



President's Column Central Hill Country Board of REALTORS®



by Sarah Wanek, 2024 President



Let a REALTOR® Help Find Your Dream Home

You and your REALTOR® can make a great team. But your REALTOR® can't read your mind. Help your REALTOR® find the best options for you by sharing what you're looking for and offering feedback.

State Your Priorities

Tell your trusted real estate professional about your must-haves, nice-to-haves, and dealbreakers. Your REALTOR® can find available homes with the features that matter to you. You and your REALTOR® can also discuss the best ways to meet your goals. If privacy is important to you, your REALTOR® could search for larger lot sizes, properties near undeveloped land, or even homes with tall fences or fewer neighbors. If you have plans for a growing family or multi-generational household, your REALTOR® can find homes with more space or remodeling potential.

Discuss Your Budgetary Guidelines

Your REALTOR® is an expert in the local real estate market and can show you options in your price range. Your REALTOR® may also provide you information about assistance programs that could help you.

You Don't Need To Have All The Answers

That's why you hired a REALTOR®! Ask your REALTOR® about any aspect of your home search or purchase that you don't understand. But remember: your REALTOR® adheres to a strict Code of Ethics and may not be able to answer some questions, especially ones that involve opinions instead of facts, ones that deal with legal issues, or ones that involve areas outside the expertise of your REALTOR®. In those cases, your REALTOR® can often suggest impartial sources for you to explore.

By hiring a REALTOR®, you have a professional on your side dedicated to helping you succeed in your transaction. Your vision and your REALTOR®'s expertise are a winning combination to help you find a home you'll love for years to come.

~courtesy Texas REALTORS®~

Central Hill Country Board of REALTORS® is the voice for real estate in the Hill Country covering Gillespie, Blanco, Mason, and Kimble Counties. Visit our website at www.chcbr.org!