



Greater Idaho Falls
Association of REALTORS®

EDUCATION

Welcome to the GIFAR Education page. Along with current classes offered by the Association, we have provided links to various other educational opportunities for all our members. Links marked with (.pdf) require Acrobat Reader to view.

Unless noted otherwise, all classes are held at the Board office, 1508 Midway, Ammon

January 11, 12, 13.....20.00

Finally Home!, the class that teaches first time homebuyers the art of buying a home, will be available. Monday, Tuesday, 6:30-9:30pm, Wednesday, 6:30-8:30pm. Interested parties need to pre-register at the Board office, 1508 Midway. Cost is \$20 per person.

January 28.....50.00

Contracts and Forms 2009-2010, 8am to 12pm (E0736, exp June 30, 2011, 4 CEU), Maris Cukurs, instructor. This looks at the minimum law requirements of Idaho real estate contracts, the most popular forms and how to reduce risk in use and assure enforceability. It also reviews the changes to forms.

January 28.....50.00

Forms 2, 1pm to 5pm (E0486, exp June 30, 2010, 4 CEU), Maris Cukurs, instructor. This course is a detailed interactive course on dealing with pre-sold new construction (RE-22). Addresses issues dealing with contractors, materials, workmanship, regulations, specifications, design standards, insulation, etc.

February 2, 3.....\$169

Certified Negotiation Expert (CNE®) (E0551, 12 CEU), 8:30am – 4:30pm; John Wenner, instructor. Got to www.NegotiationExpertise.com for more information.

February 20.....20.00

Finally Home!, the class that teaches first time homebuyers the art of buying a home, will be available; 8:00am to 5:00pm. Interested parties need to pre-register at the Board office, 1508 Midway. Cost is \$20 per person.

February 26.....No Charge

New REALTOR® Orientation is mandatory for all new REALTORS®. The mandatory Code of Ethics as required by NAR is taught as well as a variety of other relevant topics. The last session of the day involves a highly informative class on NAVICA. The class is usually from 8:00am to 5:00pm. You must let the Board office know that you will be in attendance.

March 15, 16, 17.....20.00

Finally Home! The class that teaches first time homebuyers the art of buying a home, will be available. Monday, Tuesday, 6:30-9:30pm, Wednesday, 6:30-8:30pm. Interested parties need to pre-register at the Board office, 1508 Midway. Cost is \$20 per person.

March 24.....50.00

Risk Reduction, 8am to 12pm (E0493, exp June 2010, 4 CEU), Maris Cukurs, instructor.

Agency - Discuss actions to take to reduce risks associated with agency practices. Act in ways that protect the best interest of your clients, and deal with customers in an honest and fair way (IC 54-2087, Agency Law – Blue Brochure). Complete research and due diligence as required by statute and ethical conduct. Refrain from providing advice or guidance in areas for which you are not qualified to advise.

Disclosure – Discuss and implement risk reduction strategies to minimize risks associated with disclosure or lack of disclosure.

March 24.....50.00

Business Conduct and Office Operations, 1pm to 5pm) BC001S, exp Jan 31, 2009, 4 CEU), Maris Cukurs, instructor. Designed for brokers, sales associates, secretaries, bookkeepers, and other related personnel, to acquaint you with the current laws, rules and procedures governing the handling of client funds, bring participants up to date on changes, and to assist real estate firms in developing good record keeping and business practices.

DON'T FORGET! You can also take your electives online! Start the new year off right. Earn your e-Pro designation. Visit gifar.org & check it out, Education link.

Check the following websites for additional scheduling information:

www.idahorealtors.com

www.irec.idaho.gov/

Also, be sure to check out the *Professional Real Estate School* in Pocatello, Idaho at www.professionalrealestateschool.com for a variety of continuing education classes.