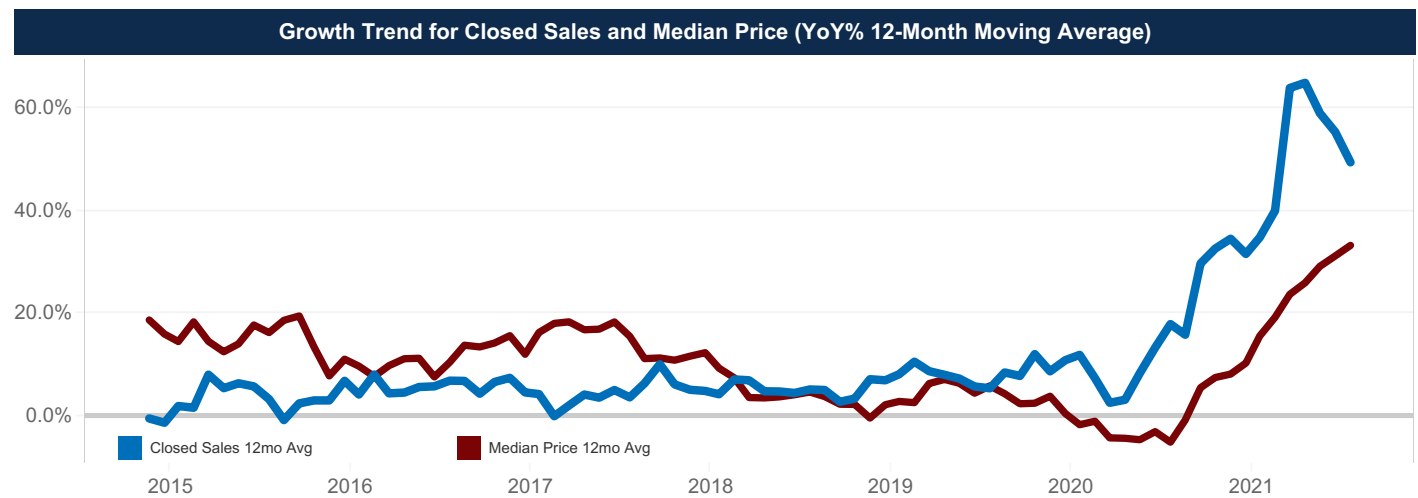
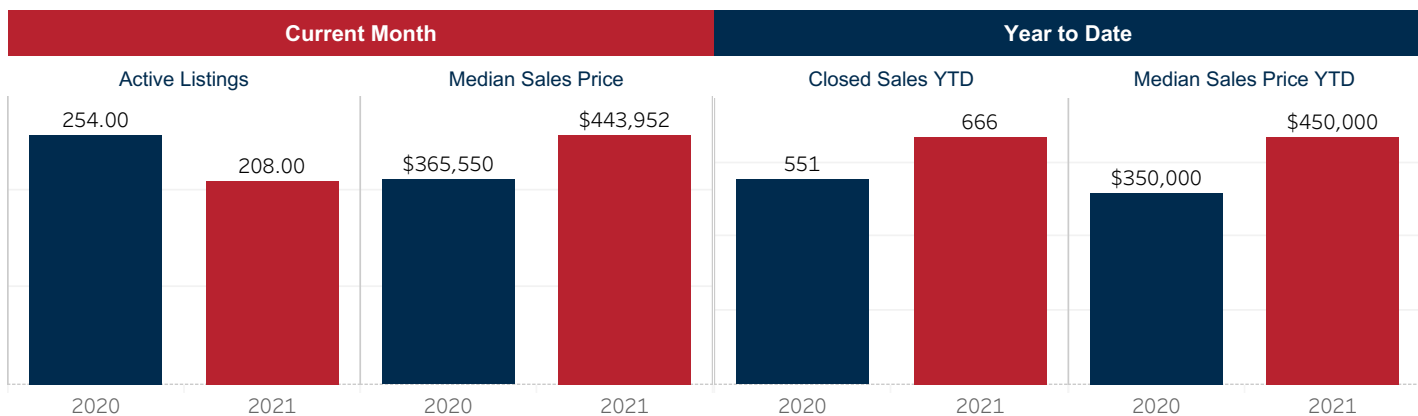


September 2021 Market Snapshot

Central Hill Country



	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	72	59	▼ -18.1%	551	666	▲ 20.9%
Median Sales Price	\$365,550	\$443,952	▲ 21.5%	\$350,000	\$450,000	▲ 28.6%
Average Sales Price	\$504,184	\$590,139	▲ 17.1%	\$453,170	\$620,151	▲ 36.9%
Ratio to Original List Price	95.2%	97.2%	▲ 2.1%	93.5%	98.1%	▲ 5.0%
Days On Market	89	62	▼ -30.3%	120	80	▼ -33.3%
New Listings	104	87	▼ -16.4%	781	847	▲ 8.5%
Under Contract	117	101	▼ -13.7%	85	124	▲ 45.9%
Active Listings	254	208	▼ -18.1%	297	157	▼ -47.1%
Months Inventory	4.4	2.7	▼ -37.8%	4.4	2.7	▼ -37.8%

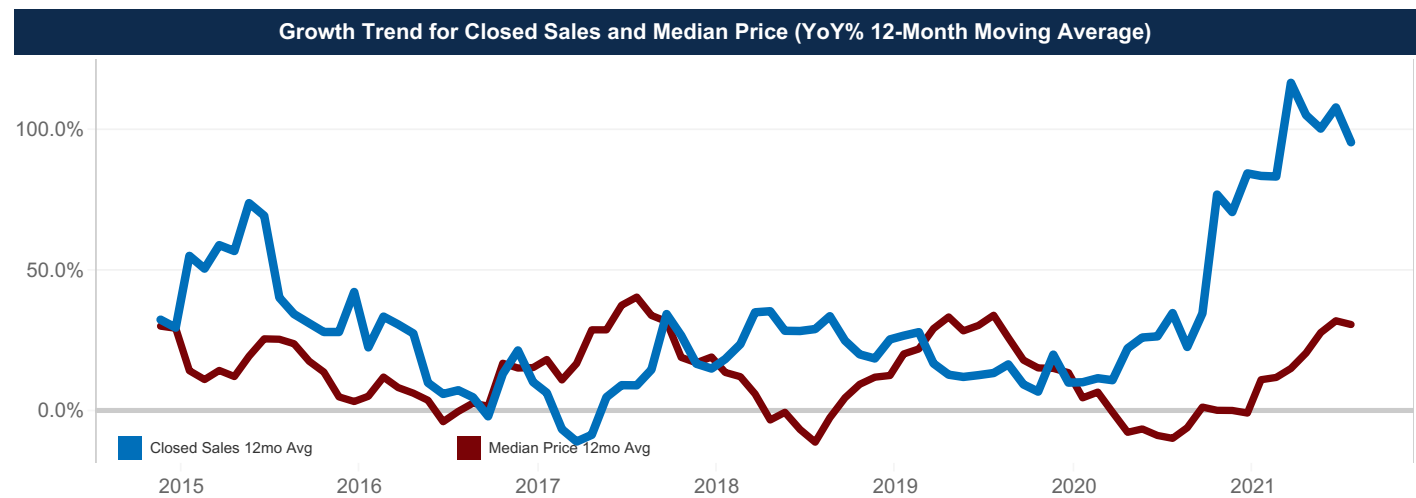
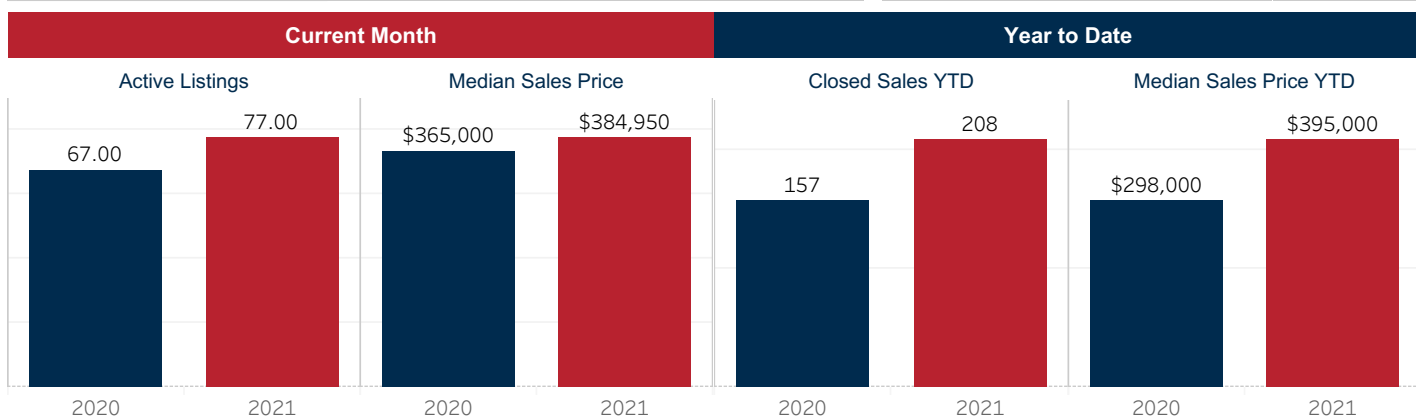


September 2021 Market Snapshot

Blanco County



	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	25	15	▼ -40.0%	157	208	▲ 32.5%
Median Sales Price	\$365,000	\$384,950	▲ 5.5%	\$298,000	\$395,000	▲ 32.6%
Average Sales Price	\$410,162	\$489,468	▲ 19.3%	\$335,238	\$542,144	▲ 61.7%
Ratio to Original List Price	96.2%	98.1%	▲ 1.9%	93.1%	98.5%	▲ 5.9%
Days On Market	38	32	▼ -15.8%	113	57	▼ -49.6%
New Listings	28	38	▲ 35.7%	206	300	▲ 45.6%
Under Contract	25	32	▲ 28.0%	24	45	▲ 87.5%
Active Listings	67	77	▲ 14.9%	71	52	▼ -26.8%
Months Inventory	4.1	3.4	▼ -16.0%	4.1	3.4	▼ -16.0%

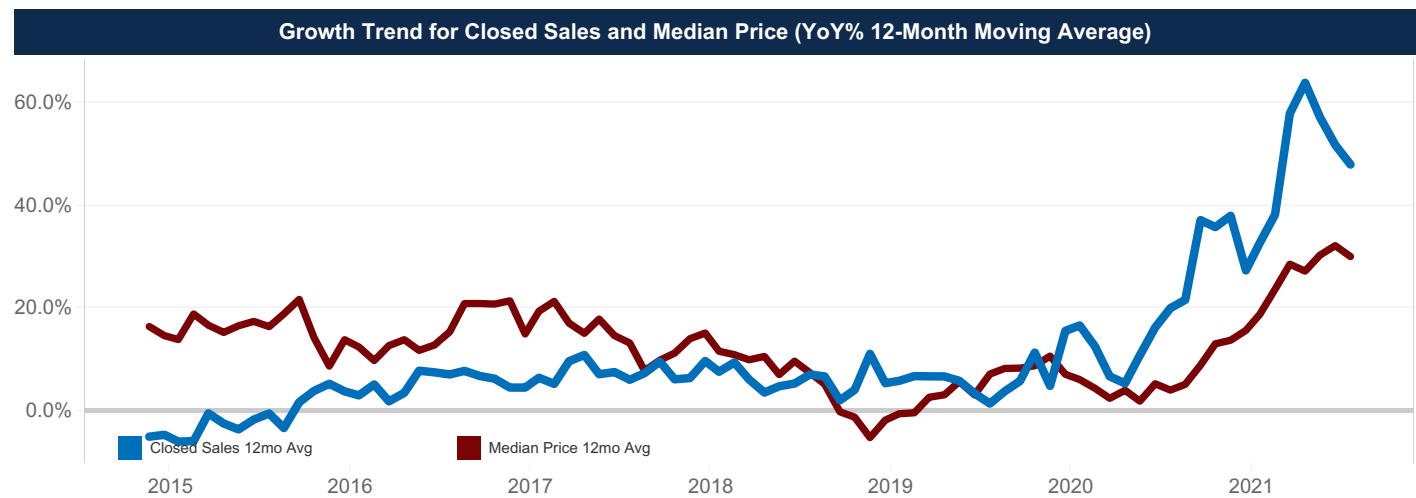
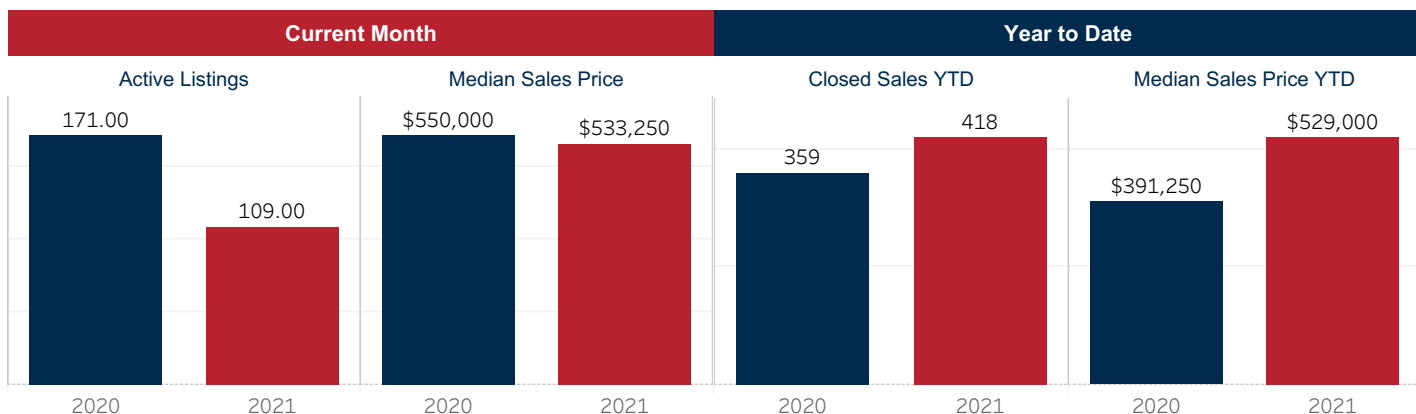


September 2021 Market Snapshot

Gillespie County



	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	43	38	▼ -11.6%	359	418	▲ 16.4%
Median Sales Price	\$550,000	\$533,250	▼ -3.1%	\$391,250	\$529,000	▲ 35.2%
Average Sales Price	\$589,005	\$670,118	▲ 13.8%	\$524,936	\$684,626	▲ 30.4%
Ratio to Original List Price	94.7%	97.3%	▲ 2.8%	93.8%	98.2%	▲ 4.7%
Days On Market	123	74	▼ -39.8%	123	92	▼ -25.2%
New Listings	62	39	▼ -37.1%	519	495	▼ -4.6%
Under Contract	86	67	▼ -22.1%	56	74	▲ 32.1%
Active Listings	171	109	▼ -36.3%	207	90	▼ -56.5%
Months Inventory	4.5	2.2	▼ -51.0%	4.5	2.2	▼ -51.0%

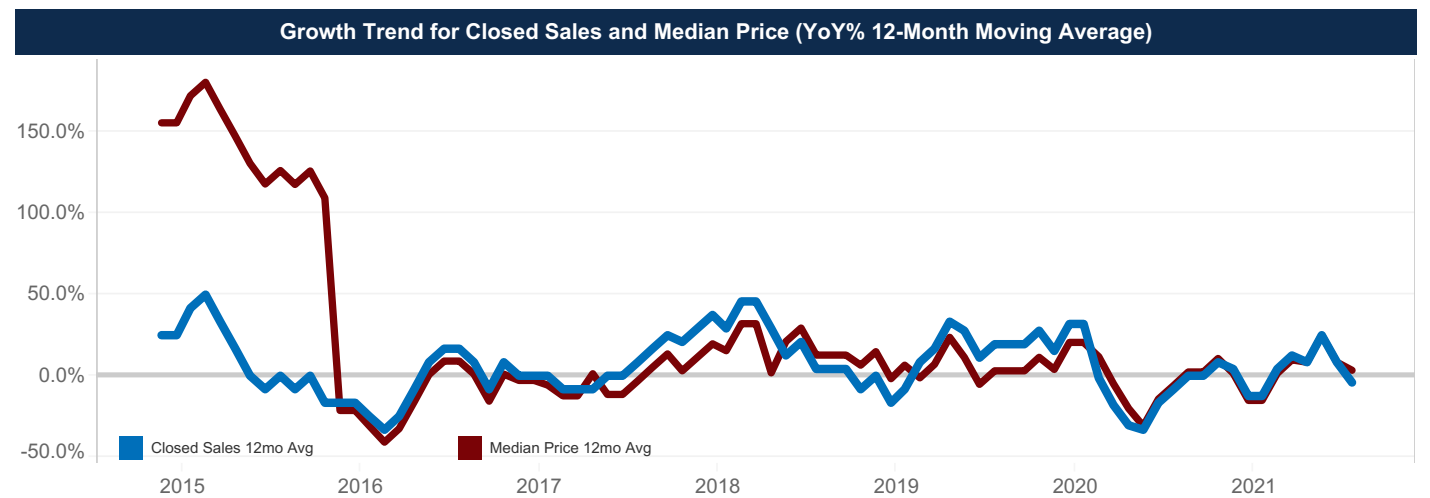
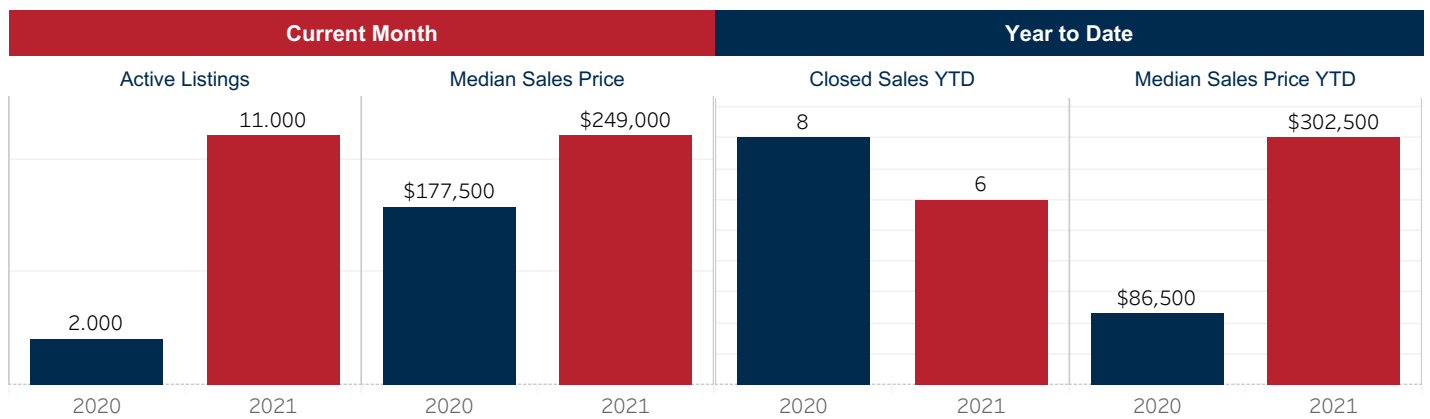


September 2021 Market Snapshot

Kimble County



	Year to Date			Year to Date		
	2020	2021	% Change	2020	2021	% Change
Closed Sales	2	1	▼ -50.0%	8	6	▼ -25.0%
Median Sales Price	\$177,500	\$249,000	▲ 40.3%	\$86,500	\$302,500	▲ 249.7%
Average Sales Price	\$177,500	\$249,000	▲ 40.3%	\$131,625	\$326,317	▲ 147.9%
Ratio to Original List Price	92.8%	0.0%	▼ -100.0%	86.8%	85.7%	▼ -1.2%
Days On Market	53	1	▼ -98.1%	128	98	▼ -23.4%
New Listings	1	5	▲ 400.0%	12	15	▲ 25.0%
Under Contract	2	0	▼ -100.0%	1	2	▲ 100.0%
Active Listings	2	11	▲ 450.0%	5	4	▼ -20.0%
Months Inventory	3.0	14.7	▲ 388.9%	3.0	14.7	▲ 388.9%



September 2021 Market Snapshot

Mason County



	2020			2021			Year to Date		
	2020	2021	% Change	2020	2021	% Change	2020	2021	% Change
Closed Sales	2	6	▲ 200.0%	27	34	▲ 25.9%	27	34	▲ 25.9%
Median Sales Price	\$182,500	\$340,000	▲ 86.3%	\$234,750	\$239,000	▲ 1.8%	\$234,750	\$239,000	▲ 1.8%
Average Sales Price	\$182,500	\$364,400	▲ 99.7%	\$279,970	\$347,748	▲ 24.2%	\$279,970	\$347,748	▲ 24.2%
Ratio to Original List Price	97.3%	93.8%	▼ -3.6%	93.8%	96.4%	▲ 2.8%	93.8%	96.4%	▲ 2.8%
Days On Market	45	72	▲ 60.0%	113	62	▼ -45.1%	113	62	▼ -45.1%
New Listings	13	5	▼ -61.5%	44	37	▼ -15.9%	44	37	▼ -15.9%
Under Contract	4	2	▼ -50.0%	3	3	▲ 0.0%	3	3	▲ 0.0%
Active Listings	14	11	▼ -21.4%	13	9	▼ -30.8%	13	9	▼ -30.8%
Months Inventory	4.7	2.9	▼ -38.5%	4.7	2.9	▼ -38.5%	4.7	2.9	▼ -38.5%

