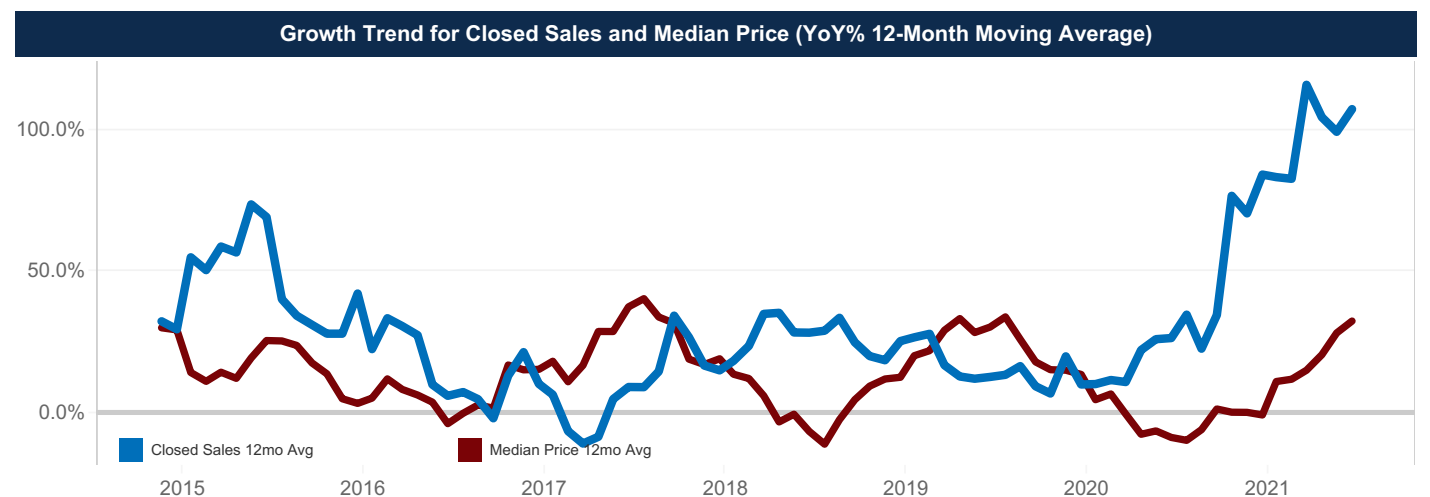
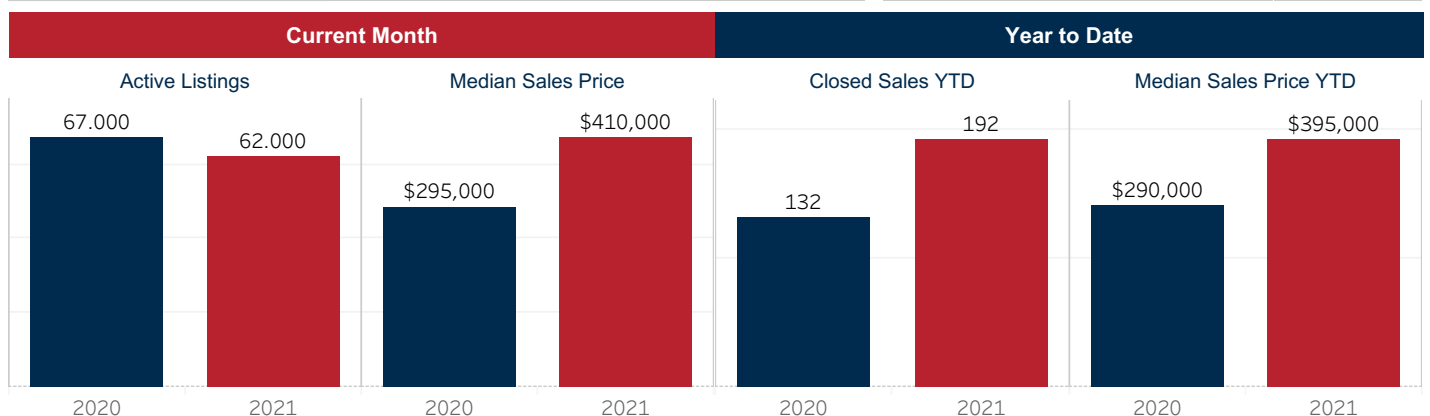


# August 2021 Market Snapshot

## Blanco County



	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	17	37	▲ 117.7%	132	192	▲ 45.5%
Median Sales Price	\$295,000	\$410,000	▲ 39.0%	\$290,000	\$395,000	▲ 36.2%
Average Sales Price	\$310,350	\$649,862	▲ 109.4%	\$321,048	\$547,670	▲ 70.6%
Ratio to Original List Price	96.5%	99.4%	▲ 3.1%	92.5%	98.5%	▲ 6.5%
Days On Market	85	39	▼ -54.1%	126	59	▼ -53.2%
New Listings	30	31	▲ 3.3%	178	262	▲ 47.2%
Under Contract	29	27	▼ -6.9%	24	47	▲ 95.8%
Active Listings	67	62	▼ -7.5%	72	51	▼ -29.2%
Months Inventory	4.4	2.7	▼ -38.9%	4.4	2.7	▼ -38.9%



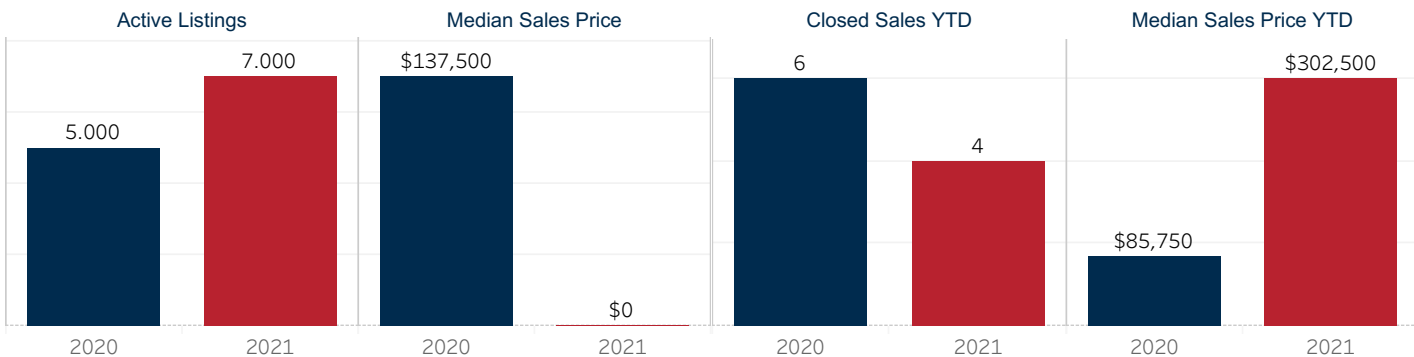
# August 2021 Market Snapshot

## Kimble County

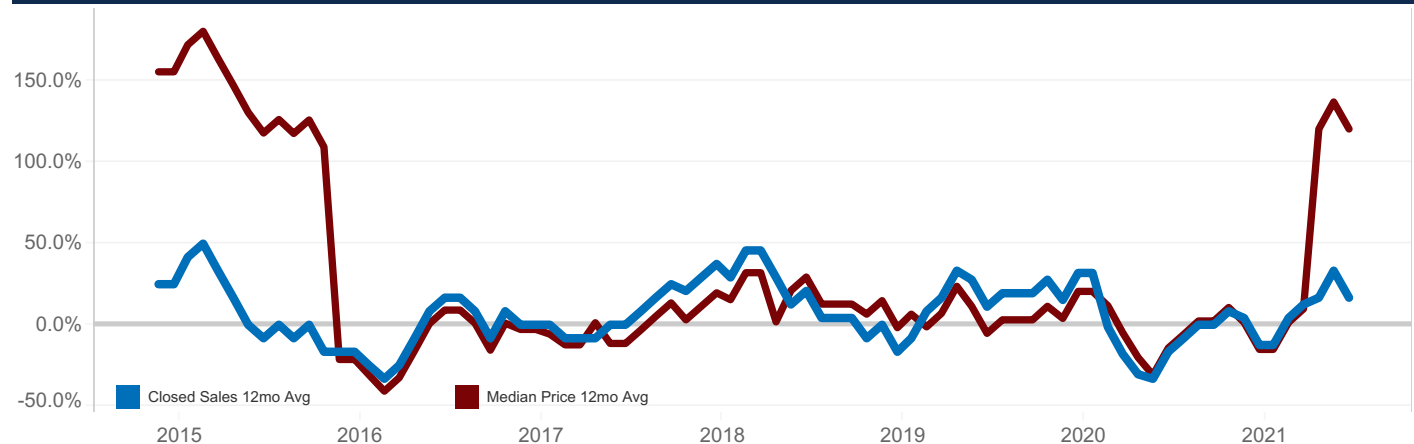


	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	2	0	▼ -100.0%	6	4	▼ -33.3%
Median Sales Price	\$137,500	\$0	▼ -100.0%	\$85,750	\$302,500	▲ 252.8%
Average Sales Price	\$137,500	\$0	▼ -100.0%	\$116,333	\$346,138	▲ 197.5%
Ratio to Original List Price	0.0%	0.0%	▲ 0.0%	83.8%	92.1%	▲ 10.0%
Days On Market	99	0	▼ -100.0%	152	100	▼ -34.2%
New Listings	0	4	▲ 100.0%	11	11	▲ 0.0%
Under Contract	1	2	▲ 100.0%	1	1	▲ 0.0%
Active Listings	5	7	▲ 40.0%	5	3	▼ -40.0%
Months Inventory	10.0	9.3	▼ -6.7%	10.0	9.3	▼ -6.7%

Current Month	Year to Date
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### Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)



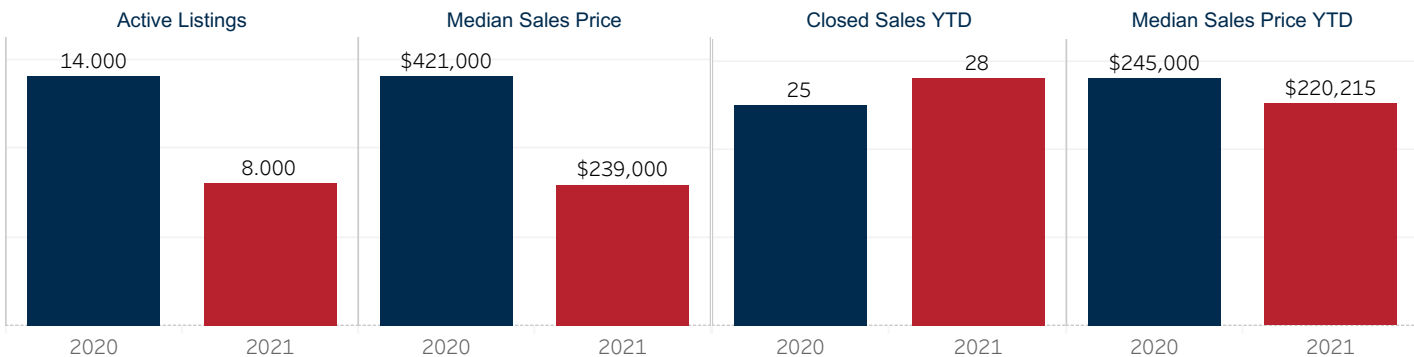
# August 2021 Market Snapshot

## Mason County



	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	5	3	▼ -40.0%	25	28	▲ 12.0%
Median Sales Price	\$421,000	\$239,000	▼ -43.2%	\$245,000	\$220,215	▼ -10.1%
Average Sales Price	\$462,510	\$235,333	▼ -49.1%	\$287,768	\$344,775	▲ 19.8%
Ratio to Original List Price	88.5%	96.0%	▲ 8.4%	93.7%	96.9%	▲ 3.5%
Days On Market	174	58	▼ -66.7%	119	60	▼ -49.6%
New Listings	2	5	▲ 150.0%	31	31	▲ 0.0%
Under Contract	2	4	▲ 100.0%	3	3	▲ 0.0%
Active Listings	14	8	▼ -42.9%	13	9	▼ -30.8%
Months Inventory	4.5	2.3	▼ -49.7%	4.5	2.3	▼ -49.7%

Current Month	Year to Date
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### Growth Trend for Closed Sales and Median Price (YoY% 12-Month Moving Average)

